Section 10 CLASSIFIED ADVERTISEMENTS

# The New York Times.

CLASSIFIED ADVERTISEMENTS 10 Section

RE SUNDAY, FEBRUARY 16, 1919. RE

## PUBLIC NOTICES.

*Fifty cents an agate line.*

THE UNION THEOLOGICAL SEMINARY. Service in the chapel, Claremont Av., between 120th and 122d Sts., at 11 o'clock. Preacher, the Rev. PAUL F. SUTPHEN, D. D., of the Second Presbyterian Church of Cleveland. The attendance of all not regularly worshipping elsewhere is cordially invited.

SOLDIERS, SAILORS, MARINES SEEKING advice, assistance or employment should call at our office. AMERICAN SOLDIERS AND SAILORS PROTECTIVE ASSOCIATION, 1,440 Broadway, cor. 40th Street.

WILL PERSONS WITNESSING ACCIDENT in which Mr. Edward J. Bickman was killed at Rockaway Beach on Sunday evening, Jan. 19, 1919, kindly call or write to Mrs. John Bickman, 837 East 18th St., New York City.

TOLD YOU, willing to take your conditions; ready to sign agreement. PAULA.

Mary Cameron, of San Francisco, write to D. McPherson, Camp Kendrick, Lakehurst, N. J.

## HELP WANTED—Female.

*Thirty-five cents an agate line.*

ABRAHAM & STRAUS, FULTON ST., BROOKLYN.
SALESWOMEN.
We require saleswomen for our furniture, millinery, shoe, upholstery, cotton dress goods, optical, and bakery departments. Apply in person or by mail to Superintendent.
ALSO,
HAIRDRESSING PARLOR
requires experienced hairdressers; only those having had experience in first class establishments will be considered; also several manicurists; steady employment and liberal salary. Apply to Superintendent.
ALSO,
SHIRT WAIST DEPATRMENT.
We require for our women's shirt waist department a capable young woman with a complete knowledge of the line, as head of stock; this position offers exceptional opportunity. Apply by mail only, stating experience and salary expected, addressing Superintendent.
ALSO,
WOMEN'S UNDERWEAR DEPARTMENT
Require in our women's knit underwear department a competent young woman, fully experienced in the line, as head of stock. Apply in person or by mail to Superintendent.
ALSO,
JEWELRY DEPARTMENT.
Require the services of a young woman possessing a thorough knowledge of jewelry and competent to estimate on jewelry for repairs. Apply in person or by mail to Superintendent.

ADDRESSERS, good penmen, $3 per thousand; state age, also experience if any; no home work. P. O. Box 395, C. H. Sta., N. Y.

ADVERTISING DEPARTMENT of LARGE PUBLICATION desires the services of a WOMAN in MAKEUP DEPARTMENT.
One capable of handling cuts, copy to printer, entering contracts, &c.
POSITION PERMANENT.
State salary and experience; replies absolutely confidential; only those who held similar positions need apply.
ADDRESS "OPPORTUNITY," 118 TIMES.

ADVERTISING position open to woman writer; advancement for right person; tell all in first letter and give age. B 351 Times

ADDRESSERS for invitations; must be good penmen; $3 per thousand. Apply Boyd's, 19 Beekman St.

ASSISTANT BUYER for Muslin Underwear Department WANTED BY L. S. PLAUT & CO., Newark, N. J.
An excellent opportunity for a woman who has had experience in the above line. Apply in person at Employment Office, Second Floor, or by letter.

ASST. BOOKKEEPER.—Young lady to act as assistant bookkeeper; one with knowledge of accts. preferred; must be good at figures and penmanship; state previous experience when replying. R 349 Times.

ASSISTANT to department head to write descriptive matter; college education preferable; answer in detail. L 5 Times.

AUDITOR AND BOOKKEEPER.—Experienced bookkeeper and auditor; excellent opportunity. Apply between 8:30 and 11 A. M., Hecht Bros., 53 West 14th St., City.

A $3,500 FASHION WRITER.
We have a rare opening for an educated, trained writer, who is vitally interested in fashions; she must be a trained writer, a steady worker, and have had previous experience in department stores or big specialty shops; those who can write "Wanamaker" or "Macy" copy preferred.
BEGINNERS WILL NOT BE CONSIDERED.
Apply, by mail only, to Philip Le Boutillier, giving complete experience and training in first letter.
BEST & CO.
5th Av. and 35th St.

A REAL OPPORTUNITY.
GENTLEWOMAN.—A substantial monthly salary will be paid to a gentlewoman of undoubted social standing to influence patronage for decorations and works of art; no applications will be considered unless accompanied by the names of socially prominent people who can be referred to if an arrangement is made; correspondence will be treated confidentially. B 64 Times.

B. ALTMAN & CO.
MADISON AV.-5TH AV.
34TH AND 35TH STS.
NEW YORK,
REQUIRE COMPETENT SALESWOMEN IN THEIR DEPARTMENTS DEVOTED TO THE SALE OF CLOAKS, SUITS, DRESSES, BLOUSES, CORSETS, CHILDREN'S APPAREL.
GOOD POSITIONS ASSURED, WITH EXCELLENT PROSPECTS FOR ADVANCEMENT. APPLY AT 35TH ST., EMPLOYES' ENTRANCE, OR BY LETTER, ADDRESSING DEPT 8.

BILL CLERK on Underwood billing machine; must be accurate, quick and have several years' experience. Address, giving age, reference, and salary expected. Billing, B [illegible] Times.

## HELP WANTED—Female.

*Thirty-five cents an agate line.*

BILL CLERK, TYPIST; MUST BE EXPERIENCED, AND PREFERABLY A STENOGRAPHER; EXPERIENCE IN PRINTING OFFICE DESIRABLE; STATE AGE, EXPERIENCE, AND SALARY. A 540 TIMES DOWNTOWN.

BILL CLERK, Elliott-Fisher; good at figures and willing help with other office work; salary $15; steady position, pleasant surroundings. Address P. O. Box 15, Madison Sq. Station N. Y. C.

BILL CLERK on Elliott-Fisher machine. Apply by letter stating experience and salary expected. Dutton, 681 5th Av.

BEST & CO. require
BOOKKEEPERS AND BILLERS.
BOOKKEEPERS ON CUSTOMERS' LEDGERS; DEPARTMENT STORE EXPERIENCE PREFERRED; PERMANENT POSITIONS FOR THOSE WHO CAN QUALIFY.
ALSO OPERATORS ON ELLIS BILLING MACHINES.
Apply daily, Employment Office, 7 West 35th St., 8:30-10:00 A. M.

BEST & CO. require
STOCK GIRLS AND JUNIORS.
GOOD WAGES AND A COURSE OF TRAINING TO DEVELOP THEM FOR ADVANCEMENT.
PARENTS INVITED TO CALL WITH DAUGHTERS.
Apply daily, Employment Office, 7 West 35th St., 8:30 to 10:00 A. M.

BEST & CO. require
MODEL FOR SUITS AND GOWNS.
SIZE BETWEEN 18 AND 36; SPARE FIGURE, HEIGHT 5 FT. 7 IN.
ONLY REFINED, PLEASANT-MANNERED WOMEN, WITH EXPERIENCE IN HIGH-GRADE STORES, NEED APPLY.
Apply daily, Employment Office, 7 West 35th St., 8:30 to 10:00 A. M.

BEST & CO. require
MILLINERY SALESWOMEN IN CHILDREN'S CAPS, BONNETS, AND HATS.
ONLY EXPERIENCED YOUNG WOMEN NEED APPLY.
Apply all week, Employment Office, 7 West 35th St., 8:30 to 10:00 A. M.

BEST & CO. require
MILLINERY MAKERS AND SALESWOMEN.
EXPERIENCED IN HANDLING HIGH-GRADE MILLINERY CLIENTELE; 5TH AVE. EXPERIENCE PREFERRED.
Apply daily, 7 West 35th St., Employment Office, 8:30 to 10:00 A. M.

BILL CLERK.—STATE SALARY AND EXPERIENCE. A. A., 800 TIMES DOWNTOWN.

BLOOMINGDALE BROS., Lexington to 3d Av., 59th to 60th Sts., require the services of experienced SALESWOMEN for trimmed and untrimmed HATS; also for FEATHERS and FLOWERS.
Apply to Mr. Newman, Millinery Dept., Monday, Tuesday and Wednesday.

BOOKKEEPER, LEDGER CLERK.
Experienced in operating billing machine. Ellis operator preferred, not essential. Excellent opportunity in a high-class specialty shop.
Make application in writing, giving full details.
A. DE PINNA CO., 5TH AV., COR 50TH ST.

BOOKKEEPER.
An opening for a young lady between 25 and 35 years of age, who has had several years' experience in handling books in a manufacturing concern; some checking and auditing; for a lady with these qualifications there is a good future; give full past experience and salary desired. W 448 Times Downtown.

BOOKKEEPER, assistant; fine permanent position open for bright girl with bookkeeping experience, large establishment; pleasant surroundings; one understanding stenography and typewriting preferred; moderate salary to begin, with good prospects for advancement; write full particulars and salary desired. Raymond, 132d St. and Brown Place, Bronx.

BOOKKEEPER, EXPERIENCED DOUBLE ENTRY, ABLE TO DO TYPEWRITNG AND CORRESPONDENCE; ONLY THOSE WHO HAVE THOROUGH KNOWLEDGE OF BOOKKEEPING AND CONTROLLING ACCOUNTS NEED APPLY. ADDRESS, STATING REFERENCES, EXPERIENCE AND SALARY DESIRED, BOOKKEEPER, 225 TIMES DOWNTOWN.

BOOKKEEPER TO TAKE FULL CHARGE OF OFFICE; ONE WHO HAS HAD AT LEAST TEN YEARS' EXPERIENCE, ACCOUNTANCY TRAINING AND FULL KNOWLEDGE OF DOUBLE ENTRY BOOKKEEPING; SALARY $25, WITH ADVANCEMENT. B 291 TIMES.

BOOKKEEPER, take full charge; must have at least ten years' experience and have a thorough knowledge of accounting; salary $25, with advancement. Call after 11 A. M., Onida Co., 73 5th Av.

BOOKKEEPER, with some stenography, for publication accounts; steady position, if competent and reliable; please write fully, including salary and references. G 789 Times Downtown.

BOOKKEEPER, who is a stenographer and typist, by Christian firm; 5-10 years' experience; capable of handling correspondence; references. Apply Room 1046, Marbridge Bldg.

BOOKKEEPER.—Thoroughly experienced in handling resident buyers' commission accounts; unquestionable references. Apply between 8:30 and 10 A. M. Max Rubenstein, 16 West 31st St.

BOOKKEEPER.—Experienced double entry, with knowledge of general office routine of a manufacturing clothing house; state salary and references. B 882 Times.

BOOKKEEPER.—Thoroughly experienced double entry bookkeeper wanted; an exceptionally fine position for acceptable applicant. A 553 Times Downtown.

BOOKKEEPER-STENOGRAPHER, experienced, to take full charge; answer by mail only, with references and salary desired. Myers, 35 West 30th.

BOOKKEEPER-STENOGRAPHER, competent to take charge of set of books; must be good typist. James Alexander Co., 17 East 22d.

BOOKKEEPER, double entry, by manufacturing corporation, for part time, one or two evenings or Saturday afternoon. Address C D 802 Times Downtown.

BOOKKEEPER, stenographer, office executive, one who is capable of handling details of office; a very good opportunity exists for right party. T. K., 201 Times.

BOOKKEEPER'S ASSISTANT, with knowledge of stenography; salary $14; permanent position. Schlesinger, 117 East 24th St.

BOOKKEEPER and stenographer wanted; none but experienced need apply. Bartelstone Bros., 4,179 3d Av.

BOOKKEEPER and stenographer, experienced; take charge of office. Neugass & Co., 72 Madison Av.

BOOKKEEPER and typist, controlling accounts. Call Monday, 9:30. C. A. Manin, 299 Broadway, New York.

## HELP WANTED—Female.

*Thirty-five cents an agate line.*

BOOKKEEPER, stenographer; chemical experience preferred; references; state salary. G 790 Times Downtown.

BOOKKEEPER, EXPERIENCED, KNOWLEDGE STENOGRAPHY. B 512 TIMES DOWNTOWN.

BUSINESS EFFICIENCY SCHOOL.—Shorthand, typewriting, bookkeeping; individual training; beginners, advanced students, postgraduates; begin any time; hours student's convenience. 500 5th Av., at 42d St. Telephone 7889 Murray Hill.

BUYER—SHIRT WAIST.
Good assistant shirt waist buyer for the city; must be a tireless worker, intelligent saleswoman, good appearance and must have retail experience; to such we offer a fair salary and splendid opportunity. Apply, by letter only, P. Beck, 425 West 160th.

BUYER AND MANAGER FOR NOTION DEPARTMENT.
A large department store has a vacancy for a competent woman as buyer and manager for their notion and art goods department. Applications treated strictly confidential; state age, experience, and salary expected. R. A., 307 Times Downtown.

CASHIER AND BOOKKEEPER.
Young lady with experience as cashier and bookkeeper, handling petty cash accounts and some bookkeeping work; should be about 20 to 25 years old; bright, clean cut and ambitious; good opportunity for advancement; state in detail past experience and salary desired. W 440 Times Downtown.

CASHIER and BOOKKEEPER for needlework store; only applications in own handwriting, stating age and particulars about previous occupation considered. B 942 Times Harlem.

CHAMBERMAID, waitress; neat, competent white woman; hours 11 to 8; $12 weekly. Telephone Chelsea 6665 for appointment.

CHEMIST, BACTERIOLOGIST AND PATHOLOGIST for part time; laboratory work; preferagly those connected with some institution; training, experience and connections must be stated for interview; confidential. G 796 Times Downtown.

CLERICAL.
Attractive vacancies in clerical and other positions, now pending for a number of high and public school graduates in our large Mail Order Business, where beginners are liberally paid while acquiring thorough business methods. Congenial surroundings and rapid advancement for bright, capable girls. Apply mornings in person. BELLAS, HESS & COMPANY, 95 MORTON ST., 7th Av. subway, or 9th Av., Christopher St. station.

CLERKS.—An important technical publishing company will receive applications of young girls with some high school education to act as junior clerks and to be trained in the business. Reply in own handwriting, stating age, experience, present salary. L 765 Times Downtown.

CLERICAL WORKER.
RELIABLE, RAPID DETAIL WORK REQUIRED; MUST BE ABLE TO PRINT NEATLY; READING REPORTS AND TABULATION OF INFORMATION; INTERESTING WORK; ADVANCEMENT DEPENDS ON YOURSELF. WRITE FULLY, STATING EDUCATION, EXPERIENCE, AGE, SALARY AND ALL QUALIFICATIONS, BOX 332 TIMES, 2 RECTOR ST.

CLERICAL
girls wanted in subscription department; steady work; half day Saturday. Apply to MISS CARLOCK, Butterick Publishing Co., 326 Hudson St., N. Y., (2d floor.) Take 7th Av. subway to Houston St.

CLERK.—Prominent publishing house needs a detail clerk, preferably with knowledge of typewriting but not necessary; girl who appreciates that the training she will get has money value. If interested in education work and if living at home and having some high school instruction, see Mrs. Gardener, Review of Reviews, 30 Irving Place, 12th floor.

CLERKS,
experienced, by magazine publishers, for subscription and magazine department; good wages and hours; time bonuses; pleasant surroundings. McCall, 236 West 37th.

CLERK, 17-20, good at figuring percentages, experience not necessary; hours 9-5, Saturday, 1; salary $10 to start. A 562 Times Downtown.

CLERICAL ASSISTANT and typist for general office work in publishing house. Write 958 University Av., Bronx.

CLERK, able to keep books; must be quick and accurate; good salary to right person. B 273 Times.

CLERK.—File clerk wanted by publishing house. Ferdinand Trep, 1002, 44 East 23d St.

COLLEGE WOMEN WANTED between 25 and 35 years of age who are free to accept an attractive traveling position immediately; openings in Southern territory for balance of the Winter; position in sales field along school lines; pays railway fare and salary to start; give full details concerning age and experience in first letter. Address C. C. Smith, Garland Bldg., Chicago, Ill.

COMPILER, profreader, and checker for trade directory; permanent opening for capable, executive young woman familiar such work. Write details, including salary, S 428 Times Downtown.

CORSET SALESWOMEN.
BONWIT TELLER & CO., 5TH AV., AT 38TH ST.,
require the services of several experienced
CORSET SALESWOMEN.
Good salaries, steady positions, to those who are accustomed to wait on the highest class of trade.
Employment Department, 6 East 38th St.

CORSET SALESWOMEN.
Abraham & Strauss, Fulton St., Brooklyn, require several experienced saleswomen having a thorough knowledge of all makes of corsets; permanent positions at liberal salaries. Apply, in person or by mail, to Superintendent.

CORSET FITTER, experienced, for executive work, knowledge of wholesale business preferred, wanted by a large firm with offices in New York. B 248 Times.

COOK and WAITRESS.—Mother and daughter or two sisters as cook and waitress in modern country home in hills of Northern Virginia; healthful, pleasant surroundings; light work, small family; considerate treatment. B 376 Times.

COOK-HOUSEWORKER.—German girls, (two,) cooking and general housework; each with family of three, neighbors in country one hour from New York; state experience, references, wages desired. Address R. F. D. 89, Croton-on-Hudson.

COOK, general, wanted immediately; thoroughly capable, for a British family—a lady, her husband, and infant, (nurse kept;) their home is a small bungalow; salary, $100 per month. Address Roy, Lavale, Cumberland, Md.

COPYHOLDERS, first class, to follow fast reader; opportunity to become proofreader. J. P. O., Box 30, Station D, N. Y.

CREDIT AND COLLECTION MAN wanted by manufacturers selling well-advertised line direct to retail trade; must be good correspondent, executive, teacher, and have a thorough knowledge of sales problems; good opportunity for man who can qualify; state age, experience in detail, giving names of houses, earnings for last five years, and salary expected to start. Box G 726 Times Downtown.

DEMONSTRATORS.
SEVERAL GOOD DEMONSTRATORS FOR WORK IN LOCAL GROCERY STORES; MUST BE GOOD CAKE BAKERS. STATE AGE, EXPERIENCE, AND SALARY. A 520 TIMES DOWNTOWN.

DEMONSTRATORS WITH EXPERIENCE FOR DRUG AND DEPARTMENT STORES ON STERNO CANNED HEAT. APPLY MONDAY, BETWEEN 9 AND 10, S. STERNAU & CO., 417 5TH AV.

### Harlem Office

For convenience of uptown residents advertisements and subscriptions for The New York Times, and for all publications of The New York Times Company, are received at The Times Harlem office, 2109 Seventh Avenue, just north of 125th Street.

## HELP WANTED—Female.

*Thirty-five cents an agate line.*

DE PINNA,
FIFTH AV. AT 50TH ST.,
Require SALESWOMEN FOR BOYS' HATS.
Only women with experience and accustomed to the highest class trade need apply. An unusual opportunity for a high-class saleswoman where ability will be appreciated.

DE PINNA,
5TH AV, AT 50TH ST.,
REQUIRE SALESWOMEN FOR CHILDREN'S AND MISSES' SHOES.
Thorough experience and ability to handle the highest class trade essential. Permanent position and good remuneration.

DESIGNER, experienced on infants' or children's white dresses. Noxall Manufacturing Co., 145 West 30th St.

DICTAPHONE OPERATOR with some knowledge of shorthand wanted in office of large manufacturer; must be of neat appearance and know how to write correct English; a young lady with some experience preferred, but an intelligent beginner will receive consideration; state age, experience, and salary expected. S 435 Times Downtown.

DICTAPHONE.
Splendid opening, large office, Jersey City; every opportunity for speedy advancement; convenient location; easy hours; luncheon; state age, experience, salary expected, &c. "Dictaphone," P. O. Box 229, N. Y. City.

DICTAPHONE OPERATOR, must have had five years' experience and be capable of taking complete charge; must have initiative, backed by ability; excellent opportunity for advancement to girl possessing above qualifications. Address G 37 Times.

DICTAPHONE OPERATORS wanted by a large, out-of-town mercantile house; must be experienced and well recommended; in applying state qualifications and salary desired. H. H. Black, Box 165, Trenton, N. J.

DICTAPHONE OPERATOR, experienced, in office of large publishing house; steady position; hours 8:45-5. Vogue, Hoffman, 14th floor, 19 West 44th St.

DICTAPHONE OPERATOR and stenographer; experienced only; salary $20; hours 8:30 to 5; Christian firm. Miss Kelly, 280 Broadway, Room 225.

DICTAPHONE OPERATOR, with knowledge of stenography. Kny-Scheerer Corp., 27th St. and 9th Av.

DICTAPHONE OPERATOR; STATE SALARY AND EXPERIENCE. A B 801 TIMES DOWNTOWN.

DICTAPHONE OPERATOR, $18 to start; Christian firm; permanent; advancement. Wise & Co., 56 West 45th.

DIETITIAN, two cooks, in children's camp; small salary first season; permanent position in private school if satisfactory; experienced only. School, 3,764 Broadway.

DRESSMAKER WANTED
to take charge of dressmaking department in high-class department store in Western city of 250,000 population; state experience, salary wanted, and give references. Address A 9 Times.

DRESSMAKERS, finishers and helpers. Floy Smith, 18 West 37th.

FILE CLERK for simple correspondence filing in a large technical publishing house; pleasant working conditions; half-day Saturday. State age, education, experience, and salary expected. L 767 Times Downtown.

FILE CLERK.—Must have thorough knowledge of automatic filing system, be punctual, and do accurate work; pleasant surroundings, permanent position; state experience and give references. Address Box K 311 Times.

FITTER FOR ALTERATION DEPARTMENT LADIES' HIGH-CLASS SPECIALTY SHOP, GOWNS AND SUITS; ONLY ONE HAVING HAD EXPERIENCE BEST STORES OR SHOPS APPLY; PERMANENT POSITION. HAGEDORN'S, B'WAY AND 81ST ST.

FORELADY.—ONLY THOROUGHLY EXPERIENCED IN HIGH-GRADE WAISTS NEED APPLY; EXCELLENT OPPORTUNITY FOR THE RIGHT PARTY. B 355 TIMES.

FRANKLIN SIMON & CO.,
5th Av., 37th and 38th Sts.,
Require SALESWOMEN for INFANTS' APPAREL.
Liberal salary, permanent position, with splendid future possibilities, to saleswomen whose experience has been with the best retail trade.
APPLY SUPERINTENDENT'S OFFICE.

FRANKLIN SIMON & CO.
require for their
MILLINERY WORKROOM
MILLINERS, MAKERS, and APPRENTICES.
Liberal salary, bright, airy workroom.
Apply all day, 8 West 38th St., 10th Floor.

FRANKLIN SIMON & CO.
require First-Class
CLEANER AND PRESSER
for their Alteration Workroom.
Experienced on fine gowns and dresses.
Apply 8 W. 38th St., 10th Floor.

Business Opportunities
Page 8, Section 2.

## HELP WANTED—Female.

*Thirty-five cents an agate line.*

FRENCH GIRLS,
18-20 years of age, thoroughly conversant with their own language, who know English well enough to translate from that language into French. Call on MR. BOUVET, Butterick Publishing Co., Spring and MacDougal Sts., N. Y. Take 7th Av. subway to Houston St.

GENERAL CLERICAL WORKER.
A mercantile organization has opening in its executive offices for a young woman with bookkeeping and clerical experience; must be accurate and have good handwriting; in reply, state past experience, wages earned and church affiliations; reply will be confidential. Address, B 538 Times Downtown.

GENERAL HOUSEWORKER, plain cooking; good wages. Manx, 720 Riverside Drive, corner 149th St.

GENERAL HOUSEWORKER, white girl; no washing. Call at 66 Hancock St., Brooklyn.

GIRLS, WOMEN.
EMPLOYMENT UNDER IDEAL WORKING CONDITIONS
LABELING AND PACKING SUNSHINE BISCUITS; CLEAN AND SANITARY WORK; HIGHEST WAGES IN EVERY DEPARTMENT: 48 HOURS PER WEEK; RESTROOMS, RESTAURANT; GOOD PAY WHILE LEARNING AND RAPID INCREASE WITH EXPERIENCE.
LOOSE-WILES BISCUIT COMPANY,
SUNSHINE BAKERY,
LONG ISLAND CITY.
Take Queensboro tube at Grand Central Station for 11th St. or 2d Av. extension of elevated across Queensboro Bridge. Transfer from any Brooklyn trolley to Crosstown line over Vernon Av. Bridge.

GIRLS.—A large corporation near City Hall has a few openings for some bright young girls who have a fairly good knowledge of typewriting; position permanent; good chance for future. Write, giving age, religion, salary, are not given. G 758 Times Downtown.

GIRL wanted, 16-17 years of age, to learn to operate switchboard; must be neat and well recommended; no experience necessary. Call Monday A. M. Barnard Phillips, 150 Madison Av.

GIRL wanted, high school graduate preferred, with some natural executive ability; previous experience unnecessary; permanent position, with excellent future possibilities. Reply in own handwriting. A 532 Times Downtown.

GIRLS.—Small girls, bright and neat, to make themselves useful in showroom of children's millinery house; $8 start; good opportunity. L. Steinthal & Bro., 906 Broadway.

GIRLS.—Famous Players-Lasky Corporation, 485 5th Av., can use the services of several bright girls as inside messengers; pleasant surroundings and rapid advancement. Apply Office Manager, ninth floor.

GIRL.—Mail order department; a bright, neat girl, beginner preferred; state age and salary desired. Address S 484 Times Downtown.

GIRL, pleasant white, wanted for housework, with small family, in suburbs; no laundry; wages, $40. Mrs. G. Mygott, 120 West 70th., apartment 7C. Columbia 7970.

GIRL, neat appearing, as office messenger, large publishing house; must be bright and active; apply with references. Vogue, 19 West 44th St., Mr. Ostendorff, 14th floor.

GIRL in stock room, wholesale jewelry house; must be neat, write legible hand, and be ambitious to advance; references; $10 start. A 79 Times.

GIRL, general house work and plain cooking; no washing; three in family; New Rochelle; $40 to $45 month. Apply A. Grant, 56 West 45th St., New York.

GIRL wanted in office to make herself generally useful; $10; advancement. 348 Madison Av., Lewando's.

GIRLS, TO BE GENERALLY USEFUL IN WORKROOM. KRAUSKOPF, 113 EAST 27TH, 6TH FLOOR.

GIRL, young, wanted to work in dry goods sampling department. A 577 Times Downtown.

GIRL wanted, experienced in office work; address, stating age and salary wanted, in own handwriting. S 410 Times Downtown.

GIRL, refined, for three-year-old boy, 10-8; good wages; references; call before 12 or after 4. 116 West 72d St., Apt. 11D.

GIRL, experienced in scalp treatment and facial massage. Apply 403 Bridge St., Brooklyn.

GIRL.—A large importing house requires girl about 15 years old for office work only. S. K., Room 1603, 65 Broadway.

GIRL, white, for general housework in apartment; family of 2 adults; plain cooking; no washing. Graham, 54 West 94th St.

GOVERNESS for boys, 6, and girl, 2; residence Far Rockaway; $55 monthly; good home. Apply Philip Florin, 465 Broome St., 2 blocks west of Broadway.

GOVERNESS for two children, 5-8 years; must speak correct English. Apply Monday, 9-12, Mrs. Reis, Apartment 21, Hotel Bonta, 94 Broadway.

HAIRDRESSER, experienced at marcel waving; have also vacancy for a competent manicurist, who is expert at facial massaging. A Simonson, 506 5th Av., between 42d and 43d Sts.

HAND SEWERS ON BLOUSES; WORK IN OR OUT. CORHAN, 647 MADISON AV.

HOUSEKEEPER, at once, a practical, progressive woman for a popular college inn; one who understands catering for such patronage, buying, handling and checking daily supplies; experienced in household routine and who can be tactful with employes; good salary. Address Box 42, Arlington, N. Y.

HOUSEKEEPER.—Gentleman in 60s desires neat, conscientious, thoroughly good woman, 45 to 55, fair education; can be self-supporting and have comfortable home; good references given, required; character, honesty; state age, race, religion, salary desired and full particulars. S 4 Times.

HOUSEWORKER.—Neat, good cook, white, as housekeeper for young couple; sleep out temporarily; high wages, pretty surroundings for right girl. Apply Sunday up to 2 P. M., also Monday morning, references. Carples, 135 East 21st St.

HOUSEKEEPER.—Refined middle-aged woman desirous of securing good home in Jersey; New York 20 minutes; care of infant and six-room cottage; couple go to business daily; salary, references. R 205 Times.

HOUSEMAID.—Neat white woman, well recommended, in small family in New Rochelle; no laundry work; own room and bath. Telephone Plaza 5452 Monday, before 2 P. M.

HOUSEWORKER.—Neat, young or middle aged woman wanted by small family; plain cook; no laundry; good wages; permanent position in good home. G 770 Times Downtown.

HOUSEKEEPER, working; no cooking, no laundry; serving table; light house duties; private family; wages $40-$45. Lenox 3000.

## HELP WANTED—Female.

*Thirty-five cents an agate line.*

HOUSEWORKER.—MUST BE EXPERIENCED; FIRST-CLASS REFERENCES; 3 IN FAMILY. APARTMENT 6A, 780 RIVERSIDE DRIVE, (155TH ST.) PHONE AUDUBON 7100.

HOUSEKEEPER.—Reliable woman wanted as working housekeeper by several professional women; regular hours; light work. Telephone Chelsea 1818.

HOUSEKEEPER.—Refined white woman as working housekeeper; no washing or ironing. Address Housekeeper, 189 Heights Road, Ridgewood, N. J.

HOUSEKEEPER, working, home of professional woman; take full charge; 4 adults; no washing; good salary; Forest Hills, L. I., 15 minutes' out. B 354 Times.

HOUSEWORK.—Lady would like young woman (white) five days a week, 9 to 1, small four-room apartment; give age, nationality, salary. B 556 Times Downtown.

HOUSEKEEPER, working, not over 40, for adults and year-old baby; take entire charge; good home, high wages. Telephone Richmond Hill 4329.

HOUSEKEEPER OR GENERAL HOUSEWORKER.—Capable, trustworthy, 2 adults, child 7; Summer in country. Mornings, Aller, 611 West 110th.

HOUSEWORKER, two in family; good pay; steady place; good home; reference required. Mrs. F. Jaqua, 159 West 118th St.

HOUSEKEEPER, working, wanted; must be good, plain cook; country in Summer. Apply by telephone, 6366 Schuyler.

HOUSEKEEPER, working; good cook; for business couple; no washing, $35; call evenings. Mrs. Wood, 600 West 114th St.

HOUSEWORKER.—Small family in nearby suburb desires general houseworker; good wages; washing. Box 479, Tenafly, N. J.

INFANTS' NURSE wanted; apt., Bronxville N. Y.; middle age preferred. Call W. D. McLean, 261 Broadway. Phone Barclay 9260.

KINDERGARTNER.—Opportunity for really capable kindergartner in private school few hours weekly now; camp July and August; permanent position thereafter; must be gentlewoman, good musician, and work along modern lines. School, 3,764 B'way.

KITCHENMAID.—Experienced, good worker; sleep out. Woman's Club, 133 East 40th St.

LADY.—A large organization of national scope has an exceptional opening for educated, refined lady, accustomed to best society, to act as field secretary and club organizer; middle aged or over 28 preferred; best credentials rather than business experience considered; will be trained for duties; salary $25 weekly, with rapid advancement. C. B., 119 Times.

LADIES wanted for art needlework department. Call Monday, 215 4th Av., tenth floor.

LAUNDRESS to assist with chamber work in apartment. Taylor, 823 Park Av.

MANAGER to take charge of manufacturing department of waists; must have tact, energy, and initiative. Grab, 392 5th Av.

MAGAZINE PUBLISHER
requires the services of
YOUNG WOMAN,
capable and experienced in figuring paper required for publications, paper reports from printer, Federal trade reports, keeping paper stock book, &c.; position permanent, opportunity exceptional; state experience and salary; replies confidential.
Address "Publisher" 311 Times.

MAID AND COMPANION.
German or Swiss, for an elderly lady in a hotel; personal references required. B 372 Times.

MAID, capable, for 9-room house; good home; $50; washing given out. Phone, immediately, Coney Island 3359. Mrs. Cutler, Atlantic Av., Sea Gate.

MAID, neat, competent, for business people; cooking, cleaning, and waiting on table. Langner, 133 West 11th St.

MAID, white, wanted for family of three; references. Telephone Audubon 573.

MANICURE.
Must be accustomed to high-class trade. Apply B 319 Times.

MANICURIST, experienced at facial massaging; have also vacancy for a hairdresser who is an expert marcel waver. A Simonson, 506 5th Av., between 42d and 43d Sts.

MESSENGER GIRLS.
Dependable, alert, intelligent girls, 14-16 years, for indoor inter-departmental messenger service wanted by large magazine publishing company; to those capable of development opportunity for promotion to responsible, well-paid position is assured; beginning salary $8. B 314 Times.

MILLINERY.
BRUCK-WEISS MILLINERY,
6-8 WEST 57TH ST.,
REQUIRE THE SERVICES OF MILLINERS, IMPROVERS.
STEADY POSITIONS, HIGHEST SALARIES. APPLY ALL WEEK.

MILLINERY.
HEAD OF STOCK.
R. H. MACY & CO. require a young woman, thoroughly experienced in Children's and Misses' Hats, for the position of head of stock of this department.
Apply at Office of Employment Manager, 2d balcony, rear, 34th St. entrance, any time during the day.

MILLINERS
COPYISTS.
Frederick Loeser & Co., Brooklyn, offer exceptionally good positions to first-class milliners and copyists; long season; the best salaries. Apply at Millinery Workroom, 6th floor.

MILLINERS.
R. H. MACY & CO. require thoroughly competent milliners who are accustomed to work with the finest materials.
Apply at Office of Employment Manager, 2d balcony, rear, 34th St. entrance, any time during the day.

MILLINERS.
HENRI BENDEL, INC.,
10-14 WEST 57TH ST.,
require several experienced milliners for high-grade work, also learners; apply prepared for work.

MILLINERS,
MAKERS AND APPRENTICES.
SPLENDID WORKING CONDITIONS.
Good opportunity; permanent position; good salary.
HICKSON, INC.,
661 5TH AV., 8TH FLOOR.

MILLINERS.
First class milliners; year around position; high salary; refined work; good opportunity for anyone wishing to become a trimmer. Write, strictly confidential, B 352 Times.

## HELP WANTED—Female.

*Thirty-five cents an agate line.*

MILLINERS.
BONWIT TELLER & CO.,
5TH AV., AT 38TH ST.
Require the services of
MILLINERS, IMPROVERS.
Long season and good salaries to those who have had experience on the highest class of work.
ALSO APPRENTICES.
(Paid while learning.)
Employment Department, 6 East 38th St.

MILLINERY MANAGERS.
Young women, thoroughly experienced in retail millinery; splendid opportunity in our out-of-town stores. Apply International Millinery Co., 35 West 35th St.

MILLINERS.—First-class milliners wanted; good salary. Call all week. Bardet Petit, 16 East 48th St.

MODELS.
B. ALTMAN & CO.,
MADISON AV.-FIFTH AV.,
34TH AND 35TH STS.,
NEW YORK,
HAVE DESIRABLE POSITIONS OPEN FOR SEVERAL YOUNG WOMEN TO ACT AS MODELS IN THEIR CLOTHING SECTION FOR MISSES AND THE YOUNGER SET.
APPLICANTS MUST BE 16 YEARS SIZE AND QUALIFIED IN ALL RESPECTS TO FILL THESE POSITIONS. APPLY AT APPLICATION OFFICE, ON 5TH FLOOR, OR BY LETTER, ADDRESSING DEPARTMENT M.

MODEL.
YOUNG LADY, ATTRACTIVE, ONLY ONE WHO HAS BEEN PREVIOUSLY EMPLOYED BY FIRST CLASS FIRM NEED APPLY; STEADY POSITION, LIBERAL SALARY.
LUNDIHN, 24 EAST 55TH.

MODELS.
SIZE 16; EXPERIENCED ON FINE DRESSES; PERMANENT POSITION, EXCELLENT SALARY. JAFFE, 31 EAST 32D ST.

MODEL, to pose in fashion photographs; good, permanent position; must be at least 5 ft. 7 in., size 16 or 36. Call Underwood & Underwood, 6 East 39th St.

MODELS; SIZE 16; STYLISH YOUNG LADIES; HIGH CLASS DRESSES. JESSE SHULMAN & CO., 44 EAST 32D ST.

MODELS, size 36; highest wages. N. Hurwitz & Son, 109 West 26th St.

MOTHER'S HELPER OR NURSERY GOVERNESS.—Refined, cheerful young woman to assist with children and household in home in country; one who can preside at table, mend, mark, and keep three boys' clothes in order; one who would be willing to help if cook or butler should leave and make herself useful and appreciated member of the family. Mrs. Paul Fitzpatrick, Larchmont, N. Y.

MULTIGRAPHER and TYPIST of good education; one who is thoroughly efficient; good chance for advancement. B 806 Times Downtown.

MULTIGRAPH OPERATORS, experienced; permanent; advancement. Call William Gray, 13 Park Row.

MULTIGRAPH OPERATOR wanted; salary $14. N. Y. Letter Co., 142 Fulton St.

NURSE.—Graduate or practical, willing to work short hours demonstrating; experience preferred but not necessary, as nurse in attendance will instruct; must be over 25, disengaged, able to leave city and ready to begin duties immediately; good pay; expenses advanced; transportation paid. Call in person for appointment only, Monday morning, 10 to 12, Room 519, Arbuckle Bldg., Brooklyn, at Borough Hall subway station.

NURSE.—BABY, 7 MONTHS OLD; MUST COME WELL RECOMMENDED; GOOD SALARY TO RIGHT PARTY. APARTMENT 6A, 780 RIVERSIDE DRIVE, (155TH ST.) PHONE AUDUBON 7100.

NURSERY GOVERNESS for 2 boys, 5 and 7; French speaking preferred; wages $50; references required. Call, or telephone 7743 Cathedral, Monday. Brownrigg, 410 Riverside Drive.

NURSE wanted for small children, suburbs; near trolley; good wages and home. Phone Bronxville 1109W. Write R. C. Hollins, Kraft Av., Bronxville, N. Y.

NURSE wanted for small children, suburbs, near trolley; good wages and home. Phone Bronxville 1109-W. Write R. C. Hollins, Kraft Av., Bronxville, N. Y.

NURSE.—Refined, capable of caring for two children; good salary. Write, stating experience, Mrs. J. F. Nusbaum, 842 Berkeley Av., Trenton, N. J.

NURSE wanted for two boys, 1 and 3½ years old; must be competent and experienced. Answer, stating experience and wages expected, B 515 Times Downtown.

NURSE, young, English, for boy 3 years of age, one capable of taking entire charge; wages $40. Call 1,378 President St., Brooklyn.

NURSE, English or Scotch preferred, to take care infant of 8 months; personal references required. Apply between 11 and 1 o'clock Sunday, 58 West 95th.

NURSES.—An opportunity to learn hospital nursing; moderate compensation while in training. St. Mark's Hospital, 2d Av. and 11th St.

NURSE, graduate, needed for regular ward duty. Tarrytown Hospital, Tarrytown, N. Y.

NURSE.—Infants', (colored,) thoroughly experienced; references required. Apply 3-5, Mrs. C. I. Lambert, 106 Morningside Drive.

NURSE and General Houseworker.—Two girls, together; Norwegian preferred. 18 Seminary St., New Canaan, Conn.

NURSE, experience trained, for 20-month baby. T. H. Pasternak, 700 West 179th St. St. Nicholas 8754.

NURSE, experienced, infants'; must have personal references. Call from 10 to 1, carfare paid, Goldsmith, 312 West 93d.

NURSE to care for child 17 months; must have good references. Mrs. Gluck, 725 Riverside Drive.

NURSE, experienced, to take care of one-year-old baby; references required. 84 Fair St., Paterson, N. J. Tel. 2424W.

NURSE, experienced, for infant; New Rochelle. Call, with references, Monday, between 11-2, 184 5th Av., New York. Seidl.

NURSERY GOVERNESS, young, cheerful, and mother's helper; 4 children, 2 servants; Larchmont. Write X 205 Times.

NURSE.—Competent nurse for baby 2 years old. Casazant, 116 Waverley Place.

OFFICE ASSISTANTS.
WE REQUIRE EXPERIENCED AND INEXPERIENCED GIRLS FOR OUR GENERAL OFFICE AS OFFICE ASSISTANTS, TYPISTS, AND AUDITING. PERMANENT POSITIONS, GOOD SALARY FOR THOSE WHO QUALIFY. APPLY TO SUPT. BARNETT BROS., 74TH ST.-COLUMBUS AV.

OFFICE ASSISTANT for general detail work in large publishing house; applicant must be bright and quick to learn; the starting salary will be $40 a month, advancement depending entirely upon ability shown; state age, references and experience if any. Write G 712 Times Downtown.

OFFICE ASSISTANT, with bookkeeping and typewriting experience, as secretary to dept. head of a large N. Y. firm; fine opportunity; give experience in detail, education, salary desired. L 4 Times.

OFFICE ASSISTANT, familiar with mail opening and banking; must have executive ability; preferably one now employed in similar capacity. Call Monday morning, 8 A. M., Edward J. Woods, 142 East 32d St.

OFFICE ASSISTANT.—Position of responsibility, small publication; must be over 20; typist, stenography desirable; full references. S 95 Times.

OFFICE GIRL, Christian firm, to address envelopes and do general office work; knowledge of typewriting preferred. Apply personally, 43 Barclay St.

## HELP WANTED—Female.

*Thirty-five cents an agate line.*

OFFICE ASSISTANTS.—Young girls, bright, quick, assist in office; knowledge stenography and typewriting essential. Bergdorf & Goodman, 616 5th Av.

OFFICE ASSISTANT.
Must be quick at figures; steady position; good salary. Hecht Bros., 53-57 West 14th St.

OFFICE ASSISTANT, young lady; must be good penman, quick and accurate at figures; state age, salary, and experience. S 299 Times.

OFFICE GIRL.—For filing and general office work; $7 to start; opportunity for advancement. Apply Room 309, 208 Broadway, Manhattan.

OFFICE ASSISTANT, switchboard and some typewriting; one familiar with figures preferred. B 276 Times.

OFFICE ASSISTANT.—Filing and general office work; $10-$12. Apply by letter, Drug Products, 48 West 4th.

OFFICE ASSISTANT and typist; state experience, age, and salary. A 526 Times Downtown.

OPPENHEIM, COLLINS & CO.
34TH STREET, WEST,
ARE NOW CONSIDERING APPLICATIONS FROM EXPERIENCED SALESWOMEN FOR PERMANENT POSITIONS AT GOOD SALARIES IN THE FOLLOWING DEPARTMENTS:
WOMEN'S COATS,
WOMEN'S SUITS,
WOMEN'S GOWNS,
SEPARATE SKIRTS,
MISSES' COATS,
MISSES' SUITS,
MISSES' GOWNS,
CHILDREN'S APPAREL,
AND
MILLINERY.
APPLY SUPERINTENDENT'S OFFICE.

OPERATOR (Elliott-Fisher) for export house; state salary. X 200 Times Annex.

OPPORTUNITY.
Stenographer.—Young woman who can take dictation or handle correspondence on own responsibility; must be high school graduate; teaching experience a valuable asset; in application, state age, education, previous experience, and salary. Address, B 540 Times Downtown.

PAGE GIRLS for Hotel Commodore. Apply Hotel Employment Department, 405 Lexington Av., Room 216.

PENMAN, expert to write names on certificates. 111 5th Av., Room 400.

PHOTOGRAPHER wanted, young lady; refined; must possess personality and understand reception room work thoroughly, and know how to sell photographs; state experience and salary in first letter; steady position to right party. K 348 Times.

REGISTERED TRAINED NURSE.
One with knowledge of obstetrics preferred.
B 334 Times.

SALESWOMEN.
For thoroughly experienced Saleswomen with smart appearance and a refined personality R. H. MACY & CO. are prepared to offer excellent salaries in the following departments:
WAISTS,
VEILINGS,
NECKWEAR,
JEWELRY,
PICTURES.
Apply at Office of Employment Manager, 2d balcony, rear, 34th St. entrance, any time during the day.

SALESWOMEN.
GIMBEL BROTHERS,
33D ST. AND BROADWAY,
WISH TO ENGAGE EXPERIENCED SALESWOMEN FOR
CHINA,
LAMPS,
WASH GOODS,
ART EMBROIDERY,
MEN'S FURNISHINGS,
HOUSEFURNISHINGS.
THE ABOVE POSITIONS PRESENT EXCEPTIONAL OPPORTUNITIES; GOOD SALARIES.
Apply Employment Office, 5th floor.

SALESWOMEN.
10:45 A. M. UNTIL 2:30 P. M.
R. H. MACY & CO. require competent saleswomen or women who are able to become competent saleswomen through the aid of our Department of Training, FROM 10:45 A. M. UNTIL 2:30 P. M. This kind of employment is intended to relieve the shortage of help during the lunch period.
Apply at Office of Employment Manager, 2d balcony, rear, 34th St. entrance, any time during the day.

SALESWOMAN ON SALARY AND COMMISSION
to secure members for a large association which is already enrolling new members at the rate of nearly 2,000 a month; splendid leads, hearty co-operation.
9TH FLOOR, NO. 443 4TH AV.

SALESWOMEN.
WE REQUIRE THOROUGHLY EXPERIENCED SALESWOMEN FOR OUR HANDKERCHIEF DEPARTMENT; PERMANENT POSITION, CONGENIAL SURROUNDINGS; NO SATURDAY NIGHT WORK. APPLY TO SUPERINTENDENT. BARNETT BROS., 74TH & COLUMBUS AV.

SALESLADIES.—BRIGHT WOMEN WANTED TO TAKE ORDERS FOR CORSETS; WE WILL TRAIN YOU TO BECOME A CORSETIERE AND SALESWOMAN SO THAT YOUR COMMISSION WILL AMOUNT TO $25 PER WEEK UP; OUR CORSETS ARE STRICTLY CUSTOM MADE. R 341 TIMES.

SALESWOMEN, must be acquainted with buyers of toilet goods and capable of earning over $5,000 yearly; to such a party we offer a very interesting proposition; state fullest particulars of past record. Address B R 124 Times.

SALESWOMAN for wholesale hat trade of New York and vicinity; only those should apply who are personally acquainted with the trade and thoroughly familiar with its requirements; salary. BETTINSON & CADE INC., 417 FIFTH AV., NEW YORK.

SALESLADIES.
EXPERIENCED GOWN, COAT, AND SUIT DEPARTMENTS; HIGHEST SALARIES PAID; PERMANENT POSITION ASSURED; ONLY EXPERIENCED APPLY. HAGEDORN'S, B'WAY AND 81ST ST.

SALESLADY, 18 to 24, in downtown retail jewelry and phonograph shop; unusual opportunity for neat, experienced young lady; state experience and salary desired. B [illegible] Times Downtown.

SALESWOMEN for commercial stationery and office supplies; must be experienced inside position; good salary; apply after 11 A. M. or by letter. Goldsmith Bros., 77 Nassau St.

## HELP WANTED—Female.
*Thirty-five cents an agate line.*

SALESLADY wanted for high-grade cloak and suit shop within 60 miles of New York; one capable of taking full charge of the floor and assist manager; good opening for the right person; state age, experience, and references. Apply B 294 Times.

SALESWOMEN.—We are anxious to secure the services of a competent representative who has had experience in selling electrical household goods; one who is acquainted with territory of Long Island suburbs; will give entire supervision of this department to right party; good salary. A 68 Times.

SALESLADY FOR HIGH-CLASS MILLINERY SHOP; ATTRACTIVE PROPOSITION AND ALL-YEAR POSITION. MME. LICHTENSTEIN, INC., 734 5TH AV., AT 57TH.

SALESWOMEN.
B. ALTMAN & CO.,
MADISON AV.-5TH AV.,
34TH AND 35TH STS.,
NEW YORK,
HAVE VACANCIES FOR THOROUGHLY COMPETENT SALESWOMEN IN THEIR MISSES' APPAREL SECTIONS. GOOD POSITIONS ASSURED, WITH EXCELLENT PROSPECTS FOR ADVANCEMENT. APPLY AT 35TH ST., EMPLOYES' ENTRANCE, OR BY LETTER, ADDRESSING DEPARTMENT A.

SEAMSTRESS.
For permanent place in country, expert seamstress, to do family sewing and simple dressmaking and relieve nurse with care of children at certain times; must have good, cheerful disposition, good health and desire to please; good wages paid; place is one hour from New York; two days and one night allowed in town each month with ticket paid. Call at 264 Lexington Av., on Monday, between 10 and 2; carfare paid, or telephone Mrs. White, Murray Hill 8768, same hours.

SEAMSTRESS and MAID wanted in small family of three adults who live in private house; good home; best references required. Address Comfort, S 154 Times.

SECRETARY-STENOGRAPHER.
AN INTERESTING POSITION FOR A YOUNG WOMAN WHO CAN TAKE DICTATION AND TRANSCRIBE IT ACCURATELY; MUST BE WILLING TO HANDLE DETAIL AND TAKE SOME RESPONSIBILITY; A GOOD EDUCATION IS ESSENTIAL; NOT A COMMERCIAL HOUSE, BUT WE WANT A BUSINESSLIKE SECRETARY WHO WILL TAKE A GENUINE INTEREST IN THE WORK WE ARE DOING; FOR FURTHER INFORMATION WRITE US YOUR AGE, RELIGION, EDUCATION, AND STENOGRAPHIC EXPERIENCE; SALARY $100 A MONTH. K 325 TIMES.

SECRETARY.
Sales manager of growing stock brokerage organization seeks well-trained young woman, capable stenographer and typist, with capacity for developing into correspondent; in reply, state experience in detail, education, and salary expected. O 406 Times Downtown.

SECRETARY-STENOGRAPHER, with some knowledge of bookkeeping; experience law or brokerage office an asset; accurate, neat, and responsible; willing and capable of remaining at times in sole charge of quiet office; hours easy, but punctuality essential; state qualifications, experience, and salary expected own handwriting. R 382 Times.

SECRETARY-STENOGRAPHER.—Advertis-counselor with large affairs needs experienced secretary who can handle correspondence, card indexes, &c.; must possess good education, initiative, be rapid typist and transcriber; dictaphone experience is desirable; state references, salary desired. X 238 Times Annex.

SECRETARY.—Girl of real ability for work with executive in well-known firm; stenographic ability must be unquestioned, good education and several years' business experience essential; write a real letter telling age, nationality, experience, education, salary expected, also phone number. B 328 Times.

SECRETARY.
Secretary for manager of important department in large magazine publishing company; high school education, refinement, executive ability, and ability to do rapid stenographic work essential; hours 9 to 5, half day Saturday. B 315 Times.

SECRETARY and bookkeeper, well educated, for highest dental office; assist generally. State qualifications, references, and salary expected. Z 319 Times Annex.

SECRETARY and office assistant; some dictaphone work. 55 Warren St.

SHOWROOM GIRL.
ONLY THOROUGHLY EXPERIENCED WITH HIGH-GRADE WAIST HOUSES NEED APPLY. B 280 TIMES.

SMOCKERS on children's dresses to work in workroom. Krauskopf, 113 East 27th St., 8th floor.

STATIONERY AND ENGRAVING.
A large retail stationery store requires the services of a young lady who has a thorough knowledge of this business and is capable of both buying and selling the various items connected with it. S. J., 526 Times Downtown.

STENCIL WORKERS.—Refined young ladies experienced in filing, searching and proof reading stencils. Vogue Co., 19 West 44th, 14th floor, Mr. Ostendorff.

STENOGRAPHER.
YOUNG WOMAN, WITH GOOD GENERAL EDUCATION, WITH GOOD STENOGRAPHIC EXPERIENCE; OUR WORK IS NOT STRICTLY COMMERCIAL; WE MUST HAVE A STENOGRAPHER WHO CAN TAKE RATHER DIFFICULT DICTATION, ONE WHO READS AND USES GOOD ENGLISH, AND WHO TYPES HER TRANSCRIPTIONS ACCURATELY, NEATLY, AND RAPIDLY; WE WILL PAY $100 A MONTH TO THE GIRL WHO QUALIFIES; WRITE US YOUR AGE, RELIGION, EDUCATION, AND BUSINESS EXPERIENCE. K 324 TIMES.

STENOGRAPHER.—An exceptional opportunity is offered to a stenographer with the mental equipment and necessary qualifications to become assistant to busy automobile executive; $25 to $30 per week to start; can shortly advance to $50; applicant must be thoroughly efficient, thoroughly modern, and up to date; it will be necessary to meet high-grade people, therefore extraordinary good appearance is essential; immediate arrangement desired, but position can hold open until March; applicant must be under 30 years of age; give fullest particulars; no agency; replies will be strictly confidential. B 377 Times.

STENOGRAPHER and SECRETARY.—This is an unusual opportunity with a brilliant future for a thoroughly competent, experienced stenographer to act as private secretary to a busy executive; to qualify you must be refined, conscientious, accurate, present a neat appearance, and possess initiative; state in confidence your experience, age, and compensation desired to receive attention. If you do not measure up to this standard in every detail do not answer. A 537 Times Downtown.

STENOGRAPHER, cracker-jack; must be thoroughly experienced, quick, accurate, and know how to operate switchboard; wonderful opportunity for live wire. Apply, A 565 Times Downtown.

STENOGRAPHER, thoroughly competent, wanted, capable of handling records; knowledge of bookkeeping desirable; advertising experience preferred; opportunity for advancement; state experience, references, &c. B 338 Times.

STENOGRAPHIC SECRETARY.—Experienced stenographer and bookkeeper for managerial work; must have highest personal business references. Apply Hotel Employment Dept., 405 Lexington Av., Room 216.

STENOGRAPHER, COMPETENT, WHO HAS KNOWLEDGE OF BOOKKEEPING AND THE SHIPPING BUSINESS. ADDRESS, WITH QUALIFICATIONS, A 557 TIMES DOWNTOWN.

STENOGRAPHER or shorthand teacher to take charge of school teaching simplified systems shorthand, typewriting; write qualifications and salary expected. H. W., Scott & Scott Adv. Agency, 144 East 32d St.

STENOGRAPHER, accurate, rapid, willing to use dictaphone, in busy doctor's office; interesting work; advancement depends upon ability; salary $15. Apply Monday, 4 to 5, Apt. B, 1,000 Park Av.

STENOGRAPHER.—Worth while opportunity; permanent position with growing concern; real advancement ahead; state salary expected, education, and previous experience. Post Office Box 458 Madison Square.

STENOGRAPHER anxious to become private secretary; good position open; must be high school graduate, thoroughly qualified; write full details of experience and training, also salary desired. Executive, L 25 Times.

STENOGRAPHER for sales department large manufacturing concern, located in downtown district; state age, experience, salary expected, &c. A 547 Times Downtown.

## HELP WANTED—Female.
*Thirty-five cents an agate line.*

STENOGRAPHERS.
We have an opening, with congenial surroundings, in our accounting dept. for 2 capable stenographers; must be thoroughly grammatical, speedy and accurate; hours 9 to 6; starting salary $15; advancement assured. Call, or write, Department of Accounts, 6th floor, Bloomingdale Bros., 59th St. and Lexington Av.

STENOGRAPHERS.
We have several good positions in our organization for competent stenographers.
Applicants must have had some high school training and previous business experience.
CHARLES WILLIAM STORES,
25 Washington St.,
Brooklyn, N. Y.

STENOGRAPHER-TYPIST.
MAX SCHWARZ
requires the services of an accurate, neat, and rapid stenographer; good salary, with opportunity of advancement. Apply 954 3d Av., near 57th.

STENOGRAPHER, young lady who is familiar with fire and casualty insurance; must be rapid, accurate, and well educated, capable handling details in an insurance brokerage office; state experience, age, &c.; salary $20 to $22; excellent opportunity for the right person. Z 333 Times Annex.

STENOGRAPHER,
having experience and ability, wanted by downtown export and import house; position permanent, with splendid chance for advancement. Address, stating fully what experience you have had, what your religion is, and salary desired. B 526 Times Downtown.

STENOGRAPHER in office of an engineering journal, dictaphone experience desirable; permanent position with pleasant working conditions; Saturday afternoon off all year; state age, salary, and experience. 766 Times Downtown.

STENOGRAPHER-PRIVATE SECRETARY.—Large manufacturing concern requires a thoroughly capable and experienced woman as assistant to executives of corporation; must understand bookkeeping and be able to keep accurate records, handle correspondence, and insurance; position offers good opportunity for an ambitious woman desiring advancement; state age, experience, references, and salary expected. A. F., 809 Times Downtown.

STENOGRAPHERS,
high grade, thoroughly experienced, to become dictaphone operators; instruction absolutely free; day or evening classes; numerous $18 to $25 positions waiting. See Miss Kelly, The Dictaphone, 280 Broadway. Telephone 7250 Worth.

STENOGRAPHER wanted; stenographer, bookkeeper, 2 or 3 years' experience. Write, giving full details, B 359 Times.

STENOGRAPHER
by old-established jobbing house; must be high school graduate and having had 2 years or more practical experience; one not afraid of hard work; office hours 8:30 to 5:30, half holiday on Saturday; salary $20; all letters strictly confidential. T. A., 333 Times.

STENOGRAPHER
Familiar with general office work, who can assist in all kinds of office routine, operate an Oliver machine efficiently and handle a monitor switchboard; experience with the latter unnecessary; an intelligent girl of the right type, ambitious to be useful in business, can grow into a better position; salary to start $15. A 69 Times.

STENOGRAPHER.—A DESIRABLE POSITION, WITH EXCELLENT FUTURE, IS OPEN FOR YOUNG WOMAN OF REFINEMENT; ONE FAMILIAR WITH DETAIL WORK FOR SWITCHBOARD PREFERRED; STATE REFERENCES AND SALARY EXPECTED. ADDRESS P. O. BOX 346, NEW YORK.

STENOGRAPHER.—By a prominent exporting and importing house, a Spanish-English stenographer, who can take dictation in both languages and translate correctly; one who has had export and import experience and who can take care of the correspondence and filing of a department office; moderate salary to start with advancement commensurate with ability. B 558 Times Downtown.

STENOGRAPHER.—A position is open in the office of a public accountant for a first-class stenographer, requirements being as follows: Excellent grammarian, clean worker, rapid operator, both in taking dictation and transcribing; replies to be considered should state business experience, education, age, and salary. A 556 Times Downtown.

STENOGRAPHER Wanted.—Large, American Fire Insurance Company in the downtown district, has the following vacancies: Stenographer, with knowledge of dictaphone, or willing to learn; also clerk and errand girl; write, stating experience and salary expected. L 779 Times Downtown.

STENOGRAPHER AND TYPIST who understands Spanish and can transcribe and translate letters from Spanish to English and English to Spanish, to work in the export department of a cement company; congenial office; hours 9 to 5; must have best of references. B 327 Times.

STENOGRAPHER.—Must have at least two years' experience, of good family, character, and best references; write fully; no attention if age, education, experience, religion, salary is not given. G 758 Times Downtown.

STENOGRAPHER-BOOKKEEPER.—Experienced stenographer-bookkeeper, to be in charge of office; permanent, good salary; attractive surroundings. Apply in person Monday before noon, Brooklyn Chamber of Commerce, 32 Court St., Brooklyn.

STENOGRAPHER, Remington machine; office perfume advertising concern; splendid chance for advancement; must be of neat, refined appearance and write good hand. Address, with particulars, W. Arthur Davidson, Knickerbocker Building, 116 West 39th St.

STENOGRAPHER, not afraid of responsibility; good opportunity for efficient worker; state age, references, experience, salary; Brooklyn manufacturer. Address A. C., 227 New York Times, Brooklyn.

STENOGRAPHER, energetic, intelligent and ambitious young lady; give references, qualifications, nationality, religion and salary; a good opportunity for one who can measure up to requirements. L 768 Times Downtown.

STENOGRAPHER AND TYPIST, some knowledge bookkeeping; this is a permanent position in a downtown office with old-established firm. Write, stating age, salary desired, &c., James Walker & Co., 27 Thames St., New York.

STENOGRAPHER and bookkeeper, capable handling subscription accounts, renewals, and collections; desirable, permanent position for capable party; full particulars required; mention salary. S 429 Times Downtown.

STENOGRAPHERS, beginners and experienced; many positions for typists, Oliver machine; new positions daily; no fee; call Monday; substitutes needed; good salaries. The Oliver Typewriter Co., 310 Broadway, New York. Ask for Mrs. Mackey.

STENOGRAPHER.—Financial institution wants competent stenographer to have the care of statistical files, correspondence, and to take statistical dictation. Apply by letter giving details of experience and salary wanted. A 584 Times Downtown.

STENOGRAPHER.—Five years' experience; good command of English and some executive ability; must be excellent help; preferably one now employed. Edward J. Woods, 142 East 32d St.

STENOGRAPHER.—Expert; attractive personality; one with technical or patent law experience preferred; exceptional opportunity; state experience and salary desired. L 551 Times Downtown.

STENOGRAPHER, experienced, wanted in large export and import concern; splendid opportunity for competent party. Address, stating salary and full particulars, G 752 Times Downtown.

STENOGRAPHER, experienced, familiar with technical terms; excellent opportunity for ambitious person; salary to start, $15. Reply by letter, Nyaico Switchboard Co., 430 East 53d St.

STENOGRAPHER wanted; young lady who has also had experience recording advertising details. Write in full, including references and salary desired. A 538 Times Downtown.

STENOGRAPHER.—Investment bankers; experience and good appearance essential; give full particulars, salary desired and telephone number. L 703 Times Downtown.

STENOGRAPHER.
Must be rapid typist and have good knowledge of stenography; good salary. Hecht Bros., 53-57 West 14th St.

## HELP WANTED—Female.
*Thirty-five cents an agate line.*

STENOGRAPHER, 18-25; high school graduate preferred; hours 9 to 5; Saturday 1; Christian firm; salary $18 to $20. A 555 Times Downtown.

STENOGRAPHER, beginner, wanted in exporter's office; short hours; good chance for advancement. Call Monday, between 10 and 11 morning, Room 123, 40 Wall St.

STENOGRAPHER.—French-English; must be competent, experienced, for import concern; salary to start not over $25; detailed, stating nationality. B 375 Times.

STENOGRAPHER.—Secretarial position; excellent opportunity to one who is capable; permanent position and good salary. B 379 Times.

STENOGRAPHER.—High school graduate; neat appearance; capable; about four years' experience; as secretary. Room 1025, 21 Park Row.

STENOGRAPHER who can learn business and assume responsibility; state approximate age, education, experience, and salary desired. O 405 Times Downtown.

STENOGRAPHER.—Exchange offered country board (mountains) this Summer for work in city now; mornings desired. L. L., 117 Times.

STENOGRAPHER.—Experienced; quick grasp of complicated detail essential; salary $20; state age, experience, and references. B 388 Times.

STENOGRAPHER AND TYPIST.—ONE HAVING SOME EXPERIENCE PREFERRED; SALARY $10 WEEKLY. E. A., 279 TIMES DOWNTOWN.

STENOGRAPHER, with knowledge of bookkeeping, as assistant; excellent chance for advancement if qualified; wholesale dry goods. B 368 Times.

STENOGRAPHER and typewriter with executive ability. Call, 9-10 A. M., Columbia Mills, Inc., 225 5th Av.

STENOGRAPHER, thoroughly experienced, familiar with office details. Write Harral Soap Co., 132 Havemeyer St., Brooklyn.

STENOGRAPHER AND SALESWOMAN. WRITE, STATING EXPERIENCE, S 172 TIMES.

STENOGRAPHER to take dictation in Dutch; must have A1 reference. Apply by letter to A 579 Times Downtown.

STENOGRAPHER AND FILE CLERK.—Salary to begin, $10-$12; opportunity. Werbo Ribbon Manufacturer 19 East 24th St.

STENOGRAPHER, experienced in law, with knowledge of bankruptcy; state salary expected. A 546 Times Downtown.

STENOGRAPHER.—Expert, with knowledge of bookkeeping and general office work; salary, $15 to $16. G 797 Times Downtown.

STENOGRAPHER wanted by export house; knowledge of English and Polish language necessary; steady position. R 351 Times.

STENOGRAPHER to assist bookkeeper in manufacturing office; state salary and experience. Address T. T., 178 Times.

STENOGRAPHER able to take shorthand dictation; state experience, salary expected. B 514 Times Downtown.

STENOGRAPHER, neat appearing; one year's experience. Apply C. J. Romer, 359 Broadway.

STENOGRAPHER.—Experienced; permanent; initiative; attentive, willing. Goldberger Mfg. Corp., 36 East 23d.

STENOGRAPHER, intelligent and competent, with some experience in bookkeeping. Water Color Co., 450 4th Av.

STENOGRAPHER.—OLIVER OPERATOR; MUST HAVE EXPERIENCE. STENO, 111 TIMES.

STENOGRAPHER, typist, Underwood; experienced, accurate quick; permanent; $15. B 488 Times Downtown.

STENOGRAPHER.—Must be able to do office work; one year experience required. Apply 89 West 3d St.

STENOGRAPHER, experienced, permanent position; salary start, $16. Reply fully, G 794 Times Downtown.

STENOGRAPHER-SECRETARY, familiar with drug terms preferred; $18. A. P., 806 Times Downtown.

STENOGRAPHERS wanted by Christian firm, willing to do office detail work and good at figures. Allegretti, 15 West 38th St.

STENOGRAPHER, accurate; salary $15. Phone Monday, before 10, Stuyvesant 4354.

STERN BROTHERS,
WEST 42D STREET,
require competent
SALESWOMEN for
RIBBONS,
LACES,
FLOWERS,
FEATHERS.
Apply after 9 A. M. at Employees' Entrance, West 43d St., near 5th Av.

STERN BROTHERS,
WEST 42D STREET,
require an experienced
SALESWOMAN
for their
TRIMMED MILLINERY DEPARTMENT.
Applicants to be considered must be of good appearance and have catered to the best trade. Apply after 9 A. M. Employees' Entrance, West 43d St., near 5th Av.

STOCK GIRL, to take charge of boudoir caps stock and fill orders. Zendman Mfg. Co., 5 East 16th.

SUBSCRIPTION CLERK.—Technical journal requires services of experienced subscription clerk; must have knowledge of filing, billing, making up of subscription records, adjusting complaints, &c.; good salary; permanent position; hours 9 to 5, Saturdays, 9 to 12:30. Please give experience, former employment. Application by letter only considered. Write but do not call Mrs. French, McGraw-Hill Co., Inc., 10th Av. and 36th St., New York City.

SWITCHBOARD OPERATOR.
MAX SCHWARZ
requires thoroughly experienced girl, and come well recommended; good salary; excellent opportunity for advancement. Apply between 10:30 and 11 A. M., 954 3d Av., near 57th.

SWITCHBOARD OPERATOR for export house; one with knowledge of stenography and general office work will receive preference; state age and salary expected. X 211 Times Annex.

SWITCHBOARD OPERATOR and typewriter combination wanted; permanent position for right party. A 527 Times Downtown.

SWITCHBOARD OPERATOR experienced monitor board; general office assistant; prefer one who can typewrite. S 92 Times.

TEACHER Isaac Pitman's shorthand; would consider beginner with possibilities. Merchant & Bankers' Business School, 37 East 58th St.

TELEPHONE OPERATOR.—Experienced operator, with initiative, tact, and discretion, qualified in simple clerical work; good salary and attractive surroundings; permanent. Brooklyn Chamber of Commerce, 32 Court St., Brooklyn.

TELEPHONE OPERATOR for switchboard of 30 extensions; state experience and salary expected; residence in Brooklyn preferred. Address Operator, Room 1935, 150 Nassau St.

TYPIST.—EXPERT INSTRUCTION IN TOUCH TYPEWRITING ABSOLUTELY FREE.
We will furnish a complete course in touch typewriting to young people, (male or female,) preferably those just coming from the schools and high schools, or without previous business experience, and when qualified, place you in a position without expense to you. This ad. means exactly what it says; investigate and register now for afternoon or evening classes. Individual instruction. Some qualify for position in five weeks.
THE OLIVER TYPEWRITER COMPANY,
310 Broadway, New York.
Ask for Mrs. Mackey.

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WE HAVE SEVERAL OPENINGS FOR TYPISTS WHO HAVE HAD SOME HIGH SCHOOL TRAINING AND AT LEAST SIX MONTHS' EXPERIENCE.
PLEASE CALL AT ONCE FOR INTERVIEW.
ALEXANDER HAMILTON INSTITUTE,
139 ASTOR PLACE,
NEW YORK CITY.

TYPIST
Apply Superintendent,
A. A. VANTINE & CO.,
5th Av. and 39th St.

TYPIST in ladies' office; stenography unnecessary; good letter writer; well educated. Call today, 2 o'clock, 52 West 39th.

TYPIST wanted by Japanese Consulate, 165 Broadway; salary $15 week.

## HELP WANTED—Female.
*Thirty-five cents an agate line.*

TYPIST wanted, in Brooklyn office who can transcribe from dictaphone or Edison dictograph; salary to start $16. Answer in own handwriting. S. S., Box 67 N. Y. Times Brooklyn.

TYPIST, experienced, quick, reliable, for Remington No. 7 machine; salary $15. Apply, giving age and experience, B 500 Times Downtown.

TYPIST, high school graduate, age 18-21, accurate, wanted by large corporation; good hours, surroundings; advancement. G. D., Box 70, Station D, New York.

TYPIST wanted, one familiar with check writing and filing of invoices; state experience and salary expected. B 560 Times Downtown.

TYPIST, tested on speed, accuracy and neatness; experience not necessary. McCall, 236 West 37th.

TYPIST for billing department, downtown publishing house; state salary expected. B 516 Times Downtown.

TYPIST and General Office Assistant. Apply Hotel Employment Dept., 405 Lexington Av., Room 216.

VISITING GOVERNESS.—Two 8-year-old girls, 2d grade. Reply, with terms and experience, S 108 Times.

WAITRESS and mender; neat young woman to come in daily at 2; nice home; references required. Apply Superintendent, 140 West 57th St.

WAITRESS.—Experienced; reference; sleep out. Woman's Club, 133 East 40th St.

WOMAN,
25 to 35 years of age,
with knowledge of BOOKKEEPING,
Hours 9 to 1.
Resident of Chelsea district preferred.
B 235 Times.

WOMAN.
Would some refined woman like to come and share pleasant home in New York suburb with young couple, (one child,) giving assistance in household duties in exchange for board and small salary? Would be treated as one of the family. Z 393 Times Annex.

WOMAN, capable, sell us your spare time during 1919 and prosper; everyone buys PRISCILLA FABRICS, Hosiery, Dry Goods; Beautiful Spring Samples Free; commission basis. Write Fitzcharles Company, Trenton, New Jersey.

WOMAN, attractive, kindergarten training, for resident position, Yonkers; small salary and living to begin; advancement. Telephone Sunday, Audubon 8970.

WOMAN, capable, refined, to help with housework and children in army officer's home; reference. Mrs. G. B. Emory, 408 Ocean Av., Patchogue, L. I.

WOMAN PHYSICIAN with knowledge of scientific corsetry wanted by a large New York firm. B 249 Times.

WOMAN to make up line of sample corset materials. E. de Grandmont, 20 West 37th.

WORKING HOUSEKEEPER.—Adult family; good wages; no laundry. Birney, 22 Livingston, Yonkers.

YOUNG LADY, WELL EDUCATED, TO HANDLE IMPORTANT DETAIL IN LEADING PUBLISHING HOUSE; GOOD POSITION WITH ADVANCEMENT; STATE AGE, EDUCATION, AND SALARY DESIRED TO START. PERMANENT, BOX L 764 TIMES DOWNTOWN.

YOUNG WOMAN for research and bookkeeping work in an engineering office in New York City, a young woman between the ages of 21 and 26 years, having the following qualifications, of importance in the order named: Character, education, experience in stenography and bookkeeping. Apply for appointment in own handwriting to Construction Service Company, 15 William St., New York City, stating education, experience, and salary desired to start and ultimately.

YOUNG WOMAN for clerical and statistical work; good education essential; at least 2 years high school or equivalent; hours 9 to 5, 12:30 Saturday; pleasant working conditions and agreeable surroundings; luncheon served on premises at nominal cost; salary $10 to start; opportunity for advancement. Electrical Testing Laboratories, 80th St. and East End Av.

YOUNG LADY wanted who will appreciate fine home, splendid surroundings, will be treated as one of family and receive some compensation, to assist lady in light household duties. Phone Monday morning, Murray Hill 2858.

YOUNG LADY, bright, accurate, conscientious, of attractive appearance, by Christian firm for clerical work in clean, healthy office; start $16. Call Monday morning, 9 to 10 o'clock, United Knitwear Mills, 1,133 Broadway, corner 26th St.

YOUNG LADY, refined, well educated, for reception clerk and general office assistant, willing to give services in exchange for education in stenography and a practical training in the duties of a private secretary. L 782 Times Downtown.

YOUNG LADY, highly educated, speaking French, possessing executive ability, to organize and take charge of a girls' class; must devote all her time to work; apply by letter. Dr. Auerbach, 217 West 125th.

YOUNG WOMAN, refined, as mother's-helper and companion; two girls, 10 and 14; state full particulars, experience, and accomplishments. Address Mrs. E. F. E., Brookside Park, Greenwich, Conn. Tel. Greenwich 686.

YOUNG GIRL, about 20, as companion to lady five days a week, Monday to Friday, 9 to 5:30 o'clock; $2 a day and lunch; must live at home; highest references required. B 550 Times Downtown.

YOUNG GIRLS and women for light, clean work; good wages and paid while learning. Excelsior Quilting Company, 15 Laight St., near Canal St. and West Broadway.

YOUNG LADY of neat appearance to work in laboratory of Christian firm; fair education; excellent opportunity for advancement; $12 week to start. Compagnie Morana, 118 East 27th St.

YOUNG WOMAN, competent, speaking and writing English, as nurse-companion to invalid young lady; must be strong, with some experience; references. Apply Monday, 10 to 12, 607 West End Av.

YOUNG LADY, 17 years, who is good at figures; no experience necessary; good chance for rapid advancement. Apply De Miracle Co., 1,907 Park Av., corner 129th.

YOUNG WOMAN, high grade, with color sense, to learn art dyeing and do some clerical work; experience and wages in own handwriting. X 257 Times Annex.

YOUNG LADY to compile private cable code for large exporter of automobiles. State experience and salary desired. B 252 Times.

YOUNG LADY for general office work. Apply by letter, giving age, references, and salary desired, C. C., 1215 Times, Bronx.

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*Forty-two cents an agate line.*

EDUCATED YOUNG WOMEN fitted for excellent positions as secretaries, stenographers, bookkeepers, typists, file clerks.
Y. W. C. A. COMMERCIAL SCHOOL.
Write or telephone for Commercial Folder of courses to begin February 17. Education Secretary, 376 Schermerhorn Street, Brooklyn. Telephone Main 7046.

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Don't overlook your opportunities. Call or write us at once. Instruction (day and evening) includes shorthand, typewriting, business English, office practice, and bookkeeping. Gymnasium privileges. Ballard School, Central Y. W. C. A., Lexington Av. and 53d St. Phone Plaza 10100.

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Learn filing; course $10.
Telephone operating, elevator operating, typewriting, dictaphone, stenography, comptometer; city and Government positions.
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PRATT SCHOOL, 64 West 45th St.
Registered by Board of Regents of the University of State of N. Y.; individual instruction; must be over 16 years old; advanced registration and references required.

For Commercial or Professional Life—
THE NEW YORK SCHOOL OF SECRETARIES.
Three months' individual instruction; graduates registered. V. M. Wheat, Director, 85 West 42d St. Phone V-4089 for catalogue.

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Harlem School of Nursing, Inc., teaches and graduates nurses; no age limit; employment while studying; also special separate massage course, $15; welcome lectures Tuesdays, Fridays, 2 P. M. 217 West 125th.

FRENCH LESSONS.—Young respectable lady, well educated, recently arrived from Switzerland, desires to give French lessons in private families; offers from schools will be considered. S 439 Times Downtown.

TUTOR.—Private pupils taught the use of distinguished English by college graduate; experienced as teacher and tutor; pupils in college preparatory English. K 66 Times.

STENOGRAPHERS.—$18, noiseless typists and stenographers. Apply Room 611, 253 Broadway. Free instruction. Free employment service.

STENOGRAPHERS! Join our Speed Club—dictation from 80 to 175 words. Any time after 5 P. M. DRAKE BUSINESS SCHOOL, Tribune Bldg. Phone Beekman 2723.

LADIES, girls, learn telephone switchboard operating; course $10. Chief School, 5 Beekman.

French by experienced teacher. Mme. Guerson, 123 West 77th.

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WOULD YOU LIKE TO EARN $12 TO $30 A WEEK?
Then enroll at once for our inexpensive four-week course of practical training in filing and indexing; we secure positions for girls who complete the course; employers want them because our training is the same as actual business practice; you can take the course without interfering with other work; new afternoon and evening classes start tomorrow. Apply at once—write, phone, or call. It is your opportunity for a splendid position with big concerns. Phone Franklin 2261.
NATIONAL TRAINING SCHOOL FOR FILING,
Only School Affiliated with a Filing Equipment House,
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ARE YOU INTERESTED in well-paying profession—dress design and illustrating? Our unique method of instruction has developed some of the leading fashion illustrators and creators in New York; not an art course, requiring years of study; our lessons are practical, interesting, prepare you in short time; only school recommended by the trade; 7th year under direction Emil Alvin Hartman, Master of Costume Design; morning, afternoon, evening classes; visit our permanent exhibition of students' work or write for Booklet T; we have the largest enrollment of any school of this character. The Fashion Academy, 606 Park Av., at 65th St., N. Y.

OVER THREE THOUSAND GIRLS AND WOMEN
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Specialize in a profession that has been established and made profitable by our chain of schools, the only ones of their kind. Inspection of the equipment, alone, will repay you for a visit. If you expect to enter business or to increase your earning capacity our assistance will be invaluable to you. Day, Evening and Correspondence Courses.
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Branches: Philadelphia, Boston.

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The demand for stenographers, secretaries, and typists is unprecedented. Why not qualify, when in 30 days the average student writes 100 words a minute by Boyd's Syllabic Shorthand? Now is the time to register. Make reservations at once. Call, write, or telephone for three trial lessons and convince yourself. MOON'S SCHOOLS, 50 East 42d St., 587 West 181st St., New York; 370 East 149th St., near 3d Av., Bronx, New York, and 214 Livingston St., Brooklyn.

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in modern business as bookkeepers, accountants, and office executives. Lucrative positions await the trained woman. Proper training is discussed in our free booklet "Opportunities for Women." Write or telephone (Cortlandt 1465) for complimentary copy of this booklet and for details of training classes now forming.
PACE & PACE, 30 CHURCH ST., N. Y.

SPECIAL ENGLISH LECTURE.—Hear Horatio N. Drury's helpful and stimulating talk on "The Business Value of Good English," to be given at Pace Institute, 30 Church St., on Thursday, Feb. 20, at 8 P. M. Class is now forming. Write or telephone, (Cortlandt 1465,) for booklet, "Your English," and for complimentary ticket of admission to Mr. Drury's lecture. Pace & Pace, 30 Church St., New York.

PUBLIC SPEAKING.—"How to Conquer the Fear of Making a Speech," a practical talk to be given at Pace Institute, 30 Church St., on Thursday, Feb. 20, at 8 P. M., which will interest women who need to address others clearly and convincingly. Write or telephone, (Cortlandt 1465,) for booklet, "Talking to Others," and for complimentary ticket to the lecture. Pace & Pace, 30 Church St., New York.

PREPARE for RESPONSIBLE POSITIONS. Read "What Women Can Do;" free copy on request. Rose L. Fritz School, 234 5th Av.

STENOGRAPHERS, join speed class; become experts; day, evenings. Chief School, 5 Beekman.

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BRODY AGENCY,
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WE WANT HIGH GRADE PEOPLE FOR CHRISTIAN FIRMS.
STENOGRAPHERS.—Legal, textile, steamship, brokerage, and many other lines; also Dutch, French, Spanish. $12-$35.
BOOKKEEPERS and assistants, $15-$25.
ELLIOTT-FISHER, (Model T,) $20-$25.
Typists, Dictaphone, &c.
Many others.
FREE REGISTRATION.
Only those with good records.

BARKER & MAC COLL,
VOCATIONAL SPECIALISTS,
74 BROADWAY.
Legal Secretaries and stenographers, also several Secretarial and Stenographic positions for Brokerage Commercial, Insurance, and Organization Corporations; Typists; Remington, Wahl, and Moon-Hopkins operators; College girls with knowledge of typing; Two filing department heads, one automatic one-decimal system experience. Registry free.

Jupp Agency, 87 Nassau, Est. 1899.—Free registration. Stenographers, law, $25, (4,) $20, $16, $14; Export, $25, (4,) $15-$22; Association, $15; Corporation, $16; Paper, $18; Park Row, $25; Motion Pictures, $110, (3,) $15; Steno-Dictaphones, $15; Bookkeeper, combining stenog., (9,) $16-25; Bookkeepers, (3,) $15; Typists, several, (10,) $15, minimum salaries. Positively genuine vacancies, others not listed. Numerous A1 Christian firms.

OWEN'S AGENCY,
165 Fulton St., or Times Building, 42d St.
Stenographers, legal, $20-$25.
Commercial, $12-$20.
Bookkeepers, $15-$20.
Typists, $12-$15; office assistants, $12-$15,
Billing clerks, Switchboard operators, &c.
All kinds of office positions; open daily.
CALL AND GET PLACED.

HIRST OCCUPATIONAL EXCHANGE,
74 BROADWAY.
Russian-Eng. Steno., $35; Dutch steno., $35; English stenos., $25-$18; Dictaphone opr., $18-$20; Typists, $18; Bank Clerks, Typists, $18; File Clerks, $15; Switchboard and typing, $15; many others. Register free.

FULTON STENOGRAPHIC AGENCY,
489 Fifth Av. 93 Nassau St.
STENOGRAPHERS — COMMERCIAL
LEGAL ........ $12-$25
TYPISTS ........ $12-$18
SWITCHBOARD-TYPIST ........ $12-$15
STENOGRAPHERS—SPANISH ........ $20-$25

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STENOGRAPHER, very desirable engineering, downtown, $25; many other semi-secretarial, $20, $18-$15; Typists, $12-$15; Ledger Clerks, $15-$18; Dictaphone, several uptown.

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POSITIONS SECURED for following Stenographers last week at $100 month: P. Hankins, Ada Huber, Emilia Nollen, Mary Foyle, May Olinda, Violet Sherbrook, Mary Kohen, Jessie Freeling. The Beers Agency, Flatiron Bldg., New York, and Havana, Cuba. Old and reliable. Established 1906.

Alliance Exchange, 29 Liberty.—Stenographer-Secretary, young, to mgr. export dept, $30; young women (3) exprd. accounting & auditing, $25-$30; Stenographer to mgr. steel dept. export house, $25; Stenographer, Spanish dict., $30-$35; Stenographers, personal assistants $23; Junior Stenographers, $18-$20; Comptometer operator, $20.

STENOGRAPHERS, various lines, $15-$25. Legal (secretarial,) $25. Assistant, $18. Patent Law, $18. Several beginners, $10-$15. Bookkeepers, $25. Assistant, $16. Typists, $12-$18. Registration free. Cahagan Agency, 256 Broadway.

OFFICE ASSISTANT. — Bright, wide awake, alert girl wanted, 18 or 20 years old, who can answer phone, do clerical work. Apply Monday, 3-4 o'clock. Room 400, 20 Vesey St.

| DOWNTOWN COMMERCIAL AGENCY, 50 BROAD ST. MACMAHON. | |
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| | Stenographers ........ $15-$25 |
| | Stenographer beginners ........ $12 |
| | Typists ........ $14-$18 |
| | Bookkeepers ........ $20 |
| | Clerks ........ $12-$18 |

Call immediately. No registration fee.

FRENCH COMPANION TEACHER for girl eleven; $125 month; governesses, nurses, family housekeeper, $100; assistant matrons, assistant housekeeper, school. Hopkins, 507 5th Av.

STENOGRAPHER, $10-$20; Typists, $15-$18; Dictaphone, $18-$20; Remington Wahl Operator, $18; Moon Hopkins, $20; Switchboard, Clerical, $12. Sarah Clark Agency, 132 Nassau.

STENOGRAPHERS, all lines, $10-$25, also bookkeepers, typists, office assistants; registration free. Gahagan Agency, 256 Broadway. Established 1897.

STENOGRAPHER, secretary, experienced, high-class, $25 start; stenographer, $18; typist, $15; Christian firms. David Agency, 17 West 42d.

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FULTON STENOGRAPHIC AGENCY,
93 Nassau St. 489 5th Av.
Stenographers, (Christian firms,) $15-20.

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### Employment Agencies.
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THE "NATIONAL" EMPLOYMENT EXCHANGE.
30 Church St.
ESTABLISHED 1906.
To Jan. 1, 1919, our records show that 47,406 men and women have been placed with high-grade concerns in positions calling for Executives, Engineers, and other technical men, Salesmen, Accountants, Bookkeepers, Stenographers, and Clerks, at salaries ranging from $12 a week to $12,000 a year.

ASSISTANT and BUYER; general executive, retail trade experience; good appearance; executive ability and knowledge of stenography; excellent opportunity; $3,000 yr.
WORKROOM MANAGER; want one experienced in dressmaking trade, to take charge of workroom containing 100 or 150 girls; $1,800-$2,000 yr.
WELFARE WORKER; for uptown industrial firm; must have thorough experience along commercial lines; $1,800 yr.
STENOGRAPHER - SECRETARY; must have Wall Street experience; $1,560 yr.
SPANISH, FRENCH, and ENGLISH stenographer; capable taking dictation in three languages; $1,500 yr.
EXAMINER; for uptown gown house; must have had previous experience; with high-grade firm; $1,300 yr.
STENOGRAPHER; Brooklyn position; prefer one with pharmaceutical experience; $1,300 yr.
STENOGRAPHER - SECRETARY; downtown advertising business; $1,300 yr.
LAW STENOGRAPHER; rapid, accurate, thoroughly experienced; $1,300 yr.
BOOKKEEPER; take entire charge double-entry books; $1,300 yr.
STENOGRAPHER; downtown trading company; $1,140 yr.
STENOGRAPHER and ELLIOTT FISHER OPERATOR; experienced both branches of work; $1,140 yr.
DICTAPHONE OPERATOR; downtown publication; $1,140 yr.
DUTCH STENOGRAPHER; experienced taking shorthand in Dutch; salary depending on ability.
STENOGRAPHER; downtown brokerage house; experience in this line, if possible; good advancement; $1,000 yr.
STENOGRAPHER; high school graduate; in downtown commercial house; experience not necessary; $1,000 yr.
STENOGRAPHER; refined young woman; in Fifth Av. commercial house; two years' experience; $1,000 yr.
STENOGRAPHER and SECRETARY; two or three years' experience; secretary to head of department; $1,000 yr.
BOOKKEEPER and STENOGRAPHER; downtown exporting house; $1,000 yr.
STENOGRAPHER; uptown publishing house; simple dictation; $900-$1,000 yr.
STENOGRAPHER; to answer telephone and able to meet people; nice personality; not much stenography; uptown commercial house; $900-$1,000 yr.
STENOGRAPHER and SECRETARY to financial writer; need not be rapid; accuracy and education most essential; $900-$1,000 yr.
STENOGRAPHER and CLERK; quick and accurate at figures; good personality; $900-$1,000 yr.
STENOGRAPHER; to take technical dictation in large oil concern downtown; $900-$1,000 yr.
STENOGRAPHER; for exporting house downtown; good chance for advancement; $800 yr.
STENOGRAPHER; banking house in uptown section; very good opportunity; $800 yr.
STENOGRAPHER and GENERAL CLERK; young woman with good education, who has just completed her stenographic course, and who desires to secure a position with considerable office detail work in connection with steno.; reliable concern; $780 yr.
STENOGRAPHER; downtown patent attorney; intelligent young woman, neat appearance; some previous office experience; $725-$780 yr.
STENOGRAPHER; uptown automobile concern; some previous business training; preferably in automobile line; high school education; $720-$840.
STENOGRAPHER; downtown banking house; modestly dressed girl required; small amount previous experience; $625-$780 yr.
TYPISTS; several openings for both beginners and experienced girls, at salaries ranging from $520-$936.
GENERAL CLERK and BKKPR.; young woman between 20 and 30 yrs.; knowledge of double-entry bookkeeping; good penman; position near West 72d St.; $720 yr.
SALES ASSISTANTS; well-known uptown gown establishment is willing to train refined, well appearing young women in sales work; splendid future; salary while learning $520 yr.
Call 9 to 1.
Room 725.

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YOU WANT OR CAN GET FROM ANY EMPLOYMENT EXCHANGE IS A SATISFACTORY POSITION. REGARDLESS OF WHAT EMPLOYMENT ORGANIZATION YOU GO TO, THE FACT REMAINS THAT THE BEST YOU CAN GET IS A POSITION, AND GET IT QUICKLY.
"THE AMERICAN"
HAS A RECORD FOR SATISFACTORY SERVICE AND QUICK RESULTS, WHICH IS UNEQUALED BY ANY OTHER EMPLOYMENT EXCHANGE WE KNOW OF.
If you can qualify for any of the following positions, or are experienced in similar lines of work, call on us at once. The positions listed are only a few of many on our lists.

EMPLOYMENT MANAGER.
Executive. — For high-class women's wear department; must have experience; handling a Dressmaking Department of 100 to 200 employes; keeping down cost of operation, working on time system, &c.; good salary.

STENOGRAPHERS.
Secretary.—Executive ability; mercantile concern; uptown section ........ $25
Secretary.—College education; institutional work ........ $100 month
Manufacturing.—Must be all-around office girl; experienced in detail work; uptown section ........ $20-$22
Food Products Concern.—Downtown section; knowledge of figuring, making up of reports, &c ........ $20
Manufacturing.—Uptown section; prefer some one who has had some export experience ........ $20
Tire Concern.—Uptown section; high school graduate ........ $75-$80
Rubber Manufacturing.—Knowledge of dictaphone ........ $80 month
Manufacturing. — Downtown section; clerical experience ........ $16-$18
A number of openings in the banking, export, manufacturing, downtown and uptown sections; splendid opportunities ........ $12-$18

BOOKKEEPERS.
Executive ability; managerial position; knowledge of accounting; thorough double entry; personality essential; uptown section; mercantile ........ $30
Downtown securities concern; double entry experience ........ $18-$20

BOOKKEEPER AND STENOGRAPHERS.
Executive ability; must have double entry experience in the mercantile line; uptown section ........ $26
Export concern; downtown section; thorough double entry; good penmanship ........ $20
Downtown real estate concern; double entry experience; splendid opportunity ........ $15-$18

TYPISTS.
Billing; downtown section; Underwood machine ........ $14-$15
Downtown bank; knowledge of stenography ........ $14-$15
A number of openings in manufacturing, export, &c., downtown and uptown sections ........ $10-$15

GENERAL CLERKS.
Numerous openings offering splendid chance for advancement for beginners and experienced general clerks; good penmanship, good at figures, and filing experience ........ $8-$15

AMERICAN
EMPLOYMENT
EXCHANGE,
115 BROADWAY.

COOKS, $50-$80; waitresses, chambermaids, nurses. The Kernaghan Agency, 544 6th Av.

## HELP WANTED—Female.
### Employment Agencies.
*Fifty cents an agate line.*

THE
AMERICAN VOCATIONAL EXCHANGE,
(Incorporated,)
7 Pine Street.
Consolidating the American Commercial Exchange and the Spanish-American Agency. Interviews accorded 10 A. M. to 2 P. M. on Monday, Tuesday, and Wednesday.
We cordially invite American young women (18-30 years) who can qualify to the highest business standards to make The American Vocational Exchange their headquarters, feeling confident that we can place them advantageously. Our clientele embraces the most prominent Banks and Corporations in the City.
We have no difficulty in placing the efficient employe who possesses refinement and the good judgment to groom herself as a business woman should.
Registration is free. We make no charge until we have rendered service.
Below are listed permanent positions with Christian firms, which we desire to fill immediately:

STENOGRAPHERS.
3 BANK, $25 and lunches.
1 WHOLESALE DRY GOODS, $25.
2 LEGAL, $25-$30.
1 EXPORT, (Secretarial to Dept. Manager, hours 1 P. M. to 9 P. M.,) $25.
1 ELECTRIC, $22.
3 EXPORT, $21-$22.
1 OIL, $21.
1 PUBLISHING, (Secretarial,) $20.
3 PUBLISHING, (General,) $15-$18-$20.
1 CORPORATION, $20.
2 MANUFACTURING, $18.
1 BONDS, $18.
3 INSURANCE, $18.
1 STEEL, $15.
1 PUBLISHING, $15.
SUBSTITUTES, $4-$5 day.

FOREIGN STENOGRAPHERS.
Several calls for SPANISH, ENGLISH, ITALIAN-ENGLISH, also 1 call for a DUTCH stenographer, for prominent Holland firm.

TYPISTS.
2 BANK, $20 and lunches.
2 CORPORATION, $18.
3 EXPORT, $16-$18.
1 ADVERTISING, $18.
3 INSURANCE, $14.
TEMPORARY TYPISTS, $14-$16-$18.
Also calls for ITALIAN & SPANISH typists.

DICTAPHONE OPERATORS.
PUBLISHING, $18-$20.

CLERKS.
1 FILING CLERK (touch Typist) for Engineering firm; good advancement; $15.
3 INSURANCE, (College Training, without business experience,) $15.
1 COMPTOMETER operator, (Insurance experience necessary,) $15.
2 BILL & PRICE CLERKS, $12.
1 SWITCHBOARD OPERATOR, $14.

STANDARD EMPLOYMENT EXCHANGE, INC.,
206-208 Broadway,
Corner Fulton Street.
Where the outstanding feature is a personal service to help you secure employment for which you are best fitted.
Where capable women and girls, with or without business experience, can receive helpful advice from Employment Specialists.
We are successful in placing in good positions those who will co-operate with us, and if your application is received into our files, it means
YOU have at all times an organization working to do something for YOU, for which there is no charge until we have produced.
A few immediate openings are listed below:
CASHIER-BOOKKEEPER.—Real Estate; $20.
DICTO. OPRS., (2,) Exp.; $16 to $18.
BILLING CLERK.—Elliott Fisher; lunches; $16.
TYPISTS, (10,) Experienced; $15 to $18.
STENOGRAPHERS:
(1) Jersey City ........ $16
(1) N. Y. Publishing ........ $15
(1) Wall Street house ........ $14
(1) Real Estate ........ $15
(3) Downtown, N. Y. ........ $18
(2) Downtown, N. Y. ........ $20
(6) General ........ $15-$18
SALESWOMEN, (25 to 35 years;) willing to travel; $20.
SALES CLERK.—Uptown; $15 to $18.
Department in charge of Miss Mosher, formerly connected with one of New York's leading downtown exchanges.
Miss Mosher has arranged to keep the department open for consultation purposes until 8:00 P. M. Mondays and Fridays.

PACE AGENCY FOR PLACEMENTS, INC., HUDSON TERMINAL, 30 CHURCH ST.
PLACEMENT IN BUSINESS THROUGH SCIENTIFIC VOCATIONAL GUIDANCE.
BOOKKEEPER.—General knowledge, take charge of set of books, handle detail; $25.
BOOKKEEPER.—Good typist, several years' experience, excellent opportunity for advancement; $25-$35.
BOOKKEEPER.—With knowledge of stenography; $25.
BOOKKEEPER.—4 or 5 years' experience, take charge of full set of books, prepare statements, supervising 2 assistants; $25.
COST ACCOUNTANT.—Willing to keep track of stock; $20-$25.
FRENCH, SPANISH AND PORTUGUESE TRANSLATER. — Experience necessary, wanted by export firm; $25.
STENOGRAPHER.—Experienced, knowledge of Spanish and French; $30.
STENOGRAPHER.—With at least one year's legal experience, wanted by large downtown concern; $25.
10 FILE CLERKS.
STOCK CLERK.
SPECIAL OPERATORS.
Experienced women with clean records find it worth while to have their applications on file with us.
CALL IN PERSON 9 A. M. TO 2 P. M.

BOOKKEEPER, typist, $18.
TYPIST, $10-$15.
LEDGER CLERK, $12-$15.
STENOGRAPHERS, $10-$20.
DICTAPHONE OPERATORS, $16-$22.
OFFICE SERVICE COMPANY,
149 Broadway. Singer Building.

EFFICIENT EMPLOYMENT EXCHANGE AGENCY, 10 East 43d.—Stenographer (transcribe into Spanish,) $30; stenographers, $18-$22; clerks, $10-$18; comptometer operator, $14; typists, $12-$18; no registration fee. Miss Budenbender, Prop.

## HELP WANTED—Male.
*Thirty-five cents an agate line.*

ACCOUNTANTS.
Several fully qualified, high-grade accountants for important confidential accounting work of patriotic nature in Washington, D. C.; work will last six months to a year; civilian employment; salary commensurate with responsibilities of work; replies must state concisely name, address, telephone, age, nationality, birthplace, education, experience past ten years, present employment, how soon available, approximate salary, and references. G 44 Times.

ACCOUNTANTS.
seniors and semi-seniors, fully qualified through accountancy practice, wanted by leading firm certified public accountants; replies must state concisely name, address, telephone, age, married or single, nationality, birthplace, education, professional experience, present employment, salary expectation, and references. G 43 Times.

ACCOUNTANT-BOOKKEEPER.—Young man thoroughly familiar with double entry bookkeeping, trial balances, balance sheets, &c.; must possess initiative to grasp things and exert influence over others; state age, experience, references, salary expected, and telephone number; replies strictly confidential; good opportunity party with necessary qualifications with large and progressive establishment; must be willing to leave town if necessary. B 325 Times.

ACCOUNTANT.—For machinery manufacturers; must be well trained and have actual experience in charge of cost department and general factory accounting. Applicants, to be considered, must state age, previous employers, and salaries earned, also rate wanted to start. For man willing to work hard, possessing common sense, and the necessary ability, this opening holds a good opportunity. S. 86 Times.

ACCOUNTANT as chief of staff and assistant to managing partner C. P. A. (American) firm; must be high-grade man in every respect, competent supervise audits and edit reports; unusually desirable opportunity with excellent prospects; also several experienced seniors for permanent staff; one with railroad experience. B 524 Times Downtown.

ACCOUNTANT, JUNIOR, WANTED BY FIRM OF CERTIFIED PUBLIC ACCOUNTANTS; MUST BE EXPERT COMPTOMETER OPERATOR; GOOD SALARY AND EXCEPTIONAL OPPORTUNITY FOR ADVANCEMENT TO RIGHT PARTY. ADDRESS, STATING FULL PARTICULARS, B 258 TIMES.

ACCOUNTANT, junior, in office of certified public accountant; salary $20 to start; steady employment if competent; state full particulars. A 549 Times Downtown.

## HELP WANTED—Male.
*Thirty-five cents an agate line.*

ACCOUNTANT.—Banking corporation wants junior with four or five years' experience in commercial or banking houses; apply by letter, giving full details as to past experience, age, salary desired, references, &c.; letters will be considered confidential. A 71 Times.

ACCOUNTANT.—Thoroughly qualified factory cost accountant with broad experience in manufacturing accounting; good opportunity for man of initiative and ability; state qualifications thoroughly, age, and salary desired. B 318 Times.

ACCOUNTANTS, seniors, required, by prominent firm of accountants; must be able to undertake work without close supervision; only those with professional experience need apply; give full particulars of experience and salary required. A 581 Times Downtown.

ACCOUNTANT for mercantile business; must be thoroughly experienced in general and cost accounting; man about 25-30; good position and salary for right party. A 80 Times.

ACCOUNTANTS, seniors, New York University men, with at least two or three years' accounting experience, are needed for Government work at Washington. See Mr. Duggan at the Efficiency Bureau.

ACCOUNTANT.—Junior accountant with experience in public accountant office; state age, experience, and salary. A 582 Times Downtown.

ACCOUNTANTS, capable juniors and seniors wanted by firm of certified public accountants; state age, experience and salary required. L 715 Times Downtown.

ACCOUNTANT, (good junior, 2 or 3 years' experience) wanted by firm of chartered accountants; apply stating age and experience. B 491 Times Downtown.

ADDRESSERS for invitations; must be good penmen; $5 per thousand. Apply Boyds, 19 Beekman St.

ADVERTISING DEPARTMENT
of
LARGE PUBLICATION
Desires the services of a
YOUNG MAN
in
MAKE UP DEPARTMENT.
One capable of handling cuts, copy to printer, entering contracts, &c.
POSITION PERMANENT.
State salary and experience; only those with experience need apply; replies absolutely confidential; only those who held similar positions need apply.
ADDRESS "OPPORTUNITY," 118 TIMES.

ADVERTISING.—Wanted, for the staff of a large organization specializing in an exclusive field, a capable, experienced young man, thoroughly trained in the preparation of high-grade publicity material; must know paper stocks, type faces, and the details, from writing, through composing room, press room, and bindery, to the completed job; we want a creator, a man of ideas, with the knowledge and ability to complete them; the type desired is a clear-thinking, quiet individual, capable of working close to a busy executive, who will not waste time coddling temperaments; give full details in reply, stating age, education, experience, salary desired, present business connection, and references. Constructionist, K 250 Times.

ADVERTISING DEPARTMENT
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LARGE PUBLICATION
Desires the services of a
MAN
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MAKE UP DEPARTMENT.
One capable of handling cuts, copy to printer, entering contracts, &c.
POSITION PERMANENT.
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ADVERTISING WRITER.—There's a big opportunity in a vigorous, fast-growing agency for a young man who can write; advertising experience isn't so necessary as the ability to express yourself in clean-cut English; the position could probably best be filled by a man about 21 to 25 years of age who feels that he hasn't yet had the opportunity to do his best work; the man who is selected for this position will be fortunate; the opportunity is big, working conditions ideal; the organization believes in the happy smile, the cheerful word and friendly help; the work is on some of the best known national accounts; write, stating experience and starting salary desired; all replies treated in the strictest confidence. B 322 Times.

ADVERTISING MANAGER. — Thoroughly experienced technical publicity and copy work manager to take charge house organ and general technical publicity; must have had at least five years' responsible executive experience; salary $7,000 to $8,000; none except fully qualified need apply. A 526 Times Downtown.

ADVERTISING SOLICITOR. — An excellent opportunity for a man who can make good; a man who has had experience on daily press and who understands publicity. If you are the right man a high-class weekly trade paper can offer you an opening with salary and a good future. G 788 Times Downtown.

ADVERTISING WRITER
WANTED.
Good chance to develop. Write full particulars.
B 350 Times.

ADVERTISING. — International advertising agency has opening for progressive youngster for service detail; experienced man, trained abroad, or student of exporting preferred. Phone Murray Hill 2915 for appointment.

AD WRITERS, 2, one experienced copy man, and one to learn the business. If you can write high-grade technical copy about machinery, steel, iron and allied products, or if your past experience is such that you feel you can quickly learn, reply, stating age, salary to start and your past experience, B. F., 337 Times.

ADVERTISING SOLICITOR wanted for monthly marine publication of national reputation; applicant must be man of experience in this field; liberal commission. Address Ancher, A. B., 425 Times Downtown.

ADVERTISING SOLICITORS. — Permanent position; liberal commission; leads furnished; experienced men of good reputation wanted. Apply at once, Mr. Haughton, 1,605 Candler Building, 220 West 42d St.

ADVERTISING WRITER for chain store corporation; must be live wire, write snappy copy; state age, experience, salary. Box G. S., 104 East 14th.

ADVERTISING SOLICITOR.—Bright young man with some experience; commission basis; drawing account; state particulars and references. S 126 Times.

ADVERTISING SOLICITORS to sell advertising for the liveliest military magazine in America on a commission basis; only live wires. Address X 239 Times Annex.

ADVERTISING SOLICITORS, experienced, for magazine classified; liberal commission; permanent. Apply at once, Mr. Haughton, 1,605 Candler Building, 220 West 42d St.

AGGRESSIVE REPRESENTATIVE for foreign amusement attraction, capable of booking, routing; experience not essential if qualified; will pay 25% receipts to right man. K 295 Times.

ALTERATION DEPARTMENT
REQUIRES
FIRST-CLASS
TAILORS ON MEN'S GARMENTS.
Light workrooms; good wages.
Apply daily, Employment Office, 7 West 35th St., 8:30 to 10:00 A. M.
BEST & CO.

ARTIST.—Air brush artist, experienced in free hand work on heads; experience in color work on leather and silk necessary. Apply own handwriting, stating experience. A 560 Times Downtown.

ARTISTS.—We want several designers for all kinds of commercial art. Buckbee Mears Co., St. Paul, Minn.

Parisian Art, Inc.
1440 Broadway,
New York, Feb. 15, 1919.

The New York Times:

We placed an advertisement in the Business Opportunity column of The New York Times and received more than one hundred replies from persons in twenty-two States.

The Parisian Art Co., Inc.,
B. H. Lambert,
Sales Manager.

## HELP WANTED—Male.
*Thirty-five cents an agate line.*

ARTIST.—First class, all around, capable of designing display fixtures, advertising ideas, and show cards; steady position, good pay; must have high ability and be quick worker. H. D. Beach Company, 42 Union Square.

ASSISTANT BOOKKEEPER.
MAX SCHWARZ
requires thoroughly experienced bookkeeper; excellent chance for advancement for right party. Apply between 2 and 4 P. M. Monday, 954 3d Av., near 57th.

ASSISTANT SALES PROMOTION MAN. Christian manufacturer wants live young man, 25-30, as assistant sales promotion manager; high school graduate with selling instinct for growth, with real opportunity. B 356 Times.

ASSISTANT, clean-cut, energetic, to office manager, large publication plant; must have some experience estimating; splendid opportunity; state experience and salary expected; confidential. "Energetic," 361 Times.

ASSISTANT to purchasing agent, as a motor appliance manufacturing concern, wanted; must be good correspondent and have had experience in following up orders and material; state salary. B 358 Times.

ASSISTANT BOOKKEEPER, one having some experience in keeping stock room records in an auto repair station preferred; give age, references, and salary wanted. L 24 Times.

ASSISTANT in high-grade portrait studio; bromide printer preferred. Wettlin Studio, 917 Broad St., Newark.

AUDITOR—BANK.
Men, under 35 years, experienced as accountants or in bank auditing, for a leading financial institution; permanent position, with excellent opportunities for future; salary $1,500-$2,500, depending upon the man; must be high-grade men, able to win out in keen competition; state age, education, experience and salary. B 563 Times Downtown.

AUTOMATIC
MACHINE AND TOOL
DESIGNER.

You can use our draftsmen in your work, which will be to devise new machines and improvements, or additions to the present equipment.

If you produce results—that is, decrease operating or overhead expense—the acknowledgment will be tangible.

There is a wide field for improvement in our work—we know it—and we are looking for the man who can convince us that he is deserving of the task of designing or redesigning our machines and tool equipment as it may be needed.

Applicants to be graduates of technical schools, and will kindly mention briefly education, experience, religion, age, and what salaries they have been earning.

Age must be over 30.

If you are sure enough of your ability to start between $45 and $50—WRITE US.

This is from an organization of over 7,000 employes. There is a very interesting feature connected with this position. Box A M 250 Times Downtown.

AUTOMOBILE MECHANIC WANTED.—Only those thoroughly experienced and familiar in every detail with general repair work on motor trucks need apply; permanent position; state age, experience, and salary. Address C A 301 Times Downtown.

A PRINTING
OFFICE MAN.
I HAVE A SPLENDID OPPORTUNITY FOR A MAN WHO HAS HAD CONSIDERABLE EXPERIENCE AS BILL OR ORDER CLERK IN A LARGE PRINTING PLANT; THE POSITION IS PERMANENT AND WILL PAY A GOOD SALARY TO START, WITH RAPID ADVANCEMENT. APPLY IN CONFIDENCE TO MR. MORGAN, 475 10TH AV.

B. ALTMAN & CO.,
MADISON AV.-FIFTH AV.,
34TH AND 35TH STS.,
NEW YORK,
HAVE DESIRABLE POSITIONS OPEN IN THEIR ESTABLISHMENT FOR
FLOOR MANAGERS.
AN EXCELLENT OPPORTUNITY FOR ADVANCEMENT IS OFFERED. APPLY AT APPLICATION OFFICE, ON THE FIFTH FLOOR, OR BY LETTER, ADDRESSING DEPARTMENT F.

B. ALTMAN & CO.,
MADISON AV.-FIFTH AV.,
34th AND 35TH STS.,
NEW YORK,
REQUIRE A MAN TO TAKE CHARGE OF THE SHIPPING AND PACKING SECTION OF THEIR MAIL ORDER DEPARTMENT. APPLICANTS MUST BE THOROUGHLY EXPERIENCED IN THIS KIND OF WORK. APPLY AT APPLICATION OFFICE, 5TH FLOOR, OR BY LETTER, ADDRESSING DEPARTMENT M.

BEST & CO.
require
SHOE SALESMEN
ACCUSTOMED TO SERVING FIRST-CLASS CLIENTELE; EXPERIENCED SELLING SHOES FOR
CHILDREN
AND
WOMEN AND MISSES.
Good salaries and liberal bonus. Applications confidential.
Apply daily, Employment Office, 7 West 35th St., 8:30 to 10:00 A. M.

BEST & CO.
require
BOYS' CLOTHING SALESMEN
ACCUSTOMED TO FIRST-CLASS TRADE; THOSE WITH FOLLOWING PREFERRED; UNUSUAL OPPORTUNITY DUE TO GROWTH OF DEPARTMENT.
Applications strictly confidential. No references looked up until after a satisfactory interview.
Apply daily, Employment Office, 7 West 35th St., 8:30 to 12:00 A. M.

BEST & CO.
require
PACKERS;
SKILLED, CAREFUL MEN WITH DEPARTMENT STORE EXPERIENCE.
Apply daily, Employment Office,
7 WEST 35TH ST., 8:30-10:00 A. M.

## HELP WANTED—Male.
*Thirty-five cents an agate line.*

BILL CLERK IN A DOWNTOWN WHOLESALE PAPER HOUSE, MUST BE QUICK AND ACCURATE IN FIGURING AND UNDERSTAND TYPEWRITING. APPLY BY LETTER ONLY, STATING EXPERIENCE, ETC. MILLER & WRIGHT PAPER CO., 57 DUANE ST., NEW YORK.

BILL CLERK on Underwood billing machine; must be accurate, quick and have several years' experience. Address, giving age, references and salary expected. Billing, B 284 Times.

BILL CLERK.—Experienced on billing machine; must be good at figures and capable of handing other detail work; $18 per week; chance for advancement; Christian firm. B 308 Times.

BILL CLERK.—Young man, experienced wholesale hardware, accurate and quick; good opportunity. Address with full particulars, B 457 Times Downtown.

BILL CLERK experienced on Remington Wahl machine; accurate at figures; state age and salary wanted. A 580 Times Downtown.

BLANK BOOK FOREMAN, exceptional opening for experienced foreman and estimator on complete line of blank books and loose leaf devices; write full particulars; no interview granted unless appointment made by letter. American Blank Book Mfg. Co., 150 Lafayette St.

BOOKKEEPER AND BILL CLERK.—ASSISTANT IN OFFICE OF TRIMMING MANUFACTURER; MUST FIGURE ACCURATELY; EXCELLENT OPPORTUNITY FOR ADVANCEMENT. ADDRESS, GIVING REFERENCE AND SALARY EXPECTED, "TRIMMINGS," H 314 TIMES.

BOOKKEEPER.
An opening for a man between 25 and 35 years of age, who has had several years' experience in handling general books in a manufacturing concern; some checking and auditing; for a man with these qualifications there is a good future. Give full past experience and salary desired. W 442 Times Downtown.

BOOKKEEPER'S ASSISTANT.
MAX SCHWARZ
requires thoroughly experienced bookkeeper; excellent chance for advancement for right party. Apply between 2 and 4 P. M. Monday, 954 3d Av., near 57th St.

BOOKKEEPER-STENOGRAPHER, must be A1 and full of pep; if you're looking for a chance to make good, here is your opportunity; write fully about yourself and state how much you want to start; replies confidential; if you are an honorably discharged soldier so state. Address R F 303 Times Downtown.

BOOKKEEPER.—Experienced on corporation books, controlling accounts; must be capable stenographer; the right man with some executive ability will find this a real opportunity; give complete details in first letter to receive consideration. A 569 Times Downtown.

BOOKKEEPER'S assistant, who is experienced on double entry, writes neat, legible hand and is quick, accurate worker, by Gentile wholesale concern; permanent; $20-$25; state age, experience; own handwriting. B 384 Times Downtown.

BOOKKEEPER.—Christian firm wants young man; must be experienced, systematic, accurate, and capable; state age, nationality, experience, and references; latter will be confidential; salary $22. G 722 Times Downtown.

BOOKKEEPER.—Good penman; rapid and accurate at figures; familiar with manufacturing accounting; good opportunity for right party; state age, qualifications thoroughly, and salary desired. B 311 Times.

BOOKKEEPER-ACCOUNTANT.
Young man, Westerner preferred, energetic, experienced, capable; $1,800 to one who can qualify; state nationality, age, reference. Box 384 Times, 2 Rector St.

BOOKKEEPER
to take full charge of ledger accounts; must be thoroughly capable and experienced credits and collections; state references and salary. B. F., 69 Times Harlem.

BOOKKEEPER with commercial experience and references; salary $29 weekly; state nationality; preference given to age 45 and upward. Address Room 906, 52 Vanderbilt Av.

BOOKKEEPER, knowledge of typewriting and German, for wholesale wine business; opportunity for reliable man. Apply Monday, 1,329 3d Av.

BOOKKEEPER for a woodworking factory in New England; state experience, age, salary expected, and references. Box 330 Times, 2 Rector St.

BOOKKEEPER, experienced, double entry; permanent position; opportunity for advancement; state in detail references, experience, salary, age. G 9 Times.

BOOKKEEPER. — Competent, experienced; commission house; references; write salary expected. D. D., 14 Avenue A.

BOOKKEEPER who is also a stenographer and can typewrite on a Remington machine; state salary. S 132 Times.

BOOKKEEPER'S ASSISTANT.—One having general experience. Address, stating salary expected, A 561 Times Downtown.

BOOKKEEPER and TYPIST. — Controlling accounts; call Monday, 9:30. C. A. Kanin, 299 Broadway, New York.

BOOKKEEPER.—Young man, experienced. L 18 Times.

BOXMAKERS wanted, experienced. Rosenthal & Cohen, 53 Great Jones St., New York City.

BOY.—Opportunity for bright, willing, energetic boy with large manufacturing concern in uptown office; boy willing to start at bottom as office boy, whose parents appreciate value of connection with a firm of highest commercial standing, the management of which has personal interest in development, welfare and progress of employes; opportunities for permanent positions, many of our executives starting with us as office boys. B 297 Times.

BOYS
for office work; who wish to advance; large Jersey City office; splendid opportunities are constantly occurring; reply, giving age, education, and salary expected. Address "B," P. O. Box 280, New York City.

BOY,
ABOUT 16 YEARS OF AGE, BY A LEADING WHOLESALE HOUSE; MUST BE BRIGHT, WELL-EDUCATED, AMBITIOUS, AND OF GOOD APPEARANCE AND ADDRESS; EXCELLENT OPPORTUNITY FOR THE RIGHT LAD. BOX K. R., 104 EAST 14TH.

BOY WANTED
in office as typist; excellent opportunity for advancement; must be rapid and accurate and of good education; previous experience unnecessary; $12 to start. Address, in own handwriting, Opportunity, G 2 Times.

BOY, (American,) of some initiative, physically strong and mentally alert, conscientious chap of at least 16 years, to break in as office boy in the office of a large real estate concern; fair salary to start; mention your experience and schooling in your letter of application. Mr. Mullaly, 12 East 44th St.

BOY, 16 TO 18 YEARS OF AGE, BY LARGE WHOLESALE HOUSE. EXCELLENT CHANCE FOR ADVANCEMENT FOR ENERGETIC, EDUCATED LAD OF GOOD FAMILY. MUSER BROTHERS, 1,150 BROADWAY.

BOY wanted to make himself useful in office; one not afraid of work; good chance for advancement; salary $8 per week to start. Call Monday morning, E. Klein & Co., 230 5th Av.

BOY for office of certified public accountant to answer telephone and do clerical work; good opportunity for boy who wishes to learn profession; give in detail reference, age, and salary expected. A 63 Times.

BOY, 14 to 16, to run errands and assist in office of wholesale jewelers; unusual opportunity for ambitious boy with highest references. L. & C. Mayers Co., 46 Cortlandt St.

BOY about 16, to make himself generally useful around wholesale jewelry concern. Chance to learn business and advance. References, $10 start. Apply Monday morning Room 707, 366 Fifth Ave.

BOY, (14-17,) bright, energetic, in large corporation; excellent opportunity for permanent position and bright future. Future, 246 Times Downtown.

BOY wanted by prominent fire insurance company, one with high school education preferred; salary $10 to start. Address P. O. Box 729, City Hall Station.

BOYS, for office work; good opportunity for advancement; apply in own handwriting stating age, references, and salary expected. B 289 Times.

BOY in office of dry goods commission house; good salary; excellent opportunity for bright, intelligent youth. S 478 Times Downtown.

BOYS Wanted.—Large American fire insurance company has vacancies for a few bright boys with high school education; salary $45 per month. L 780 Times Downtown.

BOY, bright, young, to make himself useful in silk house; opportunity to learn the business; references. Graham & Graham, 12 East 55th St.

BOY.—Importing house wants bright lad to work in stock; $8 to commence, with excellent future prospects; state age and details of education. B 290 Times.

## HELP WANTED—Male.
*Thirty-five cents an agate line.*

BOYS.
B. ALTMAN & CO.,
MADISON AV.-FIFTH AV.,
NEW YORK,
HAVE VACANCIES FOR BRIGHT, ENERGETIC BOYS IN VARIOUS SECTIONS OF THEIR ESTABLISHMENT; LIBERAL SALARY AND GOOD OPPORTUNITY FOR ADVANCEMENT. APPLY AT 35TH ST., EMPLOYEES' ENTRANCE, OR BY LETTER, ADDRESSING DEPARTMENT B.

BOYS.
OFFICE BOY; MESSENGERS.
Large downtown bank will employ several bright, capable, ambitious boys of good families; these positions offer exceptionally good opportunities.
SPECIAL CLASSES;
UNLIMITED ADVANCEMENT;
LUNCHEONS.
Write for interview; state age, qualification, &c. A 368 Times Downtown.

BOYS
for mail and messenger service; must be 16 years old; good opportunity for advancement, along engineering lines; $9 to start.
Employment office open 9 to 4.
WESTERN ELECTRIC CO., INC.
57 BETHUNE STREET,
Near West St., 6 blocks south of 14th St.

BOYS, 17-18, to make themselves generally useful in shirtwaist house; salary $10 per week. B. H., 102 Times.

BOY for stock work in wholesale lace house; good opportunity for bright boy; $9 to start; state age. B 329 Times.

BOY wanted to run errands and do general office work. Call, Monday, Room 216, 10 Bridge St., N. Y. C.

BOY for large ribbon house; good chance for advancement; state age and salary wanted. B 274 Times.

BOY WANTED for office of woolen manufacturer; give age and references. B 381 Times.

BOY, office downtown publishing house; opportunity advancement; state salary expected. G 793 Times Downtown.

BOY, bright, wanted by Equitable Life; must be grammar school graduate. Address in own handwriting E. L., 189 Times.

BOY, aged 15 to 17, for downtown insurance office; good opportunity for advancement. L 702 Times Downtown.

BOY, make himself generally useful in cloak and suit house, one with experience preferred. Write Box 100, 1,619 St. James Bldg.

BOY, 16-19, for office and store work; reference. Elder Co., 32 East 23d St.

BOY.—Real estate office; exceptional opportunity. Apply 40 East 42d St., Room 507.

BUTLER, useful, wanted to attend furnace, clean windows, lawns, help wait on table, and press clothes, for gentleman in Middle West; must have first-class reference and record; wages $80 per month and table board. Address S 171 Times.

BUTLER-VALET, unmarried, who can do plain cooking and take charge of bachelor's apartment; state qualifications, by whom last employed and for what length of time; city references. E 375 Times Annex.

BUYER
HOUSEFURNISHINGS
AND
CHINA.
ONE OF THE LARGEST RETAIL ESTABLISHMENTS IN NEW YORK CITY NEEDS A BUYER AND MANAGER FOR THE HOUSEFURNISHINGS AND CHINA DEPARTMENTS.
APPLICANT WILL PLEASE GIVE DETAILED ACCOUNT OF HIS ENTIRE EXPERIENCE IN THESE LINES, PRESENT EMPLOYMENT, AGE AND SUCH PARTICULARS AS MAY GIVE LIGHT ON HIS ABILITY; LETTERS CONFIDENTIALLY TREATED.
APPLY BY LETTER ONLY TO C. L. Y., ROOM 60, 96 BROADWAY, NEW YORK, N. Y.

BUYER.—Ready-to-wear buyer for large Southern department store; must be thoroughly capable to buy all lines usually carried in this department; must be alert and progressive and a good disposer of merchandise; best of references required; splendid opportunity awaits man we select. Apply James T. Leonard Co., 141 Madison Av., 8:30-10 A. M., 4-5:30 P. M., Monday, Tuesday, Wednesday.

BUYER FOR LADIES' SUITS;
MUST HAVE KNOWLEDGE OF THE JOBBING LINE AND HELD SIMILAR POSITION.
RITTER BROS.,
1,333 BROADWAY.

BUYER AND MANAGER,
DOMESTICS, LINENS,
WHITE GOODS.
Excellent opportunity for a widely experienced man of good executive ability in a leading department store of this city.
OPPORTUNITY, 271 TIMES DOWNTOWN.

BUYER AND MANAGER.
A large Western store has an opening for a
FUR MAN
to manage and buy for its fur department; retail experience essential. Write, stating experience and references. R 290 Times.

BUYER.—Experienced buyer and manager for ladies' ready-to-wear and millinery departments, in established medium-priced department store, located near New York City. Apply Tuesday, 9 A. M. I. Tach, 930 Broadway.

BUYER of silks and dress goods wanted by The Edw. Malley Company, New Haven, Conn.; state age, details of experience, and salary wanted.

BUYER, notion, with knowledge of general merchandise; salary. A 558 Times Downtown.

CASHIER,
LIFE INSURANCE.
A life insurance office in New York City has opportunity open for experienced cashier or accountant; preference will be given to man with life insurance cashier experience; give full facts and salary desired. Address L 717 Times Downtown.

CASHIER AND BOOKKEEPER.
Young man with experience as cashier and bookkeeper handling petty cash accounts and some bookkeeping work; should be about 20 to 25 years old; bright, clean cut, and ambitious; good opportunity for advancement. State in detail past experience and salary desired. W 441 Times Downtown.

## HELP WANTED—Male.
*Thirty-five cents an agate line.*

CASTERS,
EXPERIENCED ON SLUSH MOULDS, FOR SOFT METAL WORK; STEADY POSITION WITH GOOD PAY. APPLY THE ART METAL WORKS, 15 MULBERRY ST., NEWARK, N. J.

CHAUFFEUR WANTED TO DRIVE A DODGE SEDAN; EXPERIENCED, WHITE MAN, WHO IS CLEAN, NEAT, AND CONSCIENTIOUS. ADDRESS, STATING EXPERIENCE AND SALARY DESIRED. B 376 TIMES DOWNTOWN.

CHAUFFEUR-MECHANIC, experienced; state by whom last employed and for what length of time; must have city references. Z 400 Times Annex.

CHAUFFEUR.—Cadillac limousine; private family; moderate wages; address, giving age, experience, references, salary. Box chauffeur, 1,619 St. James Building.

CHANDELIER MAKERS on hammered brass leaf work, wrought iron and brass; give complete experience, age and salary desired. 308 Chestnut St., Room 218, Philadelphia, Pa.

CHEMIST, BACTERIOLOGIST and PATHOLOGIST for part time; laboratory work; preferably those connected with some institution; training, experience and connections must be stated for interview. Confidential, L 789 Times Downtown.

CHEMIST.—Manufacturing chemist or compounder, experienced in manufacture of flavoring extracts, emulsified flavors, food colors, &c., diploma not essential. Apply by letter, giving full details of experience and salary expected. A 544 Times Downtown.

CHEMIST, who through his ability and management of business will eventually become interested in the concern; Brooklynite preferred; full details expected. Oppo. 512. X 234 Times Annex.

CHEMICAL.—Reputable firm offers good opportunity to experienced, energetic, capable chemical broker; salary and commission basis. Reply, stating experience and remuneration expected. G 779 Times Downtown.

CHEMIST with some business experience as sales correspondent publishing house. Write full particulars, including salary. G 800 Times Downtown.

CHOCOLATE.
Fine opening for experienced all-around chocolate man as foreman; up-to-date equipment; best working conditions; salary according to ability. In reply give full particulars regarding former work. Address Chocolate, P. O. Box 229, New York City.

CLERK.
LARGE EXPORT HOUSE HAS OPENING FOR MAN WITH CLERICAL EXPERIENCE; CHRISTIAN FIRM; GOOD OPPORTUNITL FOR CLERK WITH PROPER QUALIFICATIONS; STATE AGE, EXPERIENCE, AND WAGES EXPECTED. B 336 TIMES.

CLERK.
LARGE EXPORT HOUSE HAS GOOD OPENING FOR MARRIED MAN IN CLERICAL CAPACITY, WHO HAS HAD EXPERIENCE IN EXPORT SAMPLE DEPT. WORK. WHEN ANSWERING, STATE AGE, EXPERIENCE, AND WAGES DESIRED. ADDRESS B 337 TIMES.

CLERK wanted, by large marine insurance office in loss department; bright and energetic; man who is good at mathematics; good opportunity. Reply, stating age, experience, and salary required, A 567 Times Downtown.

CLERK.—Glove importer needs young man with knowledge of stenography and typewriting as stock clerk; write references, experience, religion, and age, to Grant, 354 4th Av., New York.

CLERK.—Young man, capable, energetic; must be rapid and accurate at figures; also capable of assisting in statistical and analytical work; state age, qualifications, and salary desired. B 312 Times.

CLERK.—Knowledge of installment credits, collections, and correspondence essential; state experience, age, salary, &c. X 236 Times Annex.

CLERK, one experienced on operating billing machine, good at figures and capable of handling other detail work; state age, salary, and experience; Christian firm. B 309 Times.

CLERKS with banking experience; returned soldiers preferred; state age, experience, and salary expected. Address R. C., Box 123 Times Downtown.

CLERK, able to keep books; must be quick and accurate; good salary to right person. B 272 Times.

COCOA PRESSMAN
experienced at cocoa pressing; up to date equipment; good hours; best working conditions; top wages. Great Atlantic & Pacific Tea, 150 Bay St., Jersey City.

COMPTROLLER
EXPORT CONCERN.
Comptroller with sound, practical experience in financing export transactions, and having a following in New York bank circles, with broad accounting experience, is wanted by a large international trading corporation, with head offices in New York.
This is an unusual opportunity for a high calibre, ambitious man to join a rapidly expanding organization.
Send full details about yourself (in confidence) and also, if possible, a small photograph. O 403 Times Downtown.

COPYHOLDER, first class, to follow fast reader; opportunity to become proofreader. J. P. O., Box 30, Station D, New York.

COPY READER for daily trade paper; state experience, S 447 Times Downtown.

CORRESPONDENT - SALES. — EXPERIENCED EITHER IN HANDLING LARGE VOLUME OFFICE CORRESPONDENCE OR IN PERSONAL SALESMANSHIP, OR, BETTER STILL, SOME OF BOTH; WE DO NOT WANT A MAN WHO THINKS HE CANNOT LEARN OR WHO IS TOO OLD TO START AT A REASONABLE SALARY AND GROW WITH A YOUNG BUT WELL ESTABLISHED CONCERN DOING OVER A MILLION DOLLAR A YEAR BUSINESS; PRODUCT SOLD TO FARMERS; NO INTERVIEW UNLESS FULL PARTICULARS GIVEN IN LETTER; AGE, EXPERIENCE, MARRIED OR SINGLE; WHETHER NOW EMPLOYED, DIFFERENT FIRMS YOU HAVE WORKED FOR, NATIONALITY, RELIGIOUS BELIEF, SALARY TO START, &C., (ALL IN STRICT CONFIDENCE AND REFERENCES NOT TO BE INVESTIGATED UNTIL AFTER INTERVIEW.) S 199 TIMES.

COST ACCOUNTANT.
Large loose leaf manufacturing concern desires the services of factory production man who has had experience in handling the production of a machine shop manufacturing small parts, and who has knowledge of cost accounting and experience in time study work; knowledge of printing would be an advantage. The right man should be between 28 and 40 years of age, and know how to get along with factory help. For a man with these qualifications there is an opportunity develop into the position of assistant superintendent. Give full details of past experience and salary required. W 445 Times Downtown.

COUPLE for small place in Montclair; man for gardener and other work; must understand care of horses and chickens; wife for general housework. Write, naming references and wages wanted. B 347 Times.

CREDIT AND COLLECTION MAN.
Manufacturing concern has an attractive opening for a man experienced in investigating credits, passing on new accounts and collection correspondence work; background of bookkeeping preferred; between 28 and 35 years of age; clean cut and steady worker; good pay to start; for a man with these qualifications there is an opportunity to qualify as Treasurer of company; give full particulars of past experience and salary desired. W 444 Times Downtown.

CREDIT MAN to handle credit reports and correspondence in trade credit association, covering extensive lines; salary nominal at start, increase rapid if capable; state in detail previous experience, lowest salary expected. S 496 Times Downtown.

CREDIT INVESTIGATOR, with dry goods and millinery experience. Apply James G. Johnson & Co., 8 West 33d St.

CUTTER.—EXPERIENCED MAN IN HIGH-CLASS CUSTOM TAILORING. E. W. EMERY CO., 246 5TH AV.

CUTTER, experienced on knee pants. X 248 Times Annex.

DECORATIVE DESIGNER.
Interior decorator and dealer in fine furniture of established reputation, with exacting clientele, requires designer with experience and proven ability in designing and rendering complete residential interiors as well as individual pieces and details. A 39 Times.

DENTAL MECHANIC.—Gold worker for laboratory, Norfolk, Va.; permanent position, good pay. E. M. Milburn, Room 617, 200 5th Av., N. Y. C.

## HELP WANTED—Male.
*Thirty-five cents an agate line.*

DENTIST, assistant or associate, wanted for good high class practice. Call Sunday evening at 5, Dr. Bieber, 151 West 86th St.

DESIGNER and LAY-OUT MAN.—High grade; thoroughly experienced on small ½-volt motor, generator, and general electrical apparatus; state age, salary, and experience in detail. X 204 Times Annex.

DICTAPHONE OPERATOR, with knowledge stenography; one familiar with electrical and metal terms; permanent position; state experience, nationality, salary expected, and telephone number. L 745 Times Downtown.

DRAFTSMEN.
All round, competent mechanical draftsmen; permanent position, good salary, advancement.
AMERICAN EVER READY WORKS,
of the
NATION CARBON CO.,
Thomson Av. and Orton St., L. I. C.

DRAFTSMAN, mechanical experience, to serve as substitute teacher in a N. Y. City high school; pay $5 per day, every school day; reply stating education, experience, &c. X 215 Times Annex.

DRAFTSMAN, mechanical, with experience on elevators, or student of mechanical engineering for permanent position. L 754 Times Downtown.

DRAFTSMAN wanted for electrical work; one with experience on electric starters preferred. Apply The Simms Magneto Co., Bloomfield, N. J.

DRUGS.—Pharmacist with laboratory experience, to take charge of laboratory in flavoring extract manufacturing plant. Apply by letter with details of experience and salary expected. A 543 Times Downtown.

DRUG CLERK, junior, for checking, by large drug company. Apply L. K. Liggett Co., 340 West Fourth St., near 13th St. and 8th Av.

ELECTRICAL ENGINEER, about a year in practice; to be in charge of statistics of physical property of electric and gas utilities; must be intelligent and willing to work under instruction until developed; write fully. K 304 Times.

ENGRAVER. — GOOD MAN ON BRASS STAMPS AND EMBOSSING DIES; MUST BE ABLE TO RUN BECKER ROUTER. ADDRESS ENGRAVER, STATING AGE, EXPERIENCE, AND SALARY EXPECTED, BOX 48, LONG ISLAND CITY.

ENTRY CLERK can secure a permanent position with a wholesale fancy goods house; excellent chance for advancement; must be good penman and accurate at figures. B 374 Times Downtown.

ESTIMATOR.—Steam heating and ventilating concern requires the services of a capable estimator; only man well known among trade will be considered; state experience and salary. K 232 Times.

ESTIMATOR AND SOLICITOR, composition floors, by old established company; salary and commission. Address Floors, Box K 247 Times.

EXPORT MERCHANDISE
MANAGER.
A large international trading corporaion with head office in New York desires a merchandise manager of unquestionable integrity, first-class record and experience in the export field, executive ability, knowledge of goods and methods; sound judgment is imperative. The company does business throughout the world, and the man we want must know demands and production in America and other countries. The company will pay the right man exceptionally well and offers additional participation in the proceeds.
Send the fullest particulars about yourself, in strict confidence, together with small photograph, to O 402 Times Downtown.

EXPORT INVOICE CLERK.
G. AMSINCK & CO., A LARGE EXPORT AND IMPORT HOUSE, NEEDS AN EXPERIENCED INVOICE CLERK ON CENTRAL AMERICAN SHIPMENTS; ABILITY TO RUN TYPEWRITER AND GOOD KNOWLEDGE OF SPANISH VERY ESSENTIAL; INEXPERIENCED CLERKS NEED NOT APPLY; HOURS 9 TO 5, SATURDAY NOON YEAR ROUND. APPLY AT ONCE, 8TH FLOOR, 96 WALL ST.

EXPORT SOLICITOR.
If you have youth, ambition, confidence, and the certainty that hard work and patience are the fundamentals of real success, write, giving age, experience, salary expectation, and date available, W 446 Times Downtown.

EXPORT opportunity for ambitious American, 20 to 25, to connect with largest exporters in their line in U. S.; knowledge of Spanish essential; this is an exceptional opening for right party. G 784 Times Downtown.

EXPORT SHIPPING CLERK wanted by prominent forwarding house with several years' experience; good correspondent; good chance for advancement; commensurate salary. S 483 Times Downtown.

EXPORT MAN, familiar with West Indies, Mexico, and South America, to take charge export department of wholesale provision house; good opportunity for live-wire; state full particulars. R 566 Times Downtown.

EXPORT INVOICE CLERK wanted, not over 21 years of age; high school graduate preferred; in reply, state full particulars, regarding experience. B 511 Times Downtown.

FILING CLERK.—Experienced, to reorganize and take charge of filing department of large chemical company at work in Brooklyn; must be thoroughly familiar with filing systems and be well recommended; state age, salary expected, and full particulars and experience. L 788 Times Downtown.

FLOOR MANAGERS.
L. S. PLAUT & CO., NEWARK, N. J., have openings for experienced floor managers; permanent positions. Apply in person at Employment Office, Second Floor, or by letter.

FLOOR MANAGER in large, busy commercial stationery store; capable of managing help and seeing that customers receive proper attention; unusual opportunity for advancement. M. P., 525 Times Downtown.

FOODSTUFFS.—Large exporters, handling large staples only, offer unusual opportunity and permanent connection to experienced buyer in intimate touch with supply sources. L 730 Times Downtown.

FOREMAN in general machine shop; must be thorough, first-class mechanic with executive ability, able to handle men, and get out work economically; one used to production and small quantity output; state fully experience, positions held, age, and salary; none but first-class man need apply; steady position for right man. A 548 Times Downtown.

FOREMAN.—Union varnish shop; long experience required; first-class position for A1 man. B 339 Times.

FRANKLIN SIMON & CO.,
5th Av., 37th and 38th Sts.,
requires
EXPERIENCED
FLOORMEN.
An exceptional opening for capable men accustomed to high class trade; liberal salaries, with exceptional future possibilities.
State fully previous experience.
All replies held strictly confidential.
APPLY BY MAIL ONLY.

FUR SALESMAN for Southern territory; splendid opportunity for right man; state experience, territory covered; salary or commission basis. B 324 Times.

FURNITURE SALESMAN.—One accustomed to installment trade; steady position, salary. Apply George Fennell & Co., 110 South 4th Av., Mount Vernon.

GARDENER wanted for large estate; must be thoroughly experienced; married man preferred; no children; must reside on estate. State age, religion, brief history of experience, references, salary expected. Address Superintendent, Lochevan Estate, 98 Delaware Av., Buffalo, N. Y.

GARDENER.—Single man who understands flowers, shrubbery, vegetables; private estate near New York; honorably discharged army man preferred; give references and wages expected. L 759 Times Downtown.

GENTLEMAN OR LADY WANTED WHO ARE CONNECTED WITH BEST CLASS SOCIETY TO ARRANGE ORDERS FOR FAMOUS PORTRAIT PAINTER FROM PARIS. COMMISSION. R 366 TIMES.

## HELP WANTED—Male.
*Thirty-five cents an agate line.*

GROCERY MAN, THOROUGHLY EXPERIENCED, WITH EXECUTIVE ABILITY; ACQUAINTED WITH WHOLESALE AND JOBBING TRADE OF NEW YORK AND VICINITY; QUALIFIED TO SELL AND DIRECT THE SALE OF LARGE EXCESS GROCERY STOCKS AND COMMISSARY SUPPLIES. LIVE WIRE WANTED BY CONCERN WHERE QUICK RESULTS COUNT. BIG OPPORTUNITY. WRITE IMMEDIATELY, STATING EXPERIENCE, SALARY EXPECTED. B 313 TIMES.

GROCERY SALESMEN
to travel for large manufacturer marketing new staple through national advertising.
Unusual opening for young, capable men to enter large sales organization training managers for permanent business.
Apply by letter only, stating age, height, weight, education, and business experience; also state present earnings and beginning salary required, with customary traveling expense allowance.
Interviews will be arranged if interested.
MANAGER FOOD DEPT., ROOM 1633,
25 BROAD ST., NEW YORK CITY.

GROOM.—First-class groom, capable of taking entire charge of stable on private estate in New Jersey and to teach children to ride; salary $60 monthly, room and board. Address H. T., P. O. Box 822, City Hall Station, New York.

HABERDASHERY
SALESMAN.
HIGH GRADE ESTABLISHMENT FOR MEN'S AND BOYS' APPAREL, IN NEWARK, N. J., HAS A VACANCY FOR FURNISHINGS SALESMAN WHO CAN FURNISH NECESSARY REFERENCES AS TO EXPERIENCE AND RELIABILITY; THE POSITION OFFERS ADVANTAGES ADDITIONAL TO SATISFACTORY SALARY. WRITE IN CONFIDENCE TO S. L., 810 BROAD ST., NEWARK, N. J.

HANDKERCHIEF SALESMAN
for Middle West and South, with good retail connections; may carry other kindred lines; commission basis; applications in writing, stating previous experience.
TOBLER BROS. & CO., 387 4th Av.

HAT BLOCKMAKER for wood copying shapes; ladies', men's; experienced. Apply B. Hayes, Broadway Central Hotel, corner 3d St.

HIGH-GRADE MAN WANTED.
PERMANENT, SALARIED POSITION WITH LONG ESTABLISHED EFFICIENCY CONCERN OF NATIONAL REPUTATION; PREFERABLY 40 YEARS OF AGE; ONE CAPABLE OF MEETING BIG EXECUTIVES; STATE AGE AND EXPERIENCE IN LETTER, WHICH WILL BE TREATED CONFIDENTIALLY. A 563 TIMES DOWNTOWN.

HOTEL CLERK.—Efficient, polite, competent hotel clerk; no other need apply; salary $125 per month. R. A. Near, 783 5th Av.

INSURANCE.—We desire a successful, forceful, ambitious man, experienced in specializing insurance; field is unlimited and demand being created for our new form of check alteration insurance; live leads furnished and office co-operation the best; liberal commission proposition, with good future for producer. Call forenoons, ask for Mr. Tuttle, 3d floor, 45 William Street, New York City.

INSURANCE MAN
with an established following and a thorough knowledge of all branches of insurance, but especially marine, will be given an unusual opportunity and a liberal drawing account; highest references required. A 586 Times Downtown.

INVESTMENT SECURITIES.
Salesmen—We have an opening in our sales organization for a man of strong personality and selling ability, combined with field experience in handling high-grade securities; one able to give at least 5 years' references from good concerns who have employed him, showing satisfactory record, is offered a permanent position with guarantee and commission enabling him to earn $7,500 and up per year. Address S 85 Times.

IRON AND STEEL EXECUTIVE.
Man with wide selling and purchasing experience and thorough knowledge of the complete line of IRON and STEEL products, 20 years at least in that line, most of which must have been in New York City. Good opportunity for right man. Must be well recommended and one that can produce results. State age and salary expected, together with full particulars. Address Box B 306 Times.

JAPANESE VALET to actor; opportunity play small part; stage experience unnecessary, but must be intelligent, quick, able to speak clearly, have best references; travel; good salary competent man. Phone Sunday, 11 to 1:30, Mr. Brooks, Schuyler 8058.

KNITTER FOREMAN, thoroughly experienced in manufacture of high-class men's knitted neckwear on flat machines, to connect with established firm of makers of men's knitted neckwear; must be experienced and practical in all details of manufacturing; answers must state in full number of years' experience; replies will be treated in strict confidence. B 943 Times Harlem.

LABORATORY MAN.—Assistant in practical manufacturing laboratory; steady work; good chance for advancement; write stating experience and wages expected. S. S., 143 8th Av.

LEDGER CLERK, experienced; one accustomed to handling large number of accounts; permanent position, chance of advancement; give full details of experience, references, age and salary. G 10 Times.

LINEN SALESMEN.
Good opportunity for men with established accounts selling to hotels and institutions on the road; salary or commission. Write details, B 266 Times.

LINOTYPE OPERATOR wanted in interior Pennsylvania town; must be strictly competent for job office work; an exceptional opportunity for a young man; either married or single, union or non-union. Apply Joseph Geiser, lessee, 44 E. Market St., Wilkes-Barre, Penn.

LINOTYPE OPERATOR wanted for night work; first-class job man; steady position. Address Operator, Box 48, Long Island City.

LIPMAN, WOLFE & CO.,
PORTLAND, OREGON,
have a most interesting position open for a thoroughly experienced
BASEMENT MERCHANDISE
MANAGER.
Want a man familiar with and capable of buying fancy goods and allied lines. Only men now employed, but who wish to better their positions, need apply. Apply by letter or in person. All correspondence confidential.
LIPMAN, WOLFE & COMPANY,
1,123 Broadway,
New York.

MACHINE SHOP FOREMAN
with actual experience in making and supervising repairs and adjustments on various kinds of automatic machines; able to diagnose trouble and prescribe remedies; and experienced in directing mechanics. Write full particulars as to age, nationality, experience, and salary expected to Foreman, A 583 Times Downtown.

MACHINIST, EXPERIENCED ON HEMSTITCHING, PICO AND OVERLOCK MACHINE, FOR A HANDKERCHIEF FACTORY. ADDRESS D. T., 218 TIMES DOWNTOWN.

MAGAZINE PUBLISHER
requires
the services of
YOUNG MAN
capable and experienced in figuring paper required for publications, paper reports from printer, Federal trade reports, keeping paper stock book, &c.; position permanent, opportunity exceptional; state experience and salary; replies confidential.
ADDRESS "PUBLISHER"
311 Times.

## HELP WANTED—Male.
*Thirty-five cents an agate line.*

MAIL ORDER MEN.
Several young men, between 31 and 35, to assist in the management of a rapidly growing Southern mail order concern; must have working knowledge of the mail order business and be familiar with general merchandising lines; moderate salary to start; advancement depends on the man. This is an exceptional opportunity for young men now holding minor positions in a large mail order house. In applications, state age, concerns formerly employed by, and wages. B 544 Times Downtown.

MAN, with initiative, to take full charge of bookkeeping department; only those who have had experience in a similar capacity and are capable of supervising work of bill clerks, bookkeepers, and cashier need apply; salary $40 to $50 per week; write in detail, giving age, experience, and references. Address by letter, R. T., Room 800, Tribune Building.

MAN, between 30 and 40, for order and traffic department of machinery house; knowledge of machinery desirable; must have business and office experience; salary moderate to start; place permanent; chance for advancement. Answer, stating qualifications and experience. L 736 Times Downtown.

MAN CAPABLE TAKING CHARGE OF HANDKERCHIEF FACTORY; MUST BE EXPERIENCED IN THE FINISHING END. ADDRESS FACTORY, 396 TIMES DOWNTOWN.

MAN wanted, healthy, to provide blood for transfusion; harmless procedure; $25. Apply Flushing Hospital, 5-6, Flushing, L. I.

MAN.—Piece goods man with knowledge of South American market, for an export house. X 208 Times Annex.

MAN, experienced, to take charge of auto hardware department. Address Hardware, 303 Times.

MANAGER.
We have an opening for a man who can develop a business just started; have his own ideas and experience in handling new line or agency in which he may obtain a good success. FEW HOURS DAILY. Write, or call, at Franco-American, 25 West 42d St., Room 403.

MANAGER AND BUYER
for men's hat department in high-class clothing store, 150 miles from New York; salary. Write or call Monday, Feb. 17, at 12 o'clock, L. M. Fellows' office, 1,133 B'way.

MANAGER.—Export house requires the services of an export manager for South American department; state age, experience, and salary expected. X 210 Times Annex.

MECHANICS
for Engineer's Office, Large Manufacturing Co. Applicants must know speeds and feeds; able to estimate quantity production from blue prints; must have thorough knowledge of a varied type of modern machine tools; to a young man not over 28 years old who can answer above, fair salary can be offered to start; a real opportunity with concern employing over 40,000. In answering state age, nationality, married or single, a detailed account of education, practical training and experience. Address for more information Post Office Box 115, Bloomfield, New Jersey.

MECHANICAL ENGINEER.—Young American, with aptitude for general commercial work. Apply, by letter, to A 575 Times Downtown.

MERCHANDISE MAN.
Unusual opportunity for man between 28 and 35; permanent position with advancement in established concern having several stores; retail department store or ready-to-wear, stationery, house furnishing, or similar experience necessary. In application state full particulars as to age, experience, and wages received in former positions. Confidential. Address B 345 Times Downtown.

MESSENGERS.—Wanted, by large downtown bank, young men as messengers, between the age of 18 and 19 years. G 701 Times Downtown.

MESSENGERS.—Wanted, by large downtown institution, boys as interior messengers. G 702 Times Downtown.

MILLINERY MANAGERS.
Young men thoroughly experienced in retail millinery; splendid opportunity in our out of town stores. Apply International Millinery Co., 38 West 35th St.

MILLINERY MANAGER.—A great big exclusive retail millinery house, Pittsburgh, Penn., desires a clean-cut, active, and bright man; salary $75, with future prospects; previous experience absolutely necessary. Apply Monday morning, Alton & Bruchter, 22 West 38th St., between 10 and 1.

MILLWRIGHT.—Want man experienced in the erection of conveyors and elevators; location around New York; position permanent; write full details of experience and reference. S. B. Silverman, Rownson, Drew & Clydesdale, 68 William St., New York.

MOLDER FOREMAN wanted; a man thoroughly familiar with all foundry practices, capable of taking charge of complete force employed on small work; state experience and salary expected. Address X 260 Times Annex.

NECKWEAR.
EXPERIENCED FOREMAN
IN LARGE MEN'S NECKWEAR HOUSE; MUST BE EXPERT ON MAKING PATTERNS AND TAKE CHARGE OF CUTTING DEPARTMENT; ONLY THOSE WHO HAVE HELD SIMILAR POSITIONS NEED APPLY. WRITE, STATING EXPERIENCE, SALARY EXPECTED, AND PRESENT EMPLOYER, STRICTLY CONFIDENTIAL. B 371 TIMES.

OFFICE BOY.
HIGH EXECUTIVE OF BIG RETAIL ESTABLISHMENT IN NEW YORK WANTS UNUSUALLY BRIGHT, AMBITIOUS BOY; MUST BE AT LEAST 16, OF NEAT APPEARANCE, WITH GOOD REFERENCES; GOOD SALARY AND VERY EXCEPTIONAL OPPORTUNITY FOR CAPABLE, WILLING BOY. EXPERIENCE NOT NECESSARY. ADDRESS, IN OWN HANDWRITING, AMBITIOUS, 800 TIMES DOWNTOWN.

OFFICE MAN.
Married, about 30 years of age; qualifications, practical experience in accounting and statistical work, mind trained for details, accustomed to handling of and a faculty for getting results from female help, at least five years' previous experience along these lines with reputable mercantile concern; education, good health, retentive memory, accurate worker, and a record that will stand the test of a searching investigation; position permanent, with advancement depending upon results accomplished; application confidential, in which give past experience, list of concerns previously employed by, length of service with each, and salary. B 543 Times Downtown.

OFFICE MANAGER.
Large food product manufacturer, establishing new department, wants man capable of acting as office manager; must be thoroughly familiar with all office details, have some experience in selling and advertising, and above all backbone and common sense; give age, experience, reference and salary in first letter. Z 379 Times Annex.

OFFICE ASSISTANT.
25 to 30, who can capably handle female help and detail work of a large mercantile corporation's office; must be experienced to accomplish results, have good health, be neat, quick to grasp and pass finally on routine matters; have creditable record that will stand investigation. State fully present and past connections and wages earned. References and detail will not be investigated until after employment decided on. Position permanent. Address B 542 Times Downtown.

OFFICE MANAGER.
A large concern has opening for an experienced, competent office manager, 30 to 35 years of age; must have knowledge of accountancy, credits, and collections, and be able to handle large force of employes; application should give full details regarding education, former connections, nationality, and experience; state amount of salary expected. Executive, K 353 Times.

OFFICE MANAGER.—Expert general bookkeeper only need apply; to assume charge of general ledger of 3 affiliated companies; application must state full qualifications, age, married or single, experience, references, and salary desired, otherwise no consideration will be given to application. Casket Manufacturers, Box 101 Times.

OFFICE BOY, neat, bright, wanted to make himself generally useful in insurance agency; good opportunity for advancement; write, state salary expected. L 737 Times Downtown.

## HELP WANTED—Male.
*Thirty-five cents an agate line.*

OFFICE MAN wanted by Brooklyn publisher; must be energetic and ambitious and able to take charge of office help and assume responsibility; give full particulars regarding age, salary, and experience, which will be treated confidentially. A 571 Times Downtown.

OFFICE ASSISTANT wanted in export office; accurate figures; must operate typewriter. Address in handwriting only, stating age, experience, salary desired. S 478 Times Downtown.

OFFICE BOY, intelligent and energetic, permanent position; chance for advancement; state experience and salary expected. C. P. C., Box 92, City Hall Station.

OFFICE BOY, 16, in downtown office of established engineering company; good opening, with bright prospects of advancement. Address A 542 Times Downtown.

OFFICE AND SHIPPING CLERK; good handwriting essential; excellent future for right man. Write, stating experience, age, &c., H., 200 Times.

OFFICE MANAGER,
bookkeeper, and accountant; experienced in lunchroom or food business preferred. Capitol Lunch, Inc., 320 Broadway.

OFFICE BOY wanted. Apply before 10 A. M., Peck & Hills Furniture Co., 141 Madison Av.

OFFICE BOY with experience. Address, stating age, references, salary expected, B 510 Times Downtown.

OFFICE BOY wanted by a banking house; salary $8; please state age and references. Address L 787 Times Downtown.

OFFICE BOY wanted in large law office. A 554 Times Downtown.

ONE of the largest trust companies in New York City will consider the application of a young Italian with University training; no previous banking experience required. Address S 411 Times Downtown.

ORGANIST and CHOIRMASTER desired for a Brooklyn Protestant Episcopal Church choir of male voices; young man with experience preferred; state full particulars. Address "Organist," Box No. 718, City Hall Station, New York City.

PAN MAN WANTED; ONE CAPABLE OF TAKING CHARGE OF DEPARTMENT; GIVE AGE, REFERENCE AND WAGES EXPECTED IN FIRST LETTER. PACKAGE CONFECTIONERY COMPANY, P. O. BOX 2252, BOSTON.

PATTERN MAKER FOREMAN wanted who can direct a pattern shop along the most modern lines in the production of gated and plate patterns, multiple core boxes, and who is familiar with modern foundry practices; state experience and salary expected. Address X 370 Times Annex.

PATTERNMAKER HELPER.—Wanted, in machine pattern shop, young man handy with wood tools, to assist patternmaker; wages 35c. per hour. Call at 145 Classon Av., Brooklyn.

PHOTOGRAPHER, experienced man who understands studio lighting thoroughly; good position with large firm. Write, giving full details of experience and salary expected, B 260 Times.

PHYSICIAN, registered in N. Y. or New Jersey, for institution; give full particulars as to age, experience, salary expected. Address S. B., Box 150 Times.

POLISHER wanted; one who understands sand buffing and knife grinding; 48 hours' work, $100 per month; steady job. Apply Hotel Plaza Engineering Office.

PRINTING SALESMAN.
LARGE METROPOLITAN PLANT HAS OPENING FOR LIVE SALESMAN ACCUSTOMED TO HANDLING BIG BUSINESS; SALARY AND COMMISSION. ADDRESS, WITH FULL PARTICULARS, X 252 TIMES ANNEX.

PRINTING CLERK.—Familiar with job tickets, paper binding, and general details of a printing office; Christian firm; give particulars as to age, salary, &c. B 310 Times.

PRINTING SALESMAN, one controlling downtown trade in New York; salary and commission or straight salary. A 550 Times Downtown.

PRODUCTION CLERK, thoroughly experienced, to control operations and follow small interchangeable parts in and through department of large manufacturing concern; state salary and experience in detail. B 357 Times.

PUNCH PRESS FOREMAN, capable of producing small, accurate work with combination gang blanking, forming and drawing dies as used on foot and double action power presses; state salary and experience in detail. B 298 Times.

RECEIVING CLERK; ALSO STOCK MEN. APPLY L. K. LIGGETT CO., 340 WEST FOURTH ST., NEAR 13TH ST. AND 8TH AV.

REPRESENTATIVE.—Accountants want solicitor, forcible personality; commissions paid on securing engagements; wide acquaintance, knowledge accounting desirable; opportunity substantial earnings preparing income tax. K 341 Times.

ROOM CLERK, (DAY,) IN NEW MEN'S HOTEL; EXCELLENT OPPORTUNITY FOR CLEAN-CUT, COURTEOUS YOUNG MAN; PREVIOUS EXPERIENCE DESIRABLE BUT NOT ESSENTIAL; STATE AGE, EXPERIENCE, REFERENCES, AND SALARY. D 802 TIMES ANNEX.

SALES MANAGER AND SALES CORRESPONDENT wanted, with college education and advertising experience; must have initiative force, energy, and ambition; able to build up selling force on real estate subdivisions in various cities by correspondence. Should have experience in obtaining leads and prospects in subdivision sales and training sales force; young man preferred; give full particulars in first letters. N. P. Dodge & Co., 15 Harney St., Omaha, Neb.

SALESMEN.—Exceptional selling points; oil acreage adjacent section to Midwest Refining and Glen Rock Oil Co.'s producing wells; Standard Oil subsidiary pipe line one mile; remunerative commission and new selling plan interesting to high-class men. Ainsworth Co., 1,457 Broadway, cor. 42d.

SALESMAN.
Mr. John Baumgarth, President of JOHN BAUMGARTH CO., Chicago, long established manufacturers of exclusive art calendars and advertising specialties, will be at McAlpin Hotel all day Sunday, Feb. 16, to place representative for New York City and vicinity; liberal proposition; commission basis with real co-operation; unusual opportunity for right party.

SALESMAN.
A permanent position for you; rapid advancement and splendid return for your labor; we give you this opportunity; you can earn from $50 to $250 weekly. If you want to succeed, call at 50 Broad St., Room 813.

SALESMAN.—A young man, experienced in selling retail grocery trade or hotels in Greater New York and vicinity; salary. In reply give age and details of past employment. L 723 Times Downtown.

SALESMAN.—LIVE WIRE SILK RIBBON MAN FOR CITY AND NEARBY; MUST HAVE GOOD RECORD AND CAPABLE OF EARNING BIG MONEY; SALARY OR COMMISSION. B 257 TIMES.

SALESMAN, ACQUAINTED BAKERS' AND CONFECTIONERS' SPECIALTIES; NEW ENGLAND STATES; PENNSYLVANIA; DRAWING, COMMISSION. A 545 TIMES DOWNTOWN.

SALESMEN.—Exceptional opportunity for reliable, clean-cut, active men to distribute nailless, box-strapping appliance; liberal commission basis. Box 325 Times, 2 Rector St.

SALESMEN. — Large manufacturer of screens and metal weather strips desires five high-grade salesmen for N. Y. City; those qualifying will receive favorable consideration to manage other offices; leads furnished; earnings $75 to $150 per week; commission. Room 703, 203 Broadway, N. Y.

SALESMEN WANTED.
One of the oldest and strongest insurance companies will teach beginners insurance business and assist them financially until well established; salary or commission; only high-grade applicants considered. G 751 Times Downtown.

SALESMAN.—Experienced toilet soap; fully acquainted with retail drug trade in Brooklyn, by a large and well known manufacturer; good trade already established and splendid opportunity for a live wire; in reply state age, qualifications, religion, &c.; commission or salary basis. B 279 Times.

SALESMAN.—Exceptional opening for salesman experienced selling complete line blank books, loose leaf devices, office supplies, &c.; write full particulars; no interview granted unless appointment by letter; salary and commission. American Blank Book Mfg. Co., 150 Lafayette St.

General Acoustic Co.,
220 West 42d St.,
New York, Feb. 15, 1919.

The New York Times:

We received more than 225 replies from our small announcement in The New York Times.

This advertisement called for an assistant to one of our executives, and the class of replies was exceptionally good.

General Acoustic Company,
By C. C. Moore.

## HELP WANTED—Male.

*Thirty-five cents an agate line.*

SALESMEN.

We have places in our sales organization for two men to secure contracts from executives of large concerns. Strong personality and the highest degree of salesmanship are required. These positions offer to the right men permanency and opportunity of earning from $10,000 to $15,000 in commissions yearly, selling an exceptionally successful efficiency service to big interests only.

If you believe you can fit in with others doing the same work, state age, experience and other particulars in order to secure conference, and include phone number.

Position requires extensive traveling and offers an unusual association and an opportunity for developing an exceptionally valuable and permanent clientele.

Address B 281 Times.

SALESMEN—AMBITIOUS SALESMEN ABSORB THIS.
A year ago I resigned as sales manager of the largest automobile distributer in the country; mine was a responsible and lucrative position, but I wanted to increase my earning capacity; I had reached the top of the ladder; looked over the business field with a fine comb, and rejected innumerable propositions; at last I hit on the greatest business in the world, LIFE INSURANCE, which had been presented to me many times before, but never until I tried the business did I realize the following: A delightful business, calling on the highest type of business and professional men, offering them a commodity of the most unquestionable character; every day doing some good to my fellowmen and at the same time building and enjoying an income far beyond my fondest hopes; your compensation, based upon commission, will be limited only by your own intelligent application; you ambitious salesmen, come in and let's have a talk and let me thoroughly prove my statements to you; if you are in the 30s or 40s, have demonstrated your ability in your present position; if you are making $3,500 upward, and you are eager to double, yes, treble your present income, will you hold yourself open and permit me to prove that I have the very opportunity you have been waiting for? Call and see my sales manager, Mr. Taylor, Tuesday to Friday, Room 902, 516 5th Av.

SALESMAN.
HIGH GRADE, RESPONSIBLE MAN, WITH ACQUAINTANCE AMONG INDUSTRIAL ARCHITECTS, IS WANTED TO REPRESENT AN ESTABLISHED ENGINEERING FIRM, THE MEMBERS OF WHICH HAVE RETURNED FROM THE SERVICE AND REOPENED THEIR OFFICES; COMMISSION BASIS. CALL BETWEEN 2 AND 4 MONDAY OR TUESDAY. ROOM 804, 150 NASSAU ST.

SALESMAN, CITY.
To sell law books for West Publishing Company; good salary and permanent position to right man; must have a legal education; apply by letter only, giving age, education, business experience, and references. Address 51 Chambers St.

SALESMEN-AGENTS.
HERE IS A REAL OPPORTUNITY FOR A FEW COMPETENT MEN. Be in business for yourself and control a territory. Get the agency to sell the well-known "Akkurate Self-Indexing Ledger Statement and Bookkeeping System." Saves half the time of the bookkeeper; adapted for merchants who carry charge accounts; commission basis; if you are a real business getter write, stating experience, references, to Box 16, Sharpe, 206 Broadway, New York City.

SALESMAN.
EXPERIENCED TRAVELING MAN TO REPRESENT LARGE MILL SELLING RETAIL MERCHANTS; EXCEPTIONAL OPPORTUNITY FOR A HIGH-CLASS MAN TO MAKE BIG MONEY WITH A NATIONALLY ADVERTISED STAPLE PRODUCT; NO TRUNKS; COMMISSION WITH DRAWING ACCOUNT; STATE AGE, DETAILS OF EXPERIENCE, TERRITORY COVERED, AND EARNINGS. R 384 TIMES.

SALESMAN wanted by a leading wholesale housefurnishing and toy concern; must have at least a few years' selling experience, not necessarily in these lines; only men possessing personality and natural selling ability desired; state age, references, and salary expectations. A 44 Times.

SALESMEN.—Wanted, several intelligent men to represent the Jewish Publication Society of America in New York and vicinity to solicit membership and sell its publications, on a commission basis; only those with first-class references need apply. Write S. A. Dobsevage, 110 West 40th St.

SALESMAN.—To take advertising as side line; prospects in every city; easily handled after business hours; will develop into lucrative permanent connection for right party; no samples; straight commission only; well established; responsible publication. K 257 Times.

SALESMEN.—Manufacturer of high-grade carbon papers and typewriter ribbons, desires services of hustler, calling on plants, offices, &c., acquainted with purchasing agents; also one calling on retail stationers; interesting proposition to producers; commission. D. O., 48 Times.

SALESMAN, thoroughly experienced wholesale hosiery and underwear, with personal following, for city, suburbs, Middle West, or all; permanent connection and good salary; splendid opportunity for right man. Stieglitz, 475 Broadway.

SALESMEN and agent wanted to sell our tea, coffee, spices, and extracts to our old customers on established routes on commission and salary; write for our proposition and samples. C. L. Staples & Co., Dept. 19, Clinton, Iowa.

SALESMAN.—Young man for standardized engineering product in steel engineering; education or experience preferred, at least manufacturing experience; great salary and traveling expenses. Address Salesman, Box 48, Long Island City.

SALES ASSISTANT.—Young man, assistant to sales manager, for standardized engineering product in steel, preferably one who has had some experience in sales department in engineering lines. Address assistant, Box 48, Long Island City.

SALESMAN TO SELL LIQUID SOAP; UNLIMITED FIELD OF OPERATION; REAL OPPORTUNITY FOR REAL PRODUCER; SALARY OR COMMISSION. "LABORATORIES," A 23 TIMES.

SALESMEN BY PROMINENT SUITING AND CLOAKING MILL, TO SELL NEW YORK CITY MANUFACTURING TRADE; salary and commission; only such applicants stating full particulars and experience will be considered and treated most confidentially. G 19 Times.

SALESMEN.
We can use a few salesmen to call on automobile owners with an attractive stock syndicate proposition; experience unnecessary; good salesmen can make $50 to $100 per week; commission only. Call Room 811, 512 5th Av.

SALESMEN MOTOR TRUCKS.
Complete line, 1 to 6-ton capacity; large service station; immediate deliveries; leads furnished, fine support; good proposition to live man on commission basis. Apply Paramount Motors Corporation, 221-223 West 64th St.

SALESMEN CALLING ON DEPARTMENT STORES AND DRY GOODS HOUSE TRADE TO SELL RUBBER SHEETING AS A SIDE LINE; ONLY MEN WITH ESTABLISHED TRADE WILL BE CONSIDERED; COMMISSION BASIS. ROUDEN MFG. CO., 1,261 ATLANTIC AVE., BROOKLYN.

SALESMAN.—Aggressive live wise, possessing fact, initiative, personality, offered real opportunity by old established Brooklyn concern selling protective service; earnings limited only by your efforts; commission. X K 280 Times Downtown.

## HELP WANTED—Male.

*Thirty-five cents an agate line.*

SALESMANAGERS
and
SALESMEN.

An opportunity for men to associate with a firm of underwriters, first in the capacity of salesmen, later as managers to those who make good.

To men who mean business and are seeking a permanent association, where the commissions will positively average $100 to $300 weekly, we suggest immediate action. We are not seeking men who know this business, as we teach every salesman a direct way of accomplishing quick results.

This firm is opening new branches and engaged in very important work. This is a genuine opportunity and should appeal to real live and aggressive men. For appointment call, after 9:30 A. M., Cortlandt 5826.

SALESMEN.
LARGE MANUFACTURER SELLING MEN'S UNDERWEAR DIRECT TO MEN'S WEAR AND DEPARTMENT STORES HAS PROFITABLE SOUTHERN TERRITORY OPEN; WILL ENTERTAIN APPLICATIONS FROM EXPERIENCED MEN OF GOOD ADDRESS AND GOOD SELLING RECORD, ACCUSTOMED TO WORKING TERRITORY THOROUGHLY AND EFFECTIVELY, MAKING NOT LESS THAN $6,000 PER ANNUM; ONLY SUCH AS CAN PROVE SELLING SUCCESS NEED APPLY. TELEPHONE MADISON SQUARE 10151, MONDAY, FOR INTERVIEW TUESDAY. COMMISSION AND DRAWING ACCOUNT BASIS. Z 360 TIMES ANNEX.

SALESMAN.—Leading manufacturer of snap fasteners desires services of a salesman experienced in the notion trade and well acquainted in the territory to cover the South, and another salesman to cover the West; for the coast, a salesman resident in San Francisco will be considered as preferable; these openings offer a splendid opportunity to the high grade, energetic and ambitious individual; intelligence, experience, conscientiousness, and a serious application to business are prerequisities to the securing of either one of these openings. Salesmen who are not accustomed to handling quality merchandise and who cannot faithfully reflect the high character of the organization need not apply. Commission basis. Address in detail, B 307 Times.

SALESMEN.—Prominent suburban realty company is about to actively develop and market a very high grade property; three big calibre men are needed on a commission basis, with expenses; application, determination and concentration requisites; to successful real estate, security, stock or bond salesmen earning $5,000 a year or more this presents an unusual opportunity, only men of unquestionable business training, able to truthfully and convincingly present a proposition of merit to an intelligent class of homeseekers are wanted; replies will be considered strictly confidential. Address M. H. Barry, Gedney Farm Hotel, White Plains, who will arrange an interview for you with the Vice President of the company.

SALESMEN.—Large Western oil corporation has opening for three high-grade salesmen for New York; only men capable of making real money, interviewing the biggest business men, and who have a clean record and want permanent connection considered; plan entirely new; no stock, no canvassing, only actual properties sold; leads and full co-operation furnished; exceptional opportunity; all applications treated confidentially; commission. K 265 Times.

SALESMAN.—We have an opening in our paint department for a proven producer with a clean record; we want a man who has learned that the only way to success is through hard work; experience in our line unnecessary; such a man will receive thorough training and rapid advancement; drawing account against commissions. Applications by mail only. Asbestos Products Corporation, 1,328 Broadway, New York City.

SALESMEN.—Financial house representing large Western bank, member Federal Reserve System, strong Eastern connection, increasing capital, can use few high-grade men in placing bank stock; experience valuable, not essential; excellent business connection and rapid advancement to responsible positions to men who qualify; commission basis. Write for interview, Newark office, 206 Union Building.

SALESMAN.
In my firm there will be an unusual opening for a high-class special representative; this position will pay a man that can fit in from $7,000 up annually in commissions selling publicity contracts to banks and investment houses only; if you have a clear and successful salesman's record and you are not a "floater," write, giving age and full experience. Address Stability, S 436 Times Downtown.

SALESMAN wanted for filing supplies, to handle a sample line of folders, indexes, and cards; we want a man who can supervise this department of our business; we are willing to pay up to $2,500 for the right man; we will not consider any one unless he has had experience in the business and understands it thoroughly; in answering give full information and references. O 414 Times Downtown.

SALESMAN for high-grade specialty; exclusive territory; city or country; can make big money; commission basis; call in person mornings. American Slicing Machine Co., 9 West 14th St., New York.

SALESMEN.—Clean-cut, energetic salesmen wanted to sell a yearly commercial information service contract; permanent; liberal commission on original and renewals. Apply after 10, Monday, Mr. Wirt, Division of Information, 1605 Candler Building, 220 West 42d St.

SALESMAN,
SILK UNDERWEAR,
first-class man, with large following New York City and surroundings; salary and commission. Address N. S., 805 Times Downtown.

SALES MANAGER.—Good standing, and the live-wire type; we have a patented hardware specialty of great merit; we expect you to purchase a small stock and manage office. See Mr. Heare, Herald Square Hotel, Room 375.

SALESMAN, EXPERIENCED MAN IN TOILET ARTICLES, TERRITORY WEST OF ROCKIES, TO HANDLE EXCELLENT LINE OF DOMESTIC POWDER PUFFS AS A SIDE LINE ON A COMMISSION BASIS. B 341 TIMES.

SALESMAN wanted for a large manufacturer of ladies' inside dress belting, calling on department stores and notion stores with a line of dress belting, as a side line; good commission; N. Y. State and Penn.; also N. Y. City. B 278 Times.

SALESMEN, (3,) real producers with sand and pep, to canvass downtown office section, (commission basis,) on the best magazine club offer. If $50 to $60 a week looks good to you, call at Room 1120, 132 Nassau St., between 9 and 11:30 A. M.

SALESMAN, EXPERIENCED MAN IN TOILET ARTICLES, COVERING SOUTHERN TERRITORIES, TO HANDLE EXCELLENT LINE OF DOMESTIC POWDER PUFFS AS A SIDE LINE ON A COMMISSION BASIS. B 342 TIMES.

SALESMEN for dress house making line from $8.75 to $25 for all territories; only those experienced in this line will be considered; drawing and traveling account advanced; give full details in first letter. Write Box 819, 1,358 Broadway.

SALESMEN.—Two de luxe salesmen wanted for out of town work; only those who are accustomed to selling $100 editions need answer; new proposition; leads furnished; liberal commission. Call after 2 P. M. L. E. Stearns, 56 West 45th St.

SALESMAN, EXPERIENCED MAN IN TOILET ARTICLES, MIDDLE WEST TERRITORY, TO HANDLE EXCELLENT LINE OF DOMESTIC POWDER PUFFS AS A SIDE LINE ON A COMMISSION BASIS. B 340 TIMES.

SALESMAN.—Sell metal and furniture polish; one that has had experience selling to jobbers and wholesalers; good opportunity for live man; apply by letter, stating former employment, terms, &c., expected; commission. The Silex Shine Co., Newark, N. J.

SALESMAN.—Large importing firm requires services of experienced single man to call on retail trade in Southern States with a line of dolls; salary and expenses; state full particulars and salary wanted, otherwise applications will be ignored. G 26 Times.

SALESMEN.—WHO HAVE HAD SPECIALTY EXPERIENCE PREFERRED, TO SELL A NATIONALLY ADVERTISED CHECK WRITER; LIBERAL COMMISSION; 9TH FLOOR, 450 4TH AV.

SALESMAN.—Experienced on bathing suits; salary; commission. Store, 35 East 10th St.

## HELP WANTED—Male.

*Thirty-five cents an agate line.*

SALESMEN.—Clean-cut men who can furnish good references can secure a position with the most successful selling organization in America; we are marketing the security of an established commercial business that has paid regular quarterly dividends of 7 per cent. per annum on preferred issue since date of organization, in addition to earning approximately 20 per cent. on common, and has been admitted in all States wherein they have laws protecting investors against spurious issues; selling experience not necessary, because we teach you the selling system which has made our institution an unparalleled success; salesmen are earning up to $300 and $400 weekly; commission. Apply Suite 1024 Singer Building.

SALESMAN.
PICTURES.
R. H. MACY & CO. require several men who thoroughly understand the selling and framing of high-class pictures and paintings.

Apply at Office of Employment Manager, 2d balcony, rear, 34th St. entrance, any time during the day.

SALESMEN
who are looking to better their positions should answer this ad.

We deal in securities which are much easier to sell than merchandise, the sales larger, more quickly made, and commissions much greater.

Liberal commission and bonuses, but no advances. B 522 Times Downtown.

SALESMAN, EXPERIENCED;
FOR COLOR AND CHEMICAL LINE;
WANTED BY OLD ESTABLISHED HOUSE.
SALARY OR COMMISSION.
GOOD POSITION FOR RIGHT MAN.
APPLICATIONS DEALT WITH UTMOST DISCRETION.
ADDRESS G 746 TIMES DOWNTOWN.

SALESMEN.—Three more specialty traveling salesmen wanted to complete our traveling organization; only men with road experience, willing to travel over Eastern or Middle States, and able to finance themselves first week, need reply; references must also stand the acid test; our house highly rated, manufacturing lubricant, practically without competition, and backed by thousands of testimonials; strictly commission basis, but can show proof our men in field; good salesman should make $500 monthly, and end of six months should establish repeat business paying $500 more monthly; give outline business experience, and address Specialty, C 899 Times Annex.

SALESMEN.—We have an opening for five aggressive salesmen to organize and procure memberships to our Course on Civilization, extensively advertised, and highly indorsed by the press; this is a splendid opportunity for high-class men to form permanent connections with an earning capacity from $75 to $150 weekly on a timely proposition interviewing applicants through leads; liberal commission with drawing account. 10 to 12. The Civilization Course, 110 West 34th St. Mr. Robinson.

SALESMEN.
Well known manufacturer of nationally advertised line offers exceptional opportunity to successful salesman who is thoroughly acquainted with wholesale and retail dry goods and men's furnishings trade in New England. Reply in own handwriting, in confidence, and state fully experience, age, education, married or single, salary desired, Z 361 Times Annex.

SALESMAN.
First-class sweater and knit goods salesman for old-established Middle Western territory; commission basis; none but experienced need apply. B 277 Times.

SALESMAN.—Prominent manufacturer of sealing devices has opening on New York sales force for salesman to call on the bottling trade; we want a keen young man with some selling experience and a clear record; permanent position, with good chance for advancement; straight salary and expenses; preference to man now employed or honorably discharged from the service. State age, experience, salary expected. Applications will be considered confidential. B 268 Times.

SALESMAN FOR THE MIDDLE WEST WANTED BY MANUFACTURER OF MILL SUPPLIES, TO CALL ON INDUSTRIAL CONCERNS, ENGINEERS AND ARCHITECTS. MUST BE WELL EDUCATED, ENERGETIC, INDUSTRIOUS AND HAVE MORE THAN ORDINARY SELLING ABILITY. SALARY AND OPPORTUNITY COMMENSURATE WITH ABILITY. STATE AGE, EXPERIENCE AND SALARY EXPECTED. A 574 TIMES DOWNTOWN.

SALESMAN.—A well-established corporation, manufacturing certain office supplies, wants salesman for New York City territory; a straight salary is paid, small at first, but to increase as trade is developed; the position carries a real opportunity for a young man who is willing to work reasonably hard; applications from men without selling experience will be considered; no attention paid to letters not stating applicant's age, experience, and qualifications fully. Address L 771 Times Downtown.

SALESMAN
traveling for auto accessories. Only A-1 man with successful record in handling jobber's trade will be considered; knowledge of line desirable but not imperative; state age, experience, salary expected. K S A 174 Times.

SALESMAN.—An energetic representative, preferably a physician or pharmacist, is required to travel, on a salary basis, in Spanish-speaking countries in the interest of a well-known pharmaceutical preparation; fluent Spanish or Portuguese necessary and previous business experience desirable; an excellent opening for a capable man with some executive ability. Apply stating salary, age, references, and all other particulars, without which no application will be considered, to B 535 Times Downtown.

SALESMEN.
SERVICE SELLING SALESMEN.
All commercial houses now have many freight rate troubles; our proposition is the only solution; intelligent solicitors are earning on commission $50-$100 per week; no competition; established 27 years. E. N. Getzler, 90 Warren St., 4 to 6 P. M.

SALESMEN.—Wanted, five high-class salesmen of ability to represent a well-known house manufacturing high-grade office specialty; strictly commission basis. Call after 10 A. M., O. E. Weig, 509 Tribune Bldg.

SALESMAN wanted to take side line on domestic Swiss embroideries on children's dresses, (commission). Reliable Swiss Embroidery, W. K. S., 206 East 157th St., Bronx.

SALESMAN.—Huck towel, crash mill as side line for entire country except New York City; 5% commission. L 691 Times Downtown.

SALESMEN for commercial stationery and office supplies; must be experienced; inside positions; good salary. Apply after 11 A. M. or by letter. Goldsmith Bros., 77 Nassau St.

SALESMAN.—LITHOGRAPHIC SALESMAN, SALARY AND COMMISSION, TO TAKE ORDERS FOR LABELS AND CUT OUT DISPLAYS. H 918 TIMES HARLEM.

SALESMAN, thoroughly experienced with lubricating oil; unusual opportunity; high-class man; salary or commission. Z 378 Times Annex.

SALESMAN, experienced; high-grade full line paints, varnishes; acquainted with city trade; salary and commission. G 781 Times Downtown.

SALESMAN, experienced, for advertising counter displays and lithographic embossed signs and cut outs; salary or commission. A 541 Times Downtown.

SALESMEN with good ability to sell buttons; good opportunity; write full particulars; salary and commission. X 250 Times Annex.

SALESMAN, capable handling line high grade varnishes, colors, &c., to the automobile painters; state age, experience, salary; Eastern territory. G 772 Times Downtown.

SALESMAN, export, experienced, to carry side line of novelty powder puffs and ribbon novelties for established firm on commission basis. X 237 Times Annex.

SALESMAN.—An opportunity for a real salesman with ambition, to sell a high-grade office specialty direct to users; commission only. Flechner, 42 Broadway.

SALESMAN to sell on commission an actual preservation of any kind of rubber goods; sensation at automobile show. Beitler, 1,790 Broadway.

SALESMAN for N. Y. City, to call on drug trade; commission and drawing account sufficient to cover incidental expenses. Drug Sundries, L 15 Times.

## HELP WANTED—Male.

*Thirty-five cents an agate line.*

SALESMEN,
HERE'S THE OPPORTUNITY
YOU'VE BEEN LOOKING FOR.

We want several clean-cut, live-wire salesmen accustomed to interviewing men of affairs, who can prove from past performances that they are capable of earning at least $7,500 a year.

If you are such a man and your references are satisfactory, we will give you the opportunity of making more money this year, on a commission basis, than you ever made before. And next year, if your work has been satisfactory, you may step into a permanent position in our Merchandising Department as a District Manager, which will pay you from $10,000 to $30,000 per year for the remainder of your active business life.

We are a successful manufacturing corporation with a nationally known product. We are enlarging our plant to take care of increased business resulting from the termination of the war. We want real salesmen, who possess tact and initiative, to call on our business correspondents in New York and vicinity (with letters of introduction) and take subscriptions to our offering of 8% Preferred Stock, with a Common Stock bonus. If you think you can qualify, call after 10 A. M. and before 3:30 P. M. Wednesday only, or write stating your experience and qualifications. Suite 301, 50 East 42d St., New York City.

SALESMEN.
L. S. PLAUT & CO., NEWARK, N. J., require experienced salesmen for their lace curtain department. Apply in person at Employment Office, Second Floor, or by letter.

SALESMAN.
THE BOOK OF KNOWLEDGE, 2 WEST 45TH ST., HAS A VACANCY IN THE SALES DEPARTMENT FOR BRIGHT SALESMAN TO INTRODUCE OUR LATEST WORLD HISTORY, INCLUDING THE PRESENT WAR, TO OUR BOOK OF KNOWLEDGE SUBSCRIBERS. DRAWING ACCOUNT AND COMMISSION. INQUIRE FOR MR. OBELITZ AFTER 10 A. M.

SALESMEN, very high class, accustomed to making $5,000 and upward; investigate the earning power and modern practical methods of the bookselling business; we teach you by actual demonstration, paying your expenses while learning and furnish you the opportunity of making from $100 to $200 per week, salary and commission. Parke, Austin & Lipscomb, 50 Church St.

SALESMAN.—Opportunity for a man of good character who wants to increase his earning power and chance for early advancement; we are selling the securities of an old-established banking institution, which has never failed to meet its dividend requirements when due; it is now paying 8% per annum on its preferred issue; commission. Apply E. H. Spence & Co., Inc., 16th floor, Metropolitan Bldg.

SALES MANAGER, only first-class export, who can develop this department through his own initiative and executive ability, by large manufacturing corporation; knowledge of Central and South American trade and commercial Spanish essential; preference will be given to man who understands machinery; state age, experience, references, and salary expected; all applications confidential. X 246 Times Annex.

SALESMEN.—Wanted, several traveling men between the ages of 22 and 35 for our sales department; position permanent; salary and expenses paid; no commission; excellent opportunity to get started in the sales department of a large metal manufacturing establishment. Give full particulars in your letter, stating salary expected, previous experience, if any, and references. Z 373 Times Annex.

SALESMAN with watch glass experience wanted by importer to develop watch glass department on commission; good opportunity for right man. E. M. R., B 326 Times.

SALESMAN, grocery trade; splendid opportunity for high-grade specialty salesman to become connected with financially strong and successful enterprise; liberal commission arrangements; unusually good future possibilities; metropolitan territory. Write, stating age, experience, or call for personal interview, John J. Horan, General Sales Manager, 260 Greene St., Manhattan.

SALESMEN TO SELL DIVIDEND-PAYING STOCK; SALARY AND COMMISSION. APPLY ROOM 742, 47 WEST 34TH ST.

SALESMAN wanted to sell a 2 per cent. monthly dividend paying security of the highest class; to a man that can convince us of his ability to succeed in this line will be offered an opportunity to earn a substantial income on commission basis; experience in this line is not essential; out-of-town correspondence solicited. Address H. O., A 578 Times Downtown.

SALESMEN WANTED BY KAUFMANN'S DEPARTMENT STORE, PITTSBURGH.—SALESMEN FOR THEIR ORIENTAL RUG DEPARTMENT; ONLY THOSE WITH HIGHEST REFERENCES AND EXPERIENCE NEED APPLY; HIGHEST SALARIES PAID TO THOSE QUALIFYING. APPLY BY LETTER TO N. Y. OFFICE, 1,261 BROADWAY.

SALESMEN, 18 to 24 years of age, of pleasing personality, and possessing a fairly good education, to sell high-grade Turkish cigarettes for an old-established firm direct to the consumer in New York and environs; splendid opportunity for the right man; drawing account and commission. A 515 Times Downtown.

SALESMEN Wanted.—Two active, educated men of strong personality, between 30 and 60 years of age, to represent us in the sale of the New International Encyclopaedia in New York State and Pennsylvania; weekly advance and commission to those qualifying. Apply 10-12 Monday only, A. W. Ross, Dodd, Mead & Co., 449 4th Av., 11th floor.

SALESMAN.—Must be acquainted with buyers of toilet goods and capable of earning over $5,000 yearly; salary and commission; to such a party we offer a very interesting proposition; state fullest particulars and past record. Address B. M., 122 Times.

SALESMAN.
An attractive opening that will net over $600 monthly (commissions) to capable salesman in exclusive territory where prestige and business are already established; business, "publicity." State age, experience, and when available. Address Reliable, S 437 Times Downtown.

SALESMEN.—MARABOU AND RUFFLINGS AS SIDE LINES; EXCEPTIONALLY GOOD SELLING LINES, PENNSYLVANIA, NEW YORK STATE, LARGE CITIES, MIDDLE WEST AND COAST; COMMISSION BASIS ONLY; REPRESENTATIVE MANUFACTURER. S. C., 800 TIMES DOWNTOWN.

SALESMAN.—One having experience in accounting, office routine, to sell low price, meritorious, time-saving device; every office, store, and manufacturing plant can use one or more; to one who can qualify an unusual opportunity is offered on an attractive commission basis. Room 14, 156 Broadway.

SALESMAN.—Would like to secure the services of a salesman who has experience in selling electrical contracts to industrial concerns and office buildings in Greater New York; one who has an established line of customers; splendid opportunity; good salary for the right man. A 67 Times.

SALESMAN wanted to sell good strong line of dolls; only thoroughly experienced doll salesman with following considered; company just organized; wonderful opportunity for salesman to secure interest in business; salary or commission; confidential. Address G. F., 801 Times Downtown.

SALESMEN for electric lamps, well paying commission, proposition for industries, men recently discharged from service preferred; experience not essential. Apply before 10 A. M. or after 4 P. M. 8 West 19th, 5th floor.

SALESMEN.—New York and Penn.; another Phila., Balt., and Wash., and one covering South; A1 line fringes and silk novelties; also notions direct from factory; commission basis; no objection non-conflicting lines. D 813 Times Annex.

SALESMEN to sell radium light indicators to jobbers, distributors; city or outside; don't answer or call unless you can furnish credentials, unquestionably establishing ability, integrity; commission. Starlite Mfg. Co., 2 Columbus Circle, N. Y.

SALESMAN ON COMMISSION BY LARGE HANDKERCHIEF, LACE AND EMBROIDERY HOUSE; SOUTHERN TERRITORIES OPEN; THOSE WHO COVER THE SMALLER TOWNS PREFERRED. BOX M. S., 104 EAST 14TH.

SALESMAN
for South America; one who is or has been traveling South America selling shoes; state references and experience and commission. A M 808 Times Downtown.

SALESMEN, selling ladies' neckwear or similar goods, to carry veilings side line for different territories; commission. Z 356 Times Annex.

SALESMAN with established trade, thoroughly experienced in dry goods line; city or out of town; salary or commission; state references. A 533 Times Downtown.

SALESMAN to handle complete line of toilet preparations for the barber and hair dressing trades; salary and commission. "Laboratories," A 24 Times.

SALESMAN familiar sale of concrete mixers and general supplies for contractors; salary and commission. G 764 Times Downtown.

## HELP WANTED—Male.

*Thirty-five cents an agate line.*

SALESMAN.
A RARE OPPORTUNITY
for a BIG specialty salesman of strong personality to form a permanent connection with a New York organization that is growing fast.

The man wanted must be ACCUSTOMED to large business, possess MORE than average sales ability; KNOW HOW to present intelligently and forcefully an EXCLUSIVE and HIGH-CLASS advertising service.

Position PAYS UPWARD of $12,000 per year, strictly commission; expenses advanced; requires CONSTANT traveling.

If you CAN produce a CLEAN RECORD of BIG accomplishments, write fully; tell what you have sold, experience, earnings in past, age, nationality, &c.; give SUFFICIENT information to GAUGE the CALIBRE man you are; DON'T REPLY OTHERWISE; STRICTLY CONFIDENTIAL; application returned if requested. R 380 Times.

SALESMAN.—Am open for a first-class man's furnishings salesman; live wire; must have first-class references; good opportunity for the man who can make good. X 227 Times Annex.

SALESMAN, energetic, forceful, to sell transmission leather belting in Pennsylvania territory; good salary; no one without experience need apply. George Rahmann & Co., 31 Spruce St., New York City.

SALESMAN, housekeeping, dry goods, wholesale; territory within 700 miles of New York; age under 40; salary, drawing account or commission; knowledge of the line necessary. Mills, 57 Leonard St., N. Y.

SALESMEN.—Grocery specialty men now covering Brooklyn, Bronx, or Jersey City to take on fine, complete line of spices on commission basis; give experience, age, territory, references, &c. A 516 Times Downtown.

SALESMEN.—Linoleum manufacturers offers exceptional side line; samples weigh one pound; commission $3 per role. Write references, territory, present line first letter, K 410 Times Downtown.

SALESMAN.—Young man as city salesman for large paint and varnish business; this is a real opportunity for a live man. Write, giving full detail, experience, and salary, R 307 Times.

SALESMAN.—College graduate, to sell courses of well known educational institution; attractive commission basis; whole or part time. Write Room 10, 2 West 15th St., New York.

SALESMAN wanted for large manufacturer shoe laces, calling on shoe stores and department stores with a line of shoelaces as a side line; good commission; N. Y. State and Pa., also N. Y. City. B 271 Times.

SALESMAN.—Permanent position, exclusive territory, with large publishers, to call on the machine and tool trade, to sell the only MECHANICAL ENCYCLOPEDIA published; commission. L 763 Times Downtown.

SALESMAN to represent line of men's soft, fancy silk collars in New York, Pennsylvania, New Jersey, and New England States; commission basis; can take as side line. Lowenstein, 579 Broadway.

SALESMAN.—Wanted, by large disinfectant corporation, salesman with experience and trade in this line; no other need apply; good salary and participation in profits. L 772 Times Downtown.

SALESMAN wanted to sell marabou neckwear and ostrich fancy feathers; commission basis; drawing account; only those acquainted with department stores and jobbing trade need apply. B 370 Times.

SALESMAN.—Young man to sell envelope paper bags and paper specialties in New York and vicinity; one who has an active trade only; salary basis; Newark manufacturer. X 202 Times Annex.

SALESMAN.—Automobile accessory traveling salesman to handle side line of ignition parts, automobile bulbs, and fuses on commission basis; state particulars. Yasco 19 Times.

SALESMEN to carry side line of petticoats for well-known house in South Atlantic States, Dakotas, and Wyoming, and Southwestern States; commission. Address E. K., 808 Times Downtown.

SALESMEN wanted for overalls and khaki pants; must have big following; liberal commissions (7½ per cent.) and treatment. Address John A. Holland, 68 Devonshire St., Boston, Mass.

SALESMEN, 2, for New York, New England and Pennsylvania, calling on automobile jobbers, dealers and repair men; staple line; liberal commissions; state age, experience, past earnings. B 353 Times.

SALESMEN.
If you can sell rubber tires a future is assured you with The Progressive Tire Co.; drawing account against commission. B 344 Times.

SALESMAN.—Experienced, for overalls and work shirts; all territories; open extensive line; commission basis. Box V, 614, 1,265 Broadway.

SALESMAN—LOCAL.
High-class soaps, experienced man wanted; salary and commission; write for interview. G 757 Times Downtown.

SALESMAN to sell soldering flu-paste to cannery, hardware, and metal trades; side line; commission basis. B 472 Times Downtown.

SALESMAN.—Manufacturer of roofs and roofings; experience not essential; commission. C 897 Times Annex.

SALESMEN.—Established lithographing and printing firm will pay commission or salary to experienced salesmen. A 424 Times Downtown.

SALESMAN, well known among resident buyers, metropolitan district, to handle 2 reliable washday helpers; on commission basis. Reliable Manufacturing Co., 546 E. 89.

SALESMAN, acquainted with millinery ornaments; good position and salary for whole year. Address G. P., 169 Times.

SALESMAN wanted on hardware line; good commission. Call, H. Rubenoff, 800 Lexington Av., phone Plaza 4335.

SALESMAN, dresses, having dealings with better-class trade; straight commission basis. H. Strauss, 9 East 45th St.

SALESMEN, experienced, to sell cloak and suit trade, silks, trimmings, and textiles; salary and commission. Jobber, B 364 Times.

SALESMAN, FANCY LINENS, acquainted through Middle West, established trade; salary or commission. S 157 Times.

SALESMAN to sell novelties to the army by well established house; salary or commission. A 559 Times Downtown.

SALESMEN.—Experienced fancy leather goods, holiday novelties; city and road. B 937 Times Harlem.

SALESMAN wanted to sell salted nuts to confectioners, &c.; commission only. Howard Sales Co., 6 White St., 4th floor.

SALESMAN wanted, men's furnishings, with experience; references required; salary. W. K. Gilbert, 527 Fulton St., Brooklyn.

SALESMAN WANTED
to handle line of shoe laces on straight commission basis. G 708 Times Downtown.

SALESMAN, biographical or newspaper experience; commission basis; returned soldier preferred. G 768 Times Downtown.

SALESMAN, with Ford car; commission; best selling accessory. Call 380 Canal, 2d floor.

SALESMAN.—Experienced in men's hats, wholesale; state territory and salary. A 576 Times Downtown.

SALESMAN calling on jobbing trade to carry side line boudoir caps; good commission; all territories open. B 300 Times.

SALESMAN, experienced in auto supply house; salary. Address Autos, 312 Times.

SALESMEN.—Sulphur lots; salary $3, commission. Goodman, Box 2, Station B, city.

SALESMAN.—Drug sundry line commission; hustler only write. 525 St. James Bldg.

SECRETARIAL TRAINING.
Class holds its opening session Tuesday, Feb. 18, at 6 P. M. Write or telephone (Cortlandt 1465) for complimentary ticket of admission. Pace & Pace, 30 Church St., N. Y.

SECURITIES SALESMAN.
We require the services of a highly educated, first-class securities salesman, a man in the habit of making $15,000 to $20,000 a year. We are spending $1,000 a week in advertising and are securing splendid leads, but the enterprise is one to sell which requires the ability of a broad-minded, widely experienced former business man. Reasonable commissions; no advances. Local or out of town. Address P. N., 415 Times Downtown.

SELLING REPRESENTATIVE in large credit organization to handle publicity sales; opening offers excellent opportunity to secure permanent connection in an established staple line; salary or drawing account and commission; state in detail previous experience, ideas concerning compensation. S 408 Times Downtown.

SHEET METAL WORKERS.
First class; those having aeroplane experience preferred; must be A1 men. Apply or write Curtiss Engineering Corp., Garden City, N. Y.

SHIPPING CLERKS, export; thoroughly experienced all details costume house work, trucking, shipping. Apply in own handwriting, stating full particulars, experience, education, references. A 597 Times Downtown.

SHIPPING CLERK, American, experienced in South American business; reading knowledge of Spanish or Portuguese essential; replying state full particulars. G 705 Times Downtown.

SHIPPING AND FACTORY STOCK CLERK.—This position offers a good future to an energetic, ambitious young man; replying, state experience and references. S 438 Times Downtown.

SHIPPING ROOM.—Quick, active man for shipping room; used to picking and handling express packages; state last employer and wages required. A 59 Times.

## HELP WANTED—Male.

*Thirty-five cents an agate line.*

SHEET METAL
WORKERS.

Want men experienced on general factory sheet metal work; metal boxes of all kinds. All work is from blue prints. These positions are all on commercial work and are permanent to competent men. Applicants must be willing to live in or near Newark, N. J. In answering, give least day rate you are willing to start for where opportunity for more is positive when you have shown your ability. Give nationality, married or single, age, and some general information on your experience. Address for more information Post Office Box 115, Bloomfield, N. J.

SHIPPING CLERK, experienced, for woolen jobbing house; must take full charge of receiving, shipping and city delivery; steady position; salary $22. Address Box 15, Madison Square Station, New York City.

SHIPPING CLERK.—Must have experience in shipping ladies' dresses; must furnish very good references. L 729 Times Downtown.

SHIPPING CLERK experienced in export and domestic shipping; steady position in large manufacturing concern. S 141 Times.

SHIPPING ROOM—Quick, active youth to assist in shipping room; wages, $12; state last employer's name. A 60 Times.

SHOE SALESMAN.—ACTIVE YOUNG MAN, THOROUGHLY EXPERIENCED IN THE RETAIL SHOE BUSINESS, TO TAKE CHARGE OF AN ORTHOPEDIC DEPARTMENT; EXCELLENT SALARY AND PERMANENT POSITION FOR ONE WHO QUALIFIES; APPLICANT TO RECEIVE APPOINTMENT MUST STATE AGE, EXPERIENCE IN SHOE SELLING AND FITTING OF CORRECTIVE FOOTWEAR AND ORTHOPEDIC APPLIANCES. ADDRESS BOX S 409 TIMES DOWNTOWN.

SIDE LINE OF SILKS.
Salesman; dry goods commission house wants a few high-grade men who cover the department stores, all territories, to carry side line of silks on commission; only those having good records and following need apply. B 374 Times.

SILK CUTTERS.—Large silk house requires services of two experienced cutters; only those accustomed to measuring and cutting lengths to fill orders need apply; good salary to right party; give full particulars in reply. S 111 Times.

SODA DISPENSER.—A reliable, courteous soda dispenser wanted; $20 per week to start; more after he prove efficiency. Apply personally. Standard Drug Co., Hudson Terminal, 50 Church St., N. Y. C.

SOLDIERS AND SAILORS, ex-service men, wanted for following positions: 15 typists, 10 clerks, 6 checkers, 10 handymen, 10 stockmen, 15 warehouse workers, 20 drivers, 10 wagon helpers. Apply Monday morning. Soldiers' and Sailors' Protective Association, Room 7, 1,440 Broadway.

SOLICITORS.—There is an exceptional opportunity for reliable advertising solicitors on our monthly magazines; we want clean-cut men who will work consistently on a liberal commission basis; leads furnished; commission paid weekly on full contract. Apply at once, Mr. Haughton, 1,605 Candler Building, 220 West 42d St.

SOLICITOR.—A mercantile collection and reporting company have an opening for a solicitor to call upon manufacturers and jobbers in New York, New Jersey, and part of New England; in reply state previous experience, age, and salary desired. L 741 Times Downtown.

SOLICITOR.—High-class man to solicit accounts for auction business; none but thoroughly experienced need apply; good salary and commission. Write G. C., 14 Avenue A.

SPANISH BOY, 16 to 18 years of age, who can speak and write English, to make himself generally useful in office. Call on Mr. Bouvet, Butterick Publishing Co., Spring and Macdougal Sts., N. Y. Take 7th Av. Subway to Houston St.

SPANISH TRANSLATOR.—Wanted experienced Spanish translator; must know English well; state salary. B 530 Times Downtown.

SPANISH STENOGRAPHER wanted by large export house; must be experienced; state age and nationality, experience, and salary wanted. A 551 Times Downtown.

SPORTING GOODS BUYER.

We have an opening for a young man as assistant buyer who has had department store or mail order experience in sporting goods.

Give full details in first letter.

Address
Merchandise Manager,
THE CHARLES WILLIAM STORES,
Brooklyn, N. Y.

STEAMSHIP SALESMAN. — SALESMAN WANTED BY WHOLESALE MEAT PACKING FIRM WHO IS ACQUAINTED WITH STEAMSHIP TRADE; GOOD OPPORTUNITY FOR RIGHT MAN; GIVE PAST EXPERIENCE, AGE, NATIONALITY, AND SALARY OR COMMISSION WANTED. A 20 TIMES.

STENOGRAPHER
TO EXECUTIVE.

Executive stenographer, with experience in handling correspondence and making decisions without supervision.

MUST HAVE HAD EXPERIENCE AS A SECRETARY-STENOGRAPHER TO AN EXECUTIVE.

Age must be over 27. Give age, experience, religion, education, salary.

THIS IS A SPLENDID OPPORTUNITY FOR BRIGHT, ENERGETIC YOUNG MAN, REFINED AND VERY AMBITIOUS.

S. E., 225 Times Downtown.

STENOGRAPHER, PRIVATE SECRETARY—Large manufacturing concern requires a thoroughly capable and experienced man as assistant to executive of corporation; must understand bookkeeping and be able to keep accurate records, handle correspondence and insurance; position offers good opportunity for an ambitious man desiring advancement; state age, experience, references, and salary expected. A K 806 Times Downtown.

STENOGRAPHER. — Spanish and English; prominent export house that takes pride in the quality of its correspondence requires young man able to take dictation in both languages and transcribe accurately. Address, stating age, nationality, experience, and salary desired, Merchants, B 519 Times Downtown.

STENOGRAPHER - BOOKKEEPER.—Experienced stenographer-bookkeeper, to be in charge of office; permanent; good salary; attractive surroundings. Apply, in person, Monday, before noon, Brooklyn Chamber of Commerce, 32 Court St., Brooklyn.

STENOGRAPHER and general assistant in purchasing department of large North Carolina corporation; beginner acceptable. Apply, giving full particulars and salary, Z 384 Times Annex.

STENOGRAPHER or shorthand teacher to take charge of school teaching simplified system shorthand, typewriting; write qualifications and salary expected. H. W., Scott & Scott Adv. Agency, 144 East 32d St.

STENOGRAPHER-BOOKKEEPER.— Competent; experienced preferred; excellent opportunity for right young man to learn automobile tire business. Gordon Tire and Rubber Co., 136 West 65th.

STENOGRAPHER.—Spanish-English, in old-established firm; splendid opportunity for competent party; good salary; address stating full particulars. G 783 Times Downtown.

STENOGRAPHER, typist, and bookkeeper, thoroughly experienced; wholesale concern; salary $25. Knomark, 199 Franklin St.

STENOGRAPHER (male) desires another stenographer to associate as public stenographers. A 81 Times.

STOCK SALES MANAGER AND MEN.

I have the entire issue of $1,500,000 to place for a concern that holds a contract with a public service corporation that will take entire output. Will require the services of ten real salesmen with a clean past stock selling record. I hope to find among the replies to this advertisement a man capable of managing salesmen; salary and commission. In your letter give some facts relative to past work and your phone number.
X 200 Times Annex.

## HELP WANTED—Male.

*Thirty-five cents an agate line.*

STOCK SALESMEN,
experienced in selling stock by telephone, who are looking to better themselves, will do well to investigate our offer.
A high-grade oil stock with a very strong directorate, and such good talking points that sales are easily made.
Liberal commission and bonuses. B 523 Times Downtown.

STOCK SALESMEN
to sell a high-grade oil stock which has such good talking points that sales are easily made.
This chance to make big money quickly may not be presented again, so you must act immediately.
Liberal commission and bonuses but no advances. B 521 Times Downtown.

STOCK SALESMEN.—An opportunity is offered for two wide-awake salesmen to become associated with a high class investment house; security experience desirable, but not essential; strictly commission basis, but we are prepared to assist our men in closing sales and will also finance our salesmen after they have demonstrated their ability; references required. O 412 Times Downtown.

STOCK SALESMEN.
Place steel corporation 8 per cent. preferred stock with bonus; common estimated earnings over 60 per cent.; similar steel company organized by same people earned 77 per cent. last year; common sold at 400 per cent. premium; good commission; unusual opportunity for live men; investigate today. Pittsburgh Tin Plate and Steel Corporation, Pittsburgh, Penn.

STOCK SALESMAN, unusually meritorious proposition; live, going corporation wishes to increase outstanding capital stock; leads furnished; must go out of town; commission only; compensation unusually attractive; $300 weekly if you are right; references required. R 294 Times.

STOCK SALESMAN, experienced, with clean record, for a 10% preferred stock in banking institution; leads, co-operation and large commission for a man who measures up to our standard; state qualifications and record in first letter, at once. Integrity Finance Co., 1304 Finance Bldg., Philadelphia, Pa.

STOCK SALESMEN.—High grade men to sell stock in an oil company backed by local financial interests; intelligent men of good appearance can make big money; liberal commission; live leads furnished. Apply Room 1706, 115 Broadway.

STOCK SALES.—We have opening for 2 live men experienced on the telephone; salary and commission; unusual opportunity for producers to connect with high-grade security house. Telephone Broad 2666.

STOCK SALESMEN are desired by prominent brokerage house for attractive, unusual liberal commission, live leads, and co-operation to couple of reliable men. Phone Broad 7237 for interview.

STOCK SALESMAN.—Experienced and successful speculative stock salesman can make profitable connection on liberal commission. State full experience in letter for interview. K 735 Times Downtown.

STOCK SALESMAN to represent an established New York house; liberal commission; live newspaper leads; co-operation; no advances; opening for two men. Oppenheimer, Room 1805, 100 Broadway, New York.

STOCK SALESMEN.—High grade men to sell stocks in an oil company backed by local financial interests; intelligent men of good appearance can make big money; liberal commission, no advances; live leads furnished. Apply Room 1706, 115 Broadway.

STOCK SALESMEN.
We offer progressive opportunities to men who can qualify and experienced stock salesmen over the telephone; salary and commission. See Mr. Fogel, Room 804, 59 Pearl St.

STOCK SALESMAN wanted to sell 10,000 shares, par value $10 each, of a well rated New York corporation; commission only; splendid opportunity for men with established clientele. Apply S 134 Times.

STOCKKEEPER, bright young man, to make himself useful in silk house; great opportunity for advancement; references. Graham & Graham, 12 East 55th St.

STOCK CLERK wanted by wholesale ribbon manufacturer; must be experienced and come well recommended. Pelgram & Meyer, 395 4th Av., New York City.

STOCK SALESMEN to sell new issue corporate stock in going manufacturing company; liberal commission allowed. W 432 Times Downtown.

STOCK CLERKS.—Large wholesale silk house, has several openings for thoroughly experienced silk stock clerks. B 348 Times.

STOCK SALESMEN for copper mining stock; big commission and leads furnished. Room 910, 1,476 Broadway. Bryant 2917.

STOCK CLERK with experience in handkerchief line. Ignaz Strauss & Co., 1,115 Broadway.

STORE MANAGER.
Unusual opportunity for man not over 36 years of age to learn our business for the purpose of becoming a manager in one of our stores; must now retail merchandising through several years experience buying and selling merchandise in a department or dry goods store, have good health, ambition, clean record, and a determination to work hard for self-development; position permanent, with attractive future arrangements for right man; application confidential. B 541 Times Downtown.

SUPERINTENDENT for apartment hotel who understands electric elevators and pumps; also general repairs; must be good renter and handler of help; $75 per month and rooms. Apply by letter only, stating references and experience, Experience, Room 852 Marbridge Bldg.

SUPERINTENDENT wanted; factory located in the Middle West wishes to secure a competent superintendent, preferably a man familiar with the manufacture of light shelf hardware. Apply Box Z 340 Times Annex.

SUPERINTENDENT for large apartment house; must be good engineer and mechanic and willing to work; state experience, reference, and salary. K 280 Times.

SUPERINTENDENT elevator apartment; one who can make own repairs; permanent position for reliable man. Apply Carstein & Bruneker, Inc., 221 4th Av., Room 900.

SYSTEMATIZER.—Patent medicine mail order and wholesale house requires services of man experienced in systematizing the outturn, packing and shipping of medicinal preparations; detailed information about experience; references required, age, and salary. B 246 Times.

TEACHERS.—Frenchmen of good education wanted as French teachers in a school of languages; also teachers for the evening only; knowledge of English not required. Apply, stating age, birthplace, studies made, lowest salary accepted, reference, &c., to Francais, A 78 Times.

TEACHER wanted for private country school, B. A. degree desirable or knowledge of Latin. J. D. Well, Wingdale, N. Y.

TOOL AND DIE MAKERS,
Experienced on sheet metal; steady employment; good salary; first class men.
AMERICAN EVER READY WORKS,
of the
NATIONAL CARBON CO.,
Thompson Av. & Orton St., L. I. C.

TRAVELER FOR SOUTH AMERICA.

An old-established American house, that has for many years done an excellent business in Brazil, requires a competent man as its permanent representative there; the position necessitates trips at regular intervals from headquarters at Rio to all parts of the country for the purpose of promoting sales, and, consequently, a good knowledge of Portuguese is essential. Apply, stating age, nationality, experience and salary required, which must be moderate to start, Export, L 722 Times Downtown.

TRAFFIC CLERK, correspondent, on freight claims, wanted by large wholesale grocery company. B 321 Times.

TRAVELING REPRESENTATIVE wanted by large manufacturing corporation to visit bottling trade in Cuba, preferably an American, speaking Spanish fluently, who has had former experience in selling American products in Cuba. State age, experience, references and salary expected. All applications confidential. X 245 Times Annex.

VALET.—A YOUNG ENGLISHMAN AS PERSONAL VALET TO A GENTLEMAN; ONE WHO CAN SHAVE, PRESS CLOTHES AND TAKE ENTIRE CARE OF HIS WARDROBE, DO ALL PACKING, SECURING OF RAILWAY OR STEAMER ACCOMMODATION AND HOTEL RESERVATION; ONE WHO UNDERSTANDS FIGURES AND ACCOUNTS DESIRABLE; TO SUCH A MAN A LIBERAL SALARY WILL BE PAID; ADDRESS BY LETTER GIVING PERSONAL REFERENCE. B 345 TIMES.

WINDOW DECORATOR AND CARD WRITER for large Southern department store; must have original ideas and be capable of making displays that are considered attractive and trade producers; best of references required; splendid opportunity. Apply James T. Leonard Co., 141 Madison Av., 8:30-10 A. M., 4-5:30 P. M., Monday, Tuesday, Wednesday.

WINDOW TRIMMER AND CARD WRITER, thoroughly experienced, wanted for large department store carrying mostly ready-to-wear merchandise; must understand real window trimming, also merchandising; seven large windows; amateurs needs not apply, to avoid unnecessary expense and trouble; salary $40 per week, with sure and quick advancement for the right man; no $20 man need apply. Write today to THE BIG STORE, 380 Main Street, New Britain, Conn.

## HELP WANTED—Male.

*Thirty-five cents an agate line.*

WE WANT
VARNISH SALESMEN
WITH ESTABLISHED TRADE.
Write, giving full details, salary & commission.
EMIL CALMAN & CO.,
100 WILLIAM ST., N. Y.

YOUNG MAN, 25 to 35, experienced in order and billing department in large and growing manufacturing firm; must be very rapid and accurate in pricing, extensions and discounts, and good correspondent and claim adjuster; tact and good judgment required; if you can qualify, write, giving age, nationality, education, religion, experience, firms worked for, explaining work in detail with each firm and length of service; no attention will be given to your application; state salary expected and if at present employed. B 247 Times.

YOUNG MAN.—STEAMSHIP COMPANY, FREIGHT DEPARTMENT, OFFERS SPLENDID OPPORTUNITY FOR AN EDUCATED, PROGRESSIVE YOUNG MAN, 18-20 YEARS; STATE BRIEFLY PARTICULARS. G 750 TIMES DOWNTOWN.

YOUNG MAN, between 17 and 20, to learn business; one who is more interested in the future than in the present; for such a young man we have an exceptionally good opportunity for very rapid advancement without limitation; please do not apply unless you have the courage and determination to learn every detail of the business. Apply De Miracle Co., 1,907 Park Av., corner 129th St.

YOUNG MAN, 20 TO 22, AMBITIOUS, NOT AFRAID OF WORK, ONE WHO WILL TAKE AN INTEREST IN HIS WORK, FOR CLERICAL POSITION WITH PROSPECT OF DEVELOPING INTO SALESMAN; STATE SALARY TO START, RELIGION, REFERENCES, AND FULL PARTICULARS. B 526 TIMES DOWNTOWN.

YOUNG MAN, by large advertising agency; opportunity to learn advertising business; unusual chance for advancement. Write L 796 Times Downtown.

YOUNG MEN wanted of good education and appearance (college men preferred) for special work in connection with the circulation department of a national weekly; to those who measure up to our standard a pleasant and lucrative position is assured. Write, giving age, education, experience, and reference, A. G. H., Box 773, City Hall Station.

YOUNG MAN with knowledge of credits, advertising, in office of large trade credit organization to handle credit reports and collections; state in detail previous experience, lowest salary expected at start where increase is rapid if ability proven. B 497 Times Downtown.

YOUNG MAN.—Wholesale fancy goods house has excellent opening for capable young man, 17 to 19, to work on sample floor; opportunity to become salesman offered; salary $14; good education and experience. L. D., 155 Times.

YOUNG MAN of good education and appearance to begin at the bottom and learn a business in which the possibilities for advancement are excellent; state age, education, and full personal particulars. A 579 Times Downtown.

YOUNG MAN. — Well-educated, ambitious young man, with some drafting experience; capable of charting operating and cost records; must be proficient arithmetician and interested in statistics. G 709 Times Downtown.

YOUNG MAN wanted with knowledge of stenography and typewriting to make himself generally useful in wholesale cotton goods house; chance for advancement; state salary expected. Box B. B., 614, 1,265 Broadway.

YOUNG MAN wanted.—New York office of Western dry goods concern require strong, bright young man to make himself generally useful; good opportunity for advancement. Box C. C. 614, 1,265 Broadway.

YOUNG MAN, 17-19 years of age, for general work in stencil department of large publishing house. Call Monday, 9 A. M., Vogue Co., 19 West 44th, 14th floor; Mr. Ostendorff.

YOUNG MAN with executive ability, business experience, to manage and travel with company reaching colleges; great opportunity; best references required. Call Room 7[illegible] Marbridge Building, Monday.

YOUNG MAN, about 25, to take charge of cotton yarn stock, store orders, and wait on customers; must have experience in the yarn or textile manufacturing business; references. "Yarn Dealers," B 295 Times.

YOUNG MAN for light mechanical work on instruments and apparatus; beginners or those with limited experience considered. B 378 Times.

YOUNG MAN, 21 to 25, accustomed to handling cash, having general knowledge of bookkeeping; state age, experience, and salary expected. C 46 Times, Brooklyn.

YOUNG MAN, thoroughly experienced in clerical work, take charge of stock books of large silk house; good salary. Reply, giving full particulars, S 109 Times.

YOUNG MAN, thoroughly familiar with systematic purchasing, bookkeeping, tracing claims, &c.; state past experience, salary, age, &c. X 244 Times Annex.

VARNISH MAKER wanted, experienced, in a small plant in Baltimore; give age, references, salary expected. Address Z [illegible] Times Annex.

YOUNG MAN, who writes a neat, clear hand, and is good at figures; salary $10 to begin, with good chance for advancement. E. C., Box 833, City Hall Station.

YOUNG MAN
with good office experience, accurate and thorough; state age, experience, salary expected, X L E 194 Times.

YOUNG MAN. — Wholesale silk house has opening for young man for cut order department; only experienced cutter need apply. B 362 Times.

YOUNG MAN able to make himself useful in a retail millinery store; one having had experience in millinery preferred. Ray Millinery, 226 West 125th St.

YOUNG MAN with some experience around light machinery; good chance for advancement. D 803 Times Annex.

YOUNG MAN, strong, in cloak factory, to make himself generally useful. Abraham Leff, 18 West 21st St.

YOUNG MAN, 21 to 22 years old, good chance for a good talker; must have some office experience. B 373 Times.

YOUNG MAN, knowledge of shipping and stock; new house; splendid opportunity; references; start $15. K 301 Times.

YOUNG MAN, 18-21, in office large steel company; state age, experience, salary desired. A 530 Times Downtown.

YOUNG MEN, bright, in office of warehouse, to be generally useful and assist with books; wages $12 per week. Apply personally, to Mr. G. E. Lawrence, 200 South St., Monday afternoon.

YOUNG MEN, several, bright, initiative, experienced in notions, hardware. Apply before 11, Goldberger Mfg. Corporation, 22 East 23d.

YOUNG MAN, intelligent, neat, to do simple clerical work. G 41 Times.

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TRAFFIC MANAGERS.
Beginners' class domestic shipping starts Monday, Feb. 17, 7 P. M.; new export class starts Wednesday, Feb. 19, 7 P. M. Industrial Traffic Managers' College, 290 Broadway.

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Class holds its opening session Tuesday, Feb. 18, at 6 P. M.; write or telephone (Cortlandt 1465) for complimentary ticket of admission. Pace & Pace, 30 Church St., N. Y.

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I want to hear from bookkeepers, cashiers, school teachers, office workers, stenographers, and all capable men and women, either with or without bookkeeping experience, who are ambitious to get into higher accounting positions paying

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will be placed under the direct personal supervision of one of our staff of Certified Public Accountants and thoroughly trained in the special knowledge and practical procedure necessary to qualify for important accounting work.

Address for interview, giving age, position, education, and telephone number, Registrar, Box 320 Times.

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The surest way to rapid advancement in business; good openings everywhere for men with a knowledge of foreign trade practice.

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TRADE FACTORS DETERMINING TODAY'S EXPORT AND IMPORT POLICIES,

Given at
BROOKLYN CENTRAL Y. M. C. A.,
WEDNESDAY EVENING, 8 P. M.,
FEBRUARY 19.

This will be the opening lecture of the well-known Course in Foreign Trade, prepared under the direction of Dr. Edward Ewing Pratt, former head of the Bureau of Foreign and Domestic Commerce.

Information that will permit you to attend this lecture and full particulars regarding the course may be obtained from the

EDUCATIONAL DEPARTMENT,
BROOKLYN CENTRAL Y. M. C. A.,
55 Hanson Place, Brooklyn.
Telephone Prospect 8000.

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Men with office or executive experience and men returning from military service will appreciate the opportunity offered through an organization of certified public accountants to gain quickly cost accounting, public accounting and executive accounting, training, preparing for $2,000 to $6,000 positions; this scientifically simple and intensively interesting home study training is available to accepted candidates who will be given individual attention until qualified for advancement; satisfaction guaranteed those accepted; particulars at interview; state time convenient for inerview. A 518 Times Downtown.

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"HOW TO CONQUER THE FEAR OF MAKING A SPEECH," a practical talk to be given at Pace Institute, 30 Church St., on Thursday, Feb. 20, at 8 P. M., which will interest men who need to address others clearly and convincingly. Write or telephone (Cortlandt 1465) for booklet "Talking to Others" and for complimentary ticket to the lecture. Pace & Pace, 30 Church St., N. Y.

ACCOUNTANTS AND AUDITORS.—If you lack requirements for C. P. A., but have experience, you can secure degree in another recognized State; information on personal interview only. S 329 Times Downtown.

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The demand for traffic managers is growing. We can train you! Our course offers instruction in practical work. The course is given in co-operation with the La Salle Extension University, under the supervision of P. W. Moore, Chief of Traffic Bureau, Queensboro Chamber of Commerce.
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MOVING PICTURE operating taught; positions free; day or evening. 644 8th Av.

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EXPORT REPRESENTATIVE.—South America; metal ware lines; must speak Spanish and know territory; $5,000-$6,000.
EXPORT REPRESENTATIVE.—South America (1); Far East (1); must know motor trucks and speak languages; also know territory; $5,000.
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SALESMAN for N. Y. C.—Auto oils and greases; must be well acquainted with garage trade; $2,500-$3,000.
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BANK BOOKKEEPER.—Must have experience on general ledger in a bank; $30-$35.
BOOKKEEPER, to locate in Poughkeepsie; salary $30-$35.
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STENOGRAPHER.—With electric contractor; must know electrical terms, measurements, &c.; $30.
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OTHER BOOKKEEPING openings at $25 and $30; require working knowledge of double entry ledger work.
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(3) Accurate, careful young men; pleasing personality; American parents; salary $18-$20.
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(1) Cashier; live in White Plains; age 21-25; $18.
(1) Junior Bkkpr.; export house; small office; $15.
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General office man (age 30-40); knowledge machinery; experienced; $20-$25.
Advertising Solicitor; experience on college paper preferred; knowledge agriculture or machine; $23-$30.
EXPORT MAN.—Knowledge of French and Spanish required; must know exporting; $25-$30.

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Stenographer—Assistant to executive; $18.
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(20) Seniors and semi-seniors for C. P. A. and industrial firms; salary $2,500 to $5,000.
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Exceptional opportunity for man who desires city work only; must have two years' experience, at least, with C. P. A. and know something about financial credits and investigations; salary commensurate and big future ahead.
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TRAVELING AUDITOR:—
Public accounting or traveling auditor experience essential; $175-$200 and expenses.
RESIDENT AUDITORS:—
(2) for year's work on construction; must be experienced and diplomatic; salary $2,400.
EXPORT SHIPPER:—
Experienced for Far East and Orient; salary commensurate.
SHIPPING ROOM MANAGER:—
Experienced, for local shipments of apparel; $40 up per week.
FACTORY EXECUTIVE:—
A man thoroughly experienced in cloaks, suits, gowns, or allied lines; must be diplomatic and resourceful; salary $50-$60 week.
SALESMEN:—
(2) experienced in selling to dry goods trade; $35-$45 week.
(1) with marine trade following for N. Y. C.; salary commensurate.
(1) with railway or marine trade following for New England; salary commensurate.
(1) selling, with experience in hardware, iron, steel, mine, mill, electric, or automobile business; salary $2,000 and expenses.
(1) who has had experience (not necessarily selling) in steel business; $2,000 and expenses.
BOOKKEEPER:—
Advertising concern; must have several years' experience and be a typist; $25 week.
BOOKKEEPER:—
Voucher system; young man with about four to six years' commercial experience; $25 week.
BOOKKEEPER:—
Sales ledger work; also some general office work; $25 week.
BOOKKEEPER:—
Large import house; full set; $25-$30 week.
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For hardware business; must be thoroughly experienced in ship's fittings; commission and $30 week.
SPANISH-ENGLISH STENOGRAPHER:—
For export house; $30 week.
PORTUGUESE TRANSLATOR:—
For export house; $30.
STENOGRAPHERS:—
(1) in auto concern; $20.
(1) beginner, foodstuffs; $15.
CLERKS:—
(3) export house; $15-$20.
(1) accountant's office; must be very good penman; $18-$20.
(1) bank; luncheons and $15.
(1) chemical house; $14.
(1) large jewelry house; typist; $12 up.
BOOKKEEPER-LEDGER CLERKS:—
(1) bookkeeper, moving picture house, cashier; $22.
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(2) ledger clerks, night work, 8-12 P. M., five nights; $18.
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(2) able to use Remington-Wahl machine; large bonus and $18.

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TEXTILE ENGINEER:—
Man who has thorough knowledge of silk weaving, factory management; salary $5,000 year.
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Good salary to right man; contract.
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$2,700 per year.
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PLANT SUPERINTENDENT. — Typewriter company; familiar with punch press and automatic screw machines; salary $5,000 to $6,000.
BRANCH MANAGERS, (2,) for New York and Philadelphia; knowledge of auto industry essential; good executives and organizers; salary $3,000-$3,500.
ACCOUNTANTS, (6,) experienced in investigating and adjusting; knowledge of cost accounting; $35-$50.
BOOKKEEPER.—Experienced, with knowledge of accounting; as assistant to controller; $2,000-$2,400.
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BILLING AND DOCUMENT CLERK.—Export department; thorough knowledge of Spanish and Portuguese; $35-$40.
SEMI-SENIOR ACCOUNTANTS, (24,) fine connections; $35-$50 per week.
JUNIOR ACCOUNTANTS, (12,) with at least one year's C. P. A. experience; $30-$40.
JUNIOR ACCOUNTANTS, (18,) experienced; $25-$30.
SALESMEN.—City and suburban; auto tires and rubber goods; experienced, securities, auto and auto accessories men can qualify; commission only.
TRANSLATOR.—French, Spanish and Portuguese, fine connection; salary $25.
STENOGRAPHER.—French and Spanish, experienced; $25-$30.
DICTAPHONE OPERATORS. — Stenographers; experienced, capable; $100 per month.
SPECIAL OFFICER AND FLOORMAN.—Large banking institution; must be accurate and between ages of 35 and 42; $70 per month and bonus.
Experienced men with clean records find it worth while to have their applications on file with us.
CALL IN PERSON, 9 A. M. TO 2 P. M.

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SUPERINTENDENT—Typewriter factory experience.
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STENOGRAPHER—Spanish, French, English.
SHIPPING CLERK—Export experience, salary $25.
BILL ADJUSTERS—Salary $18.
SHIPPING CLERK—Mail order experience.
BOOKKEEPER—Liability ledger experience, salary $25.
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149 BROADWAY. SINGER BUILDING.

HIRST OCCUPATIONAL EXCHANGE,
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Mech. Engr., $3,000. Sr. and Jr. Accts. Supt. Typewriter factory and production man, $4,000-$7,000. High-class men, Wall St. expr. Traveling auditors, grocery or mfg. expr., $2,000 and exp. French, Span. and Portuguese translator, $25-$30. Many others. Register free.

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NO REGISTRATION FEE.

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Steno.—Law or financial experience, downtown section, $100 monthly.
Steno.—Export exp., downtown, $25; advancement.
Steno.—Brooklyn position, $25.
Steno.—Uptown concern, prefer woman over 30, salary $25.
Steno.—Patent law, downtown, $25.
Steno.—Hoboken, $25.
Steno.—Brokerage experience, downtown section, $25.
Steno.—Bill clerk, asst. bookkeeper, automobile concern, $20, uptown.
Steno.—L. I. City, $18.
Steno.—High school graduates; numerous positions open, small offices paying $18, $20, $22.

BOOKKEEPER - STENOGRAPHER —uptown concern, prefer women over 28 years old, $25 to $30 to start.

Bookkeeper-Typist—$22, $25.
Bookkeeper's Assistant—Real estate concern, downtown, $20.

Office Assistant—Good penman and figurer, $18.

Typist—Billing Clerks, $18.
Copyists, $12.
Beginners, $10.

Telephone Operator position, Fort Lee, $18.
Telephone Op. Clerks, $15, $12.
Beginners, $10.

Dictaphone and Ediphone Op.—$18; downtown concern.
Dictaphone Op., Typist—Uptown, small office, $18.
File Clerk's position, bkpr., $14.
Office Assistant, File Clerks, beginners, $40 per month.

Alliance Exchange, 29 Liberty.—Efficiency and production Expert, executive office industrial plant, N. Y., attractive salary; Auditor to travel, at least 4 years' expr., $175-$200; Stenographer, proficient Spanish dictation, $35-$40; Bookkeepers, (3,) $1,600; Truck Manager, full charge routing and delivery, 10 trucks, L. I. $25-$30; Young men, (4,) knowledge stenography, $23-$25; Junior Clerks, $15.

BARKER & MAC COLL,
VOCATIONAL SPECIALISTS, 74 B'WAY.
Accountant permanent position, construction cost experience; Brokerage bookkeeper; High type men 25-30 years for large corporation as salesmen; Stenographers; Typists. Registry free.

| DOWNTOWN COMMERCIAL AGENCY, 50 BROAD ST. MACMAHON. | Ledger clerks ........ $16 |
|---|---|
| | Bookkeepers ........ $20-$30 |
| | Secretarial ........ $30-$50 |
| | Junior clerks ........ $12-$15 |
| | Addressograph op'rs ........ $12-$15 |

TERMINAL EMPLOYMENT EXCHANGE,
154 NASSAU STREET.
ACCOUNTANTS, Cost and General, $2,500-$3,000; Stenographers, $18-$25; Ledger Clerks, $18-$20; Dictaphone Operators, $75.

STENOGRAPHER wanted with manufacturing experience, Brooklyn position, $25; others, $22-$20. No registration fee. Diehl Agency, 20 Vesey.

Jupp Agency, 87 Nassau.—Free Registration. Stenographers, export, $20; export combining bookkeeping, $25; some chemicals, $20; commercial, $12-$15; typists, (5 night,) $21.

ACCOUNTANTS, $2,000-$4,200; bookkeepers, $18-$40; factory superintendent, (typewriters.) Mighill, Flatiron Bldg.

## AGENTS WANTED.

*Fifty cents an agate line.*

TRAVELING SALESMAN,
not over 45,
who would like to locate in New York City
and who can furnish undoubted evidence of ability as a salesman, is wanted for position worth $3,000 to the right man.
Drawing account against commissions.
Call on J. H. Huntington,
105 West 40th Street,
after 10 and before 1 o'clock
Monday or Tuesday.

STOP HERE.—Sell the Eisen Regulator for Ford Headlights. Going like wildfire everywhere. Gives splendid driving light at low speed; keeps bulbs from burning out, operates automatically. Wanted for every Ford. Big profits quick. Listen: Siler, Okla., sells 12 daily; profit, $20. McFarland, Neb., made $3,420 in 17 weeks. No experience necessary; we show you how. Not sold in stores. Sales guaranteed. No capital necessary; commission basis. Write today for special offer. Address Eisen Instrument Co., 718 Valentine Bldg., Toledo, Ohio.

Take orders for men's clothes. Agents wanted for "Safety First" $12.50 and $15.00 suits and overcoats, experienced in measuring; good commission; reference required.
MEYERS BROS., INC., Dept. G,
22d and Market Sts., Philadelphia, Penn.

AGENTS make $40 weekly selling Goodyear guaranteed raincoats; we deliver and collect profit in advance; sample coat free; write today for agency. Goodyear Mfg. Co., 522 Lillis Building, Kansas City, Mo.

AGENTS.—Start yourself in profitable business; our line of high-grade carbon papers and typewriter ribbons are sold extensively; we have a money making proposition for a hustler. A. X. 19 Times.

## SITUATIONS WANTED—Female

*Thirty cents an agate line.*

ACCOUNTANT, wanted by a college graduate, graduate of a law school and member of the bar and experienced in accountancy, a position in a law office or the office of a certified public accountant. G 32 Times.

ADVERTISING.—Young, well-educated stenographer, with considerable advertising experience, desires position in secretarial capacity; thoroughly capable. S 461 Times Downtown.

ASSISTANT BOOKKEEPER and clerical worker, Christian; 4 years' experience; reliable and competent. P. W. R., 256 Manhattan Av., Brooklyn.

ASSISTANT BOOKKEEPER, stenographer, typist, can take charge of office; $17. B 926 Times Harlem.

AUTHOR wishes to connect with magazine; good essay, fiction writer. X 363 Times Annex.

BILL CLERK, Typist, General Office Assistant desires permanent position with reliable concern; best references; salary $20. A 535 Times Downtown.

BOOKKEEPER-EXECUTIVE. — Young woman with 15 years' experience as bookkeeper, in full charge of accounts, desires similar position; capable executive, good correspondent; salary commensurate with responsibilities assumed; references and full particulars at interview. D 818 Times Annex.

BOOKKEEPER. — College graduate, three years' experience, thoroughly adaptable and conscientious, excellent penman, knowledge stenography, seeks immediate employment with good firm or corporation. S 449 Times Downtown.

BOOKKEEPER, stenographer, thoroughly experienced, executive ability, entire charge, controlling accounts, present concern discontinuing business, desires firm that is closed on Saturdays; $27. K 283 Times.

BOOKKEEPER, TYPIST, CORRESPONDENT.—Notary, 7 years' experience, desires reliable position; 5 years in last position. Telephone Harlem 6081. Miss S. C. Buckholz, 64 East 111th St.

BOOKKEEPER, executive, assistant correspondent; thorough knowledge double entry; 6 years' experience; excellent references; $25. R. C. W., 309A 15th St., B'klyn.

BOOKKEEPER and stenographer, Christian, high school graduate, good address, understands controlling accounts, financial statements; $30. S 149 Times.

BOOKKEEPER, 9 years' experience; full charge; accountancy training; desires connection with large organization or with C. P. A. R 311 Times.

BOOKKEEPER, young lady, (22,) college graduate, accurate, thoroughly experienced, double entry, looking for good permanent connection. K 263 Times.

BOOKKEEPER, thoroughly experienced controlling accounts, trial balances, knowledge of typewriting, complete charge. Salary $23-$25. D 819 Times Annex.

BOOKKEEPER, stenographer, office manager; 9 years with last firm; trial balance, controlling accounts; highest credentials. A 58 Times.

## SITUATIONS WANTED—Female.

*Thirty cents an agate line.*

BOOKKEEPER-TYPIST, nine years' experience; efficient, controlling accounts, trial balance; executive; highest credentials; $28. G 88 Times.

BOOKKEEPER'S ASSISTANT. — Knowledge stenography, typewriting, general office work; salary $18. L 704 Times Downtown.

BOOKKEEPER.—Part time; accountancy student New York University; experienced. A 62 Times.

BOOKKEEPER.—Expert; not stenographer; typist; efficient, reliable, conscientious; best references. R 223 Times.

BOOKKEEPER, correspondent, manufacturing experience, controlling accounts, trial balance; Brooklyn preferred. S 140 Times.

BOOKKEEPER.—Thoroughly experienced controlling accounts, trial balances, &c.; conscientious. G 763 Times Downtown.

BOOKKEEPER — Three years' experience; competent, accurate; $18; good references. L 744 Times Downtown.

BOOKKEEPER.—Entire charge; double entry, controlling accounts; balances. G 81 West 110th St.

BOOKKEEPER - STENOGRAPHER. — High school graduate; intelligent, experienced; references; $16. B 864 Times Downtown.

BOOKKEEPER-TYPIST, lengthy experience; high school graduate, college; best references. G 59 Times.

BOOKKEEPER, double entry, full knowledge export details; salary $30. G 771 Times Downtown.

BOOKKEEPER, typist, 5 years' experience; well educated and knowledge of Russian and German; salary, $18. R 367 Times.

BOOKKEEPER'S ASSISTANT, Typist, Ledger Clerk.—Three years' experience; competent; $15. G 760 Times Downtown.

BOOKKEEPER, TYPIST, 4 years' experience, controlling accounts, take off trial balances; salary $18. B 939 Times Harlem.

BOOKKEEPER.—Five years' experience trial balance, controlling accounts, &c.; $20. G 716 Times Downtown.

BOOKKEEPER, stenographer, and general office work; competent; 4 years' experience. Room 1101, 100 5th Av. Chelsea 8636.

BOOKKEEPER'S ASSISTANT, 17, knowledge typewriting, filing; good mathematician; neat penman. S 460 Times Downtown.

BOOKKEEPER, stenographer; 8 years' experience; trial balance, controlling accounts, correspondence. S 155 Times.

BOOKKEEPER.—6 years' experience; capable taking full charge; $23. G 756 Times Downtown.

BOOKKEEPER'S assistant, ledger clerk; 2½ years' experience; $15. Sullivan, 29 East 198th St.

BOOKKEEPER.—Six years' experience; capable of taking full charge; $25. S 425 Times Downtown.

BOOKKEEPER.—Seven years' practical experience; controlling accounts, trial balances; full charge; $22. A 27 Times.

BOOKKEEPER, double entry, thoroughly experienced general office work; salary $25. G 40 Times.

BOOKKEEPER'S ASSISTANT, typist; 3 years' experience; thoroughly familiar office routine. B 583 Times Downtown.

BUSINESS WOMAN, refined, young, desires well-paying evening employment; would take charge of physician's office. L 13 Times.

BUYER'S ASSISTANT. — Capable business woman wants position; knows the market and understands merchandise; specialty shop and years of mail order experience; opportunity more than salary appreciated. L 708 Times Downtown.

CHAUFFEUR.—Refined, capable young woman desires to drive for private family; licensed; experienced; first class recommendation. R 320 Times.

CHILDREN taken out in groups by competent leaders every afternoon; French, music, art, dancing, automobile service; children in studio in bad weather. School office, 20 East 42d St., Room 823. Phone Murray Hill 9050.

CLERICAL.—Young woman, expert comptometer operator and junior accountant; thoroughly capable of taking charge of a department; familiar with credits and other phases of business. K 258 Times.

CLERICAL and payroll experience, for ten years; can furnish A1 references. M. Hasson, 60 West 68th St.

CLERK.—Fine penman; good figurer, office detail; refined American. A 77 Times.

COLLEGE GIRL, clever, intelligent, desires position afternoons; preferably lawyer's office. K 320 Times.

COLORED GIRL.—Position half time afternoons; no Sundays. Sobers, 145 West 142d.

COMPANION-CHAPERON.

Young woman, Southern, pleasing personality, musician, fond of travel, outdoor sports, wishes position, companion to gentlewoman or chaperon for young lady. A 75 Times.

COMPANION AND SECRETARY to refined lady by American Christian widow, lately bereaved; a good musician and commands English, Spanish, and French languages; traveling not objectionable; highest references. A. D. L., Apart. 153, Hotel Gramatan, Bronxville, N. Y.

COMPANION. — Italian lady of refinement, having traveled extensively but now in reduced circumstances, desires position as companion to lady, party, convalescent, contemplating European tour; can furnish excellent credentials. Y 298 Times Annex.

COMPANION.—An English gentlewoman, experienced and highly recommended, would like position as nurse companion to elderly lady; write fully. Mrs. Bell, 40 S. 11th Av., Mount Vernon, N. Y.

COMPANION and help to invalid lady; capable of taking charge of household duties and help; congenial surroundings preferred to large salary. L 707 Times Downtown.

COMPANION.—Traveling companion to women or children, or will take charge of high-class home; kindergarten training. B 360 Times.

COMPANION to lady; refined young French lady wants position; educated, musical; references. L 854 Times.

COMPANION invalid or semi-invalid; six, eight hours day; eat and sleep out; references; $18. K 281 Times.

COMPANION in refined home by young woman with excellent references. K 368 Times.

COMPANION.—Sew, knit, help with children, 9 to 5, Sundays excepted; $12 week. Phone Morningside 5770, Apt. 5E.

COMPANION, visiting, secretarial duties; also French conversation, grammar, literature. S 165 Times.

COMPANION.—American lady desires position; good home more essential than high salary; would travel. A 41 Times.

COMPTOMETER OPERATOR, two years' experience, reliable, competent, desires position in office; salary $20; best references. Miss Weingarten, 464 Pulaski St., Brooklyn.

DAY'S WORK.
Molyneaux, 69 West 99th St.

DAY'S WORK.—Laundress wants work for Mondays. 26 East 126th St.

DAY WORKER, colored girl, competent, reliable. Jackson, 102 West 53d.

DIETITIAN desires position as manager cafeteria or tea room; references. A 31 Times.

DRESSMAKING.—Gowns for all occasions; out by day; references. Telephone Morningside 378.

DRESSMAKING, $4 day; perfect cut and fit; quick worker; no lunch. Phone Martin, 220 St. Nicholas.

DRESSMAKER, high-class, out day; moderate; references. Hall, Riverside 4751.

DRESSMAKER wishes more customers by day. Miss Lacher, 211 West 88th St.

EXPORT.—Woman, seven years' practical experience as export manager for a large machinery house, desires to make connection with reputable firm to act in similar capacity; A1 references. Address X 213 Times Annex.

EXECUTIVE, WOMAN OF VAST EXPERIENCE DIRECTING CLERICAL WORK, SEEKS POSITION OF RESPONSIBILITY; EXCELLENT CREDENTIALS. PHONE COLUMBUS 7315.

EXECUTIVE, practical and cultured woman seeks position where her ability as manager would be desired; business experience; best of credentials. Box 323 Wellington Hotel.

FRENCH TEACHER, well recommended, would take children out for walks. Madame A., K 360 Times.

GENTLEWOMAN, American, desires position of trust, such as supervision of education and care of motherless children; as chaperon or companion to one or more persons; is an experienced traveler and linguist, an excellent housekeeper, capable of directing servants; willing to go anywhere; always cheerful; best of references given and requested. Address A 66 Times.

GENTLEWOMAN, highly educated, linguist, musician, splendid references, desires position of trust, responsibility. Mme. Poult, 110 West 47th St.

GIRL, 17, wants position as office assistant; 2 years high school; knowledge of typing; salary moderate. L 17 Times.

GIRL, college student, wishes clerical position after one. B 913 Times Harlem.

GOVERNESS, COMPANION.—Refined, educated, capable young woman; teaching experience, school, private, wants position; teaches all elementary English branches, French, German, piano; not afraid to give helping hand; good home, good salary expected; would travel, prefer position in country; best references. G 49 Times.

GOVERNESS or NURSERY GOVERNESS.—Well educated, understanding physical care; fond of outdoor life; desires position near or distance from New York. Address Mason, S 421 Times Downtown.

GOVERNESS, French, wishes children, 9 years; afternoons. 155 East 79th St., Apt. 4A.

GOVERNESS-TEACHER, French diploma, has morning hours disengaged; English, music. X 252 Times Annex.

## SITUATIONS WANTED—Female.

*Thirty cents an agate line.*

GOVERNESS, American lady, perfect English and German, all branches, assist in music, sewing, desires position; excellent references. Y. N., 28 West 85th St.

GOVERNESS, experienced, speaking English and German; take entire charge of children; first-class references; would like to go South or West. A 21 Times.

HOME WORK.—Young lady desires profitable home work direct from manufacturer; very quick, handy, and ambitious. B 911 Times Harlem.

HOME WORK TYPEWRITING wanted to do at home. Box 139, 852 Columbus Av.

HOUSEKEEPER — REFINED WOMAN, VERY GOOD COOK, INTELLIGENT, CONSCIENTIOUS MANAGER, TO TAKE CHARGE HOUSEHOLD OF AN EARNEST, RELIABLE ADULT. G 42 TIMES.

HOUSEKEEPER.—American woman of refinement wishes position as housekeeper in hotel or family; references given. D., 235 West 21st St.

HOUSEKEEPER.—Refined, competent English widow, capable of taking sole charge, desires situation in adult family; suburbs preferred. X 240 Times Annex.

HOUSEKEEPER.—Refined, woman for motherless home, capable of taking full charge; references exchanged; please give details. B 922 Times Harlem.

HOUSEKEEPER.—Refined lady wishes position as housekeeper for business couple. Miss Hoff, 573 West 141st St., Apt. 7.

HOUSEWORKER.—Lady would do light housework, evenings, in exchange room, board. G 30 Times.

HOUSEKEEPER.—Refined, middle-aged lady wants position as housekeeper for adults. R 281 Times.

HOUSEKEEPER-COMPANION, capable middle-aged Englishwoman; first-class references; $50. R 336 Times.

HOUSEKEEPER to 1 or 2 people; thoroughly reliable; good cook; highest New York references. X 220 Times Annex.

HOUSEKEEPER, refined woman, good cook; best references. Box 64, 2,121 3d Av.

KINDERGARTEN TEACHER as visiting governess to 1 or 2 children; good references. B. W., 515 West 151st St.

LADY, French, middle aged, desires position useful companion, governess, nursing experience; good needlewoman; furnish references. Madame Dermas, 693 West End Av.

LAUNDRESS for small family washings; home or half-time, mornings. S. Lee, 176 West 135th St.

MAID.—Lady recommends her maid returning to France; will care for children or act as maid during voyage for price of passage. Address Z 388 Times Annex.

MAID desires position, doctor's office, dressmaking shop, or store; (colored.) Call or write, Maude Edwards, 536 Lenox Av.

MANAGING HOUSEKEEPER, Companion.—An energetic, philosophical woman will accept such position, or as practical nurse, with cultured associates. Address Box 323, 871 7th Av.

MASSAGE, licensed graduate; facial, general. Richmond, 129 New St., Newark, opposite tubes.

MASSEUSE, licensed, desires patients; latest methods. La Rue, 17 South St., Newark, N. J.

MASSEUSE, licensed, can take additional patients; references. Brook, 211 West 88th St. Riverside 3329.

MASSEUSE, licensed, hospital training, desires patients. Houseman, Cathedral Plaza, 101 West 109th St., Apt. 208.

NURSE, undergraduate, knowledge of typing, hospital experience; for doctor's office; daily, no Sunday; references. N 1,279 Madison Av.

NURSERY GOVERNESS wishes position; Swiss; best references; speaks several languages. L 684 Times Downtown.

NURSE AND MASSEUSE.—Young woman, experienced, practical, by day or week; references. 57 West 83d. Schuyler 1976.

NURSE, hospital, wants position in doctor's or dentist's office. K 322 Times.

OFFICE MANAGER—CORRESPONDENT SECRETARY-STENOGRAPHER

Woman with 12 years' experience, able and energetic, desires position.
D 815 Times Annex.

OFFICE MANAGER and systematizer, many years' experience, at present employed, desires to make change; will consider only first-class proposition. S., 65 East 87th.

OFFICE ASSISTANT, file clerk; 2 years' experience; anxious locating; $12. L 738 Times Downtown.

OFFICE ASSISTANT.—Experienced switchboard operator; knowledge typing; references; $10. S 426 Times Downtown.

OFFICE ASSISTANT.—Neat, refined young woman would like mornings in doctor's office. G 29 Times.

PRIVATE SECRETARY.—Six years' experience; possessing initiative; capable handling details, supervising other help. A 43 Times.

PROOFREADER desires position, job printing office experience; college graduate; executive ability; not member union. Address A 84 Times.

REFINED WOMAN would take charge of small apartment (in neighborhood of Washington Square or the Sixties) for mother and daughter or a lone lady; capable in all branches of housekeeping and sewing; can furnish very best references; congenial surroundings preferred to large salary. S 152 Times.

SECRETARY-STENOGRAPHER.

Experienced secretary-stenographer, capable taking dictation rapidly and accurately on any subject; good education; would make herself very useful to busy man of affairs; best of references as to ability and trustworthiness; salary $25, $30. S 174 Times.

SECRETARY—TRADE ASSOCIATION.

Capable woman, with 11 years' experience in Trade Association work, desires position as assistant to Secretary; accustomed to reporting meetings verbatim, supervising large office, traveling when necessary; thoroughly familiar with all details, statistics, graphs, open-price bulletins, &c. D 814 Times Annex.

SECRETARY or office manager; woman, highly educated; long experience in editorial and office work; executive ability; forceful correspondent; unusual memory; agreeable personality; unexceptionable references; start at $25. S 87 Times.

SECRETARY.—AN OPPORTUNITY for busy executive to secure services of PRIVATE SECRETARY, expert stenographer, who possesses initiative, ambition, enthusiasm, and is highly efficient; very best references; salary $28. L 793 Times Downtown.

SECRETARY - STENOGRAPHER. — Expert stenographer, capable handling correspondence and office detail, twelve years' experience, wants executive position; best reference; salary $125 per month. B 505 Times Downtown.

SECRETARY - STENOGRAPHER. — Expert, whose personality, education, and eight years' thorough business experience qualify her as valuable assistant to busy executive; salary $30. W 454 Times Downtown.

SECRETARY.—A real private secretary with experience and ability, able to handle correspondence, take dictation, keep office systemized, meet people; progressive; $30. Box 333 Times, 2 Rector St.

SECRETARY-EXECUTIVE qualified to take complete charge affairs of busy man; expert stenographer; educated, refined personality; eight years' experience, highest credentials. L 14 Times.

SECRETARY, confidential, college education, used to filling positions initiative, tact essential; desires change from busy office to small refined one; nominal salary. K 245 Times.

SECRETARY-STENOGRAPHER.—Expert; 7 years' thorough business experience; accustomed confidential work; salary $25. Phone C. L., Rector 3911.

SECRETARY, correspondent, stenographer; well educated, five years' experience; exceptional ability; reliable; initiative; highest references; employed. 145 East 165th.

SECRETARY, correspondent, stenographer; educated American; intelligent, correct work; systematic filing; responsible position small office uptown preferred. K 211 Times.

SECRETARY, STENOGRAPHER, dictation, English, French, German, translate from above and Spanish; familiar office routine, codes. A 42 Times.

SECRETARY-STENOGRAPHER, 23; educated; experienced; capable assistant, any capacity; part time, evenings. X 229 Times Annex.

SECRETARY-STENOGRAPHER, experienced correspondent, wishes engagements nights, Sundays; own machine. L 794 Times Downtown.

SECRETARY - CORRESPONDENT, several years' experience, student journalism, advertising, wishes position where writing ability may be utilized. B 559 Times Downtown.

SECRETARY.—Expert stenographer; 8 years' thorough business experience; possessing initiative and executive ability; salary $25. S 432 Times Downtown.

SECRETARY, stenotypist, high school education; refined Christian, American; knowledge French; references and experience; $20. M. C., 3,711 Olinville Av., New York City.

SECRETARY-STENOGRAPHER. — American young lady; thoroughly experienced, rapid, accurate; highest references; salary to start, $30. K 300 Times.

SECRETARY, five years' mercantile experience, assistant credit manager, desires position. S 444 Times Downtown.

SECRETARY. — Stenographer, experienced, college education, desires secretarial position; $18 to $25. Kern, 105 West 83d St.

## SITUATIONS WANTED—Female.

*Thirty cents an agate line.*

SECRETARY - STENOGRAPHER. — Experienced, accurate; $22-$25. Lookbox 62, East Orange.

SECRETARY, SOCIAL AND BUSINESS; FRENCH-ENGLISH STENOGRAPHER; HIGHEST REFERENCES. S 81 TIMES.

SECRETARY.—Want to place my secretary; expert stenographer. Literary, 307 East 17th St.

SECRETARY-STENOGRAPHER, executive; refined; varied experience; efficient all routine; $30. S 141 Times.

SECRETARY-NURSE for physician's office; four years' experience; highest references. Academy 4154.

SECRETARY.—Secretarial position by personable young woman of natural ability, but no training. A 39 Times.

SECRETARY, stenographer, capable of handling correspondence, seeks responsible position. A 37 Times.

SECRETARY, stenographer; six years' experience; efficient; excellent references; $22-$25. R 336 Times.

STENOGRAPHER.

Expert; for the last two years I have been expert stenographer in the Provost Marshal General's Office; I am now returning to civil life and desire to secure a position where my ability is required and will lead to the advancement I believe I am justified in expecting; I am an exceptionally rapid and accurate stenographer and can meet extraordinary requirements; if your requirements are extraordinary and you are willing to consider an initial salary of $40 a week, I shall be glad to call and discuss the matter. S 176 Times.

STENOGRAPHER and thoroughly capable, reliable, business-like office assistant; several years' practical business experience, trained especially engineering work; well-bred American, Christian, 27; good appearance, neat, accurate worker; high school education, knowledge bookkeeping; $20. D 808 Times Annex.

STENOGRAPHER, translator and general office assistant, thoroughly experienced, 30 years of age, taking English, French and Spanish dictation and having a thorough knowledge of Italian, desires a position requiring the services of a linguist. L 783 Times Downtown.

STENOGRAPHER, exceptionally neat, 5 years' technical experience; knowledge bookkeeping, legible penmanship; well grounded English; accurate, rapid transcriber; can be relied upon; quick, grasping ideas, $20; good references. S 479 Times Downtown.

STENOGRAPHER.
SPEEDY, ACCURATE, COMPETENT TO TAKE COMPLICATED DICTATION AND CONDUCT CORRESPONDENCE; EXCEPTIONAL REFERENCES. B 935 TIMES HARLEM.

STENOGRAPHER, SECRETARY, confidential assistant; attractive personality; 7 years' advertising, machinery, construction experience; accurate, rapid, accustomed to technical dictation; above average; no clock watcher. May I demonstrate my ability? $25. S 416 Times Downtown.

STENOGRAPHER. — BEGINNER; AMBITIOUS YOUNG LADY, (23,) POSSESSING INITIATIVE, INTELLIGENCE, DESIRES POSITION, REFINEMENT, WHERE OPPORTUNITY FOR BETTERMENT IS ASSURED; SALARY $16. STATION B, BOX 7.

STENOGRAPHER-SECRETARY.—Have over six months' experience in the educational department of a large publishing house; reason for desiring to make change is can see no chance for advancement; am capable, ambitious, and turn out accurate, clean-cut work; salary to begin $15. G 58 Times.

STENOGRAPHER, Typist, Assistant Bookkeeper, high school graduate; exceptionally talented, active and ambitious, wants commercial position where honest efforts will be appreciated. R. R., 111½ West 115th St.

STENOGRAPHER-TYPIST, neat and capable; has knowledge of bookkeeping; is high school graduate; salary moderate. Selma Devarco, 320 Palisade Av., West Hoboken, N. J.

STENOGRAPHER, OFFICE ASSISTANT.—Ambitious; dependable worker; one year's experience; downtown office preferred. D. S., 447 Throop Av., Brooklyn.

STENOGRAPHER AND TOUCH TYPIST.—Educated woman; good composition; accurate transcription; experience in manuscript work. X 247 Times Annex.

STENOGRAPHER, typist, and general office assistant, 22 years of age, Irish ancestry, 3 years' experience in insurance business, desires position. L 797 Times Downtown.

STENOGRAPHER. — Assistant bookkeeper, pay roll; eight years' experience in manufacturing line; excellent reference; salary $23. G 694 Times Downtown.

STENOGRAPHER-SECRETARY, high school graduate, four years' experience; manufacturing line preferred; pleasing personality; initiative; $20; ability. S 177 Times.

STENOGRAPHER.—Experienced; conscientious; executive ability; general business; references; small office preferred, uptown; $20. B. Gilman, 425 East 166th.

STENOGRAPHER-SECRETARY, 22; Christian; Underwood experienced; capable, refined; references; $20. L 677 Times Downtown.

STENOGRAPHER, three years' experience, knowledge all office routine; high school graduate, capable, desires position downtown; $23. G 700 Times Downtown.

STENOGRAPHER-SECRETARY, efficient, competent, brainy, reliable, neat, quick comprehension, initiative, desires position financial district; $25. K 272 Times.

STENOGRAPHER.—American; refined; high school graduate; 6 years' commercial experience; efficient; good references; moderate salary. G 767 Times Downtown.

STENOGRAPHER - SECRETARY, experienced, intelligent American, capable handling correspondence independently; references. B 917 Times Harlem.

STENOGRAPHER.—Beginner; rapid, accurate; some medical experience; willing to start for moderate salary. A 53 Times.

STENOGRAPHER.—Capable, ambitious; six years' experience; good references; salary $20. B 565 Times Downtown.

STENOGRAPHER-SECRETARY. — A1; 10 years' practical business experience; references. F 267 Times Downtown.

STENOGRAPHER - SECRETARY. — Christian; experienced in secretarial duties; college graduate; $23. L 29 Times.

STENOGRAPHER - BOOKKEEPER, six years' experience; efficient; $18. R. L., 1,701 Lexington Av.

STENOGRAPHER-OFFICE ASSISTANT.—Two years' experience; references; American; $15. S 457 Times Downtown.

STENOGRAPHER, office assistant; 3½ years' experience; rapid and accurate; $14. O 416 Times Downtown.

STENOGRAPHER.—3 years' experience; efficient, initiative, reliable; downtown preferred; $18. B 580 Times Downtown.

STENOGRAPHER-TYPIST; 2 years' experience; competent, willing worker. Berman, 56 East Broadway.

STENOGRAPHER.—Must give up returning soldier's position; over three years' experience; neat, accurate; $22. A 51 Times.

STENOGRAPHER-SECRETARY, five years' experience; executive ability; neat, accurate; $20. W 447 Times Downtown.

STENOGRAPHER. — Experienced; capable, accurate, willing; $14. Adeline Lesser, 906 Jackson Av., Bronx.

STENOGRAPHER, city or country, five years' experience, excellent references. Eberle, 3,224 Broadway.

STENOGRAPHER, TYPIST. — Competent, 2 years' experience; salary $13; references. Address S. K., 901 Dekalb Av., Brooklyn.

STENOGRAPHER.—Four years' experience; thoroughly competent; references; American; $18. S 458 Times Downtown.

STENOGRAPHER and Typist, knowledge of bookkeeping; bright beginner; $10 to start. M. R., 115 East Houston St. Orchard 8277.

STENOGRAPHER.—Many years' varied experience; refined, Christian. L., 2,110 Mapes Av., Bronx.

STENOGRAPHER.—Three years' experience, educated, reliable, willing; $17. A. L., 560 West 162d St.

STENOGRAPHER.—Accurate; interview desired; $12; excellent references. G. T., 155 East 43d St., Brooklyn.

STENOGRAPHER.—8 years' experience, machinery, export; rapid; good grammarian; $25. L 787 Times Downtown.

STENOGRAPHER, knowledge of bookkeeping; several years' experience; best references; salary $20 per week. S 151 Times.

STENOGRAPHER.—Accurate; refined, willing; salary $14. Libbie Palovnick, 286 Pulaski St., Brooklyn.

STENOGRAPHER, legal, commercial, experienced; 3-4 days week; Christian. Tel. Bedford 2206.

STENOGRAPHER, experienced, switchboard, office details; conscientious, willing worker; initiative; $16. W 450 Times Downtown.

STENOGRAPHER.—Competent; 3 years' experience; salary $16-$18. B 433 Times Downtown.

STENOGRAPHER.—Experienced; Underwood machine; monitor switchboard; filing; $18. S 419 Times Downtown.

STENOGRAPHER.—Seven years' experience, efficient, accurate; salary $21. L. I., 30 West 112th St.

STENOGRAPHER, expert, thorough business woman, desires permanent position. S 116 Times.

STENOGRAPHER, expert law, chemical and commercial; ten years' experience; $30. G 690 Times Downtown.

STENOGRAPHER, bookkeeper, experienced; work Sundays only. Box 380, 278 Wyckoff Av., Brooklyn.

## SITUATIONS WANTED—Female.

*Thirty cents an agate line.*

STENOGRAPHER-TRANSLATOR.—English-Spanish; thoroughly competent; experienced. R 362 Times.

STENOGRAPHER. — High school graduate; experienced; no Saturdays. Belle Kornblum, 24 East 99th St.

STENOGRAPHER.—Seven years' experience; accurate, efficient, intelligent; excellent credentials; $23. S 133 Times.

STENOGRAPHER, experienced, Christian, desires position; downtown; salary $20. B 484 Times Downtown.

STENOGRAPHER - SECRETARY, 11 years' experience, desires part time position. S 78 Times.

STENOGRAPHER, $20; experienced live wire, possessing business brains, initiative, ambition. S 445 Times Downtown.

STENOGRAPHER, three years' commercial, legal experience; knowledge bookkeeping; references; $15. B 533 Times Downtown.

STENOGRAPHER and typist; 6 months' experience; willing and accurate. S 418 Times Downtown.

STENCIL CUTTER, (dermatype.)—Experienced typist familiar with all kinds of work; salary $22. S 113 Times.

SWITCHBOARD OPERATOR, general office assistant; 5 years' experience; knowledge bookkeeping, filing, typing; age 22; capable operating busy board; Christian; unquestionable references; $12. B 525 Times Downtown.

SWITCHBOARD OPERATOR and file clerk; Christian girl, good address, pleasant voice, courteous, handles any board; Wall Street experience; $18; excellent references. 150 Times.

SWITCHBOARD OPERATOR, general office assistant, capable handling busy board; $12. W 438 Times Downtown.

SWITCHBOARD OPERATOR. — Christian; high school education; central office and private board experience; $15. L 80 Times.

TAPESTRY WORKER, (antique,) first-class repairing; Parisian lady; goes out, takes work home. Lucie, 239 East 89th.

TEACHER, experienced, college graduate, will give private lessons in elementary, high school subjects. Address Tutor, 536 West 114th St.

TEACHER with highest city references would go to Florida as teacher or chaperon. Room A1412, 220 Broadway.

TEACHER.—College graduate, desires to tutor elementary, high school subjects. B 938 Times Harlem.

TELEPHONE OPERATOR, office assistant, four years' experience, plug board; references. Paulyne Dolowith, 522 West 136th St.

TYPIST, neat, accurate, desires homework; reasonable. S. R., 3,557 Broadway.

TYPIST and DERMATYPE STENCIL CUTTER.—Expert; salary $22. R 379 Times.

USEFUL COMPANION.—Companionable, intelligent American, refined personality, desires position as useful companion to lady; excellent needle woman, capable. Address B. H., 1,042 Amsterdam Av.

VISITING TUTOR.—English, Latin, French, mathematics; prepares schools, colleges. Tel. 1090 Academy.

WOMAN, capable, refined American, accustomed management of large households, would assume unassisted charge small apartment home for two adults; highest credentials. D 807 Times Annex.

WOMAN, colored, desires position half-time, mornings only. Write Frances, 228 West 140th St.

WOMAN, refined, desires proposition where general business knowledge, experience qualify. S 405 Times Downtown.

YOUNG LADY desires position; high school graduate; six years' experience double entry bookkeeping and general office work; knowledge stenography, typewriting, and foreign languages; good penman; best of references. K 279 Times.

YOUNG LADY of refinement desires position as traveling companion to lady; experience in stenographic work; references supplied. Write Dare, 1,616 3d Av., Huntington, W. Va.

YOUNG LADY, refined, pleasing appearance, well educated, would take charge of doctor's or dentist's office; capable of keeping books and operating switchboard. K 338 Times.

YOUNG LADY, physical culture student, desires to join Summer camp as consul; no salary expected. Address Lilly Copperman, 1,019 Bedford Av., Brooklyn.

YOUNG LADY, educated in France, wants few more pupils, grammar, diction and conversation; terms reasonable. W 256 Times.

YOUNG LADY, foreign, experienced, desires clientele for face and scalp treatments; prices moderate; home treatment. G 11 Times.

YOUNG LADY, refined, Swiss, speaks French, wishes take care of children mornings from 9-11:30. Call Schuyler 9949.

YOUNG LADY.—Initiative; intelligent, ambitious; stenographer, typist, linguist; college graduate. L 735 Times Downtown.

YOUNG LADY, English, 22, desires position of trust; would travel; highest references. 19 West 88th St., New York.

YOUNG WOMAN of refinement, musically inclined, traveled, would like charge of music store or record department with house of repute. A 56 Times.

YOUNG LADY desires position, visiting companion to elderly lady or young girl; references. Write W. H. A., 161 West 76th.

YOUNG WOMAN, refined, high school education, wishes to locate with reliable firm in almost any branch; will travel. A 57 Times.

YOUNG WOMAN, intelligent, desires few hours' work daily. 188, 852 Columbus Av.

Employment Agencies.
*Fifty cents an agate line.*

HOUSEWORKERS, neat colored girls, investigated references, wish places; other Southern help supplied. Lincoln Industrial Exchange, (Agency,) 314 West 59th St. Phone Columbus 5022. Established 1880.

HOUSEWORKERS, colored cooks, chefs, chambermaids, laundresses, part-time maids; investigated references. Augusta Agency, 333 West 53d; Columbus 3129.

BERTHA CARLSON, Swedish Agency.—First-class servants. 2,415 Broadway, (89th.) Riverside 9463.

COLORED HELP, city, country, references. Hope Agency, 432 Lenox Av. Harlem 5048.

SHEPHERD'S AGENCY.—Help by month, week, or day. 107 W. 132d St. Morn. 6918.

## SITUATIONS WANTED—Male.

*Thirty cents an agate line.*

ADVERTISING MANAGER,
with highest recommendations from past employers, seeks position with progressive manufacturing or wholesale house; no fancy salary required; this is a unique opportunity to secure the services of a thoroughly practical and experienced advertising manager at a reasonable figure. Address Box R 330 Times.

ADVERTISING.—College man, 23 years, desires position as assistant to advertising manager or with agency that can offer a future; some experience; ex-naval officer of good address and best references. G 37 Times.

ADVERTISING WRITER or editor; capable of taking full charge of house organ; has had wide metropolitan experience; references from present connections. B 527 Times Downtown.

ADVERTISING.—Experienced copywriter on wearing apparel, furniture, groceries, dry goods; can write on any subject; desires position with future. Bolton, 1,416 Stebbins Av., Bronx.

ADVERTISING ARTIST.
Idea man, exceptional ability, to put punch into layouts for posters, newspaper, and magazine ads; can also direct art dept. L 27 Times.

ADVERTISING.—Experienced solicitor and manager, general and trade publications, wide acquaintances, Eastern territory, seeks opportunity. L 746 Times Downtown.

ACCOUNTANT, OFFICE MANAGER,
EXECUTIVE
OF UNUSUAL EXPERIENCE,
WELL INFORMED TAX RULINGS.

Army officer, honorably discharged; comptroller large corporation previous to accepting army commission; 15 years' experience managed financial, accounting, and internal operating departments more than one prominent enterprise. K 400 Times.

ACCOUNTANT AND AUDITOR,
AT PRESENT EMPLOYED WITH COTTON CONVERTING CONCERN FOR OVER SIX YEARS, DESIRES TO CHANGE; EXPERIENCED EXECUTIVE DUTIES AND OFFICE MANAGEMENT; HIGHEST CREDENTIALS. B 918 TIMES HARLEM.

ACCOUNTANT-EXECUTIVE.
C. P. A., N. Y.—B. C. S., N. Y. U.
BROAD EXPERIENCE IN COSTS AND ALL BRANCHES OF ACCOUNTING, ALSO AS FINANCIAL OFFICER, COMPTROLLER, AND BUSINESS EXECUTIVE.
BOX 318 TIMES, 2 RECTOR ST.

ACCOUNTANT—EXECUTIVE,
age 33, married; 15 years' experience modern office management and accountancy; organizer, systematizer, and tactful, efficient administrator, desires connection where thorough knowledge and unswerving loyalty would be appreciated. K 345 Times.

ACCOUNTANT, credit man, office-manager, long and varied commercial experience, very familiar with all modern office details and of strong executive ability, presently employed, desires change; salary $3,000. L 778 Times Downtown.

ACCOUNTANT, JUNIOR.—Cost accountant, 30 years old, wishes to make change; moderate compensation if a permanent connection; need not necessarily be along accounting lines; domestic or foreign fields. A 35 Times.

ACCOUNTANT.—Books opened, closed, tax reports, bookkeeping arrangements, $2.50 weekly; services not fat fees. Alpert-Barat, Phone Barclay 8449.

## THREE P. M.

Want advertisements intended for the Sunday edition of The New York Times must be received in The Times Building before 3 P. M. Saturday, otherwise they cannot be accepted for publication. To assure insertion of Want Advertisements in the daily edition they must be received before 7:30 o'clock on the evening previous to publication.

## SITUATIONS WANTED—Male.

*Thirty cents an agate line.*

ACCOUNTANT and office manager, (31,) 12 years' experience, desires a responsible position where mentality, initiative, and personality will be required; highest grade service rendered; best references. K 372 Times.

ACCOUNTANT
open for connection with public accountant or will take jobs own account; books opened, closed; financial statements; thorough, without unnecessary work; moderate. W 459 Times Downtown.

ACCOUNTANT.—Income tax consultation, corporations, partnerships, audits, systems, bookkeeping arrangements. Expert Public Accountant, 4601 Woolworth Building. Barclay 7811.

ACCOUNTANT, office manager, (30,) married, desires connection mercantile concern; financial statements, credits, costs, correspondence, and tax reports; take full charge; highest references. H 310 Times.

ACCOUNTANT-OFFICE MANAGER, (37;) EXECUTIVE ABILITY; THOROUGHLY CONVERSANT CONTROL ACCOUNTS, FINANCIAL STATEMENTS, CORRESPONDENCE, CREDITS, &c. K 154 TIMES.

ACCOUNTANT, 30, experience and training covering general and cost accounting, civil engineering, presently engaged as Government auditor, desires private connections; invaluable anywhere. R 339 Times.

ACCOUNTANT, experienced, desires work during spare hours, also reliable Spanish, French translations from and into English; correspondence, legal matters; accurate; reasonable. Z 389 Times Annex.

ACCOUNTANT.—Books opened, systems, tax reports; arrangements firms without bookkeepers, $2.50 weekly. Goldwater, 132 Nassau. Telephone Beekman 7300.

ACCOUNTANT, 24, semi-senior, N. Y. U. man, thoroughly competent, wishes permanent C. P. A. connection. B 528 Times Downtown.

ACCOUNTANT, junior, student N. Y. U.; two years' bookkeeping experience controlling accounts; six months' public accounting. O 415 Times Downtown.

ACCOUNTANT.—Income tax reports; expert service, $5; audits, books closed, bookkeeping arrangements; moderate. Rossin, 42 Broadway. Broad 6423.

ACCOUNTANT, (25,) experienced in junior and semi-senior work, wishes connection like capacity with certified concern. S 430 Times Downtown.

ACCOUNTANT.—General and cost accountant, American; 20 years' commercial and public accountant experience; salary $50. L 791 Times Downtown.

ACCOUNTANT.—Income Tax Reports, books closed, opened, audited; trial balances; $3 monthly upward. Friedlander, 154 Nassau. Beekman 998.

ACCOUNTANT, 17 years' general and cost, good executive, capable of making revisions if necessary; excellent references. W 181 Times.

ACCOUNTANT wishes permanent position. Now with C. P. A. firm. Varied experience and education. B 548 Times Downtown.

ACCOUNTANT-AUDITOR, who is studying traffic management at present, wishes position in import or export house. R 333 Times.

ACCOUNTANT, with thorough knowledge of theory, years' practical experience, seeks opening on staff of certified firm. L 712 Times Downtown.

ACCOUNTANT, junior, (28,) N. Y. U. graduate, with 2½ years' practical experience; accurate and reliable; at present employed. W 458 Times Downtown.

ACCOUNTANT, young man, (20,) with college education and auditing experience, desires position with accountant as junior. K 333 Times.

ACCOUNTANT-BOOKKEEPER, (35,) experienced costs, preparing statements, competent assume charge, wants permanent position, with advancement; $40. A 74 Times.

ACCOUNTANCY STUDENT, (20,) two years at N. Y. U., wishes position with C. P. A. or public accountant; best references. B 557 Times Downtown.

ACCOUNTANT, certified, desires position; temporary; permanent; moderate renumeration. Reliable, 215 West 22d.

ACCOUNTANT, semi-senior, 24, experienced in a C. P. A. office, desires certified connection; honorable discharge. W 378 Times.

ACCOUNTANT will open, close, or audit books, also financial statements and income tax reports, for evenings. S 66 Times.

ACCOUNTANT, junior, third year, N. Y. U., experience as junior with C. P. A. K 294 Times.

ACCOUNTANT.—Junior; one year with C. P. A., 3 years at New York University; released from U. S. N. K 288 Times.

ACCOUNTANT, junior, experience with C. P. A.; accounting or clerical position wanted. K 321 Times.

ACCOUNTANT, junior, semi-senior; will pay $25 commission; permanent position. K 248 Times.

ACCOUNTANT, B. C. S., with certified experience, desires connection. L 752 Times Downtown.

ACCOUNTANT-AUDITOR seeks temporary or part-time engagements; competent; reasonable. S 130 Times.

ACCOUNTANT, senior, desires position with firm part time only. S 494 Times Downtown.

ACCOUNTANT or Bookkeeper, junior, (25,) public accounting experience; Pace student. S 480 Times Downtown.

ACCOUNTANT, junior, public accounting experience, seeks connection, accountants or mercantile. G 28 Times.

ACCOUNTANT, junior, (25,) wants to connect with C. P. A. K 356 Times.

ADVERTISING WRITER wanted for full time position; must have had experience as sales manager and at writing and arranging attractive ads; do not reply unless you can submit a clear record of former connections and have samples of past work to submit when requested; in application which is to be in own hand mention salary desired. A. Simonson, 506 5th Av., between 42d and 43d Sts.

ADVERTISING WRITER, 24, of broad ability, capacity for live, varied work, wants big opportunity. Modest collection of samples. Salary secondary. S 464 Times Downtown.

ADVERTISING.—Expert investigator, analyst, problems, methods, ideas, skillful interviewer, producer, seeks connection with agency or manufacturer. S 182 Times.

ADVERTISING.—Young man, (21,) familiar with agency, purchasing, and forwarding, desires connection advertising firm; wide experience. L 22 Times.

ADVERTISING man wants to devote mornings to write copy, make layouts, supervise printing. Address S 463 Times Downtown.

ADVERTISING-PART TIME.
Agency, circulation, mail order, retailer, wholesaler; samples; references. Hyde, Madison Square 3140.

ADVERTISEMENT WRITER.—Mail order; part time if preferable. C. H. Williams, 135 Broadway.

AMERICAN, 22, HOLDING POST OF CONFIDENTIAL SECRETARY TO HEAD OF FOREIGN WAR MISSION, WISHES POSITION WITH RELIABLE CONCERN, PREFERABLY EXPORT; HIGH SCHOOL GRADUATE; 4 YEARS' BUSINESS EXPERIENCE; $1,500. L 774 TIMES DOWNTOWN.

ARMY OFFICER.
Army officer out of service, structural engineer, desires position as sales engineer, designing engineer, or position offering opportunity; interview requested. S 202 Times.

APPRAISER—ESTIMATOR.
of large and varied experience in Government, industrial, commercial, and domestic operations; accurate and reliable. A., 2,002 Madison Av.

APTITUDE VERSUS EXPERIENCE.
Do you want to hire man with a few years of routine experience, who has so much of himself to sell you and nothing more, or do you want to INVEST in young man with energy, initiative, education, ideas, and a future? I have been through the mill as student, bank teller, machinist, telegraph operator, railway clerk, teacher, army officer, and associate editor of small magazine. Have an "M. A." degree from Harvard. I can write—no "think I can write" about it! Now desire promising connection in editorial department of a large magazine or publishing house. Am married and need $50 per week. This will be a paying investment for somebody—are you the one? K 369 Times.

ARTIST.—A1 all-around man, figure, lettering, design, airbrush, lithographing; position $40 a week; will take home work. B 902 Times Harlem.

ARTIST.—Designing, lettering, illustrating; A1 man with photo-engraving house and advertising agency experience wants steady position or work on part time. S 162 Times.

ARTIST, experienced designer of high class commercial art and poster advertising, wishes position; college education. G 769 Times Downtown.

## SITUATIONS WANTED—Male.

*Thirty cents an agate line.*

ASSISTANT TO EXECUTIVE, LAWYER. Ambitious young attorney, 29, honorably discharged, graduate of Yale University and Harvard Law School, member of New York bar, 2½ years' experience, desires opportunity to make good in any position where an efficient, energetic worker has an assured future; capable correspondent and systematizer; best references. K 286 Times.

ASSISTANT EXECUTIVE.—Columbia University graduate, (25,) technical training and experience, civil engineering, seeks position, connection with export concern or assistant executive preferred; energetic; good personality and appearance; A1 references as to character and ability. G 900 Times Annex.

ASSISTANT EXECUTIVE in manufacturing line; ex-officer; age 29, college graduate, just returned from A. E. F., wants position with large concern; broad previous experience. X 228 Times Annex.

ASSISTANT SALES MANAGER.
Aggressive, (23,) 6 years' experience, salesmanship, stenography, office management, desires responsible position offering advancement; salary $25. G 16 Times.

ASSISTANT CREDIT MAN, collection manager, well versed in credit matters; exceptional ability in collections, office routine. A 15 Times.

ATTENTION, PLEASE!

SALESMAN.

Ten years on the road, representing first-class house, earning capacity averaging $6,000 annually; (29,) married, good habits, college education, vigorous health; territory in or near New York preferred.

CALL RIVERSIDE 483 FOR APPOINTMENT, OR COMMUNICATE S 400 TIMES.

ATTENTION!—Man, 28, married, 7 years' electrical operating and steam experience, wishes position in advertising department or sales force of large manufacturer. G 753 Times Downtown.

ATTORNEY, honorably discharged army, energetic, 28 years old, business experience, desires responsible position with genuine future opportunities; salary $2,500. S 163 Times.

AUDITOR.
A man of extensive executive experience in reorganization work with large corporation requiring installation of modern accounting and operating systems of practical value in MERCHANDISE STOCK CONTROL, PRODUCTION COSTS, STATISTICAL RECORDS, &C., open for temporary installation work or permanent engagement. Practical, P. O. Box 332, Madison Square Station.

AUDITOR, broad accounting experience, good executive; highest references; salary desired $3,000 per annum. L 749 Times Downtown.

AUDITOR, age 29, eight years in last position, seeks connection with commercial house where there is an opportunity for advancement. Louis Birns, 300 Broadway, city.

AUTOMOBILE SALESMAN
with 5 successful years of experience at selling the most representative cars; married; 29; good habits; college education; vigorous health.
RIVERSIDE 483. ASK FOR JACK HILL OR COMMUNICATE K 350 TIMES.

AVIATOR.—Commissioned officer honorably discharged from the army, executive ability, sales and engineering experience, seeks position. S 118 Times.

BOND STATISTICIAN and correspondent desires inside position where analytical ability, knowledge of securities, and other investment data, such as income tax are necessary; Yale graduate; salary $25. B 489 Times Downtown.

BOND SALESMAN.—Municipal and corporation securities; age 27; city or road; salary or salary and commission. K 316 Times.

BOOKKEEPER.
capable, eight years' thorough office experience, understands controlling accounts, trial balances, desires connection with well-known house; highest credentials furnished. A 38 Times.

BOOKKEEPER. — Thorough; commercially experienced all detail work; capable taking entire charge; credits, collections, costs, &c.; stenographer, correspondent; highest references; modest initial salary. N 1301 Times Bronx.

BOOKKEEPER.—American, age 31, married, thoroughly familiar with controlling accounts, trial balances, financial statements, &c., seeks position where conscientious effort will be appreciated; excellent references. J. K., 937 Southern Boulevard.

BOOKKEEPER—YOUNG COLLEGE MAN. (21,) honorably discharged; accountancy student evenings, N. Y. University; knowledge of modern bookkeeping methods, typewriting; seeks connection. L 762 Times Downtown.

BOOKKEEPER, six years' corporation accounting department experience, general books, controlling accounts, statements; accounting student; accustomed to responsibility; present salary $30; position must offer opportunity. S 160 Times.

BOOKKEEPER—PART TIME.
Expert accountant will devote two or more hours daily writing up books of business not requiring the full time of a bookkeeper; work will include monthly trial balance. G 48 Times.

BOOKKEEPER'S ASSISTANT, 19, commercial high school graduate, double entry trial balance; knowledge stenography, typewriting; salary $15. S. M., 359 Times Downtown.

BOOKKEEPER-ACCOUNTANT. — Thoroughly experienced, modern accounting methods, full charge or assist, excellent references, college student, wishes to connect with reliable firm; $22. S 462 Times Downtown.

BOOKKEEPER, 24, knowledge accounting; 7 years' experience, desires connection reliable concern offering good opportunities to conscientious man; highest credentials. Novick, 446 Powell St., Brooklyn.

BOOKKEEPER, accountant, cost man, 7 years' practical business experience; thorough knowledge modern methods; all financial statements. Salary $35. S 466 Times Downtown.

BOOKKEEPER, accountant, (30,) expert, 10 years' experience, desires a responsible position where results are wanted; can take complete charge credits, collections, &c.; best references. K 371 Times.

BOOKKEEPER'S ASSISTANT, college education, knowledge of general and cost accounting, desires connection with progressive manufacturing concern. S 100 Times.

BOOKKEEPER-LEDGER CLERK, anything; married; 2 years' experience; discharged soldier; accurate; references; salary $23. Fox, 214 East 84th.

BOOKKEEPER-STENOGRAPHER. — Experienced double entry; tact, initiative; excellent references; $20. L 795 Times Downtown.

BOOKKEEPER, ASSISTANT, experienced, with high school education, desires position with chance for advancement. R 390 Times.

BOOKKEEPER, knowledge of stenography and typewriting; hard worker; $10 to start. I. C., 115 East Houston St. Orchard 8277.

BOOKKEEPER.—Statements, financial and tax; books kept after hours on reasonable terms. Address I. B., Room 813, 1,123 Broadway.

BOOKKEEPER, executive, systematizer; exceptional experience, printing, machine costs, overhead; $35. L 700 Times Downtown.

BOOKKEEPER, 23, knowledge stenography; 3 years' experience; competent, reliable; can furnish best reference; salary $20. A 80 Times.

BOOKKEEPER-ACCOUNTANT, 36, with executive ability; capable to take full charge; modern methods; controlling accounts; financial statement; $35. R 344 Times.

BOOKKEEPER, correspondent, credits, 30; best references; bond; $40. Immediate S 84 Times.

BOOKKEEPER ASSISTANT and typewriter; competent and willing worker; salary $12. S 456 Times Downtown.

BOOKKEEPER, experienced (18), stenographer-typist; willing worker; reference; salary $14. S 453 Times Downtown.

BOOKKEEPER, (28;) thoroughly experienced; controls, statements; seeks permanent position; $30. S 485 Times Downtown.

BOOKKEEPER AND STENOGRAPHER, young man, competent, credentials, desires evening work. S 477 Times Downtown.

BOOKKEEPER, 19, one year's experience; reference; willing worker; $18. B 554 Times Downtown.

BOOKKEEPER - ACCOUNTANT. — College man; expert correspondent; best references; salary, $30. B 503 Times Downtown.

BOOKKEEPER, take full charge double entry, control accounts, trial balance, &c.; experience as auditor. R 388 Times.

BOOKKEEPER, accountant, (25,) 5 years' experience assistant office manager and head accountant; college education. K 357 Times.

BOOKKEEPER will keep books of small firm in spare time; $25 monthly. Address Crawford, S 476 Times Downtown.

BOOKKEEPER, 24, experienced double entry, controlling accounts, trial balance, &c. L 792 Times Downtown.

BOOKKEEPER, experienced, initiative; high school education; small concern; small salary. R 299 Times.

BOOKKEEPER, 8 years' experience; capable assuming responsibilities; executive ability; $22. G 793 Times Downtown.

BOOKKEEPER, Stenographer, (40,) controlling accounts; $20 a week. G 774 Times Downtown.

BOOKKEEPER.—Christian; army released; 4 years' experience. Schiff, 423 E. 73d St.

BUYER. — Hardware, machinery supply; experience; excellent references; desires new connection. R 374 Times.

## SITUATIONS WANTED—Male.

*Thirty cents an agate line.*

CABLE CLERK.—Good penman, correspondent; knowledge French; A1 references. Box 381 Times, 2 Rector St.

CAPTAIN, honorably discharged from army, position in which personality and address count for more than business experience. Z 885 Times Annex.

CARETAKER.—Married couple, no children, would like to take care of private residence for Spring and Summer months/or all year round; A1 references. Hart, 304 West 114th St.

CERTIFIED PUBLIC ACCOUNTANT, N. Y. WIDE EXPERIENCE ALL BRANCHES. BOX 387 TIMES, 2 RECTOR ST.

CHAUFFEUR, single, 28; strictly temperate; has served 18 months in army; desires employment with private family where high-class cars are used; only those needing the service of a good driver and a first-class mechanic; will consider position with automobile concern as demonstrator or salesman; references; previous enlistment. K 293 Times.

CHAUFFEUR-MECHANIC.
If there is a good private family in want of a first-class mechanic and chauffeur, can engage same; at present employed; wants to change; salary $35; married; Pierce-Arrow expert; first-class references; experience, 16 years; age 31. A 16 Times.

CHAUFFEUR, Japanese, expert on Packard twin six and Cadillac, nine years' experience, including two years' Cadillac shop, wishes position with private family; has managed all high-grade cars; own repairs; refined, best references. Numata, 330 East 57th.

CHAUFFEUR.—First-class; twelve years' experience, Packard, Pierce, Marmon, Cadillac; all own repairs; best references. Monson. Phone Morningside 2690, Brunswick Garage, 10-12 A. M.

CHAUFFEUR, useful man, single, 12 years with private family, good references, skillful mechanic on high-grade cars, own tools and repairs, neat, temperate, trustworthy, obliging, wishes position with private family, city or country. S 120 Times.

CHAUFFEUR, machinist, colored, married, wishes position, together or singly; wife houseworker; city or country; highly recommended. Write J. Thorne, care Chandler, 47 West 99th St.

CHAUFFEUR, 13 years' experience all cars, 2 years' shop training; bona fide references from well-known New Yorkers whom I have worked for. Apply Harry Dahl, 581 Eagle Av., Bronx, N. Y. C.

CHAUFFEUR-MECHANIC seeks first-class position, in private family; splendid references, long experience; French-Swiss; has traveled 14 years in Europe. Apply F. D., 228 East 35th St., New York.

CHAUFFEUR.—Married, 38; 12 years' experience Pierce-Arrow, Packard, Cadillac, other leading makes; careful city driver; mechanic; best family reference. McGuire, 3 West 98th.

CHAUFFEUR.—We have several good men, with from 3 to 9 years' references on last position; this is not an employment bureau. Society of Professional Auto Engineers, 1,947 Broadway. Tel. Columbus 10276.

CHAUFFEUR. — Gentleman discontinuing automobiles, recommends exceptional, trustworthy, economical, temperate chauffeur; traveled extensively; 15 years' personal recommendations. G 55 Times.

CHAUFFEUR, mechanic, desires position, commercial or private; references; city or country. Wirsing, 643 Hudson Av., West New York, N. J.

CHAUFFEUR desires private position; 12 years' experience; 4 years with last employer; will go anywhere. Tel. Bushwick 956.

CHAUFFEUR.—Private, 25, seven years' driving; repairing, all makes; neat, polite, careful driver. Hackett. Telephone Circle 4187.

CHAUFFEUR.—Nine years' experience, high-class cars; thoroughly competent; highly recommended; careful driver. Castro, 199 East 96th St.

CHAUFFEUR.—Married; ten years' experience; expert driver; mechanic; excellent references. S 101 Times, or telephone Bryant 1267.

CHAUFFEUR, mechanic, French, married, back from war, wishes position, mechanic; private family; country. Write Petit, 120 West 61st.

CHAUFFEUR, married, wishes position with private family; courteous and polite; best references. Levin, 182 East 73d. 2060 Rhinelander.

CHAUFFEUR wishes position with private family; 7 years' experience; best references; city, country. Shelley, 54 West 84th St. Schuyler 9852.

CHAUFFEUR, American, 10 years' experience; 6 years one employer; foreign, domestic cars; unquestionable reference. S 175 Times.

CHAUFFEUR, 38, married, 12 years' experience; do own repairs; city or country; good references. A. J. White, 315 West 68th St. G 20 Times.

CHAUFFEUR. — Married, no children, nine years' experience, any car; mechanic; careful driver; country preferred. J., 136 West 38th St.

CHAUFFEUR, nine years' experience on high-grade cars, wishes private position; careful driver; own repairs; three years with last employer. J. Mayer, 137 West 89th St.

CHAUFFEUR desires private position; 3 years' experience; honorable discharge from army; 15 months overseas. Robert McAllister, 66 West 104th St.

CHAUFFEUR.—Married; ten years' last employer; $35 per week. Curtis. Phone Schuyler 9416.

CHAUFFEUR.—12 years' experience, high-class cars; 8 years one employer; first-class reference. Scholtes, 118 West 97th.

CHAUFFEUR.—Mechanic; colored; 5 years with automobile concern. Cephas, 243 West 63d.

CHAUFFEUR, married, wants position, city or country; experienced; can take charge of place. Nonwt, 112 West 70th.

CHAUFFEUR.—Married; 2 years' experience; gasoline or electric. B 932 Times Harlem or Morningside 2108.

CHAUFFEUR.—Colored; private; any car; good references; careful driver. Smith, 6329 Harlem.

CHAUFFEUR, first-class, single man; experienced, careful; any car; references. K 270 Times.

CHAUFFEUR, 34; mechanic; useful; long experience; reference; $20 per week. K 219 Times.

CHAUFFEUR, mechanic, (25,) white, wants private position, 7 years' experience, city or country; references. Mack, 250 West 135th.

CHAUFFEUR, mechanic; married; first-class references; city or country; experienced high-grade cars. Levett, 110 East 89th.

CHAUFFEUR, Japanese, three years' experience, careful driver, good mechanic. Toki, 17 Concord St., Brooklyn.

CHAUFFEUR.—Seventeen years' experience. 134 East 34th St. Telephone 11 Murray Hill.

CHEF, STEWARD.—Army officer, honorably discharged, desires position, or take charge club restaurant; experienced; best references. S 157 Times.

CHEF seeks position either in club, hotel, or restaurant. L 600 Times Downtown.

CHEMICAL ENGINEER, B. S., two years' general analytical experience, three years supervision manufacture and concentration of sulphuric acid, desires executive position in chemical manufacturing; capable of handling help; A1 references. Executive, 222 Times Downtown.

CHEMIST'S ASSISTANT, 21, Columbia graduate, 1917, knowledge of qualitative analysis, seeks opportunity in laboratory or factory where earnest work will be appreciated. K 365 Times.

CHEMIST, college graduate, with 3 years' experience in analytical, steel, and explosives; best references. E. Washburn, Hartford, N. Y.

CHEMIST, available March 1, 3 years' plant and laboratory experience. O 404 Times Downtown.

CHEMICAL ENGINEER, (30,) University graduate, 6 years' experience, desires position. R 275 Times.

CIVIL ENGINEER, Yale graduate, 6 years' experience highway, railway, and building construction in South America and the States, speaks Spanish, at present chief engineer of construction company, desires a position with a future and which does not involve continual traveling nor living in camps; I have had quite a varied experience, and I am willing to tackle any job in which a technical and executive training might be of value. G 752 Times Downtown.

CIVIL ENGIGNEER, 27, seeking employment vicinity New York; construction experience, 5 years; energetic; hard worker. R 371 Times.

CLERK.—8 years' general office experience; anything with advancement; references. L 743 Times Downtown.

CLERK.—College educated, 19, as office assistant, experienced, neat; $15. G 750 Times Downtown.

CLERICAL WORKER.—Take charge of department handling records and reports. G 17 Times.

CLERK—American, for years resident in representative capacity in Spanish countries, desires position. L 705 Times Downtown.

COLLEGE MAN, 21, ex-army, desires position, banking, hotel clerking experience; salary secondary to start. Eisenheimer, 522 East 136th St.

COMPANION.—Divinity student, returning to seminary next October, would act as companion to one or two boys; experienced boys' worker, camper, and rider; state proposition fully and apply X 207 Times Annex.

CONFIDENTIAL MAN,
with knowledge financing and accounting; at present connected with large manufacturing concern; age, 31; married. S 482 Times Downtown.

## SITUATIONS WANTED—Male.

*Thirty cents an agate line.*

CONFIDENTIAL SECRETARY, or assistant to executive; lieutenant, just discharged; legal training and ability to handle men. S 164 Times.

CORRESPONDENT.—Experienced claim and complaint correspondent; thorough knowledge freight claims, bookkeeping and all office work, wants responsible position; married; best of credentials. A 48 Times.

CORRESPONDENT.—I can write English that spells more business and good-will for every department in your organization; this statement is a fact and not a theory. R 302 Times.

CORRESPONDENT - STENOGRAPHER, 22, expert at shorthand, good letter writer, 4 years' experience, desires connection secretarial capacity. K 348 Times.

CORRESPONDENT.— Competent Spanish English correspondent and bookkeeper desires permanent position; banking and export experience; $25; references. G 24 Times.

CORRESPONDENT, bookkeeper, and general office work; 20 years' experience; executive ability; conscientious worker; chance for advancement. B 934 Times Harlem.

CORRESPONDENT, Christian, (27,) office management, recently department head, desires position where ability can be shown; references. K 340 Times.

COST ACCOUNTANTS.
College graduate, accountancy student, specializing in cost accounting, seeks position with cost accountant or manufacturing concern where initiative and loyalty are appreciated. S 99 Times.

COST CLERK-BOOKKEEPER.—U. S. Navy discharge; accountancy student; manufacturing experience. S. C., 75 Times.

COST CLERK wishes position as chief bookkeeper or assistant manager; 9 years' experience. L 32 Times.

COTTON GOODS SALESMAN, 28, also experienced assistant buyer, has thorough knowledge of accounting, for use part time; at present employed. W 456 Times Downtown.

COUPLE wish positions in country place or farm; wife cook and to do light housework, man to run automobile and to do other house duties; also experienced farmer. Write B 906 Times Harlem.

CREDIT MAN, 30, nine years' experience, desires position; army discharge. S 122 Times.

Dairyman or working foreman desires position on gentleman's estate; American; married; two children. R 260 Times.

DESIGNER, cutter, fitter, having 15 years' reference last employer, desires position in fashionable ladies' tailoring establishment. A 2 Times.

DESIGNER
for children's and junior coats desires to change; best references. G 81 Times.

DISCHARGED SOLDIER, age 23, can do clerical work, but wishes position at anything. Charles Dreher, 773 Amsterdam Av.

DRAFTSMAN and engineer, 10 years' experience, power plant, heating, ventilation, mechanical equipment, buildings, desires connection with consulting engineer, architect, or corporation; $35 per week, or percentage fee. S 147 Times.

DRAFTSMAN, mechanical, long experience; small, special, and automatic machinery, tools, and devices; experienced executive. S 423 Times Downtown.

DRAFTSMAN, Architectural, Superintendent. Can you use man experienced along that line. in any other line? W 436 Times Downtown.

DRAFTSMAN, engineer, wide experience; all mechanical lines; also patents, ideas developed, tools, desires work by the hour or job. Engineer, 32 Sterling Place, Brooklyn.

DRAFTSMAN.—Architectural plans, detail specifications, superintendence. 188 Grand Place, Arlington, N. J.

DRAFTSMAN, well experienced, modern marine oil engines, desires responsible position. X 348 Times Annex.

EDITOR.—Expert trade journal make-up; special articles; salary moderate. K 320 Times.

EDITORIAL WORK wanted; technical, trade, literary; experienced. R 314 Times.

ELECTRICAL ENGINEER, graduate, 29, H. D., 3 years' G. E. testing dept., 2 years' sales engineer, desires responsible position. S 94 Times.

EMPLOYMENT MANAGER,
formerly Supervisor of Labor in charge of employment and welfare for one of largest industrial corporations in East; thorough knowledge of employment methods, wage systems, women in industry, compensation laws, handling accidents, insurance, athletics, and social activities. G 6 Times.

ENGINEER GRADUATE, American-born, 20 years' successful selling and commercial engineering experience here and abroad, for large industrial corporation, desires permanent connection as executive or responsible representative; New York or Eastern location preferred; highest credentials. S 194 Times.

ENGINEERING OFFICER, released from navy, desires position with a concern manufacturing auto, marine, or aviation engines; 14 years' experience and high grade. R 346 Times.

ENGINEERING.
Young man, 17, stenographer, experienced bookkeeping, seeks stenographic connection with construction firm offering a future. L 596 Times Downtown.

ENGINEER, graduate, 15 years' experience designs and construction industrial plants, equipment, steel, reinforced concrete, general engineering. A 47 Times.

ENGINEER CHIEF, 35 years' experience; take full charge; efficient, economical, broad experience, highest reference. B 919 Times Harlem.

ESTIMATOR-DRAUGHTSMAN.
Experienced man on alterations and new buildings wants position with reliable building concern; Government references. Experience, X 219 Times Annex.

EXECUTIVE.
The services of a man (38) of broad experience are available to a growing business corporation or financial institution; honorably discharged from officers' training camp and returning to management of development company with which connected for past four years, but seeking broader field and larger opportunities; experienced in corporation organization, management, and finance; land development and construction work; advertising, publicity, and sales management; has imagination, courage, and loyalty and gives 100 per cent. in service and accomplishment; married; college education; vigorous health. L 728 Times Downtown.

EXECUTIVE.
A STUDENT OF MODERN BUSINESS FUNDAMENTALS, PRACTICE, AND CONDITIONS, WHO HAS HAD 18 YEARS' EXPERIENCE IN COMMERCIAL ACTIVITY; PARTICULARLY QUALIFIED IN ORGANIZING, SYSTEMATIZING, FINANCE, ACCOUNTING, AND OPERATING; ONE WHO HAS DEMONSTRATED THE ABILITY TO CONSTRUCTIVELY DIRECT THE EFFORT OF A LARGE FORCE; IS DESIROUS OF CHANGING PRESENT CONNECTION; NOW EARNING $10,000 PER YEAR. THE OPPORTUNITY FOR DEVELOPMENT MUST BE EVIDENT. IMMEDIATE REMUNERATION IS OF SECONDARY IMPORTANCE. L 773 TIMES DOWNTOWN.

EXECUTIVE.
WELL-EDUCATED MAN OF 35, WHO HOLDS IMPORTANT EXECUTIVE POSITION IN EDUCATIONAL FIELD, DESIRES CONNECTION WITH COMMERCIAL ESTABLISHMENT THAT CAN USE HIS ABILITY TO ORGANIZE, HANDLE CORRESPONDENCE, MANAGE OFFICE, ETC.; HAS BUSINESS EXPERIENCE AND TRAINING; NO OFFER LESS THAN $4,000 CONSIDERED. W 557 TIMES DOWNTOWN.

EXECUTIVE.—College man, with twenty-three years' experience in building construction and executive positions, desires to connect with a firm where his technical training may be of value; willing to go out of town, and now open for employment; average earnings last four years $4,000. S 144 Times.

EXECUTIVE.
ENERGETIC EXECUTIVE, AGE 32, WITH 12 YEARS' EXPERIENCE IN BUSINESS ADMINISTRATION, FACTORY, AND OFFICE, COVERING ORGANIZATION, PURCHASING, AND PRODUCTION WORK. MANAGER, 1,419 LONGFELLOW AV.

EXECUTIVE, LAWYER, DESIRES POSITION, BUSINESS OR PROFESSION, AGE 29; ADMITTED N. Y. AND N. J. GENERAL PRACTICE 6 YEARS; LL. B., LL. M.; SALARY $3,000. REPLY X 253 TIMES ANNEX.

EXECUTIVE.—New York attorney, recently released from army, seeks connection with progressive concern with view of making himself valuable in executive capacity, or as assistant to an executive; has good record; can furnish excellent credentials. R 279 Times.

EXECUTIVE.—Ensign in Pay Corps of navy, 28 years of age, university graduate holding degree of Bachelor of Laws, possessing initiative, pep, ability, and experience, desires to connect with concern or individual in capacity of executive. Z 383 Times Annex.

EXECUTIVE or assistant, (27,) Christian, office management; good correspondent; experienced; recently in charge of a purchasing division U. S. Government department, seeks responsible position with reliable concern; references. K 339 Times.

EXECUTIVE.—Responsible connection desired by married man, 26, associated eight years with prominent establishments; executive experience in sales, purchases, credits, collections, costs. L 777 Times Downtown.

EXECUTIVE, loyal, efficient, just relieved of military duties, desires affiliations. K 334 Times.

## SITUATIONS WANTED—Male.

*Thirty cents an agate line.*

EXECUTIVE.—Sergeant, honorable discharge, college education, sick of promises, wants position where ability, energy and good common sense will earn a living and a chance at a future. R 334 Times.

EXECUTIVE, WITH TWENTY YEARS' EXPERIENCE AS SECRETARY, TREASURER, OFFICE AND CREDIT MANAGER; AMERICAN; 40; BEST REFERENCES. Z 216 TIMES ANNEX.

EXECUTIVE.—Man, (47,) thorough mechanical training and knowledge, long experience as department head, shop methods, and management, wants position of responsibility; references. R 305 Times.

EXECUTIVE SALESMAN desires opportunity; made $15,000 yearly; now employed; recommended. O 418 Times Downtown.

EXECUTIVE.—Can produce results; metal manufacturing, tool work, consulting, permanent, or temporary. M. G., 981 Tiffany St.

EXPORTERS.—Man, (35,) with technical education, foreign travel, broad business executive experience, now buying, selling steel, metals, machinery, equipment for large exporters, would make excellent foreign representative. A 3 Times.

EXPORT. — French engineer and business man, with European experience, having offices in Paris, since 3 years member French Purchasing Commission in U. S., thoroughly familiar with American business methods, complete knowledge of English, French, German, would consider connection with American corporation. Z 391 Times Annex.

EXPORT MAN, just released, experienced in all phases export cotton business, marine insurance, and ocean freight, desires permanent connection; if properly situated could arrange foreign and domestic connection. K 256 Times.

EXPORT.
Mechanical engineer, single, several years' experience in production and system work, wants to enter the export field; has extensively traveled in Europe, speaks English, French, German; references; interview. B 546 Times Downtown.

EXPORT
Bookkeeper, experienced, rapid worker, and capable of handling large amount of accounts; also familiar with export shipping and buying; knowledge of Spanish. G 778 Times Downtown.

EXPORT
Young man, (30,) South American, widely traveled, fluent knowledge Spanish, French, English, Italian, bookkeeping, desires promising position; best credentials; salary $25. A 30 Times.

EXPORT MANAGER, 34, American, 15 years' experience, knowledge of Spanish, wishes connection with manufacturer to start or develop export department; highest references. S 403 Times Downtown.

EXPORT AND IMPORT.—College graduate desires position with export and import house where he can learn the business; salary secondary to training and experience. S 107 Times.

EXPORT SALESMAN, experienced, desires position to travel Spanish-speaking countries; four years in the Argentine Republic. L 338 Times.

FACTORY MANAGER,
36; college education; practical executive, energetic, and resourceful; 11 years' experience; can obtain maximum production through original systems without upsetting the equilibrium of the factory and personnel. S 167 Times.

FACTORY MANAGER'S ASSISTANT, 32, 12 years manufacturing and business experience; accustomed to handling technical matters; dependable, resourceful, demonstrated executive ability. M. D., 1,851 Park Place, Brooklyn.

FARM MANAGER, American, age 40, married, strictly temperate, desires position on private estate or commercial farm where results from financial standpoint are the requirement; permanent position with a future desired; agricultural college training; have successfully managed 600-acre place for 6 years; open for engagement after March 1; first-class references; will go anywhere. Address S 121 Times.

FARM or ESTATE MANAGER. — Position wanted by college graduate; American; 30 years of age; married; small family; thoroughly understands all branches of agriculture; several years' successful experience; especially desirous of locating with a progressive interested owner who wishes to develop his live stock and put his place under a high state of cultivation. Z 346 Times Annex.

FARM MANAGER, young, able, aggressive, life experience, technical training. P. L., 150 Times.

FARMER and gardener, Bohemian, married, (1 girl 10;) life experience in all kinds of farming and gardening; highest references former employers; can be interviewed; wants position on gentleman's farm where his experience could be utilized. S. N., 215 Union St., Union Hill, N. J.

FARM AND ESTATE MANAGER wishes position on gentleman's estate, with years of practical experience in all branches production of sanitary milk, &c.; 41 years, no family; highest references. A 8 Times.

FARM MANAGER.
Capable of taking full charge of country estate; life experience in handling stock, vegetables, lawns and shrubbery. B 501 Times Downtown.

FARMER.—Ready now; married; American; 40; practical; scientific; life experience; efficient, economical methods; general farming; anywhere; all branches; interview only; best positions. G 731 Times Downtown.

FARMERS, married man and son, wish place; both practical. G 772 Times Downtown.

FIGURE ARTIST.—At present employed, desires change; all around advertising experience, from layout to finished product; all mediums. K 172 Times.

FINANCIAL AND ORGANIZATION EXECUTIVE
desires connection which calls for superior executive ability, judgment, initiative, resourcefulness, tact and adaptability; successful sales and executive experience in both the commercial and manufacturing fields combined with knowledge of analytical accounting renders him capable of assuming an important part in the general management; now connected in a responsible capacity with a large manufacturing concern; compensation in proportion to the results achieved. R 356 Times.

GARDENER.
Sir: Do you need good gardener? Who has had agricultural training, 15 years' practical experience in growing of flowers, vegetables, small fruits, under glass and outside; can lay out gardens, care of lawns, driveways, keep place in a first-class trim; can grow farm crops, manage live stock, care of implements; married, age 35, one baby; references and details on application; wages $80 a month and privileges expected. Z 394 Times Annex.

GARDENER.—Head, or Superintendent on private estate; life experience in all branches pertaining to a gentleman's estate; American citizen; would like to hear from some one requiring the services of same, stating wages in first letter; have first-class references for last twenty years. Reply to H. Beudeton, 55 Adams St., Bridgeport, Conn.

GARDENER, FARMER, would like position, thoroughly experienced with flowers, vegetables, gardening, and poultry; understands all about incubators and all the work connected with the running of a country place; ten years in my last position; best references furnished. Address J. G., 137 Highland Boulevard, Brooklyn, N. Y.

GARDENER, head, English, single, 37 years of age; life experience in greenhouses and outside, with fruits, plants, flowers, and vegetables, and care of private estate; excellent references as to character and ability. Walter Dack, Great Hill, Marion, Mass.

GARDENER or SUPT., to take full charge; thoroughly experienced in all horticultural work, growing and forcing under glass of flowers, fruit, and vegetables; care of shrubs, lawns, roads, &c.; farming on small scale. Bruce, 15 Marshall St., Newark, N. J.

GARDENER, married, (38,) experienced; vegetables, fruits, greenhouses, flowers; take care of all live stock and farm machinery; handy with tools; best references. E. W., P. O. Box 204, Greenwich, Conn.

GARDENER, (head,) 34 years old, 1 child, 9 years old, 20 years experience in and out doors; wife willing to take boarders; personal references. V. S., Roslyn Heights, L. I., P. O. Box 123.

GARDENER.—Wishes country position, understands gardening and stock; willing to make himself useful; can furnish best references. S 123 Times.

GARDENER.—Thoroughly up all branches vegetables, fruit, flowers, lawns, all kinds shrubbery; best references. T. B., 368 Lexington Av.

GARDENER.—Life experience, both greenhouse and outdoors. A., 1,229 Bedford Av., Brooklyn.

HORSEMAN.—Man with ten years' experience in the care and handling of saddle horses, desires a position; capable of taking full charge of stable; private stable preferable. Z 382 Times Annex.

HOTEL MANAGER, at present conducting New England hotel successfully, wishes Southern connection for next season; American plan. Z 398 Times Annex.

HOUSEMAN, Valet or Useful Man, experienced officer's servant; honorable discharge, seeks position in bachelor's apartment, hotel, or club. R. M., care of Clark, 305 West 23d St.

HOUSEMAN in private family; competent and trustworthy. A., 1,229 Bedford Av., Brooklyn.

INSURANCE PLACER or anything with future; 12 years' experience; references. B 493 Times Downtown.

## SITUATIONS WANTED—Male.

*Thirty cents an agate line.*

INSURANCE.
Married man, 37, over 10 years' insurance brokerage experience, from boy to office manager, with executive ability, tact, initiative, and the habit of looking after the interests of his employers as if they were his own, seeks position in brokerage office or agency; would consider partnership arrangement with hustler who cannot give attention to office details, or manage insurance department of mercantile house; salary commensurate with worth; highest references. G 762 Times Downtown.

I AM A TRAVELING SALESMAN, with unquestionable record for ability, honesty, and general efficiency; if you have a legitimate proposition that will pay at least $2,500 net above expenses, salary and commission, it will cost you nothing to talk with me; must be legitimate; no insurance scheme; sell preferably wholesale and retail book, stationery, toy, drug, sundry and housefurnishing trade; Middle West and South. G 719 Times Downtown.

I KNOW
a young man, 35, who has sixteen years' experience selling to grocery, drug, and department stores in Greater New York and vicinity, has been a minor executive for large corporation for past five years. He is now looking for a bigger opportunity. Can you use him? G 21 Times.

INSPECTOR AND EXPEDITOR,
seven years' experience in supervising production of machinery and equipment, desires position of responsibility; excellent credentials. G 716 Times Downtown.

ITALIAN, FRENCH, GERMAN, SPANISH translator; good English guaranteed. L 675 Times Downtown.

JAPANESE, honest, sober, desires position, waiter or houseman; reference. K 297 Times.

LAW CLERK, experienced, desires position with afternoon privileges; best references. S. Michelman, 171 Macdougal St.

LAW CLERK.—Second year student; knowledge bookkeeping; ambitious; hard worker. B 502 Times Downtown.

LAWYER, active, energetic, young, recently discharged from navy, desires responsible position requiring executive ability. G 785 Times Downtown.

LAWYER, experienced accounting and trust company, desires position; salary $2,600. S 427 Times Downtown.

MACHINIST.—Tool, diemaker, experimental; accurate, thoroughly experienced. Weinberg, 1,441 Boston Road.

MAINTENANCE, sprinkler systems, electric elevators, pumps, general repairs. Newill, 4,288 3d Av.

MANAGER.—I desire to connect with a manufacturer who is not content with records of past performance; I offer my years of experienced analytical ability, which is practical, with the understanding relative values of things and accomplishments which are worth while; I possess individualistic mentality capable of adaptation and adjustment in production, costs, and classification of accounts, resulting in a well-balance organization; salary must be commensurate with services offered. S 148 Times.

MANAGER.—Fifteen years' responsible connection with an important and progressive New York City trust company has fitted me to assume complete management of the office of an estate or the affairs of a wealthy individual; highest grade references. Z 327 Times Annex.

MANAGER.—Service efficiency, successful selling and sales promotion record; served as district manager large automobile manufacturer; will consider high-grade selling or organizing proposition. S 181 Times.

MAGAZINE WRITER, university man, free lance; wants position with publishers or newspaper; work shows originality and attractiveness; real offer secures exceptional man. A 25 Times.

MANAGER.—In connection with own property will accept personal management of real estate, financial, or other business (New York City only;) reliable. B 924 Times Harlem.

MANAGER.—Automobile man, expert estimator on painting, trimming, mechanical work, &c., tactful in handling owners, open for service manager or similar position. A 7 Times.

MAN, ambitious, (31,) mastering both French, English languages, would like to study in spare time in view of future prospects, import and export trading, and make himself useful in concern where thorough knowledge of both langages is necessary. L. P., Box 5, Jamaica.

MAN, 38 years, married, formerly installment business for myself, would like position salesman, canvasser or collector; can furnish cash security; A-1 references. K 347 Times.

MAN, 37 years, desires immediate position; 20 years' office experience, auditor, bookkeeper, credits, executive; capable taking full charge of office; excellent references. K 336 Times.

MAN.—Have had ten years' selling experience, and am at present employed, but would like to make better connections. Discharged Officer, Box 134, 852 Columbus Av.

MAN, age 57, experience, cashier, mail clerk, timekeeper; highest references; bond or security if required. B 925 Times Harlem.

MAN.—Air service flying officer, honorably discharged, seeks outside position with future; excellent references. S 397 Times.

MAN and wife, colored, want position as cook and houseman; city or country. 231 West 131st St.

MASSEUR, Swedish, graduated, qualified, highly recommended, also expert automobile driver, wishes desirable position to gentleman. Kellin, 727 Lexington Av.

MANUFACTURING. — Young man, (20,) wishes connection with manufacturing concern; credentials. S 481 Times Downtown.

MECHANICAL ENGINEER, with several years' experience in machine shop production, maintenance, system work and cost accounting, wants position in or near New York; references. Interview B 547 Times Downtown.

MECHANICAL ENGINEER, factory executive, design, development, and manufacture special and automatic machinery, production, tools, interchangeable parts, experimental and research work; 20 years' experience many lines. S 422 Times Downtown.

MECHANICAL ENGINEER, 35, married, 10 years' experience in design, construction and maintenance of steam power plants and factories; desire position as construction and maintenance engineer. Z 352 Times Annex.

MIDDLE-AGED MAN wishes position; very handy with tools. Maxwell, 411 West 35th.

MR. SALES MANAGER.
Have you a selling position for an educated American, 26 years old, experienced stenographer and correspondent, and wants to get into the selling game? If so, write Ambitious, B 537 Times Downtown.

OFFICE position of any kind wanted by man who has held responsible positions, such as office manager, advertising manager, sales manager, &c., with leading houses; would assist busy executive; good systematizer and detail man. Address Box R 359 Times.

OFFICE MANAGER, 32, accustomed handling technical and manufacturing problems; systematizer and accountant; purchasing experience; dependable, reasonable; demonstrated executive ability. D. D., 1,851 Park Place, Brooklyn.

OFFICE MANAGER OR SECRETARY, 12 years with present firm; general supervision business plans and policies; intelligent, constructive assistance in organizing; systematic control of details; reasons for change; salary $4,000. L 3 Times.

OFFICE ASSISTANT, junior clerk, 8½ years experience; quick typist, operates Elliott-Fisher; legible penman; accurate figurer; unquestionable references; Christian; $15. S 448 Times Downtown.

OFFICE MANAGER, (30,) THOROUGH BOOKKEEPER, CREDITS, COLLECTIONS, SALES, ADVERTISING EXPERIENCE; WHOLESALE MANUFACTURING; EXCELLENT CREDENTIALS. S 139 TIMES.

OFFICE EXECUTIVE, auditor, treasurer experience, now with large corporation, desire connection with smaller yet progressive company; married; age 31; salary $4,500. G 51 Times.

OFFICE MANAGER.
Twenty years' experience; credit, collections, finances, correspondence; experienced accountant and systematizer; all modern methods; competent executive, with initiative and diplomacy; highest credentials. D. K., 252 Times.

OFFICE MANAGER wishes position in Stock Exchange office; thorough knowledge of every phase of the business. L 747 Times Downtown.

OFFICE ASSISTANT.—N. Y. U. evening student, honest, courteous, hard worker; desires position; knowledge typewriting; salary secondary. O 423 Times Downtown.

OFFICE MANAGER.
Expert stenographer, bookkeeper, cost accountant, systematizer, correspondent, handle credits and collections; executive ability; $30-$35. K 326 Times.

OFFICE ASSISTANT, (30,) well educated, 10 years' engineering experience, business ability, initiative, tact, personality, good correspondent, wishes connection with well-established organization. K 354 Times.

OFFICE ASSISTANT, 22 years old; assistant bookkeeper, stenographer; can see customers; 4 years' experience; salary $20. G 738 Times Downtown.

OFFICE BOY, beginner, 16, knowledge of bookkeeping, wishes position with advancement. Thomas Levine, 333 Crester St., Brooklyn.

OFFICE CLERK and timekeeper, experienced, familiar with Taylor system; qualified take entire charge routine of office. S 414 Times Downtown.

## SITUATIONS WANTED—Male.

*Thirty cents an agate line.*

OFFICE MANAGER, accountant, credit checker; thoroughly experienced; honorable army discharge. A 32 Times.

OFFICE ASSISTANT.—Young man, 16, desires position; salary, $12. L 701 Times Downtown.

PERSONAL MANAGER.—Headmaster prominent boys' school, university graduate, large experience teacher, administrator, business experience; trained in psychology, vocational counselling, wants opportunity as personal manager or employer. L 23 Times.

PORTER, white, 5 years' experience, wishes position as head porter. Frank Knedlhans, 420 East 72d St.

PORTER.—Colored man wants position as porter or elevator runner; good reference. 211 West 18th; phone 3958 Morning; H. M.

PRINTER.—Practical man with spare time afternoons and all Saturday desires connection advisory capacity with advertising or business using quantity of printing. K 338 Times.

PRINTING, ADVERTISING SALESMAN.
Now doing well, good reasons to change, wants connection with advertising specialty or up-to-date printing concern; proven selling and creative ability; good advertising ideas; thoroughly practical in all details of the business; will go anywhere. G 45 Times.

PRINTING MANAGER; ESTABLISHED REPUTATION; EXPERT PRINTER; FIRST-CLASS PROPOSITION ONLY; HIGHEST REFERENCES. ADDRESS L 776 TIMES DOWNTOWN.

PRINTING SALESMAN, experienced, much business, best references, desires new contract. S 499 Times Downtown.

PRINTING SUPERINTENDENT. — Familiar with calenders, costs, estimating. Box 9, 326 9th St., Brooklyn.

PRINTING COST MAN and estimator. Box 16, 326 9th St., Brooklyn.

PRODUCTION MANAGER.
Mechanical engineer with broad practical and theoretical experience; have established systems in cost and production records; at present connected with large manufacturing concern; further details on personal interview. S 192 Times.

PURCHASING AGENT.
Young man, 26, just released from service, 2 years' college education, 7 years' experience buying and selling ladies' wear; confident of ability to make good under adverse conditions; excellent appearance and convincing speaker; would be an asset to a resident buyer's staff; untiring worker; finest references available; remuneration secondary to future. L 714 Times Downtown.

PURCHASING AGENT
open for offers from concerns offering suitable latitude in purchasing; at present employed by large manufacturing concern; details at interview. Box S 193 Times.

REAL ESTATE, 32, executive ability, extensive experience, collecting, leasing, supervising repairs, thorough knowledge of bookkeeping, desires permanent position with opportunity; highest references. B 923 Times Harlem.

REAL ESTATE COLLECTOR, having charge of repairs, leases, insurance, etc., middle-aged man, would like to secure position of trust with firm or individual; best references furnished; fifteen (15) years with present employer. Roy, W 455 Times Downtown.

REAL ESTATE MANAGER, collector, reliable, efficient; know value of repairs, understand bookkeeping; experience, references; salary reasonable. A 52 Times.

REAL ESTATE.—Thoroughly experienced apartment management, collections, repairs, mortgages; inside or out; competent manage branch office. B 940 Times Harlem.

REAL ESTATE COLLECTOR, understands repairs, seeks connection where experience counts. K 346 Times.

REPRESENTATIVE.
Allied army officer, with military mission, to be shortly mustered out, at present in this country for the buying and exporting of raw goods, machinery, and engineering equipment, wishes engagement with firm of American manufacturers who are contemplating exporting to European countries and wish to be personally represented abroad; speaks several languages, has knowledge of present and prospective markets; can furnish highest of references. K 222 Times Annex.

REPRESENTATIVE. — Attention, exporters! Army officer, released from service, desires connection as manufacturer's representative for Cuba; I have three years' experience in that territory. K 276 Times.

RESEARCH MAN, (25,) in trade and industry, until recently on staff of Bureau of Research, War Trade Board, foreign trade specialist, able investigator and writer, practical business and accounting experience, open for part or whole time engagement. L 710 Times Downtown.

SALES MANAGER, (American, Christian,) executive, advertiser, correspondent, credits, &c.; recently disposed of own business seeks opening with progressive firm where ability and close attention to business will bring results; immediate compensation no object if opportunity promises permanent future; references. B 480 Times Downtown.

SALESMAN. — Bright, capable, serious-minded young man, successful sales and employment record, now connected with one of the largest men's wear manufacturers in America, assisting in city sales department, where $1,000,000 business is done yearly, desires to make a change for legitimate reasons, and will entertain an interesting, permanent future offering position as salesman or inside man, in his own or another line. S 200 Times.

SALESMAN—A PRODUCER
with successful selling record; can sell merchandise, specialties; am heavyweight producer, understanding broad underlying scientific principles of selling and advertising; want connection with progressive institution; can furnish highest credentials as to ability and character. K 308 Times.

SALESMAN, 27, honorably discharged, nine years' experience as salesman and manager with large corset manufacturer, wishes to connect with house in a kindred line, where experience and thorough business training will receive proper remuneration; highest references as to character and ability. A 1097 Times Harlem.

SALESMAN, Pacific Coast experience, nine years general lines, desires reliable manufacturer's line; age 30; well educated; widely acquainted; good connections; proved producer; will maintain San Francisco office if desired; commission basis preferred; excellent references. K 269 Times.

SALESMAN.—Having successfully represented a specialty line in Detroit and vicinity for the past 15 years, am again open for another good line in said territory. What have you to offer? Must be on salary and commission basis. Address H. B. Barker, 254 West 132d St., New York City.

SALESMAN, 32, now earning about $2,500 yearly, salary and commission, selling specialty, wishes to connect with export house with object of later becoming South American representative; some knowledge of Spanish, French, and German. R 387 Times.

SALESMAN, who for 6 years successfully sold advertising for leading agency, understands merchandising, desires connection with reliable mercantile or commercial house; excellent record; highest references. B 578 Times Downtown.

SALESMAN, strong, forcible, is ready to take a staple line for the coast; would accept traveling line, but prefers resident representation. Full particulars by writing to M. Jacobs, 1,712 Webster St., San Francisco, Cal.

SALESMAN.—Experienced, age 23, single, home from successful road trip Feb. 24, desires change March 1 or 15; best references; will consider reliable concern only. Abraham Weisbard, 1051 Eastern Parkway, Brooklyn.

SALESMAN.—Young man, (28,) automobile at his disposal, desires to cover Brooklyn and Long Island with good selling proposition; salary or commission. A. K., 416 Arbuckle Building, Brooklyn.

SALESMAN, discharged officer, 5 years' structural engineering, 2 years' selling experience, desires connection with automobile or other reliable concern, inside or outside. G 28 Times.

SALESMAN, (31,) experienced; have represented company in South selling wholesale and retail grocers; want to connect with a company for Northern territory. L 758 Times Downtown.

SALESMAN, with city connection, desires representations for card signs, cartons, boxes, corrugated, and labels; no objection to firms located outside N. Y. City. K 314 Times.

SALESMAN.—Intelligent, industrious, capable, experienced; willing to learn your line; possess good personality, common sense, initiative, and tact; references. Sherman, 1,530 Bryant Av., Bronx.

SALESMAN, experienced and of ability, especially in Spanish-American countries, perfect knowledge of Spanish, also French, highest references, is open for engagement. Answer R 385 Times.

SALESMAN, Canadian, 36 years old, several years in South America, desires exclusive representation of manufacturers for whole or part of South America; only serious propositions considered. S 407 Times Downtown.

SALESMAN, (28,) thorough knowledge of cotton goods, desires connection with ready-to-wear house; also expert accountant; at present employed. W 459 Times Downtown.

SALESMEN.—Reputable ready-to-wear lines for St. Louis and vicinity by three associated salesmen of proven ability; strictly commission basis. K 254 Times Annex.

SALESMAN, experienced, college graduate, expert stenographer, age 25, married, wishes wholesale proposition, salary, and commission. W 440 Times Downtown.

SALESMAN.—I want to sell on strict commission basis; mercantile line or any clean-cut, high-class proposition; reliable house only. H. R., 68 Times.

SALESMAN.—Philadelphian desires first-class line silk, cotton or wool piece goods for cutting-up trade and dept. stores. Z 392 Times Annex.

SALESMAN, experienced, wants to sell wholesale trade in New York City, for reliable manufacturer, commission basis. L. G., 309 Broad St., Newark, N. J.

## SITUATIONS WANTED—Male.

*Thirty cents an agate line.*

SALESMAN selling over $200,000 worth bottles exclusive liquor ware desires highest-class company. [illegible] 404 Times Downtown.

SALESMAN, seven years' experience selling specialties, desires permanent connections with any live proposition. G 755 Times Downtown.

SALESMAN, experienced through Jersey; has showroom, office and automobile in Paterson, open for proposition. R 271 Times.

SALESMAN, drug and sundries, acquainted with Pacific Coast trade, wants lines; salary or commission; would consider Eastern territory; references. R 368 Times.

SALESMAN.—Experienced; good personality; convincing talker; desires connection with large concern; must be good proposition; references. B 933 Times Harlem.

SALESMAN, high class, merchandise and advertising, returning soon to Pacific Coast, desires connection; reliable concern only. A 36 Times.

SALESMAN, bookkeeper, correspondent, desires connection with growing coat, suit or dress concern; college education; executive ability. B 581 Times Downtown.

SALESMAN; discharged officer; married; seven years' experience wholesale; two years' cost accountant; well educated; best record. B 904 Times Harlem.

SALESMAN, able, experienced, successful, wants good line high-class trade. O 411 Times Downtown.

SALESMAN, experienced handling mill and factory supplies, desires new connections. R 318 Times.

SALESMAN. — Experienced notion, fancy goods, and toy line; A1 references. G 714 Times Downtown.

SALESMAN, export, traveling in Cuba, desires to take a few additional lines; ready to sail. S 91 Times.

SALESMAN, 27, experience, wishes connection with reliable concern, city, travel. G 14 Times.

SALES & OFFICE MANAGER, (40) Experienced Staple Specialty Lines. S 465 Times Downtown.

SALESMAN, young married man wishes to connect with wholesale house; wearing apparel preferred. B 927 Times Harlem.

SALES MANAGER—PROMOTION MAN.
Successful record in specialty sales, planning, and administration; wide acquaintance among better specialty salesmen throughout country; thorough advertising experience; good writer; thoroughly practical, sensible, energetic, seeking broader opportunity. W 452 Times Downtown.

SALES MANAGER.—High-class specialty man; good closer; best references. G 47 Times.

SALES PROMOTION MANAGER SEEKS WIDER FIELD.
Nine years' experience, familiar with every detail of work and management of campaigns; an able writer and correspondent, close buyer of space, printing, &c.; strict disciplinarian, but competent handler of help.
Foundational experience seven years buying, checking, handling, using mill supplies and equipment.
Position sought—one in present capacity where hard work and conscientious effort will be rewarded with proper salary, or in a "producing" (sales) capacity for concern desiring man of my qualifications.
Age 34, Christian, married, free to go anywhere, healthy, dignified, sober, industrious. Address G 717 Times Downtown.

SALES PROPOSITION.—Young man, (23,) high school graduate, energetic, ambitious, desires connection with selling end of progressive concern where ability and faithfulness are rewarded. Can you use a man, heretofore indoors, with no previous sales experience, but who feels that selling is his vocation and who is willing to start at moderate salary to prove it? Local territory desired. B. R., 416 Arbuckle Building, Brooklyn.

SALES PRODUCER.
A YOUNG MAN, (34,) MARRIED, SEEKS OPPORTUNITY WITH SMALL FIRM; CAPABLE SALES ORGANIZER, CORRESPONDENT, AND PRODUCER; RECORD SPOTLESS. C 801 TIMES ANNEX.

SALES ENGINEER.
Experienced trader, shop and college trained, domestic foreign trade machinery, plants, materials; present employer liquidates. O 420 Times Downtown.

SECRETARY. — Literary and clerical worker, experienced correspondent, publicity man, 21, present employed, desires secretarial position. A 49 Times.

SECRETARY, experienced assistant for executive, bookkeeper, correspondent, stenographer; executive ability; 23; travel if necessary; highest references. M 1300 Times Bronx.

SECRETARY, young man, chief yeoman to commanding officer, desires position as private secretary; has five years' experience; can furnish suitable references. V. A. Shea, 88 Grove St., Montclair, N. J.

SECRETARY-CORRESPONDENT, (25,) 8 years' experience; initiative, executive ability, desires responsible position with reliable firm. Box H. B., 105 Times Downtown.

SECRETARY-STENOGRAPHER.—Christian, executive ability, long experience, seeks offer; well educated; A1 credentials. L 760 Times Downtown.

SECRETARY or assistant in a capacity offering good opportunities; stenographer, 21, rapid typist and good correspondent, desires position; A1 references. R 338 Times.

SELLING AGENT.—Successful San Francisco selling agent, temporarily located here to obtain Pacific Coast local and export agencies; machinery, hardware, or electrical line. Address Agent, 520 Shepherd St., Washington, D. C.

SHIPPING CLERK, 12 years' experience, handy with tools, capable of taking entire charge of shipping department, seeks position. Joseph Kouril, 322 East 155th.

SHIPPING and Receiving Clerk, young man, (21,) 4 years' experience; expert packer; highly recommended. B 532 Times Downtown.

SHIPPING, TRAFFIC MAN, (37,) thoroughly experienced, manage help, take charge domestic, export, desires permanent position. B 561 Times Downtown.

SHIPPING MANAGER, experienced, import, export, domestic traffic; warehousing, lighterage, trucking, handling labor; rates, routings. Executive, K 278 Times.

SHOE MAN.—Young man, 23, thoroughly experienced in buying and selling shoes and findings, is open for position as manager or assistant; no objection to out of town. B 102 Times.

SWIMMING INSTRUCTOR, Japanese, 11 years' experience. Hiro, 17 Concord St., Brooklyn.

STENOGRAPHER-Secretary-Correspondent.—Clean-cut Christian; executive ability; age 25; 7 years' experience; technical experience; capable mastering technicalities grammatically; highly educated; good personality; quick, punctual, conscientious, painstaking; above ordinary thinks fast; excellent memory; $25. G 743 Times Downtown.

STENOGRAPHER.—SPANISH-ENGLISH.
Young man, (23,) American, desires connection with progressive export or mercantile firm offering good prospects for advancement; honorably discharged from U. S. service; long experienced; well recommended. L 575 Times Downtown.

STENOGRAPHER, knowledge bookkeeping, high school graduate, studying accountancy, desires position with accountants or firm where future for ambitious young man is guaranteed. G 756 Times Downtown.

STENOGRAPHER, typist, two years' experience, high school education, best references, desires position large firm; salary $20. L 751 Times Downtown.

STENOGRAPHER-SECRETARY.
Experienced; Gentile; best references; position with future to right young man; $25 start. L 21 Times.

STENOGRAPHER - BOOKKEEPER, high school graduate, competent; five years' experience; references. L 686 Times Downtown.

STENOGRAPHER - SECRETARY; report speakers verbatim; university graduate; seven years' experience; selling experience; age 25; married. W 448 Times Downtown.

STENOGRAPHER-SECRETARY, expert, 32, high school graduate, 5 years' experience, desires position with progressive concern; $25. B 568 Times Downtown.

STENOGRAPHER, (21;) rapid, accurate; long experience; speaks Spanish; wishes position. G 351 Times.

STENOGRAPHER, high school graduate, experienced, reliable, recommended, seeks position; $25. G 730 Times Downtown.

STENOGRAPHER.—Law; 24; honorable discharge; former court stenographer; university education. A 28 Times.

STENOGRAPHER, knowledge bookkeeping, law, wants position afternoons, evenings law office. L 775 Times Downtown.

STEWARD wishes position, town or country club or hotel; run restaurant own account; wife good housekeeper. R 233 Times.

STOCK AND ORDER CLERK, age 17, desires position in wholesale house; 2 years' experience. B 540 Times Downtown.

STOCK CLERK.—Cottons, silks, floor salesman; fine appearance; $15. Rogers, 3,528 Broadway.

SUPERINTENDENT.—Age 44; thoroughly conversant with manufacturing of tin cans and metal containers, lithographing of tin plates, and all matters pertaining to press and die work, also assembling operations. Fully understands correspondence, costs systems, handling of male and female labor, and generally qualified to take management of a manufacturing plant. Highest references. O 409 Times Downtown.

SUPERINTENDENT for auto service station and machine shops; pleasure, commercial, foreign, and domestic cars; engineer and first class mechanic; 14 years' experience; wants change; best of references. K 384 Times.

SUPERINTENDENT OR FOREMAN.—Thorough, practical experience folding paper box line, paraffine cartons and color printing; good executive. S. F., 336 Times Downtown.

Shipp & Osborn
REAL ESTATE,
Newburgh, New York.
February 11, 1919.
The New York Times:
Our advertisement in the Real Estate columns of The New York Times, offering for sale a large timber tract and band saw mill in the Adirondack woods, brought us more satisfactory and substantial results than any other advertisement of similar kind in any newspaper during our thirty-one years of business experience.
SHIPP & OSBORN.

## SITUATIONS WANTED—Male.
*Thirty cents an agate line.*

SUPERINTENDENT or Manager.—Industrious, reliable man, chemical and technical education, wants position in factory or wholesale house. X 240 Times Annex.

SUPERINTENDENT desires position on farm; has 15 years' practical experience. S 125 Times.

SWITCHBOARD OPERATOR, &c.—Young lady wishes position as switchboard operator or general office assistant; experienced; salary $12. Miss Ena Aronstein, 123 East 88th St.

TECHNICAL MAN (30) desires connection with commercial house; 10 years' engineering experience; business instincts; initiative, personality. K 353 Times.

TECHNICAL ENGINEER, manufacturing experience, desires to locate with reliable concern as manager; production and maintenance engineer. G 745 Times Downtown.

TRADE PAPER EDITOR, thoroughly versed in commodity markets, attractive make-up, careful, seasoned, all-round newspaperman with years of experience on metropolitan dailies, seeks permanent connection. Fad, L 683 Times Downtown.

TRAVELING SALESMAN.—Young man, (23,) acquainted with South American trade, wants position as traveling salesman; thorough knowledge of Spanish and French; college education; A1 references. K 244 Times.

TRAFFIC EXECUTIVE, now connected with large industrial concern in New Jersey, desires change; good organizer; 12 years' experience; salary $3,500; references. L 725 Times Downtown.

TRAFFIC MAN, 27, thoroughly experienced in routing, tracing, and claim work systems; exceptional records for managing claim work in efficient manner; references. G 741 Times Downtown.

TRAFFIC MANAGER, eight years' export, domestic; fully qualified, all angles; permanent, appreciative connection desired; excellent references. G 727 Times Downtown.

TRAFFIC MANAGER, 29, just returned from France; 10 years' experience; executive; domestic, export, import. B 329 Times.

TRAFFIC MANAGER, thoroughly experienced; $3,000 per annum; best of references. B 508 Times Downtown.

VARNISH MAKER desires position; practical cooker gums, oils, grinding machines, enamel, varnish, white and color; best city references. C. B. Williams, 321 Stuyvesant Av., Brooklyn.

WELL EDUCATED, COMPETENT SECRETARY WHO CAN ASSUME YOUR MINOR RESPONSIBILITIES AND HANDLE TIME-CONSUMING DETAILS, WILL ENABLE YOU TO ACCOMPLISH MORE; IF YOU CAN USE THE SERVICES OF MAN OF INITIATIVE AND ABILITY, AGE 35, ADDRESS W 433 TIMES DOWNTOWN.

WELFARE, 7 years' experience, state compensation bonus; medical attention, employment and general welfare work. B 379 Times.

WHO CAN USE young man, (25,) with executive ability and experienced as office manager, familiar with accounting, traffic, selling, and modern office methods? Moderate salary. K 337 Times.

WRITER.—AN EXPERIENCED JOURNALIST AND MAGAZINE WRITER WITH EXECUTIVE ABILITY DESIRES POSITION; HAS WORKED BOTH IN NEW YORK AND LONDON; HIGHEST REFERENCES. K 781 TIMES DOWNTOWN.

YOUNG MAN, 20, one year college, one year business training, now employed, desires connection in responsible capacity, assistant to executive, sales or office, where opportunity of proving sterling ability is only request made; capabilities, enthusiasm for work and integrity unlimited; highest personal qualities and sound common sense additional assets, all of which is sure to prove him of value to any progressive concern; salary $20. Can you use him? B 323 Times.

YOUNG MAN, discharged army officer, wants permanent position with large business or mercantile concern, with opportunity to work into executive position; age 23; unmarried; college graduate; initial salary secondary; opportunity to rise first consideration. Address S 110 Times.

YOUNG MAN, 21, high school education, 4 years' business experience, covering selling, advertising, and factory production, desires to make a change that will afford better possibilities; at present employed; recently discharged from United States Army. Z 390 Times Annex.

YOUNG MAN of persistence, push and personality, with successful record as paymaster in the navy, seeks a connection along managerial lines with a house offering good opportunities for advancement and a business interest upon making good. Address Z 225 Times Annex.

YOUNG MAN, 22, college graduate, capable, reliable, and intelligent, ex-navy, desires connection with reliable business concern; exporting or importing preferred; experienced in business, knowledge of accounting, &c. R 348 Times.

YOUNG MAN, 23, discharged from army, B. S. 1917 in science, with year's experience in scientific engineering work, desires position as assistant in laboratory, engineering, or in scientific research. K 358 Times.

YOUNG MAN as production clerk or assistant to manufacturing executive; thoroughly experienced in planning and dispatching and factory routine; formerly Superintendent small factory; machinist mate first-class, U. S. N. Z 397 Times Annex.

YOUNG MAN, 24, released from army, salesman, department manager, import house experience, wishes to connect with reliable concern where ability will be recognized. K 289 Times.

YOUNG MAN, Christian, 9 months on navy transport as commissary officer, and 12 months as purchasing officer, wishes position, hotel or steamship line preferred; 18 years' with wholesale house before the war. Fred Babcock, 137 7th Av.

YOUNG MAN, discharged from army; well educated; formerly employed banking institution, in charge of department; desires position accounting, collection or statistical department, preferably financial house. O 422 Times Downtown.

YOUNG MAN, (21,) honorably discharged, knowledge of linen and cotton goods, wishes position with wholesale firm where ability and ambition will be given due course. B 920 Times Harlem.

YOUNG MAN, 19, with technical training, 2 years draftsman, 14 months in engineering office, wishes position in sales department of engineering concern; salary no object. K 256 Times.

YOUNG MAN, DISCHARGED CADET AIR SERVICE; FOUR YEARS' SHOP, PRODUCTION, SALES EXPERIENCE; NOT AFRAID OF WORK; INVENTIVE ABILITY. S 189 TIMES.

YOUNG MAN of great business talent wishes to represent an exporting house in Europe; has traveled all over the Continent and has excellent experience and reference; speaks French. K 291 Times.

YOUNG MAN, (20,) American, Christian, high school graduate, student N. Y. U., as office assistant; 2 years' experience; recently discharged from army. Owner, 997 Jennings St.

YOUNG MAN, 21, wide awake, honorably discharged soldier, high school graduate, mechanically inclined with salesmanship ability, wishes position with firm where future can be assured. L. B., 45 Times.

YOUNG MAN, 20, 5 years' legal and commercial experience, conscientious and willing, desires connection with commercial house; salary secondary consideration. B 579 Times Downtown.

YOUNG MAN, high school graduate, knows stenography, bookkeeping, Spanish, had office, manufacturing, hardware, stockroom experience, position. G 744 Times Downtown.

YOUNG MAN desires position advertising house; 3 years' agency experience; 2½ years high school; good penman. K 352 Times.

## SITUATIONS WANTED—Male.
*Thirty cents an agate line.*

YOUNG MAN, (27,) honorable discharge navy, seeks connection progressive concern any capacity, salesmanship preferred; competent; references. K 373 Times.

YOUNG MAN, educated, business experience, correspondent, salesman, office assistant, wishes connection with good firm; Christian. R 310 Times.

YOUNG MAN, 23, recently released war worker, desires position; four years' business experience; future first consideration. G 792 Times Downtown.

YOUNG MAN, married, desires position as manager on plantation or stock farm in Cuba or Philippines; capable, with full knowledge of stock. B 490 Times Downtown.

YOUNG MAN, Christian, experienced in office routine, cashier, collecting, interviewing, and selling, wishes position with future. A 5 Times.

YOUNG MAN, college graduate, army discharge, desires position established firm; inexperienced; willing to learn; asks interview. R 363 Times.

YOUNG MAN, 24, discharged soldier, desires position, clerical work; operates typewriter, accurate at figures; best references. H 313 Times.

YOUNG MAN (17) desires position; high school education; knowledge bookkeeping; well recommended. J. F., 1,820 Fulton St., Brooklyn.

YOUNG MAN desires position as junior accountant; no public experience, several years' bookkeeping; salary to start no object. K 376 Times.

YOUNG MAN, 21, 2 years' experience handling silks and woolens, desires position assistant buyer, cloaks and suits; take care stock. Gillis, 26 East 120.

YOUNG COLLEGE MAN, honorably discharged, Captain Infantry, United States Army, desires position export brokerage or law firm. R 370 Times.

YOUNG MAN, 21, N. Y. U. student, seeks position; knowledge of bookkeeping, typewriting, and coat work; experienced. K 282 Times.

YOUNG MAN, 25, married, honorable discharge, capable purchasing agent, office manager, desires position of responsibility; knowledge of export. X 218 Times Annex.

YOUNG MAN, 23, refined, educated, seeks position as assistant to busy executive; highest references. A. S. T., 284 Times Downtown.

YOUNG MAN, (20,) competent, possessing brains, quick grasping details, seeks situation; salary no object. Stenographer, S 442 Times Downtown.

YOUNG MAN, 27, pep and go, ambitious, desires connection with manufacturing concern; future considered only, salary secondary. F., 811 Sutter Av., Brooklyn.

YOUNG MAN, university student; office experience; strong; position at anything mornings or nights. S. Atkins, 316 East 4th St.

YOUNG MAN, ambitious, 24, just out of service, seeks position where ability and perseverance will win; five years' thorough business training. A 22 Times.

YOUNG MAN, practical chemist, experienced, capable to supervise plant, wishes position at anything; chemicals preferred. B 931 Times Harlem.

YOUNG MAN, 23, refined, educated, seeks promising connection. P. R. E., 279 Times Downtown.

YOUNG MAN, reliable, with ability to fill a responsible job, wants connection with firm where he can work up. S 185 Times.

YOUNG MAN, (21,) desires position; 3 years high school, clerical ability, (discharged soldier.) Bilinsky, 29 Pike St., New York.

YOUNG JAPANESE, speaks English; experienced house worker. Morningside 8193. Jim S. M.

YOUNG MAN, (18,) clerical, bookkeeping experience, desires position with future. L 753 Times Downtown.

YOUNG MAN, (18,) high school graduate, desires position in office. B 929 Times Harlem.

YOUNG MAN, selling high grade specialty, wishes connection with first-class concern manufacturing staple article. K 306 Times.

YOUNG MAN desires position, salesman; intelligent and conscientious; best references. S 83 Times.

YOUNG MAN, 19, well educated, wishes good connection. F. E. Dusek, 1,991 Tinton Av.; telephone Tremont 2888J.

YOUNG MAN desires position assistant purchasing agent; able correspondent, experienced. G 36 Times.

YOUNG MAN, 25, released from navy; executive ability, initiative, tact, salesman, correspondent; remuneration $30. G 5 Times.

YOUNG MAN, attending college at night, desires position in busy law office. R 375 Times.

YOUNG MAN, college graduate, excellent reference, wants to work at anything; $20 per week. K 200 Times.

YOUNG MAN (18) desires connection with reliable firm. L 750 Times Downtown.

YOUNG MAN, 23, desires position with real opportunity for advancement. R 345 Times.

YOUNG MAN, college graduate, to connect with reliable business house. R 357 Times.

YOUNG MAN, 26, forced out of business, seeks position; advancement. G 13 Times.

YOUNG MAN experienced in handling records, stock and sales reports. G 18 Times.

YOUNG MAN, ambitious, wishes start in office. H. Felber, 1,420 Prospect Av.

### Employment Agencies.
*Fifty cents an agate line.*

EXECUTIVE, (Mech. E. and Ming. E.)—Asst. Mgr., keen, wide-awake American, (36,) knowledge Spanish, manfg., machy., mining, navigation, S. S., and transportation lines, open for connection; $6,000-$8,000; high credentials. "F. H. C." The Beers Agency, Flatiron, N. Y., Gram. 5030.

ELECTRICIAN, French, (27,) fluent Spanish, English, would consider position U. S., or abroad, where technical training and languages necessary. "French," The Beers Agency, Flatiron Bldg., Gram. 5030.

## AUTOMOBILE EXCHANGE.
*Fifty cents an agate line.*

ALEXANDER G. HARRIS ANNOUNCES CLOSED CAR SALE.
End of Season Prices in Mid-Winter.
SEDANS
AT VERY LOW PRICES.
1917 HUDSON SUPER-SIX SEDAN.
1918 CADILLAC SEDAN.
1918 DODGE SEDAN.
1915 4-PASS. CADILLAC SEDAN.
1917 CADILLAC VICTORIA COUPE.
ALSO MANY OPEN CARS.
BE SURE IT'S HARRIS,
1,700 BROADWAY.

ALLEN 1917 touring, fully equipped, like new; cost $1,200; accept $550. Metz Motor Sales Co., 125 West 49th.

APPERSON 1918 SPORT.
CADILLAC 1918 7-pass. Touring.
CUNNINGHAM 1918 6-passenger.
CUNNINGHAM 1917 4-passenger.
DANIELS 1917 4-passenger.
HUDSON 1918 4-PASS. SPEEDSTER.
HUDSON 1917 4-PASS. SPEEDSTER.
MERCER 1916 Roadster and Speedster.
PACKARD 1917 Fleetwood 4-passenger.
PIERCE 1917 "66" Chummy Roadster.
STUTZ 1918 TOURING.
SCHOONMAKER & JACOD,
1,700 Broadway.

AUTO BARGAINS,
ON EXHIBITION.
CADILLAC, Victoria coupe, 1917.
CADILLAC, 7-passenger, 1917 and 1916.
PACKARD, Chummy Roadster, 2-25, 1917.
PACKARD, 2-35, Landaulet, 1917.
PACKARD, 1918, 3-35, Touring.
PIERCE, 6-48, Limousine, 1917.
PIERCE, 6-48, Touring, 1916.
PIERCE-ARROW, B-3, 6-48, 5-Pass.
MARMON, 1917, Limousine Brougham.
MARMON, 1916, Convertible Town Car.
MARMON, 1917, Chummy Roadster.
STUTZ, 1917, Roadster.
PIERCE, 13-38, Brougham.
SIMPLEX, 90, Roadster.
LOCO, 6-38, Landaulet, 1915.
LANCIA, 35, Special Roadster, 1916.
LANCIA, Streamline Touring, 1916.
ISOTTA, Special Touring, 1915.
FIAT, 90, Special Roadster.
FIAT, 1915, Imp'd, 30, Tour.
DE DION, small Town Car.
RENAULT, 18 horse, collapsible Landaulet.
RENAULT, 45, Limousine.
PEUGEOT, 18 horse Sedan, exceptional.
ROSKAM SCOTT CO.,
1,836 Broadway, (63d.) 907 Columbus.

A CLEARANCE SALE.

STANDARD "8," late model limousine; only run 7,000 miles; newly painted; upholstery fine and mechanically perfect; new car guarantee; formerly $4,000; make offer.
1918 STANDARD "8" touring demonstrator, guaranteed.
1917 STANDARD "8" touring, almost new throughout.
1917 FRANKLIN Roadster; a real bargain.
1916 STUTZ Roadster, wire wheels; extraordinary bargain.
1917 PREMIER Foursome, very good condition.
1915 CHALMERS Touring; runs perfectly; very reasonable.
STANDARD "8" Used Car Dept.,
D. M. SHERMAN, MGR.,
N. E. Cor. 64th and Broadway,
Columbus 4648.

A $2,500 BUICK LIMOUSINE FOR $1,000.

Buick 1917, five-passenger town limousine, in splendid condition; light brown in color; driven less than 5,000 miles. For particulars apply to Mr. Sloane, Cadillac Motor Co., Broadway and 63d St.

## AUTOMOBILE EXCHANGE.
*Fifty cents an agate line.*

A MID-SEASON OPPORTUNITY.
1918 HUDSON 4-passenger Sport.
1918 STUTZ Speedster, Bearcat.
1918 CADILLAC, 4-passenger, Victoria.
1918 MERCER, 4-passenger Sport.
1918 BUICK 7-passenger touring.
1917 HUDSON 4-passenger Sport.
1917 STUTZ 2-passenger roadster.
1917 STUTZ 6-passenger touring.
1917 PIERCE-ARROW 38, landaulet.
1917 PACKARD, 7-passenger touring.
1917 PACKARD brougham limousine.
1917 FRANKLIN 5-passenger touring.
1915 FIAT Fleetwood landau. Foreign.
KERMAN N. KARP, INC., Est. 1902.
1,676 BROADWAY, CIRCLE 65.
OPEN EVENINGS. TIME PAYMENTS.

BARGAINS IN SELECT USED CARS.
CRANE SIMPLEX TOURING.
1918 PACKARD touring.
1918 CADILLAC Victoria.
1917 CADILLAC sedan.
1918 DANIELS 4-passenger touring.
1918 HUPMOBILE touring; like new.
1918 PEERLESS touring.
1918 MITCHELL Runabout.
1917 PIERCE-ARROW 4-passenger.
1917 PIERCE-ARROW touring.
1917 STEARNS sedan.
1917 MERCER 4-passenger touring.
1917 MARMON touring.
1917 MAXWELL sedan.
1917 HUDSON cabriolet.
1917 MAXWELL touring.
1916 STUTZ Speedster Bearcat.
TRUCKS! TRUCKS!
1917 PACKARD, 2-ton.
1917 REO, 2-ton.
NEW YORK MOTOR CAR EXCHANGE,
237 WEST 55TH ST.
TWO DOORS FROM BROADWAY.
Phone 667-668 Circle.

BARGAINS in Used Cars!—1917 Model G. Scripps-Booth, 1918 four-cylinder Stearns, Moline Knight limousine, wire wheels; 1917 Little Six Paige sedan, absolutely perfect; 1917 Overland club roadster; 1918 Oldsmobile 8-cylinder; Oakland touring, $250, self-starter and electric lights; all cars in perfect condition; time payments arranged. NORMAN GARAGE AND SALES CO., 238 West 54th. Circle 113. Open Sundays.

BUICK Sedan Little 6; special paint, upholstery; like new; mechanically perfect; will give any demonstration. R. Koehler, 1,392 Bedford Av., corner St. Mark's, Brooklyn.

BUICK.—Will sell my 1917 touring, (834971,) late model, extras, excellent condition. Florence Donnelly, Riverside Av., Amityville, L. I.

BUICKS, 1917 and 1916, runabouts, fine condition; make offer; any demonstration. New Amsterdam Storage Warehouse, 221 West 37th.

BUICK 1917 Sedan. Exceptional bargain. 1778 Broadway (57th), one flight. Circle 1417.

BUICK Sedan, Baby, 5-passenger, 6-cylinder; good condition; new Goodyear cord tires; no dealers. Telephone Hoboken 94-R.

BUICK light four touring, electric starter, lights, &c.; $450. Conlyn, 5412 Fordham.

BUICK 1918-1917 TOURINGS, roadsters. Flack, 1,700 Broadway, 3d floor.

BUICK, 1917, little-6 touring, with Winter top. 1,778 Broadway, (57th;) one flight.

BUICK Six 1918 runabout, with Winter top; Bargain. Cook Macconnell, 1,790 Broadway.

CADILLAC 1918 AMESBURY SUBURBAN.
CADILLAC 1918 SPECIAL 7-PASS SEDAN.
CADILLAC 1917 SPECIAL SPORTING—4.
CADILLAC 1917 4-PASS. ROADSTER.
BIDDLE 1917 SPORTING 4.
MERCER 1917 SPECIAL SPEEDSTER.
STUTZ 1918 16-VALVE SPEEDSTER.
STUTZ 1918 SUBURBAN SEDAN.
STUTZ 1918 SPORTING FOUR.
STUTZ 1917 BULLDOG SPECIAL.
ROAMER 1918 TOWN BROUGHAM.
HUPMOBILE 1917 SPECIAL BROUGHAM.
S. G. V. 1915 FLEETWOOD SPORTING—4.
OWEN MAGNETIC 1917 LANDAULET.
MURRAY, 1917, 7-PASS. TOURING.
ISOTTA FRASCHINI SEDAN, LATEST Imp.
FIAT FLEETWOOD, LATEST Importation.
D. C. BURRELLE,
1,700 Broadway, 4th floor. Circle 153.

CADILLAC 1917 SEDAN.
CADILLAC 1918 LIMOUSINE.
CADILLAC 1917 TOURING, 7-Pass.
CADILLAC 1917 SPORT MODEL, 4-Pass.
PACKARD 1917 ROADSTER 2-25.
MARMON 1917 CLUB ROADSTER, 4-Pass.
LOCOMOBILE 1917 TOURING, 7-Pass.
PIERCE 1918 LANDAULET 38.
HUDSON 1917 LIMOUSINE.
CADILLAC 1916 SEDAN AND TOURING.
SIMPLEX 1914 LIMOUSINE 38.
PACKARD AUTO EXCHANGE CO.,
10 West 60th St. Columbus 5078.

CADILLAC 1917, model B, limousine, driven only 11,000 miles, almost new mechanically, paint, upholstery, etc.; bought from the Cadillac Company last Summer; a very exceptional bargain. Studebaker, 1,291 Bedford Av., Brooklyn. Decatur 1484.

CADILLAC 1917 sedan, like new.
HUDSON 1918 suburban sedan, exceptional.
HUDSON 1917 sedan, many extras.
HUPMOBILE 1917 sedan, (custom body.)
HUPMOBILE 1917 touring, bargain.
TRADES CONSIDERED. TIME PAYMENTS.
COLE USED CAR DEPT.
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HARRY A. BRENNER, Mgr.

CADILLAC, (1918,) 4-passenger touring.
PIERCE-ARROW, (1918,) landaulet, 38 H.P.
PIERCE-ARROW, (1918,) touring, 48 H. P.
F. TURNER, 20 Broad. Phone 4473 Rector.

CADILLAC touring, 1916; eight-cylinder, seven-passenger; cannot be told from new; make offer; any demonstration. New Amsterdam Storage Warehouse, 221 West 37th.

CADILLAC limousine; splendid condition; demonstration any day, 12:30. 157 West 73d St.

CADILLACS.—Three "8" cylinder, one 1913 7-passenger touring; equipped 1915 body; all good. Homan, 250 West 54th.

CADILLAC 1916 Touring. Price reasonable. 1778 Broadway (57th), one flight. Circle 1417.

CADILLAC 1917 Sedan; 1918 Coupe; 1917 Touring; bargains. Cook Macconnell, 1,790 Broadway.

CADILLAC Amesbury suburban sedan, late 1917; Cord tires. 221 West 2d St., Mt. Vernon, N. Y. Phone 546.

CADILLAC 1917, special sport, 4-passenger touring; slip covers; 2 shoes; excellent shape. Oberweger, 136 West 52d St.

CADILLAC 1918 late model Victoria coupe. Auto Electric Service, 245 West 55th.

CADILLAC 1918 touring; used four months; condition new. Phone Circle 5692.

CADILLAC 1917 4-PASS. TOURING.
WALLACE, 236 WEST 59TH ST.

CHALMERS Sedan 1917, "Little Six"; cannot be told from new; make offer; any demonstration. New Amsterdam Storage Warehouse, 221 West 37th.

CHALMERS 35-A, 5-passenger touring. 1,491 Bedford Av., Brooklyn. Phone 5134 Prospect.

CHANDLER, 1917, touring; A1 shape; price low. W. A. Ford, White Plains.

CHEVROLET, 8-CYL., 1918.
Not scratched or marred; car is like new; sacrifice. JOHN MOORE & CO., 2,004 Broadway.

CHEVROLET, 1917 Baby Grand touring; excellent condition; $500. Tel. Conlyn, 5412 Fordham.

CHEVROLET 8-cylinder, full equipment, perfect condition; guaranteed. Horner, 519 West 143d. Telephone Audubon 2051.

CHEVROLET 1918 TOURING, $400 to $500; first-class condition. JOHN MOORE & CO., 2,004 Broadway, (68th.)

COLE USED CAR DEPT.
COLE CARS—ALL TYPES.
Sedans, tourings, chummy roadsters.
Many others.
TIME PAYMENTS. TRADES CONSIDERED.
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CROW ELKHART 1918 chummy roadster, wire wheels, very attractive; demonstrator, almost new; price $800. Crow Motor Sales Co., Broadway and 53d St.

CROW ELKHART 1917 chummy roadster, wire wheels, good condition; price $480. Crow Motor Sales Co., Broadway and 53d.

DODGE BROTHERS sedan, 7-passenger, driven under 1,000 miles, direct from authorized dealer. Bishop, McCormick & Bishop, 1,243 Fulton St., Brooklyn. Phone 4004 Decatur.

DODGE BROS. Touring, 1918 model, almost new; any demonstration; trades considered, also Liberty bonds accepted. Open evenings. R. Koehler, 1,392 Bedford Av., corner St. Mark's, Brooklyn.

DODGE Sedan, 1918 and 1917; both in perfect condition; many extras; make offer; any demonstration. New Amsterdam Storage Warehouse, 221 West 37th.

DODGE BROTHERS sedans; newly painted; direct authorized dealers. Bishop, McCormick & Bishop, 1,243 Fulton St., Brooklyn. Phone Decatur 4004.

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FORD touring cars, 1917-1918; electric starters, demountable rims; a number to select from. Bishop, McCormick & Bishop, 1,243 Fulton St., Brooklyn. Decatur 4004.

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FORDS, (2,) runabout and light delivery; open box body; both mechanically perfect. Phone Hamilton 3200.

FORD 1919 model; will sacrifice; A1 condition; terms to suit. Box 71, Station G, City.

FORD Pleasure Commercial, $150 cash, $40 monthly; no finance charges. P. 1,303 Times Bronx.

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20th Century. 1,700 B'way, cor. 54th.

FOR SALE, AUTOMOBILE.
HUDSON SUPER SIX SEDAN, WINTER TOP; WILL SELL FOR $950. OWNER, G 740 TIMES DOWNTOWN, OR MADISON SQUARE 1380.

FRANKLIN Sedan, 1917, run 7,200 miles.
FRANKLIN Limousine, 1917, looks like new.
FRANKLIN Touring, 1917, wire wheels, excellent.
FRANKLIN Roadster, 1917, very good condition.
FRANKLIN Touring, 1916, overhauled, Goodyear cords.
STEARNS-KNIGHT 1917 4-cylinder Special Sport 4-passenger; run 5,300; refinished.
BUICK Little 6 Touring, good shoes.
CHANDLER 18 4-passenger Chummy Rdster.
STUDEBAKER 18 7-passenger Touring, $625.
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E. G. Kuh, Manager,
225 W. 58th St., 4th floor, just east of B'way.

FRANKLIN 1918 Town Car; condition almost new; repainted; excellent tires; beautiful upholstery. Phone J. B. A., Main 9700, or call 40 Flatbush Av. Ext.

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FRANKLIN 4-passenger sedan, 1918; like new. Russell & Downs, 124 West 54th St. Telephone Circle 1740.

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HUDSON, 1917, 4-passenger speedster; guaranteed run only 4,300 miles; slip covers, six wire wheels and other extras; everything in absolutely first-class condition; this is no forced sale, and no brokers or dealers wanted. L 789 Times Downtown.

HUDSON 1917 Runabout Speedster; disappearing seats; special Victoria top; excellent shape; new shoes. Oberweger, 136 West 52d St.

HUDSON 1917 Touring. Wonderful condition. 1778 Broadway (57th), one flight. Circle 1417.

HUDSON super-six landaulet town car, small, smart, and beautiful appearance. DeLamater, 1,677 Broadway. Circle 1246.

HUDSON 7-passenger touring, first-class condition. 1,491 Bedford Av., Brooklyn. Phone 5134 Prospect.

HUDSON 1918 coupe, touring; 1917 sedan, speedster; bargains. Cook Macconnell, 1,790 Broadway.

HUDSON 1917 Sedan; real opportunity. 1,778 B'way, (57th.) 1 flight. Circle 1417.

HUDSON 1917 coupe, 3-passenger; excellent; sacrifice; $1,275. Phone owner, 422 Main.

HUDSON, 1917, four-passenger speedster. Phone 2826 Vanderbilt.

HUDSON town car, 1917; slightly used. Phone Columbus 6068.

HUDSON 1917 town car. 1,778 Broadway, (57th,) 1 flight. Circle 1417.

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HUPMOBILE 1917 five-passenger, splendid condition; make offer; any demonstration. New Amsterdam Storage Warehouse, 221 West 37th.

HUPMOBILE 1918 five-passenger touring, like new. Phone 1384 Fordham, Apartment 22.

HUPMOBILE sedan, 1917, five-passenger; like new; make offer. New Amsterdam Storage Warehouse, 221 West 37th.

HUPMOBILES.—1917 Coupe, bought new in 1918; 1917 Touring. Homan, 250 West 54th.

HUPMOBILE.—1918 touring. Brady-Murray Motors Corp., B'way at 62d St.

ISOTTA FRASCHINI 120 H. P. TOURING, LATEST MODEL; EQUIPPED WITH STARTER LIGHTS; ALL NEW TIRES, SLIP COVERS, &C.; EXACT MILEAGE 3,700; FULLY GUARANTEED; WONDERFUL CAR FOR $2,500. GILHOOLY & WHALEN, 157 WEST 56TH ST.

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LANCIA Cabriolet, special body; lady going away; can be seen at 27½ West 59th St.

LIMOUSINE, 1918, Studebaker "Six" 7-passenger, practically new and in guaranteed condition throughout. A sacrifice at $985. Studebaker Factory Branch, Broadway, at 56th St. See Mr. Christie.

LOBELL ABORN CO.,
230 West 56th St.,
one door west of Broadway.
1917 STUTZ, 4-Passenger Tour.
1918 CHALMERS, Sedan.
1917 McFARLIN, Touring.
1917 MARMON, Chummy Roadster.
1917 HUDSON, Sedan.
1917 CADILLAC, Touring.
1918 MAXWELL, Touring.
1917 CHALMERS, Sedan.
1917 OLDSMOBILE, 7-Pass. Touring.
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LOCOMOBILE, 48, Series 2; new in Spring; long, low, classy; sportif model; 6 wire wheels; also of wood; all tires excellent; 3 brand-new; going to France in 10 days. Telephone Circle 1526. Owner.

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MAXWELL runabout, new battery, good running order. Bishop, McCormick & Bishop, 1,243 Fulton St., Brooklyn. Phone Decatur 4004.

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MERCER Speedster, $650; mechanically perfect; fine appearance. Federal Warehouse, 250 West 54th.

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HUDSON 1917 coupe, 3 passenger; excellent; sacrifice $1,275. Phone Owner, 422 Main.

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OVERLAND 1915 5-passenger; perfect condition; many parts new. R 364 Times.

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PACKARD 2-25 Twin Six Derham brougham.
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PACKARD 1-35 Twin Six Limousine.
Packard Motor Car Co. of New York,
1,861 Broadway, New York City.

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1917 2-35 Landaulet, fine condition.
1916 1-35 Limousine, newly painted.
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GEORGE LAMBERTY, 1,926 BROADWAY.

PACKARD TRUCKS, (2,) 1918, 6-ton and rebuilt 3½-ton, open rack bodies; tires and mechanical condition perfect. Phone Hamilton 3200.

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PACKARD 1916 Twin Six 7-passenger touring; perfect condition. Telephone 1740 Beekman.

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PAIGE LINWOOD 1917 five-passenger, fine condition; make offer. New Amsterdam Storage Warehouse, 221 West 37th.

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PAIGE sedan, handsome seven-passenger 51 H. P.; an ideal all-year car for either owner-driver or chauffeur; paint, upholstery and mechanical condition like new; can be seen by appointment. Howard L. Auerbach, 808 West End Av. Telephone Riverside 8452.

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PEERLESS LIMOUSINE, 1918 MODEL, PURCHASED LAST MAY; GOOD AS NEW. C. M. BUDD, MURRAY HILL 3866.

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PIERCE—14 Pierce 66, with starter, electric lights, 7 passenger touring; just overhauled; Goodyear cord tires; two extras; $1,200. Tel. John 1690, Montgomery 3266.

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PIERCE ARROW touring car. Apply Campbell, 1970 Broadway.

PIERCE limousine, 1912, 38; good condition, $800. Johnson, Hotel Gregorian, 35th St.

PIERCE ARROW 1912 Little-6 limousine. Mr. Underhill. Vanderbilt 2626.

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REO, late production, best of condition. Bishop, McCormick & Bishop, 1,243 Fulton St., Brooklyn. Decatur 4004.

ROAMER SEDAN, late 1917 Brewster type, lightweight body; wire wheels; 5 absolutely new U. S. tires; full tool equipment, &c.; 90-day guarantee. Gilhooly & Whalen, 157 West 56th St.

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Rolls-Royce Laudaulet; condition beautiful.
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SCRIPPS-BOOTH ROADSTER, 1917; bargain. F. D. HOMAN, 250 W. 54th St.

SEDAN, 1917, Studebaker "Six"-cyl., 7-pass. Sedan in excellent mechanical condition; new tires; upholstery in fine condition; car needs paint only; a sacrifice at $975. Studebaker Factory Branch, Broadway, at 56th St. See Mr. Christie.

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1916 CADILLAC TOURING.
INTERNATIONAL AUTO EXCHANGE,
150 WEST 55TH ST. PHONE CIRCLE 1908.

STANDARD 8, 1918.

4-pass. coupe; almost new; 3,000 miles; paint, tires, and upholstery O. K.; 2 spares mounted; slip covers, &c.
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DETROIT CADILLAC MOTOR CAR CO.,
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STANDARD chummy roadster, light eight, very snappy; great sacrifice to immediate purchaser; owners, dealers make offer. Snyder, 9416 Schuyler.

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1918 FOUR-PASSENGER STUTZ.
Run about 5,000 miles; excellent mechanical condition; wire wheel equipment; good tires; upholstered in Spanish leather.

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STUTZ 1916 BEARCAT, WIRE WHEELS.
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STUTZ, late 1916; equipped with special lightweight 4-pass. body; equipment includes slip covers, tools, &c.; wonderful car for $1,150. Gilhooly & Whalen, 157 West 56th.

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STUTZ 1916 touring; complete and perfect.
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WESCOTT, enclosed touring, 2 tops, new tires, 1917 model; excellent mechanical condition; new model costs $2,500. Our price $685. Studebaker Factory Branch, 1,751 Broadway, 2d floor.

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1½, 2½, 3½, and 5 ton,
ALL STYLE BODIES,
THOROUGHLY REBUILT IN OUR OWN SHOPS.
90-day guarantee.
Reasonable terms.
GRAMM BERNSTEIN SALES CORPORATION,
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Fully GUARANTEED by
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VARIOUS SIZES AND MAKES.
EXCEPTIONALLY LOW PRICES.
LAWRENCE MOTOR SALES CORP.,
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SIX-TON TRAILER, NEW; RACK BODY WITH FIFTH WHEEL; SPECIAL PRICE FOR QUICK SALE. LAWRENCE MOTOR SALES CORP., 136 W. 52D. CIRCLE 190.

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MACK A. C. DUMPER, 5½-TON; WOOD HYDRAULIC HOIST; 1917; READY FOR USE; BARGAIN. LAWRENCE MOTOR SALES CORP., 136 WEST 52D. CIRCLE 190.

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AUTO TRUCK, two-ton, to rent by day or month, with chauffeur and closed body. Apply Ercolino & Co., 56 Elizabeth St., New York. Telephone Franklin 5428.

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REPUBLIC, 3½-ton, perfect condition, low 14 ft. body. Shrock, 291 Pearl St., Phone Beekman 3938.

REPUBLIC.—For sale brand new 3½-ton truck; great bargain. Address Box 416, Livingston Manor, N. Y.

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PACKARD Twin Sixes; rates very reasonable. Champion Garage and Auto Co., 171 West 89th St. Riverside 5818.

PACKARD seven passenger for hire; careful driver; $2.50 an hour. Plaza 9290.

PACKARD sixes and twin sixes; hour or season. Muldoon, Columbus 2151.

PACKARD 1917 twin six brougham; monthly. Circle 2471. Avidans, 147 West 54th St.

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Amesbury custom body; color in lavender, with black trimmings; old rose "Chase" mohair velvet upholstery; run just over the 5,000-mile mark; mechanically, just nicely run in; first-class tire equipment, bumper, &c.

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Main 527.

BRONX AUTOMOBILE CO.,
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WANTED.—1918 model, 7-passenger touring car, Cadillac, Marmon, Hudson, or any other high-class car; must be in perfect condition, and price reasonable; cash. O 407 Times Downtown.

PIERCE-ARROW, Cadillac, or Marmon 1917 touring, 5 or 7 passenger, wanted; state full particulars, cash price, mileage, condition of tires, &c. W. H. P., Room 1924, 61 Broadway, New York.

WANTED.—Automobiles of the better class, sold on consignment, or bought for cash; customers waiting. Russel & Downs, 124 West 54th. Tel. Circle 1740.

WANTED, a 6-cylinder Reo, Buick, Chandler, Paige; 5 passenger or roadster, 1917 or 1918 model; no dealers. A. Papavero, 56 Frost St., Brooklyn.

BUICK, 1917 or 1918, small 6, in good condition, roadster preferred; state full details; no dealers. A 564 Times Downtown.

WILL purchase for cash latest model Cadillac or Buick touring car; no dealers need answer. S 484 Times Downtown.

LATE model cars; highest cash prices. Auto Warehouse, 1,778 Broadway. Circle 1417.

TOURING or runabout; cash waiting. 565 East Fordham Road. Tel. 5412 Fordham.

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A.—Two beautiful bear robes, fur lined overcoat, plush robes, chauffeur's all fur coat; no cash offers refused. Private Stable, 146 East 39th.

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LIMOUSINE BODY, fore door; newly upholstered and painted; bargain, $75. Silent Knight Motor Co., 549 West 53d.

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LOFT, 5,000 feet upward, in building, 50x100; excellent service; immediate possession. Commercial Storage Warehouse, 410-12 West 52d St.

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UNUSUAL OPPORTUNITY.
Contents of large clothing factory; must be sold; immediate removal in any quantity; cash only.

SINGER SEWING MACHINES,
Single and double needles.
UNION special machines various types.
Reece buttonhole machines.
Button sewing and eyelet machines.
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Motors, tables, chairs, and general equipment.

WEISS, School and Wickliffe Sts., Newark.

Linotype Machines—Three Model 1 two-letter, each with four magazines and matrices; one single-letter Model 1 machine, with three magazines and matrices; all in good running order, and each equipped with individual motor. Apply Mechanical Superintendent, eighth floor, Times Annex.

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For sale, 25,000 acres, 175,000,000 feet of magnificent timber, poplar, oak, hemlock, chestnut, &c.; new mill, logging road with all equipment; going plant. R. B. Chaffin & Co., Inc., Main and 13th Streets, Richmond, Virginia.

Excellent office equipment and furniture, consisting of rolltop and flat desks, tables, filing cabinets, chairs, &c., for sale at bargain price. 161 Maiden Lane, 5th floor.

BILLIARD AND POCKET TABLES.
New and second-hand; low prices; easy payments.
THE BRUNSWICK - BALKE - COLLENDER CO., 29 West 32d St., near Broadway.

Collection of 80 oil paintings, pen and inks, and autographs; great sacrifice. Azzimonti, 40 Union Square.

Adjustable wheel chair; bicycle ball bearings, rubber tires; excellent; $30. A 14 Times.

FURS.—Going South; will sell entire wardrobe of furs at giving-away prices. 2005 Times Bldg. Phone Bryant 6126.

Account going abroad, sacrifice beautiful tone, new, upright piano. 1,185 Lexington Av., before 10, 12-2. No dealers.

Paintings, real bargain; artist going home. Inquire Belgian Bureau, 431 West 47th.

Phonograph, solid mahogany; take $250 cash; must dispose. King, 172 East 93d.

Upright piano, splendid condition, mahogany; no dealers. 161 Franklin St., Astoria, L. I.

Dictaphone, practically new, for sale at a bargain. Mr. Hunter, Rector 7525.

### Furniture.

Don't sell your household furniture, rugs, carpets, bric-a-brac, paintings, bronzes, silver and plated ware, books, before getting my estimate. Frank, 605 West 111th St. Phone Cathedral 3933.

Dining table, Jacobean, 42-inch; arm chairs. 2528 Riverside.

### Purchase and Exchange.

Wanted to Buy.—Must be in first-class condition, a Steinway or Chickering Baby Grand Piano; mahogany case; fitted for and with Aeolian Duo Art playing attachment; state full particulars and lowest price. Z 395 Times Annex.

Wanted—Specimens of writing of Hammond typewriter, or Hammond catalogues, or a Hammond machine antedating 1893; suitable compensation if accepted. Z 376 Times Annex.

### Typewriters.

TYPEWRITERS RENTED.
Non-Visible, 3 months for $6.
Visible, 3 months, for $7.50 up.
Initial Payment Applies if Purchased.
FACTORY REBUILT TYPEWRITERS.
FACTORY REBUILT TYPEWRITERS.
Other makes, $25 to $85.
Trademarked and guaranteed for one year.
Call, telephone or write.
AMERICAN WRITING MACHINE CO.,
20 E. 23d St., opp. Madison Av. } Tel. 5402
329 Broadway, at Worth St. } Franklin

## BOARDERS WANTED.
*Thirty-five cents an agate line.*

### East Side.

59TH, (1,245 Lexington Av.)—Pleasant large room; excellent table; references; moderate. Lenox 3280.

HOTEL RUTLEDGE, 163 Lexington Av., (30th St.)—For refined women. Why not live at a hotel if you can do so at lower cost than boarding or keeping house? Outside rooms, telephone, elevator, complete service, homelike; including meals, $16 weekly up. Tel. Madison Square 6160.

### West Side.

54TH, 54 WEST.—Suite two rooms, southern exposure, private bath; references.

58TH ST., 37 WEST.—Attractive small rooms near bath; excellent table service; references.

72D, 159 WEST.—Large, sunny room; Spring and Summer board; references.

73D, 302 WEST, (near Riverside.)—Small furnished room; excellent table; near subway.

73D, 238 WEST.—Very desirable large room; private bath; excellent table; references.

75TH, 102 WEST.—A Jewish family have fine, large, well-furnished room for two. Apt. 53.

78TH, 256 WEST.—Usual house, usual people, usual prices; one large room, one single room; piano, electricity, steam heat.

79TH, 114-132 WEST, (Wide, Parked Street.)—Unusual and attractive; large parlors; tearoom and lounge; steam heat; booklet.

80TH, 204 WEST.—Young woman will give loving care little girl; $10. Winans.

82D, 124 WEST, (Graycourt.)—Attractive, modern; steam heat; references; table guests; booklet.

82D, 29 WEST.—Large and small room; steam heat, electricity; excellent table; references.

85TH ST., WEST.—Attractive room, lavatory; unexcelled table; elevator; gentleman; references. Schuyler 1508.

85TH, 76 WEST.—Superior accommodations, excellent board, modern improvements; small family. Jay.

86TH, 114 WEST.—Small comfortable sunny room; running water.

86TH, 17 WEST.—Large, small front room; superior table, parlor dining; table guests.

87TH, 352 WEST.—Lady owning handsome home, four baths, desires few paying guests.

97TH, near Riverside.—A lady of refinement and daughter desire to share expenses of very attractively furnished light apartment, southern exposure, with lady appreciating permanent, comfortable home; no objection to business woman; highest references exchanged. K 323 Times.

99TH, 321 WEST.—Elegant large, well-furnished room adjoining bath; also single room; suitable for two gentlemen or business couple; real home cooking.

107TH, 322 WEST, (Riverside-Broadway.)—Luxurious, private residence, three spacious rooms, bath, single room; exceptional table; modern.

108TH, 329 WEST.—Beautiful, large rooms for two or more, with or without private bath; hotel improvements; cuisine and service unexcelled; only permanent guests.

120TH, 153 WEST.—Elegant suite, modern conveniences, (Hebrew,) couple, gentlemen; superior table.

BROADWAY, 2,880.—Small American family offers home of exceptional quality, gentleman or lady. Phone 7980 Cathedral, Apt. 20.

FOR $500 CASH
I will take care of young child for one year. S 474 Times Downtown.

RIVERSIDE DRIVE, 320, corner 104th St.—Most gorgeous house in the city; hotel service, elevator, phone every room, suites or single rooms with bath; refined Hebrew social surroundings; sumptuous table.

RIVERSIDE DRIVE, 549, (Fayne.)—Attractive comfortable room, lavatory; excellent board, $12-$14.

The business conducted for the past eight years at The Woodbury, 856 Riverside Drive, is now being conducted at
DOUGLAS MANOR HOTEL,
Douglaston, Long Island.
CHARLES CAREY.

WEST END AV., 301, (74th.)—Large, double room, private bath; meals; one flight; singles, facing park; electricity; all conveniences.

WEST END AV., 693, (94th.)—Large front room, private bath, suitable two or three; French spoken; references; table guests.

WEST END AV., 531, (86th.)—Attractive double room; also one single; excellent table; table guests.

### London, England.

LONDON SEASON—Board, residence (breakfast, dinner); 64 and 65, Princes Square, Bayswater, London W. Near Tube and Metropolitan Railways; from $21 weekly; write above.

## BOARD WANTED.
*Thirty-five cents an agate line.*

BUREAU OF BOARDING HOUSES FOR GIRLS,
11 West 37th Street,
keeps a list of available rooms in investigated rooming and boarding houses and organized houses for girls.
Open daily from 10 A. M. to 8 P. M.
Saturdays 10 A. M. to 5 P. M.
Women with rooms to rent make personal application at the Bureau. References.

Lady wants large or medium, sunny room; large closets, running water; near bath; board; between Madison Av. and 6th Av. 30th, 50th Sts., only; no apartment; room without board considered; reasonable; references. K 328 Times.

Woman of refinement, with son aged 5, well behaved, desires comfortable sunny room with private family; vicinity of Riverside Drive; fresh vegetables essential; about $20 weekly; please write full details to X 229 Times Annex.

Two large rooms with bath; modern improvements; private family; German cooking; use of piano; below 42d St., near 6th or Lexington Av.; southern exposure. F. B., 148 Columbus Av.

Father desires board for himself and child, 8, where there are no other children, but where one is wanted and would be loved; strictly private family; commuting distance. S 454 Times Downtown.

American couple want pleasant room and bath in large, high-grade semi-hotel boarding house, city or suburban; give particulars first letter. S 468 Times Downtown.

Refined Japanese gentleman desires room and board with strictly refined private American family; preferably Montclair, N. J. B 487 Times Downtown.

Two refined Americans (mother and son) wish two comfortable, heated connecting rooms and meals, in desirable surroundings; not exceeding $12 weekly each. R 394 Times.

82D, 124 WEST, (Graycourt.)—Attractive, modern; steam heat; references; table guests; booklet.

By two ladies for month of March; commuting distance. Sunshine, 2,383 Broadway.

Business woman desires board and room, private family, vicinity Columbia. L 784 Times Downtown.

Lady wishes room first-class boarding house, Grand Central locality. A 65 Times.

## COUNTRY BOARD.
*Forty-five cents an agate line.*

### Bronx.

Medical convalescents, nervous invalids, and old aged people cared for on our beautiful Crawford estate, 232d St., east of White Plains Av., Bronx.

### Richmond.

THE EVELYN LODGE.
Charming Winter House of High Standard;
20 Minutes Downtown N. Y. Fare 5c.
50 Lovely Rooms; Excellent Chef and Service,
Social Parlor; Comforts; Cleanliness.
Weekly, $14-$20 Per Adult, With Meals.
10 Years Under One Management.
11 CENTRAL AV., ST. GEORGE, S. I.

### Westchester County.

Mountain House, Valhalla, Westchester Co., N. Y.—City comforts; country sports; private baths; 45 minutes from 42d St.; $11 and up; capacity 150. Phone 1165 White Plains.

### New York State.

STAMFORD-IN-THE-CATSKILLS FOR HEALTH.
Right altitude, right air, right living.
Invalids, convalescents, and nervous cases.
Constant medical attention.
For terms and full particulars
Address Dr. L. J. Kiernan,
Stamford, N. Y.

### New Jersey.

ELMWOOD HOTEL,
43-45 South Walnut St.,
East Orange, N. J.
A New York family hotel filled with New Yorkers, 30 minutes from Broadway.
Room, with private bath and first-class table board for two, $36 to $40.
Room, with private bath and first-class table board for one, $15 to $20.
Parlor, bedroom, and private bath, with table board for two, $36 to $45.
Suites of two bedrooms, with private bath and board for three, $42 to $50.

NERVOUS AND MENTAL CONDITIONS.
Special facilities for testing and curing such cases, also for
AGED PEOPLE, CHRONIC INVALIDS, requiring more attention than can be given at home, we offer pleasant, cheerful sanitarium; large, modern, warm house, spacious grounds; automobiles, wheel chairs, attentive nurses, experienced physicians; winter rates moderate.
LYNWOOD LODGE, ENGLEWOOD, N. J.

BERTRAM COTTAGE,
LAKEWOOD, N. J.
Refined atmosphere; delicious Southern cooking; booklet. C. F. Johnson.

## COUNTRY BOARD.
*Forty-five cents an agate line.*

### New Jersey.

South Orange, N. J.—Beautiful home and location; large room, private bath, and board; couple; references. 117 Scotland Road.

### Country Board Wanted.

Author wishes room and board for month or longer in quiet country or suburban home; conveniences; wholesome table; silence and detachment necessary; immediate reply, with particulars, desired. Address Apartment 61, 587 Riverside Drive, New York.

Summer board for three families and small children on farm within easy commuting distance; location near water preferred; must have modern conveniences; send full description and terms. Apartment 21, 533 West 112th St.

A refined couple would like to board with private family in country, within commuting distance of New York; garage room also; references exchanged. Box 326 Times, 2 Rector St.

Family six adults, three rooms, within commutation to city; seashore preferred; state location, price. Nunes, 345 Edgecombe Av.

## FURNISHED ROOMS.
*Thirty-five cents an agate line.*

### East Side.

5TH AV.—Bachelor apartment; large corner room; private entrance; bath; unusual; references; $65. Madison Square 2112.

7TH AV.—Large room, suitable one or two; select neighborhood. Phone Cathedral 8948.

11ST ST., 38 WEST.—Elegantly appointed large front southern room and dressing parlor; all conveniences; cleanliness; refinement; $16 weekly; references.

30TH, (163 Lexington Av.)—Rooms, sunny, telephone, elevator, well furnished; excellent service; $10 weekly up; including elegant meals, $16 weekly; front rooms, with running water, $19 weekly; with bath, $23 weekly; refined women. Hotel Rutledge.

37TH, 145 EAST.—French private family; room, private bath; electricity, telephone; gentlemen; references.

52D ST., 61 WEST.—Large front room, private bath; 2d floor; $12.

61ST ST., 166 EAST.—Beautiful large front room, private bath, electricity; 1 or 2 gentlemen; $12; select surroundings; telephone.

70'S, (Just Off 5th Av.)—Private family will rent exceptional rooms and baths in their house; rate, $80 and up per month; references exchanged. Phone 4105 Lenox.

76TH, 32 EAST.—Large front room, adjoining bath; excellent location. 3450 Rhinelander.

86TH, 58 EAST.—Desirable, large back parlor and one medium-sized room.

95TH, (Madison Av.)—Large, outside corner bedroom, elegantly furnished; private bath; electricity; elevator; gentleman. Lenox 1236.

EAST 39TH ST., (near 5th Av.)—Parlor, bedroom, and bath, with private family; $80 month. S 169 Times.

LEXINGTON AV., (33d subway.) Telephone Vanderbilt 7064.—Beautifully furnished front rooms; parlor, bedroom, bath; comfortable, quiet; independent entrance; kitchen privileges; permanent. G. K., 118 Times.

LEXINGTON AV., 176, (corner 31st.)—Attractive room for gentleman in private apartment. Kissam.

One or two front rooms, modern elevator apartment, Fifth Av., 126th St.; close subway; Christian family. B 914 Times Harlem.

THE HOTEL BELMORE,
northeast corner 25th St. and Lexington Av. (two blocks subway station); special, permanent weekly rates, $7 week up. Madison Square 501.

### West Side.

12TH, 82 WEST.—Cultured Christian gentleman will share artistic elevator apartment, three rooms, kitchen, bath, piano; near subway, elevated, buses; references exchanged. Chelsea 4430. X.

50TH, 54 WEST.—Two beautifully furnished rooms, connecting; parquet floors; electric light; telephone; bath; near subway and elevated; $100 per month. Mme. Rosalia.

69TH, 63 WEST.—Large back parlor, kitchenette privileges, bath; refined house; permanent; references.

70TH, 28 WEST.—Large, attractively furnished second-story room, private bath, steam heat, electricity; gentleman; permanent; references; $15 weekly.

70TH, 213 WEST.—Beautiful room; southern exposure; refined, quiet house. Columbus 9579.

70TH, 204 WEST.—Clean, large room; southern exposure; electricity; good closet; gentleman. Boughton.

70'S.—Newly furnished, beautiful, large room, twin beds; references. K 230 Times.

71ST, 206 WEST, Corner Broadway.—Large front room; electricity, modern conveniences; gentlemen only.

72D, 120 WEST.—Elegant furnished parlor, suitable musical studio, electricity, telephone, bath, &c.

72D, 261 WEST.—Large room, dressing room attached, bath adjoining; exclusive house.

73D, 251 WEST.—Large back parlor, private bath; modern conveniences; private family; references.

73D, 155 WEST.—Large room, alcove, adjoining bath; gentleman, $12; hall room, $6.

74TH, 38 WEST.—LARGE, SUNNY ROOM; RUNNING WATER; ADJOINING BATH; PERFECTLY APPOINTED PRIVATE HOME; BREAKFAST OPTIONAL.

74TH, 303 WEST.—Exceptionally well-appointed large room, southern exposure, overlooking park and Hudson; also small room; steam heat, continuous hot water.

75TH, 46 WEST.—Comfortable, sunny room, near bath; electricity; select residence; $9; references.

78TH, 110 WEST.—Private home, front room, with sitting room; $10; references; breakfast.

79TH, 200 WEST.—Exceptionally large sunny suite; 1 or 2 gentlemen; private apartment; every convenience. A. G., Schuyler 9817.

79TH, 212 WEST.—Large room, private bath; gentlemen preferred.

81ST, 27 WEST, (Facing Parks.)—Exceptional rooms, southern exposure; private baths, also Turkish; electricity, steam; maid's service; private house.

81ST, 265 WEST.—Cozy bedroom, board; Southern cooking. Inquire hall girl.

81ST, 120 WEST.—NICELY FURNISHED PARLOR; USE OF PIANO.

82D, WEST.—Large sunny front room, adjoining bath, in private house, for gentleman with highest references. Schuyler 4746.

82D, 319 WEST, (Riverside.)—Beautiful two-room suite; also one large room suite, private bath; exclusive.

83D, (Riverside Drive.)—Business woman offers 2 beautifully furnished front rooms of apartment to business people, who would be permanent through Summer. Schuyler 4049.

84TH, 391 WEST.
LARGE DOUBLE ROOM FOR RENT.
SELECT NEIGHBORHOOD; REFERENCES.

85TH, 327 WEST.—Well and newly furnished room in quiet home; reference essential. Mayo.

86TH ST. AND DRIVE.—Beautiful large room, southern exposure, adjoining modern bath; telephone in room; in high-class apartment, for married couple; rental $85 monthly. Schuyler 4341.

86TH, 139 WEST.—Beautiful furnished large rooms; lavatory, bath, shower, electricity.

87TH, 209 WEST.—Front suite; electricity; telephone; no other roomers; refined; gentleman. Crothers.

88TH, 68 WEST.—Large connecting parlor, alcove and bedroom, 2 or 3 gentlemen, piano, twin beds, electric light, steam heat, bath, references. Fablase.

88TH, 19 WEST.—Newly furnished, decorated rooms in refined family; 1-2 blocks, two car services; breakfast if desired.

89TH, 55 WEST.—Select private house, attractively furnished; double or single room; all modern conveniences.

93D, WEST, (near Broadway.)—Outside rooms, southern exposure; electricity, steam heat, bath; apartment; gentleman; references. Riverside 7907.

93D, 157 WEST.—Large room, connecting bath; electricity; private family; references.

94TH, 250 WEST.—Small room, suitable business lady or gentleman. Apt. 7W. Phone River 3453.

94TH ST., 122 WEST.—Comfortable connecting outside rooms; private apartment. Wilson, Riverside 3729.

94TH, 17 WEST.—Medium size room; private home; bath; convenient.

103D, 15 WEST.—Comfortable front rooms; one flight; steam, hot water; gentleman. Stokes.

104TH, 115 WEST.—To Let—Room in elevator apartment; all conveniences; kitchen privileges if desired; can be seen Sunday or evenings after 6 P. M.; telephone 2920 Academy. Apt. 35.

105TH, 28 WEST.—Two connecting rooms, bath; private house. Tel. 1000 Academy.

106TH, 206 WEST.—Desirable single room; warm, sunny, elevator, electricity. Apartment 31.

106TH, 160 WEST, (Apt. 8.)—Large, airy room; elevator apartment, with private family; reference. Call Sunday or evening.

109TH, 304 WEST.—Beautifully furnished room with dressing room, closets; modern house.

109TH ST., 220 WEST.—Very attractive room; southern exposure; high-class apartment; gentlemen only. Apt. 2.

110TH, (Broadway.)—Superior home accommodations for one or two gentlemen. Cathedral 9088.

112TH, (near Riverside Drive.)—Large attractively furnished, hot and cold water, adjoining bath. Cathedral 7967, Apt. 2-F.

112TH, 611 WEST.—Cheerful front room; private family; near Riverside Drive. Massey.

## FURNISHED ROOMS.

*Thirty-five cents an agate line.*

**West Side.**

[illegible]TH, 611 WEST.—Nice single room, near Columbia and Riverside; business woman, private family. Apartment 2 S. E.

[illegible] ST., 600 WEST.—Brothers, couple, or single gentleman can have large furnished room in small adult family; two baths; elevator; best home cooking or breakfast only; every comfort of a real home. Call Sunday after 11 or evenings after 7. Apt. 8D. Phone Cathedral 7830.

113TH ST., ½ BLOCK BROADWAY.—Superior room and board in private American family; one, $25 weekly; two, $40; appointment. E 898 Times.

113TH, 511 WEST.—Comfortable front room, well-kept apartment; gentlemen. M. English.

114TH, 528 WEST.—Unusually attractive large front room, overlooking Columbia; references. Cathedral 7812.

116TH, 375 Manhattan Av.—Attractive, large outside room, adjoining bath; elevator apartment; no other roomers. Prindle.

116TH, 438 WEST.—Small room with lavatory; closet; $5; references. Apt. 1.

118TH, 419 WEST.—Small room with closet; elevator; gentleman; $4. Apt. 41.

120TH, 78 WEST.—Large, light, airy room, suitable for 1 or 2; all conveniences. Inquire.

122D ST., 620 WEST.—Apartment 35, small, single room, toilet, running water; view of Riverside Drive; $6.

123D, 120 WEST.—Strictly private family would like gentleman roomer. Apartment 2.

126TH ST., 156 WEST.—Large front room with bath; with or without board.

129TH, 131 WEST.—Furnished room, heated, hot water, electric light; private house; $4.50.

136TH, 590 WEST.—Apartment 66; beautiful room, bath; private family; business woman.

137TH, 612 WEST.—Comfortably furnished room; lady; $6; references. Apt. 1-R.W. Sunday after 2; week days, evenings.

141ST, (BROADWAY, 3,456.)—Suite, living room, bedroom, kitchen; high-grade elevator apartment; suitable for two people desiring superior accommodations at moderate cost. Apartment 5.

141ST, 552 WEST.—Outside sunny room; elevator apartment; gentlemen. Harrison.

142D, 547 WEST.—Room for business lady; very reasonable; private family; couple; no other roomers; near subway; references essential.

142D, 547 WEST.—Beautiful living room, bedroom adjoining; $12; Apartment 23; references.

145TH, 544 WEST.—Spanish family rent attractive room to business lady; reference. Maestre.

152D, 588 WEST.—Beautiful back parlor, with piano; suitable one or two.

157TH ST., 550 WEST.—Large bed-sitting room, facing Broadway, in high class elevator apartment; gentleman. Apply Goodman, Apartment 82.

158TH, 550 WEST.—Well-furnished rooms, all improvements; gentlemen. Smith, Apt. 4-G.

159TH, 575 WEST.—Sunny front suite or single; American adults; homelike surroundings. Evans.

176 WEST 87TH ST.

An exceptionally comfortable room; two outside windows; high-class elevator apartment; convenient to subway or elevated; gentlemen only; can be seen Sunday after 10; week days after 7 P. M. Apt. 5-D. Schuyler 9349.

180TH, 4,241 BROADWAY.—Large front room; elevator; private business people. Apt. 20.

181ST, 802 WEST, (Apt. 45.)—One or two attractive rooms, with or without private bath, in high-class apartment. Call Sunday and after 4 Monday.

BROADWAY, 2,873, (108th St.)—Comfortably furnished large, light room, with windows toward Hudson River, well heated, adjoining bath; private family of adults; rent $10 weekly; with breakfast, $12; business man preferred; references required. Call personally, between 7 and 9 P. M., Apartment 6 South.

BROADWAY, (98th.)—Elegantly furnished double room, twin beds, private bath; suitable for 2 gentlemen; high-class apartment; private family; references; $20 weekly. K 254 Times.

BROADWAY, 2,337-85TH ST.—Three rooms, kitchenette privilege or separate; bath; electricity. Apartment 10.

BROADWAY, (110th Subway.)—Convenient room; running water; service and privacy. Academy 3238.

BROADWAY, 3,456, (cor. 141st St.)—Six large, light rooms, comfortably furnished; all conveniences. Apt. 12.

BROADWAY, 2,131, (74th.)—Sunny front room; high-class apartment; piano; $14. Eurell.

BROADWAY, 3,544.—Pleasing outside room, southern exposure; private family. Apt. 43.

BROADWAY, 2,787.—Private family will rent one room to gentleman; references. Hearn.

CENTRAL PARK WEST, 471.

Handsomely furnished rooms, single, connecting, telephone, electricity. Ross.

CENTRAL PARK WEST, 410.—Nicely furnished room, for refined party, electricity. Fisher.

CENTRAL PARK WEST.—Large front suite; electric, steam, shower; reasonable; gentlemen. Academy 4191.

CLAREMONT AV., 180.—Business man, with use of bath. Apply superintendent.

CLAREMONT AV., 140.—One large room facing Riverside Drive. Apt. 62.

FACTORY SITE, SELL, LEASE; AFFORD ALL FLOOR SPACE REQUIRED ON GROUND FLOOR; HEALTHFUL, ACCESSIBLE, CITY LIMITS. ROOM 98, HOTEL GRENOBLE, NEW YORK.

FURNISHED ROOM with almost exclusive use of parlor, dining room and kitchen, piano, telephone, electricity; near 137th St. subway station; moderate. B 346 Times.

FORT WASHINGTON AV.—Single room, with private bath; business woman preferred. Phone St. Nicholas 9206. Apt. 45.

LARGE front parlor and two connecting rooms, overlooking Morningside Park; light and airy; suitable for three or four. Telephone Miller, Morningside 6706.

LENOX AV., (near 125th.)—Exceptional opportunity for room with refined private family. Tel. Morningside 348.

METROPOLITAN OPERA BUILDING, (Apt. 7.)—Gentleman will rent large room, responsible man.

PRIVATE family, two blocks 86th St. Subway, near Riverside, will divide beautiful home en suite or single rooms. Address for inspection C. L., 96 Times.

ROOMS, furnished or unfurnished, third floor; communicating rooms overlooking General Theological Seminary in old Chelsea district to rent as suite or separately; also suite of three communicating rooms; one of them large studio with skylight; breakfast served if desired; professional or business persons preferred. Telephone Chelsea 1318.

RIVERSIDE DRIVE, (near 115th.)—Large rooms, overlooking Hudson, suitable for two gentlemen, in refined private family; moderate. Tel. bet. 4-6, Morningside 1339.

RIVERSIDE DRIVE, 264.—Handsomely furnished room; use private bath; private apt., overlooking Hudson; highest reference required.

RIVERSIDE DRIVE, 64, 78th St.—Two beautifully furnished rooms, bath; select house.

RIVERSIDE DRIVE, 668, (corner 144th.)—Outside sunny room; private family. Apt. 25.

RIVERSIDE DRIVE, 71, (79th.)—Large front room in refined modern house.

ST. NICHOLAS AV., 916.—Comfortable single and double room; private house; refined family. Tel. Audubon 4397.

WEST END AV, 841, (101st St.)—Large sunny room, running water and adjoining bath; suitable for gentleman or business lady; $8 weekly. Reidy, Apt. 2-W.

WEST END AV., 758, (97th.)—Large, small, attractive rooms, elevator apartment, convenient location; reasonable.

WEST END AV., 672.—Elegantly furnished rooms; electricity, telephone; kitchen privileges. 92d, 93d.

WEST END AV., 700, (94th.)—Corner, nonhousekeeping suite; piano; gentleman. Riverside 9845.

WEST END AV., 826.—Exclusive, bachelor accommodations; with, without bath; references; breakfast.

WEST END AV., 771, (97th St.)—Single room, private bath; gentlemen; permanent; $7. Tel. Riverside 5067.

WEST END AV., (97th St.)—Room, private bath, $7; gentleman; permanent. Riverside 5067.

WEST END AV., 662, (92d.)—Beautiful large room; private bath; electricity; moderate.

WEST END AV., 410.—79th Subway; large front room; modern apartment. Harvey.

**New York State.**

CRESTWOOD, N. Y.—Room private family; all modern improvements; 6 minutes station; reference required. Tel. 792 Tuckahoe, or S 80 Times.

## UNFURNISHED ROOMS.

*Thirty-five cents an agate line.*

[illegible], 105 West.—Large room, 3 windows, facing south; bath; $42 monthly; gentleman or business woman; studio house.

[illegible]TH, 616 WEST.—Bachelor occupying 3-room apartment would rent one large room to gentleman; references. Caretaker.

114TH ST., 528 WEST.—Two beautiful rooms, overlooking Columbia; single, suite. Cathedral 7812.

[illegible]TH, 520 WEST.—Four elegant large rooms and foyer. Inquire Superintendent.

CENTRAL PARK WEST, 296.—Modern outside corner suite, suitable for physician or private.

## ROOMS WANTED.

*Thirty-five cents an agate line.*

**Furnished.**

Wanted, by two former army officers, two medium sized homelike rooms, with bath, in quiet, strictly private house or apartment below 72d St.; breakfasts and dinners desired, though this is not absolutely essential; no boarding houses or hotels; in answering this advertisement give full details, including terms; references furnished and required. Permanent, K 399 Times.

Refined young advertising man (Chicagoan), a "home person" and a lover of good music, desires small room with breakfast with refined private family, preferably Chicago or Western people, living near Columbia University, who would give real home to right person; never use liquor; best references; permanent. A 76 Times.

Hebrew gentleman wants front room and breakfast with small private, homelike family, ground floor or one flight up; permanent if suited; west side, from 59th to 125th St.; terms moderate; references exchanged. D., care Morton, 355 West 115th.

Wanted.—By responsible young man, large comfortable room, furnished or unfurnished, or will share expense small apartment, west side between 50th and 100th Sts.; state price, particulars. L 20 Times.

Refined business girl desires sunny room with breakfast accommodation, reasonable rate, with congenial private family; prefer west side, 70th to 110th. L 721 Times Downtown.

Japanese gentleman wants a light, quiet room, in neighborhood of West 100th to 140th St.; prefers to have no other roomers. Box 329 Times, 2 Rector St.

Lady wishes room, permanently, between Washington Sq. and 70th, 6th and Lexington Avs.; highest references required. C 802 Times Annex.

Wanted.—One or two rooms and bath by two business women in high-class house, preferably unfurnished. Telephone 8910 Madison Square.

Refined young business man wishes comfortable room, private family; no other roomers; below 110th St., west. W 425 Times Downtown.

Business woman wants furnished room in apartment below 59th St., between 5th Av. and Broadway; references exchanged. W 437 Times Downtown.

Refined couple would like nicely furnished room, with kitchen privilege, in private family; $40 to $50 monthly. B 569 Times Downtown.

Room for two, East Orange; private family preferred; references exchanged. W 421 Times Downtown.

Gentleman wishes first-class furnished room, with breakfast if possible; private family; convenient to Columbus Circle. S 104 Times.

Young man, Hebrew, desires comfortable room, small family; located in Harlem, near subway. L 734 Times Downtown.

Couple, with year old child, desire furnished room; give description and price. R 399 Times.

Furnished room wanted; running water; walking distance Lord & Taylor; young business man. S 124 Times.

I wish large room in high-class home for myself and chow dog; she is most gentle, kind, and intelligent. Address A 49 Times.

Young business man would like furnished room and bath in modern apartment house, with meals optional. A 10 Times.

Wanted by couple, child six, two rooms or double room, bath adjoining. G 787 Times Downtown.

Furnished room wanted by U. S. Army officer. Give full details in your reply. R 235 Times.

Room, private bath, by March 1; young couple; Canadians; below 96th West. K 194 Times.

By 3 adults, two rooms and bath, by March 1. S 114 Times.

**Unfurnished.**

Middle-aged couple (American) want four unfurnished rooms with private family or upper part of two-family house near Bayside or Douglaston; modern improvements essential. S 129 Times.

Young business woman (Christian) wants unfurnished room (with bath preferred) below 106th Street; $25 monthly. G 736 Times Downtown.

Wanted.—Two unfurnished rooms with kitchen privilege by business woman and mother; Harlem, Washington Heights. B 921 Times Harlem.

Unfurnished sitting room and bedroom, with or without bath. Schleiff, Circle 560.

## APARTMENTS TO LET.

*Forty-five cents an agate line.*

**Furnished—East Side.**

26TH, 137 EAST.—3-room modern furnished apartment to sell, with sub-lease. Call on Sunday; Hunter.

28TH ST., 28 EAST.—Bachelor apartment, artistically furnished, 2 rooms, bath, maid service.

30TH ST., (163 Lexington Av.)—Attractively furnished two rooms and bath, including excellent meals, $30 weekly up; also one room and bath, with meals, $22 weekly up; women only; complete hotel service. Hotel Rutledge. Telephone Madison Sq. 6160.

30TH ST., (163 Lexington Av.)—Attractively furnished two rooms and bath, including excellent meals, $30 weekly up; also one room and bath, with meals, $22 weekly up; women only; complete hotel service. Hotel Rutledge. Telephone Madison Square 6160.

30'S, PARK AV.—Refined private house; attractive, sunny apartment; 2 large rooms, bath, kitchenette. Telephone Murray Hill 5586.

40TH ST., EAST.—Living room, bedroom, kitchen, and bath; elegantly furnished; elevator and telephone service; lease until October; $125 monthly. Telephone 8634 Murray Hill, Apt. 54.

45TH, 22 EAST.—Attractive two rooms, bath, kitchenette, from March 1; $100 monthly.

47TH ST., 3 EAST.—Two rooms and bath to lease, furnished. Lamberton.

48TH ST., 15 EAST.—2 LARGE ROOMS, BATH, FIREPLACE; MAID, VALET, RESTAURANT SERVICE. HERBERT GULICK CO., INC., 25 EAST 48TH ST. TEL. 4999 VAND.

49TH ST., 146 EAST.—Handsomely furnished three-room housekeeping apartment; grand piano, linen, silver; lease three to seven months. For particulars phone 3438 Schuyler.

50S, (Just off 5th Av.)—Will lease two-room furnished apartment, nonelevator building. Phone Plaza 1241.

50S, off Park Av.—Attractive three-room apartment. Phone Columbus 1278 Monday.

56TH, 1 EAST.—Apartment 500; charmingly furnished; $300 monthly; references.

60'S, MADISON AND PARK AVS.—2 rooms, kitchenette, bath, open fires, parquet floors, roof garden; every convenience. Douglas L. Elliman & Co., 414 Madison Av. Telephone Murray Hill 5600.

63D ST. and Madison Av., (Hotel Leonore, Apartment I.)—Beautifully furnished; two bedrooms, two baths, two parlors; private telephone, grand piano, &c.; linen and everything included except meals; hotel a la carte; fine service; can be seen after lunch any day; $150 a week, payable each month in advance; can keep apartment as long as desired.

65TH ST., 13 EAST.—Two rooms and bath, including piano, handsomely furnished; meals and maid service if required; $150 monthly, to October; immediate possession; Apt. 3-A. Particulars, RAFAEL DE FLOREZ, 402 Madison Av.

AN UNUSUALLY BEAUTIFULLY DECORATED HAND FURNISHED STUDIO NEAR 60TH ST. AND MADISON AV.; 3 VERY LARGE ROOMS AND BATH; HOUSEKEEPING OR HOTEL SERVICE FROM HOTEL ADJOINING; RENT $400 PER MONTH. MOORE & WYCKOFF, 403 MADISON AV. VANDERBILT 3535.

Artistically furnished, complete 3-room, kitchenette apartment; electric cooker; elevator; maid service; fireplace; near 28th St. subway; $175 monthly. Telephone 7037 Mad. Square.

A high-class three-room furnished apartment for three refined chums; select neighborhood; rent $36 per week. A. Wolff, 1,192 Lexington Av., (81st.)

APARTMENTS, handsomely furnished, east, west side; choice buildings; long, short leases. Clark Realty, 347 Madison Av. Vanderbilt 1450.

APARTMENTS FURNISHED.
$200 TO $2,000 MONTHLY.
RAFAEL DE FLOREZ, 402 MADISON AV.

DESIRABLE APARTMENTS, ALL SECTIONS. HERBERT GULICK CO., INC., 25 EAST 48TH ST. TEL. 4999 VAND.

DUPLEX private residence; separate entrance; electricity, water heating system; Oriental rugs; five rooms and kitchen; $300; first time offered. Lenox 3621.

APARTMENTS OF QUALITY.
East, West Side; Long, Short Leases.
APARTMENT RENTING CO.,
176 West 72 St. Phone Columbus 1277.

FOUR rooms and kitchen, two months, $150; possession March 1; seen between 2 and 4. Murray Hill 486.

LEXINGTON AV., 1,192, (81st.)—A high-class three-room furnished apartment for three refined chums; select neighborhood; rent, $36 per week. A. Wolff.

MADISON AV., 640.—Six rooms, bath; can be seen Monday, Feb. 17, before 3 P. M. M. H. Sicard.

Three rooms and bath; light housekeeping; suitable for bachelors or married couple; excellent location; Murray Hill section; near Grand Central Station. Telephone Murray Hill 3637.

TWO-ROOM APARTMENTS with kitchenette and bath, charmingly furnished; linen and silver included. G. M. Pearson & Co., Inc., 527 5th Av. Murray Hill 1733.

THREE BACHELORS OR FAMILY CAN SECURE THREE BEDROOMS, THREE BATHS, AND LIVING ROOM, PIANO, &c., IN MODERN APARTMENT, HOTEL SERVICE, AT ATTRACTIVE PRICE. TELEPHONE 7504 MURRAY HILL.

UNION SQUARE SECTION.—Eight rooms; complete home; elevator, electricity, telephone; from April 1; references required; appointment. Owner, K 318 Times.

UNUSUAL APARTMENTS,
east, west side, two to eight rooms; furnished, unfurnished. Call Plaza 6585.

**Furnished—West Side.**

12TH, 82 WEST.—To sublet, tastefully furnished apartment until October, 4 rooms and bath, $150. L. B. Ball.

30TH, 1 WEST.—Handsomely furnished, facing 5th Av.; 2 rooms, kitchenette; baby grand piano, library, maid service; home-cooked meals optional; $125 monthly; immediate possession.

30TH, 1 WEST.—Two rooms, bath, facing Fifth Av.; $80 monthly; all conveniences.

32D ST., 9 WEST.—Two rooms, bath; service; period furniture. Steigelman.

34TH, 130 WEST.—Furnished two rooms, kitchenette, and bath; telephone; $75. Apt. 2B.

42D ST., 228 WEST.—Luxuriously furnished parlor, bedroom and bath; $30 per week; full hotel service.

44TH, 142 WEST.—Next Lambs' Club; one large, light room and bath; sleeping accommodations for two; beautifully furnished; Steinway baby grand; $125 a month; maid service included. Apartment 91.

45TH, 341 WEST.—New elevator building; cleanliness; furnishings unequaled; 1-2-3 rooms, bath, shower; tiled kitchens, kitchenette; no questionable applicants; highest references; $55-$100 monthly. Tel. Bryant 8255.

49TH ST., 46 WEST.—Two rooms, bath, and kitchen, exquisitely furnished; $200 per month to October; seen Sunday after 12, or Monday any hour. Leventritt.

50TH, 3 WEST.—Most unique apartment; bachelor or couple; antique furniture; Venetian terrace; $500 monthly; exceptional references. Call Sunday, Monday, 11 to 3.

52D, 224 WEST, (Apt. 14.)—A comfortably furnished suite, consisting of bedroom and living room, telephone and bath; convenient neighborhood; suitable for gentlemen.

55TH ST., (Near 5th Av.)—Two rooms, bath and kitchen; charming apartment; elevator $175 per month to October. Apply Berlock, 46 West 49th St.

55TH ST., WEST.—To rent two rooms, bath, and kitchenette. Circle 4515. B 570 Times Downtown.

56TH, 342 WEST.—Beautiful elevator apartment, seven rooms, three bedrooms, maid's quarters; piano; complete, $200. Responsible, Columbus 4604. Curtis.

27 WEST 57TH ST.
2 rooms and bath; elevator.

57TH ST., 200 WEST, (APT. 14B.)
DE LUXE FURNISHED APARTMENT.
Three rooms and bath, 14th floor, overlooking Hudson; south and west exposure; electric kitchenette; handsome collection of paintings by best modern artists; $250 per month; new building.

57TH ST., 200 WEST.—Sunny, 4-room, completely furnished housekeeping apartment, refrigeration, $300 month, $200 Summer months. Superintendent.

57TH, 52 WEST.—Housekeeping apartment, attractively furnished; references; $300 monthly.

58TH ST., (7th Av.)—High-class apartment, living room, bedroom, large foyer hall, kitchen, and bath; handsomely furnished, piano, silver, and linen, complete for housekeeping; March 1 to Oct. 1; $175; highest references required. Phone Monday or later, Chelsea 3372.

40 WEST 58TH ST.
Two-room apartment, attractively furnished.

59TH, 200 WEST, (Overlooking Park.)—Living room, 2 bedrooms, kitchenette, and bath, attractively furnished, $250 month to October, $300 shorter lease; immediate possession. Kent, Circle 179.

59TH, 160 WEST, (10B.)—Large room overlooking park, 2 smaller rooms, bath, kitchenette; artistically furnished; $375 monthly till October or longer; alternately take furniture with lease. Phone Circle 1696.

68TH, 64 WEST.—Parlor floor; 3 rooms, furnished or unfurnished; electricity; moderate.

68TH, 59 WEST.—Floor, two rooms, bath, lavatory; exceptional; $125; gentlemen; references. Owner.

70S.—Unusually attractive apt., 7 rooms, 2 baths. Phone Col. 1278 Monday.

72D, 166 WEST.—Apartment, 3 rooms, consisting of bedroom, living room, and kitchen, with fine bathroom and shower, ice refrigeration, $160 until Oct. 1; also 4-room apartment, consisting of living room, bedroom, dining room, and kitchen, with fine bathroom and shower, ice refrigeration, $275; all appointments are of highest standard; maid service if desired. Apply to manager, on premises. Tel. Columbus 7640.

72D, 167 WEST.—Handsomely furnished 3-room kitchenette, bath; will lease March 1 to Oct. 1. Woodward, Columbus 8622.

72D, (Subway.)—Six rooms, two baths; new building; charmingly furnished. Columbus 3974.

72D ST.—Best apartments in New York; $300 up. 6280 Cathedral.

72D ST., 344 WEST.—$175 five rooms, bath; maid's room extra.

73D, 246 WEST.—Room, alcove, kitchenette, bath; lease. Columbus 4809; $110 monthly.

77TH, BROADWAY.—Excellent parlor floor; electricity; doctor or dentist office. Phone Schuyler 6617.

79TH, 177 WEST.—Four rooms, facing street; southern exposure. Schuyler 2325. Schultz.

83D ST., WEST.—Artistically furnished front apartment; 5 rooms; Turkish rugs; Victrola; $175. Phone Schuyler 5590. Apartment 32. References essential.

85TH, 334 WEST.—Sublet four-room apartment, artistically furnished. MacRae, Schuyler 8265.

86TH ST., WEST.—Will sell lease and furnishings handsome 2-room, bath, and kitchenette apartment; finest elevator house in city; rent $80; furnishings $950 cash; absolutely new, artistic. Immediate, K 366 Times.

88TH, 309 WEST.—Beautifully furnished apartment; unusually large, sunny living room, bedroom, dressing room, bath, and kitchenette; period furniture, Persian rugs. Mrs. Mack.

89TH, 305 WEST.—Private house, two rooms, bath, $55; independent studio, $45; gentlemen.

89TH, 322 WEST.—Magnificent suite, two boudoirs; shower; leaving for Europe; sacrifice; $125.

90S, (Riverside Drive.)—Eight rooms, two baths; piano; $200. Telephone Riverside 8098.

90S.—Six-room apartment, elevator building, $135 a month. Phone Col. 1278 Monday.

94TH, 314 WEST.—Attractive, clean, modern 7 rooms, also 2-room kitchenette; Sunday, Monday, 11-5; immediate.

98TH ST., 307-311 WEST.—Hotel Schuyler Arms; subway to 96th, two blocks up and one block west; leases are not required, but references are; newly furnished suites of two, three, four, five, and six rooms, from $75 to $180 a month, with or without kitchens; maid service, gas, electricity, kitchen equipment, &c., included; in the heart of the best residential section of New York City; restaurant of quality.

113TH, WEST, (Half Block Broadway.)—6 large rooms, 2 baths; very high-class; 3 or 4 months, $275; terms over Sunday. R 397 Times.

113TH, 601 WEST.—Attractively furnished 6-room apartment, two baths, adults only; reference essential. Apt. 12 D.

113TH, 616 WEST.—Two rooms and bath, attractively furnished; never occupied; $90. Patterson.

113TH, 549 WEST, (near Broadway.)—Front seven rooms, completely furnished. Apt. 20.

116TH WEST.—6 beautiful rooms, overlooking Hudson; fashionable West Side district; grand piano, phonograph; will share with 2 congenial young people, furnishing them their meals. Morningside 8274.

117TH, 353 WEST.—5 light rooms, southern exposure; elevator; lease to November, $80; seen afternoons or appointment. 1774 Morningside.

118TH, WEST, (opposite Columbia College.)—6 rooms and bath, completely furnished, $130 per month to Sept. 1; possession at once. For full particulars apply to Slawson & Hobbs, 162 West 72d St.

118TH ST., 418 WEST.—High-class furnished elevator apartments, 4 rooms, kitchen, bath, $80 per month; will sublet until Oct. 1; reasonable. Telephone Morningside 6656.

118TH, 400 WEST.—Nicely furnished 7 room apartment, facing Morningside Drive. Henry.

120TH, WEST.—Attractive 3-room apartment, $110 month. Miss Pantlind, Morningside 8905.

121ST, 537 WEST, (Corner Broadway.)—Six rooms and bath, furnished; Columbia University district. Apartment 22.

124TH, 541 WEST.—Beautiful six-room apartment; piano, linen, silver; elevator; lease. Telephone Morningside 2669.

163D, 561 WEST.—High-class elevator apartment; 5 front rooms and bath, furnished. Apartment 6-B. Phone 686 Audubon.

179TH, 843 WEST.—Beautifully furnished front 6-room apartment to Oct. 1; all light rooms; every convenience, including piano; rental $125 month. R. M. Hyde. Phone St. Nicholas 9895.

180TH ST., WEST, (2 Washington Terrace.)—3 rooms, kitchen, bath; electricity; floor of private house; couple.

192D ST., 600 WEST.—A bright, sunny, five-room, modern apartment, richly furnished; Oriental rugs, silver, and linen; ideal location for Summer; one block from subway, near elevated and surface lines; will rent at sacrifice to party without children and with good references; can be seen today, 10 to 3 o'clock, or by appointment. Phone Bowling Green 8257, weekdays.

A beautiful sunny home of large rooms, newly furnished, 10th floor, overlooking Hudson, near 140th St.; 1 or 2 refined musical or literary ladies of highest references; 7 months or longer, $100 monthly; immediate possession. Answer with full particulars, A. B. 58 Times.

APARTMENT HOMES.
MISS ISABEL DAINTRY OF LONDON and PARIS has solved the problem of making Furnished Apartments synonymous with HOMES. She has a few choice
APARTMENT HOMES, centrally located.
RENTALS $100 TO $1,800 MONTHLY.
Office, 66 West 56th St. Tel. Circle 3099.

Apartment wanted, 6 or 7 rooms, ground floor; 34th to 86th Sts.; anxious to locate by May 1; will take unexpired lease. Pellini, 3 East 53d.

APARTMENT SEEKING SIMPLIFIED.
Choice furnished apartments, east, west sides; season, year. Wickliffe Gray, Apartment Specialist, 269 West 73d. Col. 3974.

APARTMENT four complete housekeeping rooms, fully equipped, modern; $58. Smith, 7048 Morningside.

ATTRACTIVELY FURNISHED apartment, 2 rooms, kitchenette, fireplace; 50's, near 5th Av.; $125 for 2 or 3 months, $110 for 6 months. R 360 Times.

ATTRACTIVE three-room apartment, kitchenette, $18 week, including gas, electricity, telephone; suitable three, four adults. Call evenings or Sunday. Apartment 3, 70 W. 88th.

AUDUBON AV., 248, (178th St.)—Will share furnished apartment with married couple, childless; $60; afternoons, 3-5. Apt. 26.

AUDUBON AV., 247.—4 outside sunny rooms, 5th floor, high-class elevator house; completely furnished; couple. Apt. 52.

APARTMENT HUNTING UNNECESSARY.—Personally inspected. Consult Mrs. Dingleman, Renting Specialist, 154 W. 72d. Col. 836.

BEAUTIFUL suite, two-three business men; two bedrooms, sunny parlor, lavatory, hot, cold water; elevator apartment; shower; telephone; every comfort; breakfast optional. Apartment 23, 534 West 124th St., near B'way.

BROADWAY, near 72d St.—Hotel suite, 2 rooms and bath, furnished; view of Hudson; southern exposure; rent $225 to July 1, $200 to Oct. 1; light and service included.
APPLY TO
SLAWSON & HOBBS, 162 W. 72d ST.

By a refined business woman, 2 or 3 unfurnished rooms, with bath and kitchenette, not above 110th St. west; state price and location. Miss Neary, care of United Fruit Co., Pier 9, North River.

BROADWAY, 2,534, (Near 95th St.)—Three rooms, bath, maid service; $85.

CENTRAL PARK WEST, (corner 91st St.)—Three rooms and bath, sublet. Eldorado Apartment, 3E. Levy.

CLAREMONT AV., 130.—Apartment for rent, completely furnished, 5 rooms and bath, $100 month until September. McCormick.

CONVENT AV., 270, (141st St.)—Furnished completely, 4 rooms and bath; baby grand piano; March 1 to Sept. 1, $125 per month. Call or telephone Johnstone, Audubon 3850.

CORNER, sunny five-room apartment, 9th floor; 50's, near 5th Av., west; annual rent, $2,200. Particulars telephone Circle 4257 between 9-10 A. M.

CREAM OF THE CITY; immediate possession. George Washington Leiber, 6280 Cathedral.

CLAREMONT AV., 160.—Well-furnished 5-room apt.; outside rooms; rent $125 month. Apt. 4a.

CHOICE FURNISHED APARTMENTS.
E. K. Van Winkle, 156 W. 72d. Col. 1077.

CALL ON MILLER, 162 West 50th St., for list of apartments. Circle 3067.

DESIRE sublet 10 months, four large rooms, elevator apartment, 179th St., facing Broadway; cozily furnished; piano, Victrola, silver; $100-$125 monthly. G 15 Times.

Four attractive rooms; complete home; 2 bedrooms; $250 monthly, on lease. Phone 942 Circle.

HIGH-CLASS FURNISHED APARTMENTS for rent. Call for particulars.
SLAWSON & HOBBS, 162 WEST 72D ST.

I HAVE ACQUIRED the mansion and furnishings of an old and wealthy New York family; I wish to lease two suites, containing sitting room, dressing room, bedroom, and bath; each suite occupying entire floor; walls are done in brocade silk; furniture, pictures, and fireplaces imported by the family for their own pleasure and comfort. Telephone 8055 Columbus.

If you have a vacant apartment or one to sublet, send us full particulars at once. We have a waiting list of tenants. Century Leasing Co., 500 5th Av.

LADY leaving city for Summer will sublet her 6-room apartment, completely furnished, till Oct. 1, $175 per month; must be seen to be appreciated; location business and theatrical centre. Phone 3540 Circle.

Living room, two bedrooms, two baths, kitchenette, on lease, preferably not above 59th St. Particulars to W 451 Times Downtown.

NEWLY furnished apartment, 4 rooms and bath, to sublet immediately, until October or longer; price $250 per month. Phone Riverside 4011.

RIVERSIDE DRIVE, 260.—Handsomely furnished apartment, 6 rooms, 2 baths, 5th floor, overlooking Hudson; possession March 1; $225; short lease, $2,400 a year. ERHARDT, or CLARK REALTY, Tel. Vanderbilt 1450.

RIVERSIDE DRIVE, (Corner 112th St., "The Porterfield.")—Highest class 7-room apartment, beautifully furnished, to sublet from March 1 to Oct. 1, $225 per month; references essential. 9180 Cathedral.

RIVERSIDE DRIVE, 790, (157th St. subway station.)—Six rooms, 2 baths, handsomely furnished, piano. A. J. O'Dell, Audubon 5400.

RIVERSIDE DRIVE.—Gentleman or couple can have home comforts in most beautiful apartment available, at fair rate. B 587 Times Downtown.

RIVERSIDE DRIVE and 95th St.—6 rooms and bath; immediate possession; sublet to Oct. 1. Telephone 440 Plaza.

RIVERSIDE DRIVE, (96th Subway.)—Six sunny rooms; immediate possession; $175. Riverside 8098.

RIVERSIDE DRIVE, 440.—Elegantly furnished new 4-room apartment; no children.

Substantial reason for sub-letting a fine apartment, 7 rooms and large foyer, 3 baths; completely and elegantly furnished; first class neighborhood; on condition to purchase entire contents. L S 807 Times Downtown.

ST. NICHOLAS TERRACE, 35, (cor. 129th St.)—Sublet corner apt., 4 rooms and bath, completely furnished, Oct. 1; rent $100 a month; responsible party only. See Supt.

SUBLET, nicely furnished spacious 8 rooms, 2 baths; piano; if desired for long period would sell furniture, cede lease. Cohan, 250 West 82d St. Schuyler 6437.

SIX-ROOM apartment, near Riverside Drive, from March 1 to Oct. 1; large, light rooms; seen by appointment. Tel. Schuyler 5446.

Six or 7 room outside apartment, west side, below 105th St. Phone Academy 3178; mornings; will sublet.

Six-room elevator apartment, about $75 a month; west side. Toff, 100 West 28th.

THE NEW HOTEL NOBLETON,
126 West 73d Street.
Beautifully furnished two-room suites, with bath; weekly and monthly reduced rates; breakfast privilege.

THREE ROOMS AND BATH; all improvements; select private house, vicinity Columbia University and Riverside Drive; references. A 1092 Times Harlem.

Three or four room apartment; modern; good neighborhood; under $40. A 83 Times.

TO sell furnishings and turn over lease of 5-room flat, near Riverside and 145th St.; furniture $500; lease, 3 mo. down; rent $40. Write A. D., 3,525 Broadway.

TWO ROOMS, kitchenette, bath; steam; southern exposure; fireplace; $80 till Oct. 1; immediate occupancy. Farragut 5317, 2-6.

Unfurnished 8 rooms, sunlight, under $1,500. Phillips, 148 West 72d. Columbus 2750.

Wanted by a young couple, 4 rooms with all modern improvements, in refined Bronx neighborhood, for immediate possession. A. Goodman & Bro., 645 Broadway. Telephone Spring 4559.

Wanted, unfurnished modern four-room apartment, near west side "L." Riverside 7874.

Wanted—Six, seven rooms, unfurnished; modern, desirable, reasonable. S 173 Times.

WASHINGTON HEIGHTS.—Handsomely furnished 4-room apartment, all outside, southern exposure; best references must be furnished; $125 monthly. Write Arnold, 1,408 St. Nicholas Av.

WEST END.—7 rooms, 3 baths; handsome, artistic furnishings; terms. Columbus 3974.

WEST END AV., 411.—Seven rooms, three baths; $300. Mrs. Mitchell, Schuyler 9361.

Well-furnished three-room apartment; private entrance; excellent building; short lease; upper seventies, corner Broadway; $175. Schuyler 1906.

YOUNG BUSINESS MAN, 25, having beautiful furnished five-room apartment, with all conveniences, piano, Victrola, a real home, with all comforts, in modern building on West 114th, wishes to share same with congenial, refined young man; party must be engaged in some legitimate business and be of unquestionable character; do not answer unless you are in a position to pay $90 a month. R 326 Times.

Young couple; 4 rooms, Heights; West Bronx; up to $40. B 586 Times Downtown.

**Furnished—Brooklyn.**

WILL give apartment until April 15, exchange board, owner. Phone Broad 1961.

**Unfurnished—East Side.**

33D, 141 EAST, (near Lexington Av.)—5-room apartment, private; latest improvements; steam heat, hot water supply, electricity, bath; rent $65. Ring basement bell.

48TH, 19 EAST.—Apartment two rooms, bath, and kitchenette; immediate possession.

49TH ST., 11 EAST.—2 and 3 room kitchenette elevator apartment; possession immediately; references required; apply Superintendent.

50S.—In the 50s, near Park Av., two rooms and bath; $70 to $80; large living rooms. Payson McL. Merrill Co., 9 East 44th St. Telephone Murray Hill 8300.

60S. MADISON & PARK AVENUES—2 rooms, kitchenette, bath, open fires, parquet floors, roof garden; every convenience. Douglas L. Elliman & Co., 414 Madison Ave. Telephone Murray Hill 5600.

69TH, 20 EAST.—3 rooms, bath, $90; lease. Lenox 5718, or Superintendent.

805 MADISON AVE.—Ap't, 2 rooms, kitchenette, bath, every improvement. Stephen van Rensselaer.

6[illegible] MADISON AVE., three rooms with bath, hot water and steam, elevator and maid service. Excellent location. $70 monthly. Show Sunday. Call Plaza 8616.

A high-class 3-room, kitchenette apartment, every convenience, for select family; 79th St., near Park Av.; $1,200. A. Wolff, 1,192 Lexington Av.

List your apartments with Wickliffe Gray, apartment specialist, 269 West 73d. Columbus 3974.

Several 2 and 3 rooms bachelor apartments from 44th to 59th St. G. M. Pearson & Co., Inc., 527 5th Av. Telephone Murray Hill 1733.

**Unfurnished—West Side.**

56TH, 327 WEST.—2, 4, 7 large, light rooms; elevator; $720 up.

55TH, 48 WEST.—Desirable parlor floor, bath, kitchenette; light basement; residence or business.

57TH ST., 200 WEST, COR. 7TH AV.
New 14-story Rodin Studio Apartment Bldg.
ONE APARTMENT LEFT.
Eight-room Duplex Apartment........$4,300
Apply to Resident Manager. Tel. Circle 3560.

57TH, 27 WEST.—Two rooms and bath; elevator.

70S, near West End Av.—4 rooms and bath, $120; private house; references. K 231 Times.

72D, 322 WEST.—1-2-3 elegant rooms, bath, facing the river, $55, $110 monthly.

75TH, 162 WEST.—Entire second floor, private house, exclusive residential section; 3 rooms, bath; suitable for studio. Roth.

80TH, 101 WEST.—Apartment 6-W; 7-room apartment, all light, 2 master bedrooms, with bath, maid's room, and bath. Seen 11 to 4.

82D, 54 WEST.—1, 2, 4 rooms, kitchenette; also doctor's or dentist's suite. 1,790 Broadway, Room 514, Circle 2315.

93D, 309 WEST.—Seven-room apartment to sublet from March 1 to Oct. 1. Apartment 2-SW. Sugger.

94TH ST., 276, (nr. West End Av.)—Two spacious rooms and bath, just completed; $1,100 and $1,200. Tel. Morning. 1114.

162D ST., 615 WEST.—Six rooms; elevator service; $75.

Elevator apartment, five rooms and bath, with or without furniture. Apply 500 West 143d St., Apartment 75.

FORT WASHINGTON AV., 56, (Corner 161st St.)—Six large, sunny rooms; two baths; from March 1; newly decorated; $85 per month. Apply Apt. 46.

THE TURIN, 333 Central Park West, corner 93d St.—Highest type apartment building, 6, 7, 8, 9 rooms, 2 and 3 baths; rents $1,800 to $2,700. Apply to owner, on premises.

WEST END AV., 640,
Corner 91st St.
Seven rooms, two baths; most attractive apartment west side; $200 per month.

**Unfurnished—Bronx.**

FIVE sunny room apartment, modern improvements; handsome private residence; environment and traveling facilities excellent; rent $50; two or three adults. L., 1299 Times Bronx.

**Unfurnished—Brooklyn.**

LEFFERTS PLACE, 163, Brooklyn.—5-room apartment; southern exposure; rent $50.

## APARTMENTS WANTED.

*Forty-five cents an agate line.*

**Furnished.**

Want modern apartment, 2 or 3 bedrooms; pay $250 to $500 month; June or October; might buy furnishings and take lease; small family. B 320 Times.

Gentleman wants 2 rooms and bath with shower independent and good furnished; plenty of hot water and closet room wanted; location between 72d and 96th Sts., west side preferred; state price and full particulars. S 486 Times Downtown.

MRS. WILSON'S
HOME-RENTING COMPANY.
TEL. PLAZA 6585. 444 PARK AVENUE.
WANTED IMMEDIATELY FOR MY CLIENTS, FURNISHED AND UNFURNISHED APARTMENTS.

ISABEL DAINTRY,
Tel. Circle 3099. 66 West 56th St.
WANTED IMMEDIATELY FOR MY CLIENTS, FURNISHED AND UNFURNISHED APARTMENT HOMES.
RENTALS $100 TO $1,800 MONTHLY.

Wanted, apartment or private house, furnished or unfurnished, from March 15 to about June 15; must have at least four master bedrooms; location preferably west side, below 96th St. Write, giving full particulars, address W. D., 809 Times Downtown.

Well furnished, small apartment, for two months or longer; must be clean, west side, not above 120th St.; absolutely responsible; not over $65. D 812 Times Annex.

6, 7, or 8 room apartment, 3 baths, new building; location east or west side between 58th-86th; furnished, unfurnished. Bernheim, Room 1501, 110 West 40th.

Two or three room apartment wanted, furnished or unfurnished; between 45th-75th, west side, preferably; state price. A 64 Times.

APARTMENTS WANTED, FURNISHED.—Select clientele waiting. Mrs. Dingleman, Renting Specialist, 154 West 72d. Col. 836.

Three or four rooms, kitchenette and bath, in elevator apartment house; not over $100. W 896 Times.

Wanted immediately, for two or three months, 4-5 rooms, furnished complete, 72d to 110th. Schuyler 2917, mornings.

Wanted, three or four room apartment in elevator house; give full particulars to receive attention. R 396 Times.

Gentleman wants small apartment on 5th Av., Plaza section, furnished or unfurnished; reasonable. W 779 Times Downtown.

Will purchase furniture of high-class five-room apartment; describe fully. K 247 Times.

Two or three rooms and kitchen; west side; long lease. K 261 Times.

To rent your furnished apartment see E. K. Van Winkle, 156 W. 72d St. Col. 1077.

Refined woman, one, two rooms, bath; full particulars in reply. S 106 Times.

Suburban preferred, [illegible] rooms, bath, kitchenette; couple. Write fully, A. B., 127 Times.

Two to four room apt. on lease; responsible party. Phone Col. 1277 Monday.

Wanted, March 4, moderate apt. 55th to 59th; married couple. R 395 Times.

Want 4-5 room furnished apartment to October; $150 month. Vanderbilt 1450.

Two, three rooms, bath; reasonable. Phone Greeley 13, after 10 o'clock, Sunday.

**Unfurnished.**

ONE MONTH'S EXTRA RENT for 4 or 5 light rooms, apartment or two-family house; electricity; about $35; before April 1; two adults; Manhattan, Brooklyn or Elmhurst. Write giving telephone number. 60 Broadway, Room 904.

Apartment to accommodate 4 adults; select surroundings; Washington Sq. to 125th, west or east side; take any time from March to May; price very moderate. R 377 Times.

Apartment to accommodate four adults; select surroundings; Washington Square to 125th St., west or east side; take any time from March to May; price very moderate. R 377 Times.

A four-room and bath apartment on floor in private house, west side, above 70th St., from March, April, or May, for mother and daughter. K 271 Times.

Wanted, two sunny rooms, private bath, kitchenette, near "L," between 75th and 110th Sts., west side. Full particulars, Business Couple, 62 West 51st St.

$10 bonus for 5 room apts., all improvements, west side, sublet or rent, not to exceed $60. Phone or write "Anxious," Bryant 6400, Room 2502, 110 West 40th St.

Who will exchange 4-room modern apartment, East 40s or 50s, for 5-room front apartment, Dyckman section? St. Nicholas 9400. Apartment 4-E.

Wanted—7-8 rooms by physician on ground floor below 86th, near Broadway, around 57th, near 5th Av. 530 West 136th. Dr. Friedman, City.

Sunny apartment, 6-7 rooms, between Washington Square and 59th; $1,200-$1,500; willing assume unexpired lease. D 811 Times Annex.

A four-room and bath apartment or floor in private house, west side, above 70th, from March, April, or May 1, for mother and daughter. K 271 Times.

**Unfurnished.**

Five-room apartment wanted in modern building on west side, south of 155th St.; rent about $60; permanent. G 731 Times Downtown.

Will give $20 if you can find 4 or 5 room apartment for couple, unfurnished, in Harlem, Yorkville, or Heights. Phone W. Daniel, Harlem 4717.

April 1st, 6 or 7 rooms, all improvements, Washington Square to 20th or below 116th; not over $75. D. R. Mason, 185 Madison Av.

Apartment, five or six rooms, modern house, between 72d and 96th, west side; lease. Broadway, A 17 Times.

Two large rooms, kitchenette, April 1 or May 1, west side; lease; state price. W 435 Times Downtown.

Wanted.—Small unfurnished apartment in lower west side of New York. N P 512 Times, Brooklyn.

Couple desire to sublet 4-room apartment on upper Washington Heights after April 15. Rothschild, 569 West 182d St.

Two, three room housekeeping apartment; Murray Hill preferred. Box 127, 852 Columbus Av.

Young couple desire 3-4 room housekeeping apartment, below 110th St.; $40-$50. Box 127, 852 Columbus Av.

Six Rooms.—72d to 116th St., west side; state terms. B 67 Times.

Three-room apartment, bath, not over $25; good locality. B 907 Times Harlem.

Seven large rooms, good location; $1,200-$1,500 rent; April 1. Z 869 Times Annex.

## TO LET FOR BUSINESS.

*Forty-five cents an agate line.*

FIVE STORY AND BASEMENT, THROUGH FROM STREET TO STREET; 66,000 SQUARE FEET OF OPEN FLOOR SPACE; 60 FEET ON 12TH ST., 50 FEET ON 13TH ST. BY 207 FEET DEEP; LARGE FREIGHT AND PASSENGER ELEVATORS, WELL LIGHTED, (ON FOUR SIDES,) CLEAN BUILDING; SUITABLE FOR STORAGE, LIGHT MANUFACTURING, &C., AND ADAPTABLE FOR ANYTHING; LOCATION MOST DESIRABLE; LONG OR SHORT TERM; REASONABLE RENT. APPLY ON PREMISES, 130 EAST 13TH ST.

N. E. COR. 26TH ST., 6TH AV.,
55-57 W. 26TH.
Top loft, 75x100, 2 large skylights, 33 windows, elevators, steam heat, also large basement; immediate possession. Apply on premises. Telephone 6822 Spring or your own broker.

LONG ISLAND CITY.
ONE-STORY FACTORY,
15,000 SQ. FT.
Brick, steel sash, concrete floor, skylights. Location near 59th St. Bridge.
COMPLETION MAY 1ST.
ROMAN-CALLMAN COMPANY,
Bridge Plaza,
LONG ISLAND CITY.

For Rent.—Building, store, and basement, 50 by 100, in Yonkers; entire or will divide; on main thoroughfare, at junction, near Post Office; occupied by housefurnishing and hardware company; only responsible parties considered. Z 377 Times Annex.

100,000 FEET FLOOR SPACE; VICINITY BROADWAY, CITY HALL; OFFICES, LOFTS, LIGHTEST WAREROOMS; SUPERIOR FIREPROOF CONSTRUCTION; EVERY MODERN IMPROVEMENT. S 451 TIMES DOWNTOWN.

FOUR-STORY AND BASEMENT FACTORY,
Near East 34th St.
CORNER BUILDING, SIZE 46x77.
With or without large storage yard.
AMES & CO., 26 WEST 31ST ST.

49TH ST., 18 EAST.—STUDIOS, LOFTS, OFFICES, SHOWROOMS; FIREPROOF BUILDING; EVERY IMPROVEMENT; UNEXCEPTIONABLE LIGHT; REASONABLE RENTS.

Store to let at Scarsdale.—On the New York or White Plains Post Road; the entire floor; will subdivide or remodel to suit tenant. Address Benj. Edwards, Scarsdale, N. Y. Phone 236.

50,000 feet, heavily constructed building, West Thirties, large electric elevator, steam heat, electric light, loading platform, 5, 10 year lease; rental $12,000. B 520 Times Downtown.

Desirable offices to sublease, Brunswick Building, 225 5th Av.; terms reasonable; immediate occupancy. Call Room 1015 or phone 7800 Madison Square.

440 WEST 46TH STREET.
10,000 sq. feet, $2,000; four-story factory building, light, fine condition; possession at once. Mercer, 266 West 23d St.

5,000 sq. ft., 1st floor; place for automobiles; excellent light, high ceiling; near Jackson Av., L. I.; suitable for mfg. or storage; rent $35. Telephone 1263 Astoria.

42-44 West 39th St.—Attractive front offices; fine light; very reasonable rent; best location for light business. Pease & Elliman, 340 Madison Av.

About 2,000 feet of excellent office space, all subdivided; very cheap rent; will sell furniture. Inquire fifth floor, 161 Maiden Lane.

LOFT, 26 WEST 31ST.
MODERN ELEVATOR BUILDING; EXCELLENT LIGHT; $2,000.
AMES, 26 WEST 31ST, OR PREMISES.

49th St., 9 East.—Store 95x25, suitable for any high-class retail business; possession May 1. Inquire Supt., 11 East 49th St., or your own broker.

Very desirable ground floor office; suitable for doctor or dentist; 72d St., near Broadway; new hotel. Address Manager, 126 West 73d St.

To sublet for 4 years, attractive suites of 6 light corner offices, 2,800 sq. ft. in most modern 5th Av. building at low rental of $4,250 per annum. S 146 Times.

Corner lofts, 100x92 ft., with or without power, suitable for manufacturing; low insurance, and reasonable rent; immediate possession. 17th St. and Avenue B.

N. W. COR. 28TH ST. AND 1ST AV.
Lofts containing 5,000 to 10,000 square feet; splendid light, sprinklers, power, large elevator; apply premises. E. J. Rieser.

Fine one-story building, ground floors and lofts. F. E. Allen, on premises, 607 West 43d St. Bryant 510.

Private office, Times Square district, furnished; $25 monthly. Apply Room 317, 1,400 Broadway.

LARGE, MODERN, NEW STORE,
19 East 9th St.; 25x90; extra light.
AMES, 26 WEST 31ST ST., or PREMISES.

STORE, 27 WEST 56TH,
Adjoining 5th Av.; reduced rent.
AMES, 26 WEST 31ST. Brokers protected.

Desk room for rent; high-class surroundings; two entrances. 220 West 42d, Suite 2303, Lewis. 10 to 5.

Mail privileges, $3; excellent service; telephone attendant. Duane, 309 Broadway, Suite 507.

Business space, stores, lofts, buildings, all sizes, localities. Tell me your requirements. Ephriam Buchwald, 113 East 129th St.

STORE, NEAR BROADWAY.
352 West 50th St.; auto accessories, $50.
AMES & CO., 26 WEST 31ST ST.

Lofts, stores, all locations; immediate possession. Bleiman, 656 Broadway. Phone 2132 Spring.

45,000 sq. ft., brick, well located; good light; rent $5,000 yearly. Beaver, 18 Bedford Av., Brooklyn.

Building, 25x100, five stories, in whole or part; immediate possession. 228 East 24th. Inquire Rabe, 204 East 24th.

Nice bright room in Metropolitan Tower. Apply Suite 160.

Furnished offices and desk room; service, mailing privileges. Suite 308, 51 East 42d.

10,000 square feet, power, light, heat; Astoria, L. I. B. Y., 229 Times Downtown.

For Rent—Desirable studios; rents $65 up; can be divided. Slater Buildings, 7 West 42d.

Garage to let, 56x100; long lease, reasonable rent. A. Wolff, 1,192 Lexington Av.

Space for rent in studio (skylight); modern building. Hawes, 30 East 20th.

**Bronx.**

THIRD AV. AND 149th ST.
Double-window store to lease; near corner.
Particulars,
J. Clarence Davies, 149th St. and 3d Av.

Large corner store, suitable for confectionery, &c.; good neighborhood; rent reasonable. S. E. corner of 166th and Courtlandt Av.

**Westchester County.**

FACTORY PROPERTY AT MOUNT VERNON, N. Y., 100x176, ON WHICH OWNER WILL ERECT BUILDING IF DESIRED.
Premises having frontage of 100 feet on two busy streets, trolley on one; located within 3 blocks of the N. Y., N. H. & H. R. R. freight station in the heart of the city; particularly desirable for manufacturing or garage purposes; owner will erect building for responsible party on contract of sale in accordance with purchasers' plans and deliver title on completion of building, taking back from purchaser mortgage for part of purchase price, payable on installments if desired. Cash payment, sufficient to show good faith required on execution of contract. For further particulars address New Rochelle Realty Co., New Rochelle, N. Y., or phone New Rochelle 56.

**Wanted for Business Purposes.**

Wanted.—Light office with or without service, in vicinity between 23d and 44th Sts. S. Box 516 Times.

Garage near the Boston Post Road, 4,000 feet or more. Partridge, 3,807 Broadway.

Factory wanted, buy or lease, 10,000 sq. ft., Queens. Partridge, 3,807 Broadway.

Furnished office wanted.
S 159 Times.

## TO LET FOR BUSINESS.

*Forty-five cents an agate line.*

**Wanted for Business Purposes.**

Store wanted on 3d Av., west side, between 149th and 152d St., or south side 125th St. between 7th and 8th Avs.; will take half of store if tenant is willing to divide. S 35 Times.

Wanted to Rent.—House suitable for Tea Room and Antique Depository, situated on road well traveled by automobilists, and accessible to New York City. Box 336, Maplewood, N. J.

What loft space on Broadway, below 14th St. or other accessible location can you offer for $30 monthly? Give full particulars. L 748 Times Downtown.

Wanted, use of large room, parlor, for teaching speech; no singing; 10 to 4 Monday, Tuesday, Friday; near Washington Square, west side. B 276 Times.

Garage wanted holding about 75 to 100 touring or commercial cars; state full particulars; also location. G 740 Times Downtown.

Factory wanted, 30,000-40,000 square feet; must have good light. Bertram J. Goodman, 557 Johnson Av., Brooklyn, N. Y.

Building wanted, suitable for moving picture studio, Manhattan or Bronx. Partridge, 481 West 150th St.

20,000 to 40,000 feet of warehouse space wanted; lower west side. Box D D 614, 1,265 Broadway.

Factory wanted, 30,000 square feet, within 30 miles of New York City. Pines Rubber Co., 148 39th St., Brooklyn.

## MORTGAGE LOANS.

*Fifty cents an agate line.*

Guaranteed first mortgages for sale ranging from $1,600 to $3,500, yielding 5½% and 6%; principal doubly secured. For particulars address Real Estate Department, 26 S. New Street, Bethlehem, Penn.

Rent Assignments.—We pay your interest and taxes; quick action; low rates; brokers protected. Address Finance Co, 182 Broadway, Rooms 41-43.

Responsible firm wants $15,000 first mortgage on small apartment house, best Harlem section; liberal allowance to cover expenses. Owner, Box B 573 Times Downtown.

$6,000 second mortgage for sale; one tenant; business. Robertson, W 434 Times Downtown.

$100,000 SECOND MORTGAGE MONEY.
Various amounts; Manhattan properties preferred. Excelsior Estates Co., 135 B'way.

Will purchase mortgages, New Jersey, New York, Long Island. Van Denberg, 100 Broadway.

## REAL ESTATE.

*Forty-five cents an agate line.*

**Manhattan—For Sale or To Let.**

CHANCE.—40 per cent. income on necessary investments; near Broadway subway.
Apartment house, 3, 4, and 5 rooms; mortgage $39,000, due 1922; rents $9,350. Sacrifice for $50,000.
Corner apartment house, 2, 3, 4, 5 rooms; rents $20,100. Sacrifice $126,000.
Business corner apartment house with stores, 3, 4, and 5 room apartments; rents $24,400. Price $150,000; want offer.
Apartment house, 5, 6, and 7 rooms; rents $30,500. Sacrifice for $215,000.
Other bargains, small and large. Also desirable exchanges. Will pay you to investigate. H. T. Wood, 220 Broadway.

$10,000 CASH
above mortgages
BUYS TWO ELEGANT
NEW BRONX APARTMENTS
at Bronx Park.
RENTS $8,952.
Price for both, $54,800.
OR WILL SELL SEPARATELY.
Owner, MILNE, 120 Convent Av., N. Y.

For Sale—3-story brownstone American basement; two fine parlors, suitable for doctor or dentist; 5 large airy rooms, Dutch dining room, steam heat, good plumbing; good cool neighborhood, (near river;) must be sold to settle estate; 462 East 57th St., near Sutton Place. For inspection address A 587 Times Downtown.

LEASE! Great bargain. Two magnificent, elegantly located buildings. Less than 30 cents square foot, containing respectively 75,000 and 17,000 square feet. Lease long term years to responsible tenants, with privilege of occupying smaller part to commence with. Edward W. Browning, 110 West 40th.

Corner elevator, Washington Heights apartment, fully leased; fine investments; also three new-law corner walk-ups and downtown apartment hotel; little cash required. E. V., 100 Broadway, 20th floor, Room 18.

BARGAIN.
To close estate, sell three-story and basement brick dwelling in Carnegie Hill section, for about assessed valuation. Traube, 1,442 Lexington Av.

NEAR 28TH ST. AND 7TH AV.
Plot 50 feet, fur trade centre; low price, easy terms; splendid light, ready for improvement; might subordinate.
AMES & CO., 26 WEST 31ST ST.

Will erect 2-story and basement (west side), plot 9,500 sq. feet, 2 frontages, and sell easy terms; principals answer. M. M. HAYWARD & CO., Broadway and 100th St.

ATTENTION! MADISON AV. CORNER.
Fully rented, $23,000. Unencumbered lots considered part payment. Brokers protected. S 450 Times Downtown.

32,000 SQUARE FEET.
Ground floor; complete power plant; heavy crane, part covered; mill construction. Henry Hanlein & Son, 417 East 103d St.

Five-story, 22-family flat, near Central Park, $56,500; rent, $6,200; steam heat; good investment. W. Alanson Alexander, 503 5th Av.

Valuable industrial water front, controlling 12 miles of river commerce. P. O. Box 996, City Hall Station, New York City.

Flat, no heat, rent $2,900; price $19,000; cash $3,000. Owner, Room 1826, Tribune Building.

Three-story building for sale, 75x100, or five lots, 125x100; 46th St., west of 11th Av. Clark, 264 West 34th.

Big Bargain.—Private house, 143d St., near Broadway; cozy porch. Clark, 264 W. 34th.

Long Acre Square, near Broadway, 20x100 48th St., 40x100 49th St. K 309 Times.

**Bronx—For Sale or To Let.**

Bargains.—Near Concourse, apartment house, 3, 4, and 5 rooms; rents, $6,100; sacrifice for $37,000.
Corner apartment house, stores, 3 and 4 rooms; rents, $11,200; sacrifice, $70,000.
Fine corner apartment house, 3, 4, and 5 rooms; 12-year mortgage; rents, $15,000; sacrifice, $96,000.
Other bargains, small and large. Also desirable exchanges, will pay to investigate. H. T. Wood, 220 Broadway.

For Sale.—1,634 Kelly St., Bronx, New York; Simpson St. subway; 2-family brick, steam heat, hot water, electric light, one 6 rooms and bath, two 7 rooms and bath; price $12,000; agents protected. Owner, J. Hoffmann, Beachwood, New Jersey.

Brick house, with spacious garage, for sale; 2,015 Grand Concourse, Tremont section, Bronx; 11 large rooms and 2 baths; would prefer to deal with principals only. A R 318 Times.

West Bronx, near 183d St.-Jerome Av. subway; also 6th and 9th Av. "L," 85x164 irregular, 32 apartments, 3, 4, 5 rooms; $2,000 cash and $60,000 5-year mortgages. Alexander Selkin, 889 Prospect Av.

A BARGAIN.
Five-story, 37.6x100, 1-3, 3-4 to floor; old rents $5,800; can be made $6,500; bank mortgage $28,500; price $35,000; cash required $6,500. Owner, Box B 572 Times Downtown.

Institutions Attention.—Choice West Bronx block, 350x230, very accessible; sell half value; $75,000. Owner, H. U. Singhi, 256 West 73d.

BRONXVILLE BARGAIN.
443 Rossmore Av.; modern, 10 rooms, garage; perfect condition; 10 min. depot, 5 min. trolley. Telephone Bronxville 972.

**Brooklyn—For Sale or To Let.**

$3,750.
Brownstone two-family house; near Park; 12 rooms, 2 baths; parquet floors.

$8,000.
Modern one-family brick; 8 rooms and bath; parquet floors; electric lights; two inclosed porches.

$7,750.
Two-story and cellar 2-family; 11 rooms, 2 baths; 2 furnaces.
SNYDER, 7TH AV. AND 9TH ST.

Bensonhurst.—Cozy 11-room house, three lots; near subway; choice section; 8,752 23d (asphalted) Av.; parquet floors, electric light; also roomy garage; possession May 1; price $9,000. Owner, Arnold, 1,935 79th St., Brooklyn.

16,000 square feet, corner building, with adjoining bush zone; heavy construction; suitable for storage, printing, or factory purposes; early possession. Callister, 4521 5th Av.

Corner plot, 15,000 square feet, with siding; light three sides; one block freight terminal and Post Office; $10,500; worth the money. Callister, 4,521 5th Av.

**Queens—For Sale or To Let.**

BUSINESS PROPERTY, FACTORY SITES.
Developments and Builders' Propositions.
Large List of Properties, Jamaica and L. I.
BOOTH, HAUGAARD & JOBES, INC.,
5 UNION HALL ST., JAMAICA, N. Y.

Business property for sale at Forest Hills, L. I., near railroad station, in one, two, or more lots; reasonable terms. McGirrs, 264 West 34th.

Factory property for sale or lease, Queens; factory site, best advantages. William Richensteen, 64 Jackson Av., Long Island City.

**Canada—For Sale or To Let.**

ATTENTION.
35-minute electric service; Colonial houses, 8 rooms, 2 baths, all improvements; sewers, gas, water, electricity; large plot; $8,000-$10,500; easy terms. "Chi." R 286 Times.

## REAL ESTATE.

*Forty-five cents an agate line.*

**Westchester—For Sale or To Let.**

BARGAIN FOR HOME SEEKERS.
Beautifully built Colonial home, ten minutes Hartsdale; 9 large rooms, 3 baths, fireplaces; sleeping porch; hot water heat, electricity, gas; oak floors, best fixtures; near station; school, golf, and tennis; commuting 40 minutes; sacrifice quick sale.
A. R. KENNEDY, 489 5TH AV.
5092 Vanderbilt or Heathcote Inn, Scarsdale.

SEVEN-ROOM COTTAGE on plot 50x105; situated in the heart of Mount Vernon; excellent neighborhood. House has large porch, parlor, dining room, sunroom, three bedrooms, tile bath, tile kitchen, laundry in basement, two toilets, light attic; steam heat, electricity, and gas; bargain; terms to suit. Hill, Stewart Place, Tuckahoe, N. Y.

Pleasantville.—Three bedrooms and bath, living room, big fireplace, dining room, butler's pantry and kitchen; new house, lot 70x150; 10 minutes' walk from station; near schools and churches; must be sold to close estate; price $6,500. B. H. Ripley, Pleasantville, N. Y.

AT LARCHMONT ON THE SOUND.
You can own your own home in ideal surroundings; gas, sewer, electricity, every city convenience; 38 minutes Grand Central; $500 cash will start you; balance like rent. Phone or write J. S. Withers, 40 West 32d St. Madison 9860.

A CHANCE TO OWN YOUR OWN HOME in restricted residential section of Larchmont, with sewers, water, gas, &c.; near station, village, school, and Sound; $500 cash and balance on terms like rent.
KRISCH, 11 East 42d St.; Murray Hill 6641.

QUAKER RIDGE, MAMARONECK.
Overlooking Sound, gentleman's large residence, completely appointed; sell 55 acres and outbuildings.
Stewart C. Schenck, 51 E. 42d St., N. Y. Tel. Sunday, 468 Rye. Murray Hill 2992.

COSY LITTLE FARM.
35 acres; 30 apple trees; fine shade; good house, 7 rooms; barn, carriage house; 11¼ miles from beautiful Lake Mahopac. Edward Joyce, Real Estate Agent, Lake Mahopac, N. Y.

At Larchmont.—Modern half brick Colonial; 10 rooms, 3 baths, all improvements, &c.; 36 minutes from 42d St.; reasonable price and terms. M. S. Keller, Room 909, Times Building. Phone 3185 Bryant.

20 acres, including hilltop; remodeled house of 8 rooms and 2 baths; barn, chicken houses, root cellar, fruit; magnificent views; cost $50,000; will sell for $30,000. Angell & Co., Scarsdale, N. Y.

FOR SALE.—Building plot at Greenacres; most exclusive residential section of Scarsdale, N. Y. For full particulars apply
MICHAEL STAUB, Mamaroneck, N. Y.

For sale, northern Westchester County, estate of 178 acres, modern house, sanitary barns, good orchard; land high and fertile. Apply J. M. Reid, Granite Springs, N. Y.

Desirable 50-foot fronts below cost, with Hudson view; train every hour Grand Central; sale every day; other property. Charles E. Storms, Dobbs Ferry.

At White Plains.—Modern residence, nine rooms, bath; all improvements; fine location; must be sold. Owner, S 467 Times Downtown.

FARMS—COUNTRY HOMES — NORTHERN Westchester, Putnam, Dutchess counties. Bungalow & cottage sites on Lake Mahopac. EDWARD JOYCE, Lake Mahopac, N. Y.

Mamaroneck, N. Y.—Desirable small home, 7 rooms and bath; all improvements; garage; plot 50x100; splendid residential section; price $6,250; terms. B 316 Times.

For Sale.—House, 9 rooms and bath, all improvements; garage; lot 50 by 150; 5 minutes from Scarsdale station; $7,000; half cash. George Vause, Scarsdale, N. Y.

FURNISHED RENTALS.
White Plains, Scarsdale and Hartsdale.
William E. Morrell, Inc., White Plains, N. Y.

**Long Island—For Sale or To Let.**

Huntington country house and farm, 1 mile to express station; about 3 acres; high elevation, excellent soil, 150 fruit trees, bearing strawberries, grapes, &c., shade; semi-bungalow, 7 rooms, bath, laundry, fireplaces, 2 porches, garage for two cars; perfect condition; price $5,500. Apply A. L. Field, Huntington, L. I.

Owner going South must sacrifice beautiful house, 7 rooms, tiled bath, tiled kitchen, gas, electric light, hot water heat, parquette floors, hardwood trimming; nice garden plot; good neighborhood; 2 blocks from station; 18 minutes from city; no reasonable terms refused; act quick. Owner, 110 West 34th St., N. Y., Suite 907.

Bungalow, 5 rooms, bath; cellar; steam-heating plant; gas, electricity; all improvements; 45 minutes from Pennsylvania Station; near trolley; good boating, fishing, and bathing; price $3,175; easy terms. Receiver, 245 West 34th St., N. Y. Greeley 1760.

Bargain.—Westbury; refined residence colony; near station; new eight-room Colonial dwelling, Maple Av., near Westbury Gardens Inn, $9,750, $2,500 cash; 100x225; two fireplaces, parquet floors; gas, electricity. Henry Platzer, 809 Flatbush Av., Brooklyn. 6660 Prospect.

MONEY IN ACREAGE.
7½ acres; heart of Lynbrook; $20,000; cut 115 lots, $500 to $600 per lot; $5,000 required; taxes $130 year; builders waiting for lots; no brokers. Owner, 248 Times Downtown.

At Northport.—All year home; modern dwelling, 8 rooms, every improvement; garage, poultry house, fruit, shade, shrubbery; only $9,250. Harry T. Mott, Northport, L. I.

BOARDING HOUSE OR BOYS' CAMP.
Five acres on the water, North Shore; hour out; 16-room house, outbuildings; quick sale, $8,500; reduced from $15,000. T. J. MORRIS, 1,270 Broadway, New York.

Own a building site; two desirable lots, 50x125; high, dry, cleared land; not woodland; fruit; restricted property, near depot, Long Island; price on application. Conk, 231A Delaware Av., Albany, N. Y.

Factory sites, railroad sidings, and waterfront properties; convenient all bridges. Trace & Jamroy, 6 Remsen Place, Maspeth, L. I.

Attractive home; delightful community; nine rooms; every convenience; large plot; bargain. McIntosh, Lynn Av., Queens. Telephone Hollis, 6642W.

Ripe for development, plot 125x250; 23-room house, suitable for institution; high ground; near subway. Owner, 1,000 Boulevard, Long Island City, N. Y.

Special Bargain, Forest Hills Gardens—Corner plot, 54 feet front, 74 feet rear; facing park and street; fine outlook; five minutes from station. G 775 Times Downtown.

Unusually attractive Summer bungalow; all improvements; garage, ocean, and woods; 50 minutes city. Particulars phone Harlem 5160.

Baldwin, L. I.—Cozy 7-room house, open fireplace, all improvements; large plot of ground; must be sold cheap; terms. James R. Ross Co., 555 Nostrand Av., Brooklyn.

BIG SACRIFICE.
Ten acres, Hollis, L. I.; 10 minutes' walk to station; $3,000 per acre; accept bonds in payment. L. Jensen, Hollis, L. I.

Attention, Speculators!—Eight acres, Westbury; refined residence section; 3 street frontages; 5 minutes depot; $1,250 cash acre, value $2,500. Owner, Box 37, Westbury.

Will sacrifice very desirable plot, 50x100; Woodmere, L. I.; no cash required. Address Owner, Weymouth Apts., Atlantic City.

LONG ISLAND CITY.
Will build factory for tenant. Owner, K 277 Times.

Lynbrook, Rockville Centre, Valley Stream, properties for sale. Martens & Peace, Lynbrook.

Bayside.—Fine plot overlooking bay; unusual opportunity. Overlook Farm, Monsey, N. Y.

Huntington Estate Homestead.—Best neighborhood; Sound view. Royal, 501 Times.

**New York State—For Sale or To Let.**

FOR SALE.—At Pleasant Valley, near Poughkeepsie, House 18 rooms, COMPLETELY FURNISHED, including silverware, linen, piano, &c.; all CITY IMPROVEMENTS; dance parlor, 2,000 square feet of porch; 8 ACRES; big lawns, fine garden; garage for 7 cars; has been successful as auto inn or is ideal private residence; must sacrifice for $6,800; easy terms. Owner at Room 618, 110 West 42d St. Telephone Bryant 417.

A Bargain Farm.—130 acres, well located in Harlem Valley; 65 acres tillable, 50 acres fine timber, 15 acres pasture; good orchard; fine brook through farm; 10-room Colonial house, barn and outbuildings in first-class repair; good neighborhood; the price for quick sale, $4,500, with terms. C. M. Kellogg, Room 515, 101 Park Av. Tel. 4567 Murray Hill.

For Sale—Large stone country residence; all improvements; can be converted into Summer resort or sanitarium; in healthy location, Sullivan County; altitude 2,000 feet; 3 acres apple orchard; sell for less than building cost; bargain. Fernschild, Owner, 222 North Av., New Rochelle, N. Y.

Excellent truck farm, 23 acres; perfectly equipped poultry plant; rich soil; new buildings; modern improvements; 5 minutes' walk from station; fine locality, near Middletown, N. Y.; bargain. E. Holmes, Jamaica, N. Y.

600 acres, 475 clear; best farm land; 125 woodland; mansion costing $75,000; farmhouse, barns, and garage; 2 miles to East Chatham station. Call or write to 110 West 34th St., Room 510.

Adirondack Camp.—Forty acres, 800 feet lake front, beautiful mountain views; five rooms, bath, service building, boat house; Kewanee water system; $10,000—$2,000 cash, balance to suit. Gem 196 Times.

Camp, accommodating 150 boys or girls; rent $2,000; sell $35,000; 500 acres of Adirondack mountains, completely surrounding lake. D. Robinson, 101 West 85th.

Larchmont, N. Y.—Furnished houses, $3,500 to $750 per season. Mrs. H. L. Hentz, 38 Summit Av., Larchmont. Telephone 421J.

## REAL ESTATE.

*Forty-five cents an agate line.*

**Rockland County—For Sale or To Let.**

FARM, 53 acres; buildings, improvements; $10,000; rent $480. TUNA, 20 East 23d.

**New Jersey—For Sale or To Let.**

Gentleman's country home, overlooking Skaneateles Lake, at extraordinary price; house, 10 rooms, bath, lavatory, laundry, Summer kitchen; everything up to date; shady lawn, driveway, electricity, running water, steam heat; 8 acres ground; small orchard; 2 barns, chicken houses, &c.; 2 minutes trolley; convenient large cities, schools; city facilities; to secure quick sale will sacrifice for $9,000; $3,500 mortgage, balance cash. Address for full particulars, Wm. E. Ebbets, 501 5th Av., New York.

IDEAL ALL-YEAR COUNTRY PLACE.
Estate of ten acres in most beautiful part of Northern New Jersey, sixteen miles from New York City; fifteen-room house, all modern improvements, barns, garage, &c.; everything you could wish for on a country estate; only two minutes from R. R. station; sacrifice price $25,000. R. M. Bowlby, Harrington Park, N. J.

145 ACRES
at New Brunswick, 30 miles from New York, must be sold. Big bargain.
ONLY $100.00 PER ACRE.
On elevation overlooking surrounding country, beautiful view, all cleared land. 15 acres in fruit. One-half mile from trolley line. Write or call. Richard B. Allen Land Co., 1,476 Broadway, New York.

For Sale—Desirable country residence; Oak Tree, N. J., 4 miles from Plainfield, 2 miles from Metuchen; 60 acres, including wood lot; 2,600 feet road front; 16-room house; barn, carriage house, chicken house, icehouse, &c.; running brook, ice pond, and orchards. G. W. V. Moy, Plainfield, N. J.; F. P. Fowler, 204 Franklin St., New York.

East Orange.—Colonial residence, 11 rooms, tile bath, and all up-to-date improvements; large, shaded plot; only 5 minutes walk to Brick Church Station; must be seen to be appreciated; price $11,750. August Eckeo, 46 Washington Terrace, East Orange, owner.

Montclair, N. J.—Private owner offers, at sacrifice beautiful residence, 8 rooms; steam heat, electricity, sun porch, sleeping porch, good size plot, double garage, excellent condition, delightful location; very convenient; $8,200. Murdoch, opp. Lackawanna, Montclair. Phone 675 Montclair.

An unusually desirable home, hills of Northern New Jersey, 42 minutes Manhattan; high land, dry air; 9 rooms, all improvements; ¾ acre; garage; moderate price. Asahel Chapin, 15 Wall St.

Rutherford, N. J.—Desirable home, 10 rooms, 2 baths; all modern improvements; steam heat, water, gas, electricity, &c.; terraced plot, 37x125; 13 miles to New York; price $6,500; terms. S 145 Times.

For Sale—8-room cottage, near trolley, $4,500; 10-room house and two lots, $6,750; 8-room house and garage, centrally located, residential district, $7,500. J. E. Murphy, Hastings-on-Hudson, N. Y.

Small hotel; corner property; 50x100; owned and managed for past 18 years by same party; retiring because of poor health. Apply Owner, 2,618 Pacific Av., Atlantic City, N. J.

For sale, Ridgewood, N. J., choice Summer and Winter home; commodious and pleasant house; desirable location; fine grounds, 1¼ acres; garage, &c. Frank Stevens, Ridgewood.

Gentleman has several small farms on which he will build model farmhouses for families who will make permanent homes; plans sent to approved prospects. Country Home League, 40 West 32d St., 9860 Mad.

Acre village farm, dwelling, and barn; village water, electric light; 8 minutes station; 2 or 3 acres if desired. Country Home League, 40 West 32d St., 9860 Mad.

For sale, Deep Deane Road, Forest Hills Gardens, choice lot, facing Olivia Park; dimensions 50 by 126 feet; terms reasonable. Apply Box 745, Tenafly, N. J.

Ridgewood, N. J.—Two acres; splendid house, improvements; garage; fruit, shade trees; $7,000; photographs. Hover, 225 5th Av., New York.

Harrington Park.—45 minutes Times Square; corner; 41x134; 8 rooms, bath, improvements; $5,500; easy terms. W. A. Wilson, owner, 220 West 42d St. Phone Bryant 10.

FOR SALE AT A BARGAIN.
Attractive plot, about 250x300, at Tenafly, N. J., fronting railroad; suitable for factory or warehouse. B 555 Times Downtown.

Will sacrifice 50 acres Englewood, facing golf club, valued $60,000, for $30,000, half cash; beautiful plot suburban estate or development; real bargain. R 353 Times.

Munition plants—large and small woodworking plants, foundries, factory sites on railroad, $500 acre. Finck, Factory Specialist, Elizabeth, N. J.

Hotel in best suburb for lease; 80 rooms; well adapted for school or sanitarium; healthiest location; 50 minutes from New York. Opportunity, 415 Times Downtown.

Poultry farm, 50 acres, Northern New Jersey; 400 fruit trees; outbuildings; no house; stream; $5,000. Administrator, B 571 Times Downtown.

A semi-bungalow in the hills, between Ridgewood and Suffern; 7 rooms, bath; commuting distance; fruit trees. Country Home League, 40 West 32d St. Mad. 9860.

**Factories and Factory Sites Everywhere.**
ROBERT T. STOUTENBURGH,
30-26 Clinton St., Newark, N. J.

Ruther.—Bargains, $4,500, $5,000; new high-class 6 room houses, all improvements, best location. GOSS, 92 Jackson Av.

Westwood, $15,000; two acres, 14 rooms; cost $30,000. 51 Vesey St., New York.

**Connecticut—For Sale or To Let.**

A BEAUTIFUL SOUND VIEW, 20-acre farm at Stamford; well fruited; all improvements; 10 minutes' auto ride; $16,000; printed lists of small farms; shore cottage, Fairfield Beach, $3,000. C. H. Crandall, Stamford, Conn.

Niantic, Conn.—Model chicken farm, 37 acres; 10-room house, improvements; barn, 26 chicken houses; stock, implements; $6,500; photographs. Hover, 225 5th Av., New York.

Water front factory, 27,000 feet; bargain. H. A. Ballard, 26 Park Row, Stamford, Ct.

**Rhode Island—For Sale or To Let.**

For Sale.—Large estate; spacious grounds; attractive and thoroughly modern house, situated in most desirable residential section of Newport, R. I. This property to be sold at once, as parties are leaving town. For full information apply to P. O. Box 44, Newport, R. I.

**New England—For Sale or To Let.**

To close up estate; great opportunity to acquire hotel on ocean; high-class hotel and several cottages, fully furnished, facing ocean, including golf course and extensive grounds; one of the most beautiful locations on the New England Coast; for sale at a very attractive price and terms. FRANK L. FISHER CO., 50 East 42d St., New York.

**Massachusetts—For Sale or To Let.**

FOR SALE.—My Chestnut Lodge farm in the Berkshires, about 250 acres; high elevation, fine view, well located and convenient to trolley and state highway; ten-room house; horse and cattle barns; concrete silo and good water; partly stocked; also orchard, sap and chestnut groves; desirable location for gentleman's home, Summer boarding house, hotel site, or sanatorium. Address W. A. Heaphy, Lee, Mass.

East Milton, 7 miles from Boston, South Station; 26 room granite house, one acre land, on main road, one minute from station; great bargain $20,000. Azzimonti, 40 Union Square, N. Y.

**Florida—For Sale or To Let.**

Lake Geneva. — 85-acre immediate living farm; 2 and 5 room houses; barns, stock, implements; lake frontage, boats; 1,000 fruit trees; sacrifice $4,700. Hover, 225 5th Av., New York.

**Miscellaneous—For Sale or To Let.**

ESTATE OF 800 ACRES
for sale, 80 miles from New York City; farm land, valuable timber, lakes, and buildings, hunting and fishing; brokers protected. Apply to Owner, J. S. Holden, Port Jervis, N. Y.

If you contemplate building in New York City suburbs, write for booklet, "Low Building Cost vs. High-Priced Material." The data is useful on a majority of the development in this section. Box S 183 Times.

HARRIS' EXCHANGE.—Real estate brokers; several bargains in apartments, elevators and walk-ups; farms for exchange. Times Building, 42d and Broadway. Bryant 310.

**Real Estate for Exchange.**

CASH—TRADE.
CLEANING UP THREE SEPARATE BRONX PARCELS; WRITE OR PHONE; QUICK ACTION; BROKERS PROTECTED.
LEE,
47 WEST 34TH ST. 8633 GREELEY.

Great sacrifice in Flatbush, near elevated, 40x100; 9 rooms; every improvement; newly decorated; worth $15,000; sell for $11,500.
Bailey Bros.,
1,516 Flatbush Av.,
Brooklyn.

At Mamaroneck, N. Y.—Choice property, five acres water front; frame house and stable; fine old grounds; for sale at $50,000; would exchange New York City dwelling, east side preferred, 70th to 95th St., of about same value or less. X 283 Times Annex.

6 acres and modern home at Belleport, L. I.; will trade for 2-family in Brooklyn or sell cheap for cash; price $6,500.
Bailey Bros.,
1,516 Flatbush Av.,
Brooklyn.

Wanted—5-acre farm near New York; will trade 2-family in Brooklyn; equity of $3,500. Phone Kenmore 6238.
Bailey Bros.,
1,516 Flatbush Av., Brooklyn.

Wanted to rent, furnished cottages or bungalows fronting on a large lake for a boys' Summer camp, to accommodate 100; good bathing and boating facilities and grounds necessary. B 915 Times Harlem.

## REAL ESTATE.

*Forty-five cents an agate line.*

**Real Estate for Exchange.**

Chance.—Business corner apartment house, elegant location; great future; paying large income, clear; want country property or city residence; other property may be considered; your chance. H. T. Wood, 220 Broadway.

Send us what you have for sale or exchange; quick results; also cash buyers. Phone Kenmore 6238.
Bailey Bros.,
1,516 Flatbush Av., Brooklyn.

Want to exchange a new-law apartment house on Washington Heights for private dwelling near New York City. Norman Denzer, 2,807 Broadway.

About to move to Chicago, wish to exchange some New York suburban property for Chicago property; might add some cash. G 4 Times.

Sale or exchange, 7-year irrigated apple orchard, 100 acres, 5,000 trees; complete outfit; Spokane, Wash.; quick action necessary. Taft, 258 Rugby Road, Brooklyn.

Will trade fifteen shares United Cities Realty Corporation stock, paying good dividends, for bungalow; must be near the water. G 733 Times Downtown.

Will consider trading lot in Brightwaters as partial payment for bungalow near shore on Jersey coast south of Red Bank. G 734 Times Downtown.

Have a small house, with garage, in Jersey City, subject to one small mortgage; will trade and add cash for a new-law house. Goodwin & Goodwin, Lenox Av. and 123d St.

Apartment paying 15 per cent, exchange $25,000 equity, part cash, Liberty bonds, with small, clear properties. G 791 Times Downtown.

Two-family house, West Bronx, near Grand Concourse, 14 rooms; every improvement; room for garage; want suburban or farm. C B., 2,914 3d Av.

Brownstone residence, near Fulton St., Brooklyn; nine rooms; good neighborhood; want suburban or farm. J. J., 2,914 3d Av.

Lake Mahopac.—Will exchange lot in Rugby, Brooklyn, as part payment for bungalow; owners only. G 735 Times Downtown.

AGENT
can take charge of a few large apartment houses. M. C. Rosenthal, 21 West 111th St.

**Real Estate Wanted.**

SELL YOUR OWN REAL ESTATE and save agent's commission by using The Simplex Selling Plans. W. B., Buffalo, N. Y., says: "Sold my property; endorse your methods." J. S., Waterford, N. J., says: "Sold my place; your Plan quickest I ever saw." W. S., Morris, N. Y., says: "Sold my business; got quick results." Further proof and full particulars mailed upon request. SIMPLEX, Dept. 2, 1123 B'way, N. Y.

Wanted to lease for long term small house for caretaker, preferably in Long Island City or nearby suburbs, convenient to railroad, with plot of ground permitting erecting frame warehouse about 5,000 to 10,000 square feet. Write Sincere, 1,358 Broadway.

LONG ISLAND PROPERTY WANTED.
Desire to purchase small home with considerable surrounding acreage near Sound, within commuting distance. Easy terms required. Address X. Y. Z., care Kiernan, 135 Broadway.

Wanted, one or two large apartment houses, Manhattan, in exchange for large country estate, Far Rockaway, free, clear. Send particulars to R. A. McEntee Co., 544 West 113th. Telephone Cathedral 7715.

House to rent, with option to buy, on Long Island, about 30 minutes out; 8 or 9 rooms house, with all improvements; state rent and terms. M. D. Becerra, 30 Church Street.

We have several important clients, ready to buy for all cash, if cheap. Send us full particulars of any good income producing properties that can be bought right. A. L. & S. Wolfson, 405 Lexington Av., (42d.)

Factory building on water front, Brooklyn; dock and area essential; heavy work; or a leasehold; able to purchase; submit particulars in writing; brokers protected. L 191 Times.

Have cash buyers, fair valued properties, commuting distances; Harlem, New Haven Railroads. W. A. Mills, 7 East 42d St. Member Westchester County Realty Board.

Wanted, vacant corner lot, 75 or 100 ft. front, on Concourse or corner in vicinity of Concourse; principals only. Address Real Estate Broker, 546 West 148th St.

Houses or lots in Brooklyn at sacrifice price; please don't answer unless you state lowest price and particulars. Speculator, New York Times, Brooklyn.

Build now; enormous saving under Knapp scientific building system; fireproof, climate proof, exportable, beautiful. Box 1164, City Hall Station.

Wanted, to buy, residence suitable for altering small apartments; must be bargain; please give full particulars. Mailing Box Otis Kean, 1,123 Broadway.

Fifty acres within 50 miles New York; Orange Co. preferred; give full particulars and price. S 470 Times Downtown.

I will pay cash for property, large or small, where the owner must sell because of financial difficulties. Quick Action, G 3 Times.

Builder will purchase land suitable for business property growing neighborhood. L 2 Times.

A downtown real estate office has opening for sales and exchange man; commission basis. References. 460 Times Downtown.

Anywhere and everywhere, buy, sell, exchange country homes and farms; no sale, no charge. Nicholson Co., Lyndhurst, N. J.

Will buy or rent private house, west side; cheap. Send particulars to Investor, Box 136, 852 Columbus Av.

Three-story, 18-foot dwelling, below 28th St., west side; lowest cash price, terms. Jackman, 271 West 125th.

Country place for my Manhattan income; about $21,000; alert. L 26 Times.

## FARMS.

*Forty-five cents an agate line.*

**Rockland County—For Sale or To Let.**

THAT old colonial homestead you have been looking for; 25 acres excellent farm land, large old-fashioned stone and frame house, 17 rooms, 3 fireplaces, large verandas, excellent repair, surrounded by beautiful shade trees; two large barns, poultry houses, other outbuildings; a real homey sort of place; owner living elsewhere, must sell; $10,000; terms. Goodhardt, Spring Valley, N. Y.

MUST sacrifice beautiful 9-acre place, altitude, view and healthfulness unsurpassed; residence contains 8 rooms and bath; open fireplace; all improvements; large barn, poultry houses; abundance fruit; $7,000; terms. Goodhardt, Spring Valley, N. Y.

FARMS! FARMS! FARMS!
25 miles from Fort Lee Ferry; decided bargains. Goodhardt, Spring Valley, N. Y.

**New York State—For Sale or To Let.**

NOTE THIS.
A 50-acre farm with very pleasant house, comfortable barn, fine stream and with all farming equipment and live stock, in lower Dutchess County, will be sacrificed for $5,250; I have personally inspected and vouch for it as an absolute bargain. Telephone 2596 Beekman. Howard Goldsmith, 63 Park Row. Member of The Farm Brokers' Association of New York State.

48 CATTLE, HORSES, AUTO TRUCK INCLUDED.
300 rich acres, 2 residences; modern barn for 60 head; sugar bush; crops for Winter; immense milk profits; $11,000; $2,500 cash; seeing is believing. Batson Farm Agency, 489 5th Av., New York.

HUDSON VALLEY FRUIT FARM.
Seven-room house, all conveniences; 20 acres in choicest fruit, including 1,000 pear, 400 apple, 2,500 grape, 3,000 currants. $8,000. Send for picture and accurate details.
E. E. SLOCUM, 141 Broadway.

One of the best stock Farms in the East, near Goshen; 315 acres bordering Wallkill River; two sets of buildings; $30,000. Send for pictures and accurate details. E. E. SLOCUM, 141 Broadway.

130-Acre General Farm.
1,000 fruit trees.
Good buildings. Level land.
Price $12,500.
RURAL LIFE CO., Kinderhook, N. Y.

Farm of 150 acres in Putnam Co.; neat 7-room house; good barns; $3,500. Send for picture and accurate details. E. E. SLOCUM, 141 Broadway.

**New Jersey—For Sale or To Let.**

FIRST CLASS FARM FULLY STOCKED
137 acres, with 50 acres now in Winter grain; fine buildings; rare water. $20,000 includes 6 horses, 2 mules, 11 registered Holsteins, 3 brood sows, 10 shoats, 400 fowls, all kinds of machinery. Send for picture and accurate details. E. E. SLOCUM, 141 Broadway.

On State road overlooking Hackettstown, 147-acre farm, big 19-room house. How about Summer boarders and farming combined? Price $5,000. Send for picture and accurate details. E. E. SLOCUM, 141 B'way.

ALMOST ABANDONED 100-ACRE FARM.
Massive pre-Revolution stone house; 60 acres of valuable woods; $5,000. Send for accurate description. E. E. SLOCUM, 141 Broadway.

COMMUTER'S FARM on State road and river; 15 acres of rare land; poor buildings. $5,500. Send for picture and accurate details. E. E. SLOCUM, 141 Broadway.

Paying poultry farm, 15 acres, 2½ miles Lackawanna Sta.; macadam road. Price, terms, photos. H. J. Genung, Morristown, N. J.

**Connecticut—For Sale or To Let.**

An Old Colonial Masterpiece, with large columns, granite piazza, 11 rooms; stately elms; refined locality; ample barns; 100 acres with a husky trout stream. Send for picture and accurate details. $12,000. E. E. SLOCUM, 141 Broadway.

PRETTY 17-ACRE FARM ON RIVER.—Near village; pleasant 8-room house; good barns; lots of fruit; $3,000. Send for picture and accurate details. E. E. SLOCUM, 141 Broadway.

## FARMS.

*Forty-five cents an agate line.*

**Connecticut—For Sale or To Let.**

FARM HOME IN THE LITCHFIELD HILLS. 34 acres on State road near village and station; 7-room house with bath, furnace, gravity spring water; fine views; large apple orchard; complete outbuildings; near good trout streams; $5,600. Send for pictures and accurate description. E. E. SLOCUM, 141 Broadway.

Litchfield.—90-acre farm; 8 acres full-bearing orchard; good 9-room house; big new barns, silo; productive soil; near neighbors, good markets; orchard pays interest and taxes; price $3,600, half down. Particulars Owner, Borgeson, 58 Oak St., Naugatuck, Conn.

**Massachusetts—For Sale or To Let.**

Gentleman's farm, 400 acres, in high state of cultivation; price $30,000, including farm machinery. Arthur Monroe, Spencer, Mass.

**Virginia—For Sale or To Let.**

Abandoned farm, 416½ acres; six-room dwelling and outhouses; 300 acres inclosed with 4-strand wire fence; 100 acres open land; 100 acres bottom land not cleared; fair amount of timber; 18 miles from railroad; bargain at $12 per acre. D. W. Grover, 30 Church St., New York.

**Florida—For Sale or To Let.**

FREE BOOK OF FLORIDA FACTS.—If interested in Florida, before visiting or settling in this wonderful State of fragrant flowers and sunshine, write Lake County Land Owners' Association, No. 139 Lloyd St., Fruitland Park, Florida, for free book of actual photographs and real conservative facts concerning this State. There is poor, good, better, and best land in Florida. This book will teach you what IS BEST and WHY. The members of the Association are not land agents; they simply wish to tell actual facts to those really interested in the State. They have no time to waste on curiosity seekers, children, or people who expect to grow rich without effort, but to those of character, energy, some capital, with a desire to learn more of the opportunities in this most prosperous State we would be glad to give fullest information.

**Farms Wanted.**

Wanted to rent, with option to buy, small farm, 3 or 5 acres, house 7 or 8 rooms, commuting distance from New York; give full particulars first mail. S 403 Times Downtown.

FARM WANTED.
About 25 acres, no further than 25 miles from New York; running brook. Address A. K., 809 Times Downtown.

Will rent by year small money-making farm, with livable all-year house, or would share expenses with farmer; within hour of city, in Conn. or on N. Y. Central. S 158 Times.

Want to rent, 10-20-acre hillside farm; might buy; describe fully. Grebe, 176 9th Av., Brooklyn, N. Y.

## HOUSES FOR SALE OR TO LET.

*Forty-five cents an agate line.*

**Manhattan.**

83D ST., NEAR PARK AV.
Five-story double flat, six rooms, bath, steam heat, hot water, open plumbing, tiled bathrooms, hardwood trim; rent $4,300; mortgage $26,000; will sell cheap on easy terms. Schindler & Liebler, 1,393 3d Av. Telephone Lenox 3436.

MORNINGSIDE HEIGHTS, NEAR B'WAY.
TWO FIREPROOF APT. BUILDINGS,
beautifully constructed and planned, with 5, 6, 7 rooms, foyers, 1 and 2 baths, extra lavatories, vacuum plant, &c.; unusual opportunity to buy; rents $63,000; will guarantee $60,000 Oct. 1. Address "Unusual," Box 147 Times.

An exceptional opportunity, 14 room house, three baths, large laundry, all beautifully furnished; newly decorated; full of fine people; electric light; phone; select neighborhood; coal, wood, Winter supply; $10,000 complete; long or short lease; worth seeing; sickness reason. 28 West 83d.

87TH STREET, NEAR 3D AV.
Three-story and basement dwelling, arranged for two families; 13 rooms, 3 baths; mortgage $6,000; will sell cheap to quick buyer. Schindler & Liebler, 1,393 3d Av. Telephone Lenox 3436.

92d St., 49 West.—For sale or lease, desirable three-story and basement ten-room brownstone dwelling in A1 condition; can be seen between 10:30 and 1 o'clock on Monday, Tuesday, Wednesday, and Thursday.

For Sale.—Splendid home, occupied at present; near Central Park West, in the 70s; a sacrifice, only part cash required; will deal with principals only; proper references required for permission to inspect. B 367 Times.

To let, the finest and best furnished house Riverside section; trusted servant, good housekeeper, can be retained; rare opportunity for family who prefer home to hotel life. S 181 Times.

135 East 71st.—Suitable for one or more dentists or medical men; formerly occupied by N. Y. surgeon; remodeled for his use; four floors, all modern improvements.
Inquire G. Box 237,
Amityville, N. Y.

92d St., 343 East.—5-story double flat; cold water; in excellent condition; in present owner's hands for over 22 years; rents over $2,000 a year; assessed at $17,500; will sell for $18,000. Otto Rieg, 138 West 60th St.

Small brick house, Gramercy Park; fireplaces; six master rooms, well furnished, wicker, mahogany, Knabe grand; will sublet around April 1; very reasonable. Tel. Gram. 1085 for appointment.

Moderate rent for first and second floors, furnished, (reserving third for self, Christian,) to small family adults. 59 Branford St., Jamaica.

Private home, 14 rooms and 2 baths, arranged for two families, to lease; $80 per month; completely renovated.
FRANKLIN—PHONE 4295 VANDERBILT.

House, below 82d, near 4th Av.; nice order; possession. Gimbel, L 790 Times Downtown.

72d, 176 West.—Four-story brownstone, 20 by 100, West 70s; $5,000 necessary. Cusack.

**Bronx.**

Sell at big sacrifice, private brick house, with alley and large yard; suitable for business; 25x100; lower Bronx. B 497 Times Downtown.

For Sale.—New law house, situated in the Bronx, 10-year first mortgage; rent $9,000, price $57,500. Goodwin & Goodwin, Lenox Av., corner 123d St.

**Brooklyn.**

TWO MODERN BRICK FLATS.
Cold water; close to cars and subway station
RENTS, $2,560 YEAR.
FOR SALE AT $19,000.
SEAVER & CO., 6,806 3D AV., BROOKLYN.

TWO-FAMILY BRICK,
Near 4th Av. and 59th St. Subway Station.
12 rooms and 2 baths; furnace heat.
PRICE, $6,000.
SEAVEN & CO., 6,806 3D AV., BROOKLYN.

Astonishing Bargain.—7 rooms, brick, parquet floors, heat, electricity, fine location of Flatbush; will sacrifice for $4,000 for want of quick sale. J. Stein, Tribune Building. Beekman 3960.

Estate sells beautiful corner home near Brighton Beach L, 40x100; 9 rooms, bath; parquet, hardwood trim; steam heat; garage; asking $14,500; bank mtge. $5,000. Remmers & Co., 343 Lewis Av., Brooklyn.

Owner going to Europe, will sell beautiful home, Dyker Heights, Bay Ridge; 9-room house and latest improvements, 50 or 100 ft. ground. Inquire Reinhart Hall, 12th Av. and 79th St., Brooklyn.

BOROUGH PARK, 3-story frame house, 11 rooms, in fine condition; extra large piazza; plot 40x100; $8,000. Wm. E. Rae, 1421 48th Street.

Bedford section; stone; 12 rooms, large yard; $7,300, easy terms. Desirable, 517 Times.

Charmingly designed new bungalow, improvements, garage, $3,400; Times Square subway. O 417 Times Downtown.

Investment—Flatbush, 6-family brick; rents $1,440; price $9,000; no steam. Jackson, 151 Montague, Brooklyn.

**Richmond.**

For sale, furnished or unfurnished, modern 10-room house, all improvements, large grounds, 2-car garage, one block from beach; house cost $17,000; will sell for $9,000 unfurnished. For particulars apply A. E. Smith, 21 East 40th St., New York.

Staten Island.—Modern tile stucco nine-room house, two bathrooms, hardwood floors, electricity; rent, $50. Errington, 31 Townsend Av., Clifton. Tel. 1786 Tompkinsville.

**Queens.**

AN URGENT SACRIFICE.
A 12-room house, 3 baths, 3 open fireplaces, situated in Jamaica Estates on a selected hilltop; constructed of hollow tile, (walls, floors, partitions, and garage;) absolutely fireproof throughout; cost $34,000 in 1912; first mortgage $16,000; for sale at $21,000. Apply for inspection,
H. C. McNulty, Hillcrest Office.
Phone 1039 Jamaica. Jamaica.

Owner called to England for 5 years desires to sell, at a sacrifice, before March 8, his 13-room and 2-bath residence, with 2-car garage, at Jamaica Hillcrest. Hollow tile construction and in perfect order for immediate occupancy. Price $16,500, mortgage $10,000, balance on terms. Joseph Manks, Phone 1039 Jamaica.

Edgemere.—Beautiful 12-room house, hardwood finish, electric light, hot air heat, 2 baths, laundry, five minutes to station; lot 86x95, price $6,500; $1,000 down, balance in annual payments like rent. Kent, 9 West 45th St., N. Y. Tel. Bryant 2728.

Two bungalow 7-room one-family houses; Richmond Hill; 3 blks. B. R. T. surface cars, Penn. and L. I. stations, 40 minutes Park Row, 18, 32d St.; 11, Flatbush Av. Consider good automobile part payment. Selenkow, 1012 Equitable Building.

## HOUSES FOR SALE OR TO LET.

*Forty-five cents an agate line.*

**Westchester County.**

BARGAIN.—$15,500, EASY TERMS AND $12,000 FIRST MORTGAGE BUYS THIS MODERN UP-TO-DATE HOUSE, FOURTEEN ROOMS, THREE BATHS; GARAGE FOR SEVERAL CARS; LARGE LAWN AND SHADE TREES; EASY COMMUTING DISTANCE; MUST BE SEEN TO BE APPRECIATED. WRITE OR PHONE G. C. REID, TELEPHONE SPRING 4320, OR G 737 TIMES DOWNTOWN.

Ideal country home for sale, built and occupied by present owner, at Colonial Heights, 10 large rooms, expensively decorated; solarium, 3 baths; 3-horse barn, 3-car garage, with servants' living quarters, children's play room; beautiful grounds; wonderful view; every city improvement; only 38 minutes to Grand Central; investigate this; photo and particulars. L. H. Tasker, 154 Nassau St. Beekman 4500.

FOR RENT, FURNISHED, KING ST., PORT CHESTER, N. Y., 10-ROOM HOUSE, 2 BATHS; ALL IMPROVEMENTS, INCLUDING ELECTRIC LIGHT, RUNNING WATER, &c., PANTRY, KITCHEN, AND LARGE PORCHES; EXCELLENT LOCATION; ACCOMMODATION FOR AUTOMOBILE; BEST REFERENCES REQUIRED. ADDRESS "H. R." P. O. BOX 922, CITY HALL STATION, N. Y. CITY.

At Port Chester, N. Y.—Gentleman's residence, in the residential section, "Wealy Park," stone and shingle, consisting 10 main rooms, two baths and extra toilet, all modern improvements; lot 70x112; can only be appreciated by inspection; walk 15 minutes to station or centre; trolley one block off. For terms apply to Carolyn I. MacCullough, 648 King St., Port Chester, N. Y.

MUST SELL THIS HOUSE.
New tapestry brick and half-timbered stucco, 10 rooms, 3 baths; garage; attractive corner plot, high elevation; all improvements, including sewers and gas; 30 minutes from Grand Central; short walk depot. Particulars, photo, Geo. H. Mills, Tribune Building.

By April 1 or May 1, a two-family house or 2 single houses, all modern improvements, including steam heat; easy walking distance to transit lines; Woodlawn section preferred; small garden plot desired. Full details to Brothers, Room 1100, 377 Broadway.

Banker unable to use beautiful house, never occupied, at Crestwood, half hour on Harlem road; 11 rooms, 3 baths; inclosed sun porches; fireproof garage; sell for less than cost; easiest terms. Address Owner, L 19 Times.

LARCHMONT MANOR.
One of finest places for sale; a bargain; acre ground, splendid house, large garage; good view of Sound, or would trade for small farm, Connecticut. T. J. McCahill, 2,350 Broadway.

West End Av., lower 80's.—House, 4 stories, basement and cellar, 3-story extension; 3 bathrooms, hardwood floors, electric light; unfurnished. Morton W. Smith, 19 West 44th St., New York.

A HARLEM VALLEY HILLTOP,
NORTH OF MILLERTON,
consisting of 150 acres and all new buildings; thoroughly equipped and stocked; $21,000. Attorney, B 504 Times Downtown.

A unique camp-style Summer bungalow; living room, kitchen, bath, two bedrooms; complete; quarter acre plot; water rights; $1,750. Lake Mahopac Bungalow Colony, 40 W. 32d St. Phone 9860 Madison.

New modern tile stuccoed fine residence, 217 Valentine Lane, opposite Van Cortlandt Terrace, South Yonkers; 11 rooms, 2 baths, conservatory. Owner.

Rye.—Attractive ten-room house near Sound, garden, garage, furnished, for season. B. F. Gedney, 79 Purchase St. Tel. Rye 671.

$500 cash, balance monthly, buys 7-room house, high ground, room for garage, above Yonkers. Owner, Rose, 7 West 45th St. Tel. Bryant 2728.

At Larchmont.—Colonial house, centre hall, 6 rooms, bath, steam heat; good view. Country Home League, 40 West 32d St. Madison 9860.

Four Acres White Plains.—Comfortable house, cottage, garage, barn, orchard, flowers; furnished $200, or unfurnished $150; allowance for papering. K 317 Times.

House and two-car garage; corner; reasonable; easy terms; White Plains; best commuting service. 103 Park Av., Room 306.

Modern 9 room private residence; plot 100x100; Chester Hill, Mount Vernon, N. Y. B 903 Times Harlem.

Crestwood.—Nine rooms, large artists' attic; station 3 minutes, New York 32 minutes; 60x100. B 481 Times Downtown.

Exceptional opportunity to secure eleven-room modern house, two baths; half hour Grand Central; $8,500. B 916 Times Harlem.

A gentleman's residence in every sense of the word; no dealers. P. O. Box 892, Mt. Kisco, Westchester Co., N. Y.

Beautiful residence, Mount Vernon, 14 rooms, 3 baths, electric light, 175x250. Flynn, 1,400 Broadway. Greeley 269.

**Long Island.**

DESIRABLE HOME FOR SALE.
Location wonderful—Ocean Av., Bayport, L. I.—Frontage of 90 feet and depth of 275 feet; among the South Shore's best; seven rooms and bath; all improvements, including electricity for lighting, and gas for lighting, cooking, and water heating; basement full size of house; hot-water heating system; house is very nicely decorated and furnished; handsome sun parlor, fully equipped. For particulars and terms write
FRANK WELLS, SAYVILLE, L. I.

GENTLEMAN'S COUNTRY HOME.
2 acres choice land, set in many bearing fruit trees, grapes, and berries; large, well-built 9-room house, bath, electricity, screened porches, artesian well of purest water, (motor driven,) 2-car garage, hennery; adjoining high-class incorporated village; 45 minutes Penn. Station; commutation $8.47; 50 trains daily. Particulars, price and terms.
AUGUST H. WEBER,
1 Bridge Plaza, Long Island City.

Ten-room house, electric lights, highest elevation in Flushing, best view on Long Island; large plot, 50x203; two street entrances, front and back; actual value $12,000, quick sale, $7,700; no one can afford to build now, material too high, therefore investigate this bargain and be convinced; particulars. Gresslee, 547 Sanford Av., Flushing, L. I., N. Y.

$7,500—ROCKVILLE CENTRE—9 ROOMS.
parquet floors, electric lights, furnace; beautiful porch enclosure; Ruud hot water heater; tiled kitchen, fruit trees, &c.; large plot 65x200; 4 minutes' walk station. 78 Randall Av., near Village-Hempstead Avs. Chas. Miller, owner, premises.

Forest Hills Gardens, very attractive house for rent, eight rooms, completely furnished, including Oriental rugs, grand piano, Spencer heater and full supply coal; fine garage; suitable for couple or medium sized family; very cozy, homelike; rent $175 monthly. Communicate 26 Ivy Close. Phone Forest Hills 6111.

AN $8,500 HOUSE.
If you are ready to pay above price for an 8-room house and garage, four blocks from Hillside Station, L. I. R. R., in best neighborhood, phone or write ATTORNEY, 78 Bergen Av., Jamaica. Phone 1039. House cost $8,200 in 1917.

HEMPSTEAD, L. I.
A fine eight-room house; all latest improvements; electric and gas, open fireplace, parquet floor, steam heat; near station; price $5,600; mortgage $3,200. H. Hall, 1,926 Cropsey Av., Brooklyn.

For Sale—Furnished or unfurnished, modern ten-room house; all improvements; large grounds; two-car garage; one block from beach; house cost $17,000; will sell for $9,000, unfurnished. For particulars apply A. E. Smith, 21 East 40th St., New York.

$12,500 buys my 10-room hollow tile residence and garage at Plandome, L.I., 28 minutes from Penn. station; $10,000 may remain on 1st mortgage; worth $15,000. Stewart Hemingway, 50 East 42d St. Murray Hill 8562.

HEMPSTEAD, L. I.
A fine eight-room house, all latest improvements, electric and gas, open fireplace, parquet floor, steam heat; near station; price $5,600; mortgage $3,200. H. Hall, 1,926 Cropsey Av., Brooklyn.

Richmond Hill.—Kew Gardens Station, L. I., 17 minutes from Penn. Station, N. Y. C.; 9 rooms and bath; all improvements; will sublet to April, 1920; immediate occupancy. A 61 Times.

Furnished residence, near station; worth while; get details. Box 107, Great Neck, L. I.

**Long Island.**

Beautiful dwelling and garage overlooking Sound, north shore, 28 minutes N. Y.; 12 rooms, 3 bathrooms, and porches; private bathing beach. P. O. Box 14, Whitestone, L. I.

Sacrifice, Far Rockaway.—Near Edgemere; finest location; near ocean; corner plot; 12 rooms, 2 baths; improvements; $7,000; value $14,000; terms arranged. Phone 905M Jamaica. Way, 5 Candace Av., Jamaica.

Cost $10,000, will sell to quick buyer for $7,500. Beautiful 8-room, bath, fully improved cottage, garage, large grounds; great bargain. Located best section South Shore, 45 minutes out. Stephen, 161 West 34th St.

FURNISHED COTTAGES BAYSHORE AND VICINITY. HERBERT GULICK CO., INC., 23 EAST 48TH ST., TEL. 4998 VAND.

Attractive five-room steam-heated bungalow for sale; all improvements; come to see it quick. 36 North 28th St., Flushing, or call Flushing 1312—J.

Bayside and Broadway, Flushing.—For sale, attractive houses, 7 and 8 rooms, near station; immediate possession. Bayside Homes Co., 47 West 34th St. Greeley 6896.

Bayside, Long Island, March 1, 7-room modern house, completely furnished, $70. Telephone G. E. Michael, Bayside 2517-W.

Long Beach West.—Five-room cottage; plumbing, electricity; $1,600; $500 cash, balance mortgage. Call on Thomas J. Walsh.

For Sale.—Five-room furnished bungalow at Saltaire, Fire Island, (opposite Bayshore;) very reasonable for cash. S 201 Times.

## HOUSES FOR SALE OR TO LET.

*Forty-five cents an agate line.*

**Long Island.**

Buy a home in the country cheaper than to build; South Shore Long Island; 10 rooms, 1½ acres. Wm. McMurray, Rockville Centre.

**New York State.**

Beautifully furnished rooming house, 70th St., near Central Park West; 11 rooms, 3 baths; full year round; 18 tons coal in; rent $106; income $357; will sell $2,700 cash; owner leaving country; cash only considered; no brokers. K 372 Times.

A good, sound, old-fashioned house, surrounded by large trees; four acres of land; one minute walk from commuting station; on macadam highway; electric light; beautiful view; in Rockland County; is offered for $5,500. Telephone 2596 Beekman. Howard Goldsmith, 63 Park Row.

**New Jersey.**

Own your own home for a small cash payment and your present rent money; I have a 7-room and tiled bath cozy little house, stucco construction, 2 years old, beautifully decorated inside and out, ready to move into now; you can have on above terms; fine tree covered plot, Montclair-Morristown section; exclusive and only 47 minutes out on D., L. & W. R. R.; it is a real bargain; fine air, ideal living conditions; price $6,500. Owner, Box 140, Times Downtown.

RIDGEWOOD HOME FOR SALE.
West side; convenient to country club and station; plot 150x225; attractive grounds, shade, garden, fruit, berries, ornamental shrubs; 10 rooms, 2 baths; steam heat; all improvements; stable-garage, 3 cars, man's quarters; prompt possession; photographs and full particulars.
S. S. WALSTRUM-GORDON & FORMAN,
120 Broadway, N. Y. (Rector 7718.)
Ridgewood, N. J. Tel. 555.

New six-room stucco house, Tudor Gothic; wide sleeping porch, wide veranda; stone foundations; parquet floors, beamed ceiling, open tapestry fireplace; six closets; butler's pantry; big attic, cellar; permanent bookcases; chestnut, white enamel, and mahogany finish; numerous large windows; gas, electricity; terrace 50x100; trolley 20 minutes 130th St. ferry; $1,100 down, $5,400 easy terms. 151 Sylvan Av., Leonia, N. J. Phone Leonia 675.

HERE IT IS.
The ideal home for the June bride, 3 minutes' walk to station, 20 minutes by express on D., L. & W. Ry., 10-room stucco house, parquet floors, tiled bath, steam, electricity and all conveniences; 50x250 feet; terraced garden, privet hedge, rose arbor and all kinds fruit; $10,000 cash, no encumbrance; owner giving up housekeeping, will sell furniture; no agents. Address A. H. Randel, 130 East 15th St., New York, Room 504.

Beautiful bungalow, new, 6 rooms, bath, sleeping porch; parquet floors, open fireplace; paneled dining room, beam ceilings; butlery pantry, plenty closets; combination coal-gas range; porcelain tubs, sink drain board, refrigerator room; back and front porch; combination fixtures; large plots; ideal location; special price $4,750; easy terms; worth $5,500. Write, call, phone Nicholson Co., Lyndhurst, N. J.

Come see my lovely new 7-room home, with every modern improvement without exception; 8c commutation; $350 initial payment, low price, easy terms, less than rent, to quick buyer; on both West Shore and Susquehanna Railroads. Don't hesitate! Do it now. Henschel, 89 6th St., Ridgefield Park, N. J. 1006-M Hackensack (or 3652 Cortland, New York.)

Real home in pretty Morris Co. village, on Jersey Central R. R., 2 hours out; dandy 9-room house, bath, heat, reception hall with parquet floor; lawn with shade, flowers; garage, icehouse, hennery, 2 acres nice level land; big garden, apples, pears, cherries, berries; full price only $3,800, part cash; guaranteed title. Geist, 116 Oraton St., Newark.

For Sale.—My Colonial home, 9 rooms, sun parlor, 3 baths; hardwood floors; open fireplaces; modern and complete in every respect; garage; driveway; large corner plot; trees, shrubbery, rose garden; superb view; restricted residential community of fine homes; short distance out; $11,000; $3,000 cash; a big bargain for some one; no agents. Address Owner, Room 2127, 21 Park Row.

NEW HOUSES.
Six and seven rooms; steam heat; tiled baths, open fireplaces, large living rooms, large kitchens, with pantry; plot 40x150; price $6,150; terms to suit; also desirable home sites for sale. Frank Miller, 13 Park Row, New York. Tel. Barclay 8685.

AT RIDGEWOOD, N. J.
Several homes, 8 to 12 rooms, all improvements; good location; sacrificed to close estate; terms like rent.
S. S. WALSTRUM-GORDON & FORMAN,
120 Broadway, N. Y. (Rector 7718)
Ridgewood, N. J. Tel. 555.

FOR SALE, EAST ORANGE.
On one of the finest residence streets in East Orange; fourteen-room house; garage; porches; all in fine condition; large lot; favorable terms and lower price than any house in vicinity. A 11 Times.

Astonishing California Bungalow bargain; situated in Rutherford's prettiest location; 8 rooms and bath; every modern imp't; 2 open fireplaces; large plot; price only $3,950; worth $4,950; terms arranged. Call, write, phone Nicholson Co., Lyndhurst, N. J.

Rent a commuter's home for the Summer or year; eight-room house, large garden, garage; completely furnished for family of four or five and maid; beautiful hilly country; 50 or 60 minutes commuting. Address B., R 365 Times.

Westfield, N. J., For Sale.—All improvements, 10-room house, 2 baths, hot air heating, barn, plot 100x322, splendid garden, 8 minutes' from station, opposite park; bargain at $12,500; leaving town. 422 East Broad St., Westfield.

Beautiful ten-room house, steam heat, electric light, 25 acres, garage, at Ramsey, N. J., 45 minutes out; might exchange; $1,000 down, balance easy payments. Kent, 9 West 45th St., New York City.

ESTATE OF MODERN HOMES.
Double house, $9,000; 4 houses, $4,000–$6,000; desirable parts Hackensack. Francis Hoth, 194 Passaic St., Hackensack, N. J. Phone 730.

ENGLEWOOD, N. J.
Desirable properties for sale; many of them far under construction cost.
BIRTWHISTLE & LIVINGSTON,
46 Dean St., Englewood, N. J.

ALLENHURST—For sale, modern corner property, view of ocean; plot 150x200; 20 rooms, 6 baths and washrooms; fruit and shade trees; shrubbery; price reasonable. Box 327, Times, 2 Rector St.

For sale, at Rutherford, N. J., ten-room house, all improvements; lot 75x150; 15 minutes from station; $7,500; $4,000 cash, balance on mortgage for five years. Address S 402 Times Downtown.

Madison.—9-room house, every improvement; all hardwood floors; plot 100x180; hennery for 250; will pay carrying charges; only $7,300; bargain. Allabough & Son, 63 Wall St., New York.

BARGAIN!—Six-room-bath hollow tile stucco dwelling, steam heat, all improvements; large plot; near station; half hour out. Erie. $3,750, easy terms. W. Butscher, 154 Nassau. Telephone 3806 Beekman.

For Sale.—Westfield, N. J., house, 9 rooms and bath, electricity and gas, laundry in cellar; convenient to station, $7,000. Address H. H. Downes, 65 Duane St., New York.

Bargain.—Pretty home, 3 acres; commuting; $9,500; value $12,000; owner leaving. Room 1705, 90 West St. Rector 9179.

House—11 rooms; a bargain; all improvements; electric lights; 2 baths; $6,500. South Orange, Newark, N. J. L 756 Times Downtown.

For Sale.—Modern six-room Artcraft house, near trolley and train; occupied by owner; particulars on application. Chas. A. Angel, Cranford, N. J.

Montclair.—Attractive Colonial dwelling, 10 rooms, 2 baths; rent, $80; picturesque location; accessible Lackawanna; possession. 257 Midland Av.

House for rent, furnished or unfurnished, overlooking the Hudson, 9 rooms, all improvements; also garage. Box 246 Grantwood, N. J. Tele. 962 Cliffside.

For Immediate Sale.—5-room Colonial bungalow in Caldwell "Cedars"; hot water heat, tile bath, heated sun porch, 100 feet; owner leaving city. B 538 Times Downtown.

Mountain Lakes, N. J.—Completed modern residence, furnished or unfurnished, for sale or rent; see to appreciate; must sacrifice. W.L. Sawyer, 15 Park Row, New York.

**New Jersey.**

ATTRACTIVE NEW JERSEY PROPERTIES FOR SALE; TERMS ARRANGED.

10 acres, Bound Brook; high elevation; well-built 8-room house, bath, big fireplace; running water, hot-water furnace; barn, garage, henhouses; fruit trees, large garden, plenty firewood; 10 minutes from station.

20 acres near Bound Brook, fronting two main roads; good 10-room house, barn, outbuildings, orchard; excellent for truck or farming; well located; suitable for building lots; near three prosperous centres.

19 acres, Penn. Railway; 18-room house, 8 fireplaces; suitable for boarding house; boating and fishing; spring water in house; outbuildings, orchard, meadow, woods; farm and truck land; on macadamized road, near Millstone; two other good 7-room houses on the property.

Write or phone Somerville 308-J2; will meet Bound Brook trains.
Wm. Greashelmer, (sole owner,) Manville, New Jersey.

Come out today. Beautiful new suburban home and garage goes for $350 and monthly payments less than rent; 30 minutes from New York, 8-cent commutation fare; 6 or 7 rooms, tiled bath, parquet floors, beamed ceiling, brick fireplace, built in bookcases, paneled dining room; bedrooms in white enamel; hardwood trim; large front porch, also sleeping porch; trees, paved streets, steam heat, sewer, gas, electricity, handsome fixtures, concrete basement; attic; ample space for garden; near fine schools and station; 70 trains daily. John A. Baldwin, Ridgefield Park, N. J. Phone Hackensack 673.

10-room modern house, four open grates, large porch, $7,000, lot 85x150. 214 North Av., West Cranford.

## HOUSES FOR SALE OR TO LET.

*Forty-five cents an agate line.*

**New Jersey.**

Six-room semi-bungalow, all improvements, beautifully decorated; commutation $5.34; price $5,950. Room 418, 258 Broadway, N. Y.

**Connecticut.**

Adjoining Hickory Bluff, overlooking Sound and country; comfortably furnished house, open fireplace, four bedrooms, all improvements, large grounds, shade, wonderful fruit trees, garden, garage, bathing, &c.; rent for long season if desired. Apply Mrs. Ada S. Thomas, South Norwalk, Conn.

For rent, in Norwalk, Conn., furnished nine-room house; improvements; garden, garage, shade; in best residential section of town; references required. For particulars address 7 Park St. Tel. 661-5.

Connecticut shore cottage, one hour out; sale $17,000; rent $800. Fine location, beach. Another cottage, $350. Shepard Bros., Bethel, Conn. Telephone.

Furnished bungalows on the Sound and inland, from $200 to $2,000 season. Apply 306 Halsey St., Brooklyn.

**Maine.**

WEST BOOTHBAY HARBOR, ME.
FOR RENT FURNISHED.
Comfortably furnished cottages, all modern improvements, beautifully situated on high ground; private cove and dock; sandy beach; rental from $300 to $1,250 for the season. For full particulars write to Myron W. Robinson, 307 Prospect Av., Hackensack, N. J.

Wonderful 10-room furnished Summer home in Maine, to rent for season; price very reasonable. W 429 Times Downtown.

**London, England.**

LONDON, ENGLAND—To let, furnished, 3 to 4 months, in Kensington; flat, 6 bedrooms, 2 reception rooms, bathroom (h. and c.), telephone; rent on application. Also furnished house in West Hampstead; 7 bedrooms, 3 reception rooms, bathroom (h. and c.), telephone; rent $35 per week; references required. Apply in both cases to Whitelock & Storr, Solicitors, 8 Bloomsbury Square, London W. C.

**Houses Wanted.**

SELL YOUR OWN REAL ESTATE and save agent's commission by using The Simplex Selling Plans. W. B., Buffalo, N. Y., says: "Sold my property; indorse your methods." J. S., Waterford, N. J., says: "Sold my place; your plan quickest I ever saw." W. S., Morris, N. Y., says: "Sold my business; got quick results." Further proof and full particulars mailed upon request. SIMPLEX, Dept. 25, 1,123 Broadway, N. Y.

A builder of reputation, experienced in $8,000 to $10,000 dollar homes, to erect ten houses to meet demand at our Hillcrest Park property, in hill section of Queensboro; loans and buyers guaranteed.
Degnon Contracting Co.,
Phone 1039 Jamaica. Hillside Av., Jamaica.

Wanted, a small house, furnished or unfurnished, in Tenafly or Englewood region of New Jersey; will pay good rent for place of some individuality. Write Mr. Poppleton, care F. J. Edgars, Hillside Av., Tenafly, N. J., or phone Englewood 762. Might buy later.

Wanted.—Small house, 5 or 6 rooms, modern, with garage and some grounds, within commuting distance; rent not exceeding $40; for family of 3 adults from April or May; no objection to ¼ or 1 mile from station. J. E. Gigler, 9 West 29th St.

Unfurnished 7 or 8 room house; modern improvements; small garden; easy commuting distance downtown New York; New Jersey preferred; occupancy May 1. L 672 Times Downtown.

Furnished small modern house wanted for Summer, near beach, one hour from city, by small, cultured, responsible family, preferably where owner will take care of it. K 313 Times.

Small detached house, seven rooms, with improvements, large lot, moderate rent, within easy commuting distance of Manhattan; Long Island preferred; give full particulars. K 302 Times.

Wanted, to rent for Summer season, modern furnished residence, situated on salt water inlet, tennis and boating and accessible to good golf course; rent not to exceed $1,000. K 327 Times.

Small, well-located private house with modern improvements wanted for rent Oct. 1, west side, between 72d and 110th Sts.; long lease; responsible tenant. Apt. 2C, 411 West 114th St.

Wanted to rent from about April 1 a six-room modern house in nearby suburb; New Jersey preferred; electric lighted, gas, and moderate rental; permanent tenant if suited. G 720 Times Downtown.

Would consider leasing for one year or longer a completely furnished, well-appointed home, with six sleeping rooms; prefer Forest Hills or Kew Gardens; south side not further than Freeport. A. F., 169 Times.

Wanted—Small unfurnished 5 to 7 room house year round by couple, or furnished bungalow for Summer months, preferably near Sound, between Larchmont and Stamford; Christians. G 7 Times.

Young couple want small, well constructed house, with grounds, in desirable location, convenient to Grand Central; $1,000 per year on 3 to 5 year lease; give full details. J. H. Derby, Prince George Hotel, N. Y. C.

Wanted — Four-story American basement house, between 72d and 110th Sts., west of B'way, for remodeling purposes; send full details. S 420 Times Downtown.

Wanted to rent, with option purchase, South Orange, Maplewood; rent $45. B 486 Times Downtown.

Want to rent 5-6 room house, April 1; commuting distance Columbia University. La Mer, 344 West 14th St.; Chelsea 3079.

Wanted.—Furnished suburban house, all conveniences; one or two acres garden; Northern New Jersey preferred. R 354 Times.

Furnished house wanted in Westchester County; three in family; highest references. P. J. Galligan, 159 Madison Av.

House of ten or more rooms, improvements, one or more acres; will rent; may purchase later. W 460 Times Downtown.

Want modern 9-room house, on two acres; commuting; give bargain price; full details. S 440 Times Downtown.

Small, but select furnished house wanted; commuting distance; describe, state terms, telephone. S 455 Times Downtown.

Have spot cash for real bargain in apartment or flat house. Edwards, 9 West 45th St., N. Y.

Unfurnished house, modern improvements, within easy commuting distance; May 1. G 84 Times.

## SUMMER HOMES—Furnished.

*Forty-five cents an agate line.*

**Summer Homes Wanted—Furnished.**

Desire to rent furnished house; modern improvements; within hour from city; must have privacy and fair-sized grounds or acreage, garage, etc. L 31 Times.

Summer cottage, about six rooms, one hour from city; give particulars. K 221 Times.

## COUNTRY PLACES FOR RENT.

*Forty-five cents an agate line.*

**Long Island.**

Furnished, or for sale, house, 6 rooms and bath; all improvements; water frontage on Long Island Sound; boating, bathing, and fishing; commuting distance. L 304 Times.

**REAL ESTATE.**

*A Series of FACTS—10*

23

THAT twenty-three of New York's finest Apartment Buildings in the leading residential section are under our management is conclusive evidence of our ability.

Little details of big achievements in keeping the cost of operation down—the management efficiency up—are available to building owners who are interested in knowing more about the type of service we are rendering.

*Consultation by Appointment.*

**Douglas L. Elliman & Co.**
*Town and Country Residences*
414 MADISON AVE.
*At 48th Street — Murray Hill 5600*

WANTED. A building containing floor space sufficient for the shelter and maintenance of fifty children.

MUST be sanitary, and equipped to comply with all the municipal requirements. Sufficient yard space for recreation purposes is essential.

LOCALITY must preferably be in the neighborhood of Gramercy or Stuyvesant Park.

Z 345 TIMES ANNEX

**REAL ESTATE FOR EXCHANGE.**

A BEAUTIFUL Suburban Home. Strictly modern, exceptional house, 14 rooms, 3 baths, 2 car garage. Several acres, lawn and garden; high ground; extensive water views. Will sell $23,000. Might consider exchange for nearer place or city home.
IN THE HEART OF WESTCHESTER Co.
MERRIAM (PHONE 300) McKISCO

A GENUINE BARGAIN
5-story Tenement, West 58th St. Small cash payment required. Savings Bank Mortgage, $10,000, 5%, 4 years to run. Brokers protected.
Robert M. Fulton, 7 East 42d St., N. Y. Tel. Vanderbilt 2821.

**REAL ESTATE WANTED.**

# Attention!

WILL HELP FINANCE RESPONSIBLE BUILDERS

Great demand for Bungalow Houses, 7, 8 rooms, two baths, garage.

Country life, City facilities, Churches, Schools, Hotel, Country Clubs and Golf Links; sewers, water, gas, electricity. 35 minutes from 33rd St. and 7th Ave.

*The Complete and Established Development*

**Garden City Estates**
B. A. Greene, Secretary.
247 5th Ave. Tel. Murray Hill 374

Levitan Corporation, 115 Broadway. Tel Rector 2133.
ARE QUICK BUYERS OF BARGAINS IN Manhattan & Bronx Realty

WE HAVE BUYERS
for
Walk-up, Washington Heights or Bronx or elevator apartments, Manhattan.
Edward N. Crosby & Co.,
160 Broadway.

$100,000 READY CASH
for one large income property subject first mortgage only. Must show large income. Full details required.
JOHN N. ROSS—F. M. WELLES,
50 East 42d St. Tel. Vanderbilt 3864.

**MANHATTAN—FOR SALE OR TO LET.**

**Just Across 42d St. Ferry**
20 minutes from Times Square, on the very lip of the Palisades, commanding unmatched night and day views of River and City; house of light brick, tiled roof, 16 rooms, 3 baths, extra lavatory, garage, on about 13,750 sq. ft. of land, a beautiful Suburban Home within the reflected light of Manhattan. For price, etc., see
F. R. Wood, W. H. Dolson Co.
2240 Broadway, Cor. 80th St.
Tel. 2800 Schuyler

S. E. CORNER OF
West End Avenue & 93d St.
IS FOR SALE AT A BARGAIN
Five story limestone private house; ideal as a private residence or easily convertible into bachelor's apartments.
MENDES, 12 John St., New York.

**West End Avenue**
Near 59th St. Handy to automobile district. Plot 175x100, suitable for garage or service station. Telephone 4080 John.

Rent $11,000—Price $75,000
Finely located and constructed Washington Heights apartment house. Mortgage $55,000, at 5 per cent.
*Nehring Brothers,*
St. Nicholas Ave., Corner 174th St.

**William Street**
Building containing 15,000 square feet is offered for sale. Suitable for insurance company or agency. Prompt action necessary.
K 790 Times Downtown.

Avenue Corner Bargain.
West side; South of 110th Street, a very busy section. Rent approximately $80,000. Can be bought for less than $120,000. No vacancies.
J. C. HOUGH & CO.
200 B'way. Cort. 4408.

100 Feet Facing Riverside Drive
NEIGHBORHOOD OF 148TH ST.
Modern dwelling, corner plot, 23 ft. 6 in. by 100; SPACE FOR GARAGE; price $25,000. Apply owner,
J. F. McKEAN, 542 Fifth Ave.
Tel. Vanderbilt—5575.

PROMINENT CORNER
Rent $30,000—Price $197,500
48 family, 6 story elevator apartment house; 7 stores; exceptional opportunity.
NEHRING BROTHERS
St. Nicholas Ave., Corner 174th.

INVESTMENT.
Beautiful new walkup apartment house, overlooking Central Park; fully rented to desirable tenants at over $18,000. Price only $110,000. Easy terms. Large net income. Floor plan and detail information upon request.
Goodwin & Goodwin, 148 W. 57th St.

WITH AN UNOBSTRUCTED VIEW OF THE PALISADES and RIVERSIDE.
Two six-story high-class apartments; best constructed houses on Washington Heights; built by day's labor; rentals $80,000; savings bank mortgages $120,000 at 5%, 3 years. Price $210,000. MAX MAYER, 405 Lexington Av., N. Y.

FOR SALE
5-story American basement house, in the 50s, near Park Av.; a very desirable home, in excellent condition; this property can be purchased far below its assessed value.
Goodwin & Goodwin, 148 W. 57th St.

Cheap House for a Doctor
78th St., near Madison Av. In fine modern condition. Can have possession.
John N. Ross—F. M. Welles
50 East 42d St. Tel. Vanderbilt, 3864.

A GENUINE BARGAIN.
5-story tenement, West 58th St. Small cash payment required. Savings bank mortgage $10,000, 5%, 4 years to run. Brokers protected.
ROBERT M. FULTON, 7 E. 42d St., N. Y. Tel. Vanderbilt 2821

ANOTHER REAL BARGAIN
Two 6-story, walk-up modern apartments, near Central Park West; 75 ft. front, rents $16,000. Can sell for less than $100,000.
JOHN N. ROSS—F. M. WELLES
50 E. 42d St. Tel. Vanderbilt 3864.

HESS Business Property

Bet. Broadway & Nassau St.
Small office building, fully rented. To facilitate immediate sale owner might consider other property in part payment. B 305 Times.

**MANHATTAN—FOR SALE OR TO LET.**

**Near Broadway Subway**
A 6 Story Corner with Stores.
Rental $6,500. Price $45,000. Mortgage $34,000, 5%, five years. Rental can be increased to $7,500.

**West End Avenue Corner**
Net income $30,000 per year. Will entertain an exchange with at least $75,000 in cash.

**7th Ave.— Pennsylvania Station**
We are instructed to sell one of the finest parcels in this district, comprising approximately 35,000 sq. ft., leased to a most responsible tenant, who pays all taxes and carrying charges on long term. The property will pay from 6 to 7 per cent. net and at the expiration of its present lease should be worth twice its present value.

F. R. Wood, W. H. Dolson Co.,
Broadway, Corner 80th St.
Tel. Schuyler 3800.
JOIN THE REAL ESTATE BOARD AND PROTECT YOUR PROPERTY.

**Garage Owners—Attention!**
Ready to lease to responsible tenant, 2 Story and Basement Fireproof Garage, about 40,000 square feet, now in the course of construction, in one of the best sections of the city. Long term lease. PRINCIPALS ONLY. For particulars apply to
GREENFELD & SAFFIR,
38 PARK ROW, NEW YORK
Telephone Cortland 1394.

An Unusual Opportunity to Purchase a First Class New York City Home
Located in 76th St., near Central Park, the most fashionable west side section. House is 25x82 feet, lot 102 feet.
Carved granite front, five stories above entrance floor, servants' quarters above the fifth floor. Self-operating elevator from cellar to fifth floor; 4 bathrooms and every requisite for comfort. Will be sold, furnished or unfurnished, at a sacrifice price. No exchange. Fully illustrated description sent to responsible parties who give references or are commercially rated. House should be seen to be appreciated. Address Owner, J. W. T., 35 West 42d St., N. Y., Room 1822.

# Foreclosed Real Estate
In Manhattan and Bronx acquired by Loaning Institution. List forwarded upon request. Attractive Prices. Liberal Terms.
JOHN T. EGAN
Cort. 8800. 176 Broadway.

Great Opportunity
To convert your non-paying properties into good income real estate. Consult us at once.
Frank L. Fisher Co.,
50 East 42nd St.

FIREPROOF
STORE & LOFT BUILDING
20th St., near Fifth Av.
9¼ stories; rent $13,550; mortgage $70,000, 5 per cent., 10 years; might consider exchange.
LEVITAN CORPORATION,
115 Broadway. Rector 2133.

**BROOKLYN—FOR SALE OR TO LET.**

BEFORE BUYING A HOUSE
Come Inspect Linder's
TWO-FAMILY HOUSES
On 83rd St., between 5th and 6th Aves.; all latest improvements; 11 light rooms, two separate entrances; electric lights, parquet floors, two steam plants, and double garage. For particulars,
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FLATBUSH—$45,000.
Elegant residential section; Colonial dwelling; most beautiful in Flatbush; living room 40 feet square; San Domingo mahogany stairway, 15 feet wide; caen stone fireplace to ceiling, costing $1,500; dining room 30x20, with beautiful caen stone fireplace; fernroom off dining room; breakfast room on second floor; private bath for bedrooms on this floor; walls and ceilings canvassed and most exquisitely painted; a gentleman's residence of the most exclusive type; terms arranged; make appointment.
MILNER WILEY & SON, 1,602 AVENUE H.

$17,500
Corner Plot 45 x 100, modern bungalow with garage built in. 7 rooms and 2 baths. Every up-to-date convenience.
JOHN REIS COMPANY,
805 Flatbush Ave., Brooklyn.
Phone Flatbush 1400.

$11,000.
BUNGALOW, 7 ROOMS AND BATH; PLOT 40x100; STEAM, ELECTRIC, PARQUET; UP-TO-DATE IN EVERY DETAIL.
JOHN REIS COMPANY,
805 FLATBUSH AV., BROOKLYN.
Phone Flatbush 1400.

$12,000.
DETACHED SEMI-BUNGALOW WITH GARAGE; 8 ROOMS AND BATH; PARQUET, ELECTRIC, STEAM; PLOT 40x100.
JOHN REIS COMPANY,
805 FLATBUSH AV., BROOKLYN.
Phone Flatbush 1400.

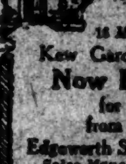
FACTORY SITES
Bush Terminal Section, Brooklyn.
Half block area, R. R. siding.
FLOYD S. CORBIN, 10 Wall St., N.Y.

DO YOU WANT A HOME?
Send for list of Handsome 7-room Brick Houses, ready to occupy, on Brooklyn Subway, 30 minutes from Times Square; easy terms.
Silsby, 217 Broadway, N. Y. Barclay 4585.

**BRONX—FOR SALE OR TO LET.**

See Scobie
If you want to
Buy, Sell or Exchange
Your Real Estate
S. E. Cor. Fordham Rd. & Webster Av.
Tel. 1471 Fordham.

**QUEENS—FOR SALE OR TO LET.**



Kew Gardens
*Long Island.*
*15 Minutes from Penn. Station.*
Kew Gardens Construction Co. is
Now Building Houses
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from plans of distinction
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# REAL ESTATE FOR SALE OR TO LET

QUEENS—FOR SALE OR TO LET.

## Well Worth Your Consideration

Owing to husband's death, widow will make big sacrifice to sell her beautiful house, consisting of 8 rooms and bath, with open-air sleeping porch. The house is modern in every way and in first-class condition. All stucco construction, very large porch, new screens all around, on plot 60x100. The lawn is a beauty, shrubs, flowers and rose bushes in abundance, select neighborhood. Five minutes' walk to station, 32 minutes to Penn. Station, N. Y., via Long Island R. R. Price for quick deal $8,000, liberal terms. For complete information write or telephone

W. V. CHAMPLIN,
Hillside & Grand Aves., Jamaica, N. Y.
Tel. Jamaica 1089.

## At Kew Gardens

Very attractive price and terms for 12-room house, garage, large grounds; hot water heat, plate glass windows, screens, awnings—everything complete. Occupied and may be seen any day or evening. Immediate possession. Phone Richmond Hill 8250. L. H. Beardsley, N. E. cor. Metropolitan and Lefferts Aves., Kew Gardens, Long Island.

## Morris Park—2-Family Bargain

The rent of one floor of this modern brick two-family house pays interest on mortgage, taxes, water, and insurance, leaving other floor free to owner. Has 11 rooms, 2 baths, 2 steam plants; beautiful condition; block from station. Price $5,500. Liberty bonds accepted.

F. W. SCUTT & CO.,
336 FULTON ST., JAMAICA.

## Forest Hills Gardens

15 Minutes from Penna. Station.
Houses and Villa Plots For Sale.
SAGE FOUNDATION HOMES CO.,
47 W. 34th St., or Forest Hills, L. I.

## New Waterfront Bungalow

6 feet water at low tide; private bulkhead, dock; Jamaica Bay, Howard Beach station, 22 minutes' ride; city water; $1,250, $150 cash or Liberty bonds, $20 per month; clear title.

P. DAVENPORT,
26 Willoughby St., Brooklyn. Tel. Main 3211.

## 8 ROOMS AND 2 BATHS.

Sun parlor and all modern improvements; tastily decorated; ready for immediate occupancy; plot 40x100; 5 minutes from station; in restricted neighborhood; pre-war price, $7,250.

F. W. SCUTT & CO.,
336 Fulton St., Jamaica. Phone Jamaica 79.

## HOLLIS HOME

9 rooms, fine construction, all improvements. 75 feet front, 250 feet deep. Bargain. Also Queens, 8-room Colonial home, hardwood throughout, all improvements. Bargain. Terms. Trolley and station. Oceanview Heights, (Owner,) 13 Herriman Ave., Jamaica.

## HOLLIS HOME

9 rooms, fine construction, all improvements; 75 feet front, 250 feet deep. Bargain. Also Queens, 8-room Colonial home, hardwood throughout, all improvements. Bargain. Terms. Trolley and station. Oceanview Heights, (Owner), 13 Herriman Ave., Jamaica.

WESTCHESTER—FOR SALE OR TO LET.

## For Sale At An Exceptionally Low Price at ORIENTA POINT MAMARONECK

3 acres with vegetable and flower gardens, tennis court, large shade trees. Colonial house, 14 rooms, 5 baths, 2 sleeping porches and spacious verandas. Separate garage and stable, hennery, cow stable. Extensive views of Long Island Sound.

PRIVATE BATHING BEACH.
For further particulars apply S-344.

Fish & Marvin, 527 5th Ave., New York.

## OAKWOOD—MT. VERNON

Price $11,000

Semi-bungalow type, stucco and clapboard dwelling, built 2 years ago; house has all improvements, large living room, beamed ceiling, open fireplace, "built-in" bookcases, tiled kitchen, 2 tiled baths, many other attractive features only found in houses built for owner's occupancy. Plot is 50x100 and well elevated.

This house at the above price is a remarkable buy.

CLARENCE G. MARTENS
19 Prospect Ave.—Tel. 2521—Mt. Vernon, N. Y.

## LARCHMONT BARGAIN.

Excellent House; ½ Acre of Ground. Price $6,000.

This attractive house is situated within 6 minutes' walk of the stations and schools. It contains 8 rooms and bath, all improvements. It is a wonderful bargain for a quick purchaser.

George Howe, 527 Fifth Ave. N.Y.
Specialist in Suburban and Country Properties

## A BEAUTIFUL INTERIOR

In up-to-date, thoroughly remodeled house, in fine location, near station, at Mount Vernon. Living room 30 feet long. Three bedrooms and bath on second, two bedrooms and bath on third floor. Wonderful upstairs enclosed porch; oak floors, white trim. Handsome electric fixtures. Ample plot, with garage. Cost $13,500. For sale at $11,000.

Anderson Realty Co. cr. New Haven Sta. Mt. Vernon, N. Y.

## COSEY COTTAGE

Situated in River View Manor, Hastings-on-Hudson. Beautiful living quarters. 8 Bedrooms, Tile Bath, Sleeping Porch, Fireproof Garage. Corner plot; unlimited view of Hudson. Big Bargain. Occupancy April 1st.

CHAS. L. VAN FOSSEN,
309 W. 87th St.

## Stucco House and Garage

Highly restricted section of Mount Vernon; 8 rooms, 2 baths; steam heat, electricity; oak and white woodwork; large living room and fireplace; glass enclosed porch. Price $13,500.

COOLEY REALTY COMPANY,
Mount Vernon, N. Y. Phone 3400-01.
OPEN WASHINGTON'S BIRTHDAY.

## SMALL COUNTRY ESTATE

near White Plains; 3 acres fine ridge land; wonderful panorama view; two-story spacious California bungalow, entirely modern, 9 rooms, 3 baths, hot water heat, wide porches; stable and garage. Price $20,000. Agreeable terms. Photo on request.

WILLIAM E. MORRELL, Inc.,
DEPOT SQUARE, WHITE PLAINS, N. Y.

## 12 ACRE ESTATE

40 MINUTES OUT.

Stone dwelling, 15 rooms, 5 baths; garage, stable, gardener's cottage, tennis court, &c.; extensive drives and views of the surrounding country; offered at an attractive price.

FOX REALTY CO.,
51 EAST 42D ST.

## A GEM OF A HOME.

Semi-bungalow, white wide clapboard; 7 rooms, 2 baths, outside stone chimneys, open fireplaces, inclosed porch; convenient transit; Sound view; bathing, boating; very accessible; 40 minutes Grand Central; $10,000; terms.

PERSONAL, Suite 400, 51 E. 42d St., N. Y.

BARGAIN AT KATONAH; 4 acres; residence, 10 rooms, 3 baths, toilets, hot water heat; stable, garage, workshop; man's room; practically new. Owner out of town. Will sacrifice.

Reed-Clark Co., Inc., Phone 1518, White Plains, N. Y.

## 18 ACRE HILLTOP

of rare attractiveness, at head of Kensico Reservoir, overlooking lakes; one hour from New York by motor. Owner, Room 1710, 51 Nassau Street.

## WHITE PLAINS—56 ACRES

Beautiful site for country place. High, picturesque; ¾ mile road front on three roads; 2 corners.
F. B. JENNINGS, 41 Park Row.

WESTCHESTER—FOR SALE OR TO LET.

## Why Not Build Now?

THE Delafield Estate offers you the services of the leading architects in New York—the assistance of honest, capable, and experienced contractors—the most picturesque plots

AT FIELDSTON
Riverdale-on-Hudson

a highly restricted, healthful, established residential community—and the most accessible, lying as it does just uptown in the Park District of the city.

And all to suit your requirements—with equitable financing as well.

*A visit to Fieldston will convince you. Particulars furnished on request.*

GEORGE HOWE,
527 Fifth Ave., New York

## Along the Sound

Do you love to be near the water? Then motor up the Boston Post Road some sunny afternoon! From Larchmont on there are many attractive byways that you will miss without a guide. Here, close to the water's edge, there are a number of small estates, some at $25,000, others at $50,000, and still others at higher prices. Our Boston Post Road office at Larchmont is always open. Stop and let us direct you to these houses, or send for photographs.

Griffen, Prince & Ripley,
18 East 41st St., New York City.

## Edgemont-Scarsdale

An opportunity is now presented to buy in the finest residential section of this beautiful Suburb, right at the station.

Plots—all sizes at very attractive terms.

All city improvements. The building boom will soon be there.

Buy now and save money.

Scarsdale-Edgemont Corp. Estates
1 Madison Avenue, N. Y. C.
Tel. Gramercy 2577.

## For Rent.

This attractive little home is situated on a beautiful country place within 40 minutes of Grand Central. Living room, dining room, kitchen, and pantry on first floor; 4 master's bedrooms, 1 servant's room, 2 baths, electricity, garage with living quarters, garden space, shade trees, 3 or more acres. High ground, with view. Rent furnished $1,500; unfurnished, $1,200.

Kenneth Ives & Co.
7 East 42d St. Murray Hill 6037.

## Exceptional Bargain at NEW ROCHELLE

½ acre, beautifully landscaped, flower and vegetable gardens. Stucco residence, 8 rooms, 3 baths, sun parlor, all improvements. Garage. For further particulars apply S-3271.

Pelham, N. Y. Fish & Marvin 527 5th Ave., New York.

## MT. VERNON, N. Y.

Bungalow type house with every modern improvement, highly restricted residential section of city. 1st floor—Large living room, dining room, breakfast room, sun parlor, pantry and large, light kitchen, open fireplace. 2d floor—4 large bedrooms, sleeping porch, 2 baths, shower and plenty of closet room. 3d floor—2 rooms, bath and linen room. Plot 75x100. This house is new. Can be seen by appointment.

Frank C. Stevens Proctor Bldg., Tel. 1486 Mt. Vernon, N. Y.

## For Sale at PELHAM

New brick and stucco House, nine rooms, three baths; all improvements; garage; within easy walking distance of station and schools.

For further particulars apply S-3166.

Pelham, N. Y. Fish & Marvin 527 5th Ave., New York.

## LAWRENCE PARK WEST

OVER TWO ACRES.
*Gentleman's Suburban Estate.*

Near Country Club and Hotel Gramatan. Beautiful hollow tile and stone mansion, with real rustic setting. Within 30 minutes of Grand Central.

BURKE STONE, Inc.
Tel. Bronxville 142. BRONXVILLE, N. Y.

## Charming Is the Word

Which describes this 6-room and bath "Homey" house, and you would think so, too, if you saw it. Has hot water heat, electric light, plenty of closet room, and a GARAGE. Only 45 minutes from 42d St., or a 10c fare by subway and trolley. The price is $7,500 and the terms easy. Charming, 77 Times.

## NEW ROCHELLE

Our Best Bargain This Season.

House 8 rooms, bath, gas, electricity, hot water heat, fine plot, handsome shrubbery, enclosed porch, garage, chauffeur's quarters.

Price $8500. Terms to Suit.
FURNISHED AND UNFURNISHED RENTALS
MATTHEW DRUMMOND
202 Huguenot St.—Tel. 3242—New Rochelle, N. Y.

## $10,000

Chester Hill; 9 rooms and bath; electricity; steam heat; large bedrooms; near station, school, and trolleys.

COOLEY REALTY COMPANY,
Mount Vernon, N. Y. Phone 3400-01.
OPEN WASHINGTON'S BIRTHDAY.

## NEW ROCHELLE.

WHITE CLAPBOARD Bungalow type house, 8 rooms and 2 baths, hot water heat, electricity; garage; $11,000.

H. B. DOWNEY 211 HUGUENOT ST., NEW ROCHELLE, N. Y.

## New Rochelle—Price $8,800.

In North Avenue Section, stucco house, 8 rooms, garage, all improvements, beautiful shrubbery, convenient school, trolley. Possession May 1st.

H. M. Olcott, 51 E. 42nd St., N. Y. Tel. Murray Hill 2320.

## PELHAM—OFFERING

Stucco house, 10 rooms, 3 baths, sun porch and sleeping porch; hot water heat; beautiful plot; near station; price and terms attractive.

Ashforth & Co., 501 Fifth Av., N. Y. White Plains, N. Y.

## Westchester Subdivision

85 acres, close to city, mapped, well graded streets, having sewer, water, electric lights; several fine houses erected on the property; $1,000 per acre; easy terms. For particulars, A. C. TODD, 93 Spring St.

GREENACRES—A RARE FIND.

A substantial home, all white, among giant trees; perpetual view; 3 baths, 2-car garage; most attractive and practical plan; near golf and tennis clubs; for sale only; also others. Maxwell Smith, Greenacres, Hartsdale, N. Y.

## Mount Vernon-Pelham-Bronxville, Best Properties for Sale

COOLEY REALTY COMPANY,
Mount Vernon, N. Y. Phone 3400-01.

## Real Estate at Public Auction

*SPECIAL SALES DAY*

# NEXT TUESDAY, FEBRUARY 18

AT NOON, AT EXCHANGE SALESROOM, 14 VESEY ST., N. Y. C.

*VOLUNTARY SALES*

### N. E. Cor. Jerome Ave. & Bedford Park Boulevard (200th St.)

Known as 3,080 Jerome Ave.

An excellent plot, size 50x114.12x104.97x100, suitable for improvement with apartment house. At present improved with three story frame hotel. Subway station at door.

50% MAY REMAIN ON MORTGAGE.
CULLEN & DYKMAN, Esqs., Attys., 177 Montague St., B'klyn.

### S. E. Cor. Lexington Av. & 51st St.

Known as 571-573 Lexington Ave.,
SUBWAY STATION CORNER.
One story brick building containing 8 street stores and one subway store. Size 50.5x100.

### 972 Second Ave.

(Bet. 51st & 52d Sts.)
4 story brick tenement with store. Size 20x78.
WILLIAM S. YOUNG, Esq., Atty., 300 West 109th St., N. Y. C.

*EXECUTORS' SALE*
To Close Estate of Francis Higgins, Dec'd.

### 80 Duane Street

(NEAR BROADWAY).

Three story brick loft building with one story addition in rear, known as "Cobweb Hall." Size 28x77.8x irregular.

O'BRIEN, BOARDMAN, PARKER, HARPER & FOX, ESQS., ATTYS., 120 BROADWAY, N. Y. C.

*DEVISEES' SALE*
Close Estate of James D. Powell, Dec'd.

### 338 West 23d St.

(Near 9th Av.)
3 story and basement brick dwelling. Size 25x98.9.
60% May Remain on Mortgage.
FREDERICK J. POWELL, Esq., Atty., 165 Broadway, N. Y. C.

*EXECUTOR'S SALE*
To Close Estate of Thos. McCabe, Dec'd.

### 27 Gouverneur St.

(Near Madison St.)
3 story and basement brick dwelling. Size 20x55.8.
66 2-3% May Remain on Mortgage.
A. T. De FOREST, Esq., Atty., 176 Broadway, N. Y. C.

*ABSOLUTE SALE*

### Jamaica, L. I.

Plot of land containing about 34 lots, located on NEW YORK AVENUE, south of LOCUST AVENUE, and opposite Metropolitan Jockey Club. Frame house and barn. Very attractive terms.

WILLIAM L. SAYERS, Esq., Atty., 31 Nassau St., N. Y. City.

*Write for Booklet.*

31 Nassau Street, New York City.

Joseph P. Day
Auctioneer.

Telephone 6500—Rector.

WESTCHESTER—FOR SALE OR TO LET.

## Greenacres—Scarsdale

We have just checked our list of houses for the Spring. We have one unusual bargain at $17,000 and one at $18,000. Up on the hill overlooking the club we have a very pretty Colonial house at $20,000; while nearer the station, overlooking the Bronx Parkway, is an English house at $25,000. We have others at in-between prices. Nowhere else can you get so much for your money. We will send photographs if you prefer, but we urge an early inspection before the Spring rush.

Griffen, Prince & Ripley,
18 East 41st St., New York City.

## FOR SALE Unusual Country Estate

Between Rye and White Plains, comprising 14 acres, artistically landscaped, wonderful flower and vegetable gardens, large trees, tennis court. Modern stone and frame house, six family bedrooms, sleeping porch, three baths. Garage, stable, gardener's cottage, &c. Property commands extensive views. Can now be purchased at a low figure.

For further particulars apply S 133.

Fish & Marvin 527 5th Av., New York.

## Up the Hudson

Motor up Broadway next Sunday. Notice the tree-embowered byways that lead off on either side. On these attractive roadways, between Dobbs Ferry and Scarborough, are several small estates, ranging in price from $20,000 up. This section is free from the usual "developments." Each place has a personality of its own. Its English atmosphere places it apart from other sections of the Suburbs. We know the best places and the lowest prices. If you cannot make a personal inspection, then send to us for photographs.

Griffen, Prince & Ripley,
18 East 41st St., New York City.

## Look Everywhere

But if you positively want a home read: At Gedney Farm is a 10-room stucco house with 3 baths, on a large plot, garage, and all improvements; the terms: Price, $16,000; cash required, $3,000; balance, $13,000, on mortgage at 5½%; $75 a month carries it; need I say more? Have you ever tried to rent in Gedney Farm? If you have, I'll repeat $75 a month carries it. If this is not clear to you, or if you have never heard of Gedney Farm, send for me.

M. H. BARRY,
12 EAST 44TH ST.,
care of Gedney Farm Co.

## FOR SALE

NEAR RYE.

Fine shore front property, 15 acres, with modern white frame Colonial residence, containing 6 master's and 6 servants' rooms, 6 baths. Garage with chauffeur's and gardener's quarters; children's playhouse; tennis court; rose garden, large vegetable garden; fruit and shade trees. Unusual opportunity. For price and further particulars apply to

Worthington Whitehouse, Inc., Sole Agent
Tel. Murray Hill 1000. 9 East 46th St.

## Beautiful Suburban Estate Near the Sound.

14 Acres; Wonderful Views

Beautiful Italian Renaissance house, stucco exterior, containing 14 rooms, 8 baths. Exceptionally attractive gardens; pergola. Gardener's cottage; stable, etc. An exceptional bargain. Price $35,000.

George Howe. 527 Fifth Ave. N.Y.
Specialist in Suburban and Country Properties

## A COMPLETE HOME

in a fine location, 10 minutes from station; modern substantial house, 9 rooms, tiled bath, shower, hot water heat, fireplace, 4 fine bedrooms; servants' room, children's playroom; glass enclosed porch; sleeping porch; 50x100; garage; fine neighbors. Price $8,500.

WILLIAM E. MORRELL, Inc.,
DEPOT SQUARE, WHITE PLAINS, N. Y.

## SAGAMORE

9 ROOMS AND 3 BATHS.

Practically new residence of fieldstone and stucco construction; ten minutes Bronxville station; garage attached. For sale at $26,500, or rent at $200 per month.

BURKE STONE, Inc.
Tel. Bronxville 142. BRONXVILLE.

## EXCEPTIONAL OPPORTUNITY FOR BUILDER

141 lots, within 5 minutes' walk of Larchmont station, well located, $85 each. For further particulars apply S-374.

Fish & Marvin 527 5th Ave., New York

## Rye—Shore Front.

Exceptional opportunity for sale.

Handsome, well-built Colonial residence, 5 acres, beautifully laid out, wonderful trees, 600 feet frontage on the broad Sound. Magnificent view; yacht anchorage, bathing.

COMPLETE LIST—SALE OR RENT.
STEWART C. SCHENCK, 51 E. 42d St., N.Y.
Tel. Sunday 468 Rye. Murray Hill 2682.

## RYE.

WESTCHESTER COUNTY.

Within 5 minutes' walk of the Apawamis Club; large dwelling, containing 8 master's rooms, 3 baths, 3 servants' rooms. Good garage and stable. About 8 acres of beautifully cultivated land. Price very reasonable.

BRYAN L. KENNELLY, 156 Broadway.

WESTCHESTER—FOR SALE OR TO LET.

## HUDSON RIVER WATERFRONT ESTATE.

50 Acres—Magnificent Views.

This property is the famous Seward Estate. It consists of a modern brick house, containing, with annex, 14 rooms and 3 baths; fine barns, gardener's cottage, orchard. Wonderful park of large trees. One of the few waterfront properties along the Hudson where the railroad runs inland. A very unusual bargain for an immediate purchase.

George Howe 527 Fifth Ave. N.Y.
Specialist in Suburban and Country Properties

## For Sale In the Westchester Hills

*1 mile from station*

Land comprises 7 acres with fine trees, apple orchard, large vegetable garden. Frame residence, 10 rooms, 2 baths, all improvements, high location, commanding extensive views. Stable and garage.

For further particulars apply R-630

Fish & Marvin 527 5th Ave., New York.

## For Sale or Rent at Rye, N. Y.

Six acres of land, with Colonial house. Surrounded by large estates. Three bathrooms, electric light, five master rooms, two servants' rooms, with extra servants' kitchen. Garage for four cars, room for chauffeur. Beautiful shade trees and shrubbery. Fruit trees. Near Long Island Sound and bathing beach. Rent $200 per month. Sale price $35,000.

Austin, Knapp & Wakefield Co.,
126 N. Main St., Port Chester, N. Y.
Telephone 908.

## Between RYE & WHITE PLAINS.

20 acres high land; house new and modern; 5 master's bedrooms, 4 baths, 5 servants' rooms; garage and gardener's cottage.

SALE OR RENT.
Charles Field Griffen & Co.,
11 East 42d St., New York.

## LARCHMONT

Larchmont Centre ON-THE-SOUND Sound side of R.R., with sewers, water, gas, &c. Fine trees, restricted section, short walk station, Sound, school, &c. The time to purchase a plot is now. Let us build a house according to your ideas, which can be paid like rent; $500 cash will put you in your home.

CHAS. FIELD GRIFFEN & Co.
11 E. 42d St. Tel. 6441—Murray Hill.

## AT RIVERDALE ON THE HUDSON UNUSUAL BARGAIN

Situated in Fieldston, the most charming and accessible of New York's suburbs. A beautiful English villa residence, containing 15 rooms and 5 baths. Excellent garage. Grounds laid out very artistically. Fine views. Owner moving to another city will sell at great sacrifice.

George Howe. 527 Fifth Ave. N.Y.
Specialist in Suburban and Country Properties

## HIGHEST POINT NEW ROCHELLE.

Elegant modern Country Home, 14 rooms, 3 baths, 4 toilets. Appointments perfect throughout; almost ¾ acre lawn, garden, tennis court; 2-car garage.

A REAL BARGAIN, $32,000.
Would rent furnished $450 monthly.

*Many home bargains $7,000 up in New Rochelle, Mt. Vernon and The Pelhams.*

N. E. VAIL & CO., Inc.,
1st Nat'l B'k Bldg. Tel. 1664 Mt. Vernon, N.Y.

*Choicest Land Bargain*

## NEW ROCHELLE, N. Y.

Extensive water and main road frontage, high elevation. Ideal for School, Sanitarium, Institution or Home Sites. See

JOSEPH P. DAY
Tel. 6500 Rector. 31 Nassau Street.

## LONG ISLAND SOUND.

One of Westchester's Show Places.

An Estate of 2 acres; 30 minutes Grand Central; near water and private beach. Lovely grounds; fruit, vegetables; tennis court and beautiful modern house of 6 master, 3 maids' bedrooms and 4 baths. Living room, 40x30. A complete small estate with low cost of up-keep. Cost $80,000. Will consider any reasonable offer.

C. M. Murdoch & Louis P. Miller,
Post Road, Larchmont. Tel. 325.

## BRONXVILLE

New stucco house with large plot of ground; living room 15x30, large sun parlor adjoining, open fireplace, 10 rooms, 3 baths, shower, vapor heat, electric light, hardwood throughout—in fact a beautiful "up-to-the-minute" home, ready for occupancy. Liberal terms to right party. For further information call or write

Frank C. Stevens Proctor Bldg., Tel. 1486 Mt. Vernon, N. Y.

## HOME BARGAIN

MT. VERNON

New 9 room, 2 bath, electricity, hot water heat, double quartered oak floors throughout. Extra large living room with fireplace. Restricted neighborhood. Garage. 5 minutes' walk to stations.

Value $20,000.
Sacrifice for $16,000.
Keys at 414 South Columbus Avenue.

## City of New York—Deep Water Front

BOROUGH OF BROOKLYN

Unrestricted zone, great labor region, vast and additional rail facilities suitable for Shipbuilding—Ship Repair Yards—Abattoirs—Lumber Co.—Smelters—Machinery—Food Products—Paints—Railroad Equipments—Farm Implements—Motor Trucks—Tractors—or for the erection of any large Industrial Plant. No better location can be procured in New York Harbor for permanent use and occupation.

It is the largest tract immediately available in South Brooklyn, containing abou 700,000 square feet.

The Water Frontage of 712 feet can be increased to 1,500 feet by bulkheading part of basin; railroad bridges can be so placed permitting floats to enter property; depth of water along piers 24 feet at low tide; width of channel in fron of property varies from 3 0 to 470 feet.

OWNERS WILL HELP FINANCE SOUND PROPOSITIONS.

G. P. BUTTERLY
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WESTCHESTER—FOR SALE OR TO LET.

## An Island Home

Anyone wishing to secure, under the most favorable conditions, a bungalow on a large and beautiful island in one of the most charming lakes in America within easy reach of New York City, will receive, on request, full particulars. Every sport and convenience available.

Community dock near station, tennis court, play grounds, bathing beach, etc. Telephone connection.

Every buyer must be well recommended and of high standing.

Owner, 73 Times.

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Do you know there are more attractive estates close to White Plains than anywhere else in Westchester County? Quaker Ridge, North Street, Heathcote, Purchase, King Street; every name familiar; almost every kind of a place, large and small. If you can't make a personal inspection we will gladly send photographs. Our White Plains office is always open!

Griffen, Prince & Ripley,
18 East 41st St., New York City.

## TO RENT—FURNISHED.

Beautiful country estate, 22 miles from 42d St. Splendid modern residence, 9 master's bedrooms and 6 baths, 7 servants' rooms and bath. Complete outbuildings, including gardener's and chauffeur's quarters. Wonderful gardens and grounds. High elevation, with sweeping views of water and country for miles. Owner maintains property. Can be had for long season.

Kenneth Ives & Co.
7 East 42d St. Murray Hill 6037.

## WHITE PLAINS

NEARLY SIX ACRES

with house, 6 master bedrooms, 3 baths, hot water heat, gas, and electric light, 3-car garage. Lovable old shade trees, apple orchard. Circumstances compel sale at much under cost. Inspection will prove its merits.

Griffen, Prince & Ripley,
18 E. 41st St., New York City.

## TO SETTLE AN ESTATE

40 Minutes from Grand Central.

Five acres, well landscaped ground, fine shrubbery, fruit trees; Colonial house, nine rooms, three baths; stable, cow barn; piggery, and hen house.

PRIVATE BATHING BEACH
*For further particulars apply S-874.*

527 5th Av., New York. Fish & Marvin Pelham, New York.

## On a Wooded Point

with bathing beach, about five acres, modern Colonial house, 6 bedrooms, 3 baths, 4 servants' rooms, garage; one hour by motor.

Rent or Sale.
Chas. Field Griffen & Co.,
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## Larchmont Manor

Close to the Sound. FOR SALE, fine house, 7 large bedrooms, 3 baths; perfect condition; hardwood floors, open fireplaces; attractive grounds, ½ acre; 2-car garage. Opportunity at $30,000.

Edw. C. Griffin & P. H. Collins
BANK BUILDING, Larchmont, N. Y.

## Gentleman's Estate

BARGAIN

Commuting distance. Forty acres under cultivation. Six master's bedrooms, 3 baths, 4 servants' rooms, baths, garage, greenhouse, superintendent's cottage, cow barn, garden, fruit, beautiful views. Photographs.

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## UNUSUALLY WELL BUILT

MODERN HOUSE.

Shingle and stucco, 9 rooms, 2 baths, foyer hall, verandas, all city improvements; lawn, garden, fruit; high elevation, pure air, extensive views; 30 minutes by train from New York. Any one desirous of an ideal home can have the advantage of 1907 panic prices by treating with B 531 Times Downtown.

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Large, high plot; 7 rooms, bath, sun parlor; improvements; 3 minutes station, 33 Grand Central. Also attractive stucco home, $6,500. Ready in Spring. Bargains.

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In North Ave. Section; stucco house, 8 rooms; garage; all improvements; beautiful shrubbery; convenient school, trolley. Possession May 1st.

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Fine modern dwelling, with unobstructed view of Larchmont Harbor. Four master bedrooms, three baths. A bargain. Apply

H. L. FLINT. Tel. M. Hill 5185. H. W. H. SMITH, 351 Madison Av.

## NEW ROCHELLE—100x215

ROCHELLE PARK, 3 BEAUFORT PLACE. FOR SALE
13 Room Residence, 4 Baths.
Your Broker, or SOLTMANN,
225 East 42d St., New York.

WESTCHESTER—FOR SALE OR TO LET.

## Westchester County Property

FOR SALE OR FOR RENT
FURNISHED
SOUND—HUDSON—HILLS

| | | |
|---|---|---|
| Pelham | Hastings | Bronxville |
| Larchmont | Dobbs Ferry | Scarsdale |
| Mamaroneck | Ardsley | Hartsdale |
| Rye | Irvington | White Plains |
| New Rochelle | Tarrytown | Chappaqua |
| Greenwich | Scarborough | Mt. Kisco |
| Belle Haven | | Bedford |
| Stamford | | Briarcliff |
| Noroton | | Manor |

Fish & Marvin 527 5th Av.

## Scarsdale Estate

of four acres at a sacrifice. Thoroughly modern residence, built by day labor; four baths, spacious servants' accommodations, garage. Finest residential section. This is one of Scarsdale's most attractive propositions.

ROBERT E. FARLEY ORGANIZATION
12 EAST 44TH ST.
Dept. of Estates—Seventh Floor.
Mr. McCaniess in charge.

## TO SETTLE AN ESTATE

*40 Minutes from Grand Central.*

Five acres, well landscaped ground, fine shrubbery, fruit trees; Colonial House, nine rooms, three baths; stable, cow, barn, piggery and hen house.

PRIVATE BATHING BEACH.
For further particulars apply S-874.

Pelham, N. Y. Fish & Marvin 527 5th Av., New York.

LONG ISLAND—FOR SALE OR TO LET.

## FARM BARGAIN 24 ACRES

OVERLOOKS SEVERAL FINE ESTATES
Would Make Desirable Summer Home and Week-End Farm.
2 MILES FROM BABYLON STATION.

9-room dwelling, barn, shed, chicken house, brook on one side of property; a small piece of woods; $6,000, $2,000 cash. Apply

JEREMIAH ROBBINS Babylon, L. I. Tel. 23 Babylon

## "AUDUBON" A Beautiful Country Residence At Quogue, Long Island FOR SALE OR TO RENT

A nice large house, 12 rooms; servants' quarters separate; furnished; with spacious verandas; 20 acres of ground on the Shinnecock Bay. For particulars and price apply Geo. A. Peak, 9 Prospect Park West, Brooklyn, N. Y.

## GARDEN CITY HOME,

122 STEWART AVENUE.
3 Minutes from Nassau Boulevard Station.

One of the finest homes in town; brick Colonial, 14 rooms, 4 baths, 2 toilets; every convenience; large grounds, beautifully landscaped; price and terms right; immediate possession; occupied by owner and may be seen any time by appointment. Phone Garden City—912.

## Along the South Shore

FOR RENT FOR SEASON

SEVERAL LARGE FURNISHED HOUSES, ALSO A GOOD SELECTION OF SMALL HOUSES.

JEREMIAH ROBBINS
BABYLON, L. I.

## Country Estate, 10 to 500 Acres

Suitable for investments home, Club or large estate. Well Located North Shore. Colonial house, modern improvements, Garage, stables, poultry plant, Farm buildings. Main house. Will be sold separately. Price very low For a quick sale.

L. B. Gildersleeve, 1 West 34th St., N. Y.

## 10-ROOM HOUSE, $6,800.

A genuine bargain; house has all improvements; on plot 100x174; steam heat; fine garage; beautiful shrubbery and fruit trees; screens for porch, &c.; near school, church, &c.; 10 minutes' walk to boating, fishing, &c.; 2 minutes from station, 55 minutes to New York; must have $2,600 cash; house and grounds worth $8,500. Write C. Campbell, 258 Broadway, N. Y. Phone Barclay 5698.

## FOR MAY FIRST

A Modern Colonial Stucco House of 10 rooms, 2 tiled baths and servants' bath; 4 fireplaces; white enamel trim; large halls; sleeping porch; plot 80x200. Well known, restricted residential colony. A bona fide bargain at $15,500. Come out and see it or send for photo.

WILLIAM E. MORRELL, Inc.,
Depot Square, White Plains, N. Y.

## AT SYOSSET

6¾ acres under cultivation; near station; best location; will sell as a whole or divide in

ACRE PLOTS.

Easy Terms. Price Right.
RAYMOND SMITH,
West Main St., Oyster Bay, N. Y.

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Eight-acre Building Site, in finest residential section; wonderful water view; close to shore and bathing beach.

WILL DIVIDE
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Owing to war conditions I can offer some really wonderful bargains in farms, shore fronts and country homes along the north shore, also extensive list of furnished cottages for rent. State fully your requirements and I will mail you a specially prepared list.

GEO. B. GERARD, Huntington, L. I.

## ELEGANT MANSION

South Side of Long Island, on the Merrick Road, 14 rooms, 4 baths, every improvement; four acres of ground and garage. This is a grand place. Price $30,000, cost $40,000 to build. Rental $1,500 per year. A. B. McCord, 53 N. Long Beach Ave., Freeport, L. I.

## Vanderbilt Estate—Great Neck

Facing famous Lake Success.

40 acres, beautifully landscaped, wonderful situation, gentleman's estate. Directly opposite Henry Phipps.

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Tel. Sunday 468 Rye. Murray Hill 2682.

## Water Front on Sound.

Oyster Bay; 4-acre plot; excellent bathing beach and yachting anchorage; suitable for estate in elegant private residential section. Address B 378 Times.

## TIMELY NOTICE!

Never has there been such an opportunity to buy Long Island property as at this time.

We have several properties at prices that cannot help but interest you.

Our Information Is Ready for

FURNISHED HOUSES FROM $1,000 TO $10,000 A SEASON.

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We have a photograph of nearly every property we offer. At your service with twenty years' experience in Long Island Properties.

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## FOR SALE OR RENT

Estate of Five Acres at Glen Cove.

Nassau County, L. I., one mile from Glen St., Sea Cliff and Glen Head Stations; near Nassau Country and Piping Rock Clubs.

Well appointed residence, 12 rooms and 3 baths, with large attic, cellar and basement; electricity, steam heating plant, town water.

Outhouses, including laundry building, with servants' quarters, consisting of 3 rooms and bath; garage, tool and chicken house, root cellar and smoke house.

Shade and fruit trees, privet hedge, vegetable and rose gardens.

Rental $3,600 per year from May 1, 1919; inspection by telephone appointment.

Apply to COLEMAN, STERN & GOTTHOLD,
Telephone Hanover—6140. 60 Wall Street, New York City.

LONG ISLAND—FOR SALE OR TO LET.

## FOR SALE One of the Most Attractive Waterfront Homes On South Shore of L. I. 100 ACRES

HIGH GROUND WITH A FINE BOLD SHORE, SLOPING SANDY BEACH; PRIVATE YACHT HARBOR.

House of unusual type of architecture; stands very close to the Bay and commands a wonderful view for miles; has billiard room, sun parlor, numerous open fireplaces, five baths, hot water heat, electric light, refrigerating system.

A remarkably bright all the year residence, with no objectionable features near it, and within a short distance of the Golf Club and a fine suburban colony.

Property has outbuildings of every kind; two cottages, model dairy barn, farm barn, chicken houses, garage, fine stable with quarters, greenhouses, grapery, long rows of various kinds of berry bushes, currants, &c.; a large vegetable garden and flower gardens; tennis court, very attractive woods and a small lake.

*Can be purchased at a price which represents an unusual value. Apply*

Jeremiah Robbins, BABYLON, L. I. Tel. 23 Babylon

LYNBROOK—This beautiful new residence, 10 rooms, built by day's labor, finest in town, asbestos copper roof, quartered-oak floor, tiled kitchen, pantry, laundry, bath; shrubs, fruit trees; garage; plot 67x285. Free and clear—$18,500. MARTENS & PEACE, Opp. Station.

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*Specialists in North Shore Properties.*

Two Bargains in Plandome

One furnished, ready to move into. Asking $22,000 complete.

Other, Large Plot—13 rooms and three baths. Asking $55,000.

## Summer Rentals

Furnished $300 TO $4,000 Season

Bay Shore, Brightwaters, Islip
John J. Gibson, Bay Shore, L. I.

## INVESTIGATE THIS BARGAIN

Charming home on Huntington Bay, with large shade trees, garden, flowers; 10 rooms, 3 baths, hot water heat, laundry; 2-car garage; house practically new, in perfect order; bathing, golf, tennis; offered at great bargain; might be rented for Summer, completely furnished, with option to purchase. Photos.

Country Estates and Farms for Sale.
Furnished Summer Houses for Rent.
Theodore S. Hall, 47 West 34th St., N. Y.

## NEW DUTCH COLONIAL

all-year residence, 28 minutes from Manhattan; on about an acre, attractively landscaped; within sight of Long Island Sound; large living room, library, dining room, fireplaces, two porches, pantry, kitchen, five master bedrooms, two baths, shower, sleeping porch, two servants' rooms, bath; porch; steam heat, all improvements; immediate possession; price $35,000. Telephone 320-J.

Walter J. Vreeland, Great Neck, L. I.

Attractive Furnished House at

## FOREST HILLS GARDENS

15 Minutes from Penn. Station.

Ten rooms and two-bath houses; March 1 to Oct. 1 or longer. Delightfully situated, about six minutes from station; 1st floor has living room, dining room, kitchen, sewing room, and porch; 2d floor, four fair-size bedrooms and bath; 3d floor, two bedrooms and bath; $125 per month. Tel. Forest Hills 6524.

## Estate with Shore Frontage Offered at a Bargain.

Hour out; high ground, magnificent views of Sound; detached shore front, broad, sandy beach, all riparian rights; most attractive house, 10 rooms, all improvements; garage, stable, and poultry houses; 11 acres in all; wonderful soil; forest trees. Full particulars, DANIEL GERARD, 1,270 Broadway, N. Y.

## Beautiful 8 Room House, $6500

Freeport. House has all improvements, electricity, gas, gas range and coal range, steam heat. Screens for porch and windows. Fine lawn, privet hedge; good dry cellar; 4 bedrooms; on plot 75x173; near boating, bathing, &c.; in a fine section; only 12 minutes' walk to station; reasonable terms. Write C. Campbell, 258 Broadway, N. Y. Phone Barclay 5698.

## AT BRIGHTWATERS, L. I.

A sunny and modern semi-bungalow, 9 rooms, 3 baths; steam heat, gas, electricity, open fireplace; garage for 2 cars; on corner plot, with trees and shrubbery. For any one seeking an all-year-round home this is a genuine bargain. Terms reasonable. For particulars apply to Arthur Collins, 362 Washington St., Hempstead, L. I.

## Port Washington Estates

On Manhasset Bay.

All improvements; fine trees; plots 100x150. Price, $2,000 up.

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## House and 1-4 Acre of Land

all for $3,750; 8 rooms and bath; good heating plant; great bargain; easy terms. At Hempstead, L. I., 45 minutes out. Write or phone Worth 4657. G. P. Norton, 377 Broadway, N. Y.

## A WATERFRONT PLOT AT CENTRE ISLAND

12 acres. Will divide. Best location; deep water; fine shade; exclusive surroundings. Desirable. Box B 283 Times.

LONG ISLAND—FOR SALE OR TO LET.

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NEW COLONIAL HOME

Never occupied. Artistic design, thoroughly modern in every detail and appointment. Large hall, living room, dining room, den, enclosed porch, three servants' rooms and kitchen on first floor. 6 master bedrooms, 3 tiled baths. On half acre plot. Immediate possession. Price now $37,500. Former price $45,000. A bargain. Terms to desirable purchaser. Shown by appointment. 55 new homes costing over One Million Dollars and occupied by owners insures a neighborhood of quality and distinctiveness. Ownership includes use of Casino, Tennis Courts, Swimming Pool and Shorefront.

Write for booklet, "A Week-end at Kensington"

Finlay Realty Company
Phone 5931 Greeley. 1 West 34th St.

## ACTUAL WATERFRONT

NORTH SHORE FOR RENT FURNISHED.

Great Neck—5 acres, 300 feet waterfront, beautiful trees, English residence, 8 master bedrooms, 3 maids', 3 baths. $4,000

Old fashioned farm house, situated directly on the water; beautiful trees; nicely furnished $2,500

Sands Point—1 acre, new Colonial house, 4 master bedrooms, 2 maids', 3 baths $3,500

60 acres, large waterfront, magnificent house, 10 master bedrooms, 4 maids' rooms $6,000

Glen Cove—5 acres, 8 master bedrooms, 5 maids', 4 baths $4,000

Oyster Bay—5 acres, Southern Colonial house, beautiful trees, 6 master bedrooms, 4 maids' $4,000

2 acres, 5 master bedrooms, 3 maids', 3 baths $1,500

Huntington—4 acres, 200 feet waterfront, 6 master bedrooms, 8 maids', 3 baths, $3,500. Grounds and garden kept up by owner.

10 acres, ¼-mile frontage, new house, beautiful grounds; 6 master bedrooms, 4 maids', 5 baths; cows, chickens; including upkeep of grounds $6,000

L'ECLUSE, WASHBURN & CO.,
1 West 34th St., N. Y. Tel. 2296 Greeley.

## Executor's Bargain

North Shore section. Large house. Garage with living quarters, barn with numerous box stalls, cow barn, chicken house, green house, cottage; tennis court, fine old garden, sunken pool, beautiful trees and shrubbery; 20 acres. For quick sale at 50% of true value.

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1 West 34th St., N. Y.
Tels. Greeley 2296.

## To Rent

Very desirable country place at Sands Point can be had for season. Modern house, handsomely furnished, large living room, 6 masters' bedrooms, 4 baths, garage, stable, gardener's cottage, etc. High ground, with extensive views of water.

Kenneth Ives & Co.
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At Huntington, L. I., 8 acres on Jericho Turnpike; house, 3 sleeping rooms, attic, cellar, dining room, living room, kitchen and extension, large barn, chicken house, peaches, apples, pears, grapes, shrubbery; all buildings in first-class repair. Price $3,000. This is the cheapest small farm on the North Shore. Apply to A. L. Field, Huntington, L. I.

NEW JERSEY—FOR SALE OR TO LET.

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7 rooms and bath, hot water heat, dining porch, sleeping porch, hardwood trim, oak floors up and down; porches screened; garage; plot 60x120; fine trees. Commutation 11 cents. Possession April 1st. Builder wants money for Spring operation. Price $6,500. Equitable terms. Get particulars from

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Modern Cottages for Rent and Sale.
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Phone Asbury 2.

35 minutes out by Lackawanna R. R. in best residential community, my modern half brick with tile roof Colonial dwelling, 12 rooms, 4 baths, steam heat, electricity, &c.; garage and half acre; cost $35,000; am selling under forced conditions; will accept $18,000. Telephone Rector 1119 or see

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NOW RENTING.
Also Hotels and Boarding Houses. Send for Booklet.
ALBERT ROBBINS, INC.,
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Handsome residence, finest locality, reception room, drawing room, library, 7 spacious master's bedrooms, 2 baths; will be put in perfect condition; lot 125x300; for sale or rent.

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FOR SALE or TO LET—Gentleman's suburban home, 14 rooms, 3 baths; 2½ acres of land, old shade trees; high elevation; garage, &c. Particulars of J. R. HILL, 3 and 10 Bridge St., New York, or your own broker, or phone Cathedral 7284.

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Several beautiful homes in best section of town on satisfactory terms to buyer. S. R. Droescher, 262 Lincoln Av., Cranford, N. J., or 79 Warren St., N. Y.

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Exclusive list HOUSES APARTMENTS
FOR SALE, RENT or EXCHANGE.
Prices and terms to suit.
C. H. STIGER On Brick Church Station, EAST ORANGE, N. J.

# REAL ESTATE FOR SALE OR TO LET

A RESIDENCE IN

## MONTCLAIR

CARRIES WITH IT THE DISTINCTION OF BEING A PERSON OF DISCRIMINATION. IT'S A COMMUNITY DIFFERENT FROM ALL THE OTHERS—THAT'S THE REASON.

| FOR RENTAL | Per Ann. |
|---|---|
| House of 10 rooms, 2 baths; Lackawanna district | $1,200 |
| Upper Montclair residence, 10 rooms, 2 baths; garage | $1,400 |
| Residence, 11 rooms, 3 baths; garage; tennis court | $1,600 |
| Upper Mountain Ave. residence, 11 rooms, 4 baths | $2,500 |
| Colonial residence, 14 rooms, 4 baths; billiard room; solarium; garage; fine location | $4,000 |
| New residence, Hillside; 14 rooms, 5 baths; handsomely decorated; garage; large grounds | $5,000 |

**FOR SALE**

**Exceptional Offering.**

A handsome residence on Hillside, with 13 rooms, 5 baths; solarium with tile floors and plate glass windows; white tile kitchen; brass plumbing; artistic electric lighting fixtures; decorated in imported silks; about one acre of land; best restricted section of Montclair.

$50,000

*THE FINEST TYPE OF RESIDENTIAL PROPERTY IN MONTCLAIR IS HANDLED THROUGH OUR OFFICES.*

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FOR SALE: $300,000.00 will buy one of the best City-Suburban Hotels in the country, in a large, progressive manufacturing seaport city; modern; commodious; fully equipped and ready for immediate operation. It would also make an ideal Sanitarium, embracing a rare combination of enchanting beauty and natural delights.

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Key Highway and Webster Street,
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## 5th AVENUE STORES AT 45th STREET

Suitable for any high class business.
We will lease entire space or divide to suit tenant.

*For terms inquire of the*

UNITED CIGAR STORES COMPANY
44 West 18th St.

*APPLICATIONS* can now be received for the limited number of *Apartments* to be let from October First, Nineteen Hundred and Nineteen, in the following very high class apartment houses:

*West End Avenue*

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| Number 300 at 74th Street | | Number 575 at 88th Street | |
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| " 450 " 82nd " | | " 683 " 93rd " | |
| " 472 " 83rd " | | " 777 " 98th " | |
| " 520 " 85th " | | " 930 " 105th " | |
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In the following apartment buildings in other high class residential locations of the West Side, applications can also be received for a limited number of apartments:

| | | | |
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| Number 252 W. 85th Street | | Number 2 W. 88th Street | |
| " 353 " 85th " | | " 220 " 98th " | |
| " 156 " 86th " | | " 214 " 110th " | |
| " 310 " 86th " | | " 220 " 110th " | |
| " 176 " 87th " | | " 514 " 114th " | |

Number 275 Central Park West at 87th Street
" 131 Riverside Drive at 85th "
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MARK RAFALSKY & COMPANY
21 *EAST* 40TH STREET
NEW YORK
TELEPHONE, *Vanderbilt 2037*

MOUNTAINSIDE HOME OF IMPOSING COLONIAL DESIGN.

$12,000. MORTGAGE, $7,000. Two-Machine Garage Included.

On beautiful corner plot 150 ft. by 191 ft., covered with fine old oaks, elegant grounds, aristocratic surroundings and neighbors; very convenient to express station of D., L. & W., 47 minutes on train to N. Y. C.; ready for occupancy in 14 days; fitted with every modern convenience.

Riparian Rights on Two Picturesque Lakes

12 big rooms, huge open fireplace, 3 large bedrooms, 3 tiled baths, sleeping porch; all handsomely finished in parquet floors, white enamel and chestnut trim; very conveniently located as to markets, schools, churches and several country clubs near by; nine hundred feet elevation; sparkling pure artesian water.

Write or 'phone Geo. R. Peare, 640 Riverside Drive, N. Y. City. 6624—Audubon.

About 3,000 sq. ft.

## Ground Floor Space

EVENING POST BUILDING
20 VESEY STREET
47 x 62—15 ft. Ceiling
Bet. Woolworth Bldg. & Hudson Terminal
JUST OFF BROADWAY

*See Superintendent on premises, or address:*

GARRISON REALTY COMPANY,
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*Full Commission to Brokers.*

## 198 BROADWAY

Near Fulton Street

STORE, BASEMENT AND FIRST FLOOR
FOR RENT

For particulars apply
BING & BING
119 West 40th St. Phone 6410 Bryant
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Long Island City; 15 minutes from Grand Central; four stories, about 20,000 sq. ft. each; fireproof, steel and concrete, sprinkled building; excellent light. Railroad siding with concrete loading platform entire length; large elevator; heavy construction; immediate occupancy. Room 701, 101 Park Avenue.

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Property is now offered for sale.
It is located in one of the best residential sections of the East Side and surrounded by properties of a like character.
It can be bought at a price that would not to-day duplicate the residence.
The entire plot consists of 6¼ acres and will be sold entire or with the residence and 3 acres as the purchaser may desire.
A descriptive booklet with full particulars and engravings of the property and surroundings will be sent on request.

FOR SALE
After 40 years of direct possession under one ownership.

BIRTWHISTLE & LIVINGSTON
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Telephone 859 *Englewood, N. J.*

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Store and Two Basements
*Can be leased for five to ten years*

Size of each floor is about 25 ft. by 90 ft.

EXCELLENT LIGHT,
STEAM HEAT,
ELECTRIC ELEVATOR,
METAL CEILINGS

Telephone Greeley 1812, or Consult Your Own Broker

BEEKMAN PAPER & CARD CO., Inc.,
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## WANT FACTORY

For immediate possession by manufacturer of sheet metal machines. Will lease for term of years well-built factory within 15 miles. Must have 25,000 to 30,000 square feet on not more than two floors. Accessible to labor, with rail shipping facilities preferred.

*SEND FULLEST PARTICULARS.*

By Phone or letter to A. N. Gitterman, 51 E. 42nd St. Phone M. H. 797.

Brokers Protected.

NEW JERSEY—FOR SALE OR TO LET.

### MONTCLAIR

$13,500 Attractive stucco residence of English type. Large living room, dining room, pantry, kitchen on first floor; 4 sleeping rooms, 2 tiled baths on second; 1 sleeping room, bath, storage on third.

$14,000 New Colonial, Farm House Type. Large living room, dining room, pantry, kitchen, 5 sleeping rooms, 2 baths. Beautifully located overlooking Park and Lake.

$20,000 On the Mountaintop. Exceptionally fine Colonial. Centre hall, large living room, sun porch with tiled floor, paneled dining room, 6 sleeping rooms, 3 baths (2 tiled), sleeping porch. Wonderful interior.

$35,000 Choicest Residential Section. Residence contains large entrance hall, living room, dining room, music room, sun porch, pantries, kitchen, 8 bedrooms, 4 baths. Over an acre of ground beautifully laid out with shrubs, gardens, etc. 3 car garage.

See our offerings before locating

H. S. CONNOLLY & CO.
Opp. Lackawanna Station, Montclair, N. J.

NEW JERSEY—FOR SALE OR TO LET.

### SPLENDID HOME BARGAIN

The rent you now pay and a small payment down secures title to 800; plot 100x165 feet, 11 big rooms, 6 baths; wide verandas; in select, settled neighborhood;

near lakes, markets, country clubs, churches, schools; trees, flowers, and shrubs; wonderful views; 760 ft. elevation; 7 min. walk to R. R. sta.; 45 min. on train to N. Y.; splendid commutation. In exclusive Montclair-Morristown section. Near pretty lakes. CURTIS SMITH, 442 Sterling Place, Brooklyn, N. Y. Telephone 9887 Prospect.

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### Charming Semi-Bungalow

MADISON; wonderfully fine location; oaks and maples 3 feet diameter; 400 feet elevation. Construction, trim, fixtures, extraordinary. Spacious living room, dining room, library; 4 bedrooms, 2 tiled bathrooms. Large, beautiful grounds; garage, hennery; $8,500. Great opportunity. Allabough, 63 Wall St., New York.

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### MODERN RESIDENCE ON THE SOUND SHORE NEAR COUNTRY CLUBS, HOUSE 66 MINS. TO G. C.

20 rooms, furnished attractively by Altman's, Grand Rapids Furniture Company, New Brunswick-Baike; 5 baths; acreage plot; nearly 1,000 feet short front; garden plot; hundreds of trees; garage; tennis court; valued at $110,000, including furnishings; offers invited. TRUSTEE, L. 45 Times.

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Great Sacrifice

Adjoining Montclair, five minutes' walk to Lackawanna express station. Owner's own home, 11 rooms, 3 baths, billiard room, library, 6 sleeping rooms, hot water system, 2 car garage, chauffeur's quarters. Residence and garage; well built with tile roofs. Offered at a real pre-war price.

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At Lackawanna Terminal, Montclair, N. J.

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**Exceptional Farm Property at**

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**Dutchess County, N. Y.**

Comprises 561 acres—461 acres tillable and 100 acres in timber. Especially adapted for dairy or stock purposes. Main house contains 12 rooms; 4 tenant houses, barns, outbuildings, &c. To insure a quick sale, owners willing to sacrifice. Price $15,000.00. Terms on application.

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Owing to ill-health and rheumatism I am offering for sale my dairy farm, consisting of 100 acres, Lot 11, 2nd Concession, Township of Bastard, Leeds County, Ont., 2 miles from Portland, alongside main road leading to Smith's Falls; barns, stables, and house in view of the C.N.R., 200 feet on the back side of house, about same distance to main road. A reasonable price asked. For further particulars apply J. C. Dorna, Route No. 2, Portland, Ont.

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**Mohawk Building**
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Apply to
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100,000 SQ. FT.
FOR SALE

Location, New York City. Near Waterfront. Railroad Siding. Labor market excellent. Good transit facilities. Will divide.

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16 miles from New York on the West Shore R. R. Brookside Manor, containing 18 rooms, 2 baths, all improvements; barn, garage, outbuildings, &c.; price $25,000.

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5,000 to 20,000 sq. ft.
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160 Ft. of Bulkhead
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Adjoining Southeast Cor. 20th St.
**CHOICE LOFT**
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Or Your Own Broker.

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In Newark, N. J.
15,000 SQ. FT. on corner; light all around. Large yard; great bargain.
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5,500 Sq. Ft.; light on 3 sides. Low insurance. Rent $2,200. Abundant help available.

**819 East 5th Street, Manhattan**

### Harlem, 10 Family House for Sale

Price $25,000. Mort. $17,000. 5% easy terms. Rents $3,400—and improving.
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Phone Spring 5280. 428 Lafayette St., Manhattan.

### 6-Story Building

to lease—immediate possession.
**141-145 West 17th St.**
Two Electric Elevators—Steam Heat—Good Light—66 x 92
Wm. I. Rosenfeld, Owner,
1 Maiden Lane. Telephone 2627 Cortlandt.

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Corner Apartment
Large Housekeeping Apartment
**All Outside Rooms**
5 Masters' Bedrooms and 4 Baths.
7 Servants' Bedrooms and 2 Baths.
To sublet for a term of years.
Douglas Robinson,
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FURNISHED COTTAGES
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Illustrated booklet T on request
WILLIAM H. HINTELMANN,
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### FINE 200 ACRE FARM

best in this section, about 30 miles out; suitable for dairy farm, grain or truck raising; price $20,000; will consider 2 or 3 family dwelling in New Jersey in exchange. Further particulars, address F. HAUSSNER, R. D., Old Bridge, N. J.

### MONTCLAIR, N. J.

Attractive house, 9 rooms, 4 baths; every imp't; sun parlors, sleeping porch. Corner lot, 90x200. Price $16,000.
Ernest M. Marshall, Upper Montclair, *Orange 4004*

### RUMSON ROAD ESTATE

For sale at a sacrifice to close an estate.
CONTAINS 70 ACRES, WITH 700 feet frontage on Shrewsbury River. Beautiful residence, large stable, garage; dairy, garden, houses, poultry houses, Superintendent's dwelling, &c.

*For Full Particulars Address*

WILLIAM H. HINTELMANN,
Real Estate, Rumson, N. J.

### MOUNTAIN LAKES NEW JERSEY

FIFTY MODERN HOMES

for year round living ready for occupancy now. $7,500 on easy terms buys a 7 room house with 2 baths and 1-3 acre. $11,000 a 12 room house with 3 baths, garage and 1-3 acre. Many prices, sizes and designs. Easy commutation to N. Y. C. 900 ft. elevation. For details, photos and plans:
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*MONTCLAIR HILLSIDE HOME*

Most attractive residence with 8 master's sleeping rooms, 4 baths, separate servants' quarters and bath, spacious living room, palm room, etc. One acre with fine shade trees. Select location, superb view. Unequalled in New Jersey. Decided Bargain.

FRANK HUGHES-TAYLOR CO.
At Lackawanna Terminal, Montclair, N. J.

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AT BEAUTIFUL MONTCLAIR

Located at an elevation of 600 feet. Contains 10 spacious rooms, 2 baths, Colonial centre hall, large palm room, sleeping porch, etc.; well shaded lot. Garage. Near Montclair Golf Club. Wonderful house for entertaining. Price very reasonable, $18,500. For photos and details,

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Send 25 Cents for Bergen County Road Map.

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$18,500. Beautiful Tapestry Brick residence; most exclusive part of southside; centre hall, large living room, dining room, butlery, tiled kitchen, 5 bedrooms, 3 tiled baths, immense sleeping porch & palm room; all interior woodwork finished old ivory; copper leaders & gutters. Construction and finish such as only found in best of private homes. MURDOCH, opp. Lackawanna. (Ph. 676 Montclair.)

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Very attractive home of nine rooms, sleeping porch, sun parlor, two baths, vapor steam heat, every improvement; grounds 150 feet square, beautifully laid out; garage, corner lot; best locality. For sale, or would exchange for Westchester or property near New York.

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2 baths.
10-room house, One acre, lawn, garden, shrubbery, fine shade trees, hot water heat, electric, hardwood floors, 2 car garage, every modern appointment; convenient station; will sell furnished; $12,000. Photo, full particulars.
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### MONTCLAIR

Attractive modern home, 9 rooms, 2 baths, living room, sleeping porch; large, deep lot; strictly high-class neighborhood. Price $10,500. Mortgage and terms to suit. Mabel A. Corby, 65 Orange Road, Montclair.

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Best that is offered. Bargains only. State requirements and price. Get busy!

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OFF. BRICK CHURCH STA., EAST ORANGE.

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A GENTLEMAN'S
### SUMMER HOME

AT NEW LONDON, CONN.
FOR SALE or TO RENT FURNISHED
BEST HARBOR
FOR SAIL OR MOTOR BOATS

To close estate will sell at most attractive figure; terms to suit; water front; private dock and best anchorage on the coast; no mosquitoes; Pequot Ave., New London, Conn.; large grounds; trees; house 16 rooms; garage; all conveniences; must be seen to be appreciated; three hours from New York; six trains daily each way. Address Executor, Room 1822, Aeolian Building, 33 West 42nd St., New York.

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House contains living hall and living room, reception room, billiard room with great fireplace, 8 bedrooms, 3 baths. Wide Verandas along south and west sides. Garage with 2 rooms and bath.

Asking price $35,000. Will rent furnished for the season.

Ladd & Nichols
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Next to "Pickwick Inn." Open Sundays.

### An Ideal Summer Home

For Sale.—60-acre farm in Ridgefield, Conn.; woodland, hills, pastures, and tillable ground; suitable for fruit, livestock, poultry, or Summer home; pneumatic water system, dairy, icehouse, and other buildings; house of eight rooms and bath; steam heated; four-room bungalow; ¾ mile from station. Address Owner, Box 53, Room 307, 135 Broadway.

### GREENWICH

and along the Sound.
Exclusive Summer Rentals.
LADD & NICHOLS
Next "Pickwick Inn"—Open Sundays

### A COUNTRY HOME in the Hills

Modern 14-room house, 2 baths, steam heat, immense closets, broad porch, hardwood floors, electric light, on 20 acres of fine farm land, 2 big barns, immense hen house, pump house; fine shade and fruit trees; 2 miles station. The price, $15,000, would not build the house. Terms.

ASK FOR FARM LIST

Lawrence Agency South Norwalk, Conn.

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Furnished houses for Summer renting; $150 Unfurnished houses. Tell me what you wish, and get special list. EO.E.BEARN,325 Greenwich Av.

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### VERMONT ESTATE, 35 acres

BEAUTIFUULY LOCATED on CONNECTICUT RIVER.

Delightful Brattleboro, best social environment.

Views Green Mountains and Hampshire Hills.

New COLONIAL HOUSE, very spacious. 6 Master's Bedrooms, 3 Baths. Fine Stable, Garage, several good outbuildings.

Deep Artesian well, complete Water Plant.

SACRIFICE $35,000 VALUE $50,000

S. Osgood Pell & Co., 17 W. 44th St., New York City.

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## FLORIDA

Buy a Commercial Grapefruit Grove AT
### LAKELAND HIGHLANDS

A 10-acre grapefruit grove will provide an income equivalent to 8% ON $50,000. The cost of a grove is only ONE-EIGHTH OF THIS SUM. Our Company conservatively estimated the net profits on a basis of only $5 PER TREE, or $240 PER ACRE, which is only one-fourth of the maximum returns on good groves. Given $5 per tree will NET 40% on the investment. The income on a grapefruit grove begins after the fifth year.

Our illustrated booklet answers all questions. Write for a copy and read it. Then, if you are in a position to finance a grove, visit the property and spend a week at the Country Club as our guest. W. T. Hallam & Co., 225 5th Av., N. Y.

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Come to SEBRING for health, comfort and profit.

Own a ten-acre ORANGE or GRAPEFRUIT GROVE and secure a life income; 10 acres planted with two-year-old trees, $250 per acre; older trees at advance cost according to age. We take care of your grove; many groves earn from $500 to $1,000 per acre per year.

You do not have to wait for a town to come to you—SEBRING is all there, bordering beautiful Lake Jackson, which is 6 miles long. $200,000 Hotel; golf, schools, etc. Join our party, leaving soon, and investigate our proposition. Send or call for booklet.

SEBRING LAND CO., Owners.
New York Office, 26 Broadway. Tel. 2303 Rector.

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### COUNTRY PLACE BUYERS

WHY GO TO A BROKER WHOSE COMMISSION DEPENDS ON HOW MUCH HE CAN GET OUT OF YOU?

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### Best Buy in Washington, D. C.

For sale, beautiful apartment house, in exclusive residential section of Washington, D. C., containing 42 apartments, fireproof construction, recently completed; pays $25,000 net pre-war rentals per annum; owner needs money for building operations; price $265,000. For further particulars, apply Edward P. Schwartz, Inc., 734 15th N. W.

ARKANSAS—FOR SALE OR TO LET.

### 'T-E-N-SHUN!

Louisiana Plantation, fourteen hundred acres on Ouachita River; three hundred thirty acres in cultivation, balance pine, hardwood; manager's house and ten tenant houses; large flowing artesian well; no better land or tenants in the parish.

Price, $75,000.

R. V. M. CORDELL, Owner, El Dorado, Ark.

REAL ESTATE FOR SALE.

### FARMS.

New Jersey—For Sale or To Let.

### Jersey Farm 87 Acres Bordering Lake and

on State auto road, mile depot; extensively fruited, apples, pears, peaches, plums, cherries, grapes, strawberries, raspberries, asparagus, &c.; hay nets $800-$900 yearly, good profits on truck; 2-story house, 9 rooms, bath, open fires; large barn, long poultry houses, many other buildings; owner's business is away and low price is $4,700, easy terms; horse, cow, pigs, poultry, tools, wagons, machinery, crops included. Details Page 8, Bargain Catalog, copy free. Dept. 2029G, Strout Farm Agency, 150 Nassau St., N. Y.

### Gentleman's Country Home.

2 acres good land, corner place; trolley; fruited with pears, peaches, berries; nearly new modern dwelling, 7 rooms, electric lights, gas, hot water heat, complete bath, water system; electric motor, garage, 2 large modern poultry houses for 700 birds; everything complete; a very desirable property. Send for photo and details, also handsomely illustrated catalogue. PRICE for quick sale, $6,300, good share on mortgage. Bray & MacGeorge, 1077 DREXEL BLDG., PHILADELPHIA, PENN., or VINELAND, N. J.

### MONMOUTH COUNTY, N. J.

Farms, Estates, and Country Homes. All sizes. Best locations. Advise wants. Will send description and other details.
G. W. Zucker, Graduate Agriculturist, Kinney Bldg., Newark, N.J.

Montana—For Sale or To Let.

### 2,045-ACRE WHEAT FARM

located in the heart of the Judith Basin, Mont., is offered for sale by owner, now in New York City for a short stay. Unusual opportunity. Wheat yields 30 to 50 bushels annually in this locality. Adjoins town on Milwaukee Ry. and close to another town on Great Northern Ry. 2,000 acres will be growing in wheat this year. Government price set for 1919, $2.26 per bushel. Price $150,000, on easy terms if desired. Purchaser gets 1-3 the crop delivered in elevator without any trouble or expense to him if sale is closed soon. Milton R. Wise, owner, Hotel Ansonia, New York City.

TO LET FOR BUSINESS.

### 200 West 57th, Cor. 7th Av.

TWO HIGH CLASS
STORES FOR RENT
Together or Separate.

Exceptional location in Rodin Studio Building. Suitable for high class auto accessories or any high class business.

Resident Manager on Prem. Tel. Circle 3560.

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IN THEATRE AND STUDIO BUILDING AT Broadway and 127th St. Sub. Station. Very desirable location for any business or profession; excellent opportunity for wideawake parties; steam heat; large windows and skylights. Reasonable terms. Supt., premises, or WINFIELD REALTY CO., 1,476 B'way. Phone 7879 Bryant.

### SUB-LEASE 1100 SQ. FT.

Corner Suite of Offices
SPLENDID LIGHT
Near 42d St. and 5th Ave.
IMMEDIATE POSSESSION
Tel. Mr. Karnow, Bryant 695

### Store and Basement at 36-38 EAST 20TH ST.

40x90; fireproof; inside fire alarm system; elevators; immediate possession. Low rental.

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STORES AND OFFICES SUITABLE FOR ANY BUSINESS.
1275 Lexington Avenue

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1845-1847 BROADWAY NEAR 60th St.
Elevators, steam heat, hot water, etc., moderate rent
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**LIGHT CORNER OFFICES**
1,020 SQUARE FEET; RENT $2,800.
SMALL OFFICES SINGLY OR TOGETHER $500 UP.
RULAND & WHITING-BENJAMIN CORPORATION,
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### Factory Buildings.

Two brick—one frame,
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At Long Island City.

Can be altered to suit any kind of manufacturing. Inquiries from principals only will be considered.

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### 950 BROADWAY,

at 22d Street

Store with very large basement under entire building and wide staircase, suitable wholesale showrooms and stockrooms. Apply

Willard S. Burrows Company,
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on plot 26x90, on West 19th Street, between 5th and 6th Avenue; free and clear; assessed at $37,000. Will sell for $35,000. Terms to suit. Greenfield & Reiffe, 35 Park Row. Telephone 1394 Cortlandt.

### Desirable Store with Balcony and Full Basement

25x100.
14 East 17th St.
NEAR BROADWAY.
MODERN FIREPROOF BUILDING
IMMEDIATE POSSESSION.
REASONABLE RENT.
Apply 501 FIRST AV.
'PHONE MURRAY HILL 2700.
OR SUPT. ON PREMISES.

### ENTIRE FLOOR

in fireproof building south of Liberty St., containing about 7,000 sq. feet. Light on 4 sides. High ceiling. 100% Sprinklered. Easy terms. Suitable for offices or manufacturing.

Geo. R. Read & Co.
Tel. 3670 John (12553) 30 Nassau St.

TO LET FOR BUSINESS.

### 239 Fourth Ave.

Adjoining Southeast Cor. 20th St.
**CHOICE LOFT**
light on all sides, 46x100.
No manufacturing.
Modern Fireproof Building.
BRUNSWICK REALTY CO.
35 West 39th St.
Or Your Own Broker.

### Lofts, Corner Bldg., Sprinkler

5,500 Sq. Ft.; light on 3 sides. Low insurance. Rent $2,200. Abundant help available.

**819 East 5th Street, Manhattan**

### Harlem, 10 Family House for Sale

Price $25,000. Mort. $17,000. 5% easy terms. Rents $3,400—and improving.
Robt. M. Bush & Co., Agts.,
Phone Spring 5280. 428 Lafayette St., Manhattan.

### 6-Story Building

to lease—immediate possession.
**141-145 West 17th St.**
Two Electric Elevators—Steam Heat—Good Light—66 x 92
Wm. I. Rosenfeld, Owner,
1 Maiden Lane. Telephone 2627 Cortlandt.

### AT 640 BROADWAY

TWO DESIRABLE CORNER FLOORS
suitable for office or showroom
5000 SQUARE FEET EACH
REASONABLE RENT. FINE LIGHT
L. Tanenbaum, Strauss & Co.
640 Broadway

TO LEASE.

### Corner Store and Basement, 68 Fulton St.

Large and light, modern fireproof building; long lease; occupied 13 years by Lamkin-Brenner Company of Cincinnati.
Fairfield Realty Company, Owners,
7 East 42d St.,
OR YOUR OWN BROKER.

NEW JERSEY.

### New Buildings, Just Completed, Fort Lee Road, Bogota,

AT WEST SHORE RAILROAD STATION.
Suitable for Butcher, Baker, Druggist, Grocer, or any other business. Apply George Hitchcock, Hitchcock Building. Phone Hackensack 3.

APARTMENTS TO LET—Unfurnished.

MANHATTAN—West Side.

### RICHELIEU

171 West 86th Street.
8 Extra large, light rooms; elevator and electric light; $1,110 per annum. Choice apartment. Apply to Supt., on premises. 8

### 58TH ST., 114 WEST.

One large room and bath, first floor; rent $30; high-class house; immediate occupancy.

MANHATTAN—East Side.

### Park Avenue

Corner Apartment
Large Housekeeping Apartment
**All Outside Rooms**
5 Masters' Bedrooms and 4 Baths.
7 Servants' Bedrooms and 2 Baths.
To sublet for a term of years.
Douglas Robinson,
Charles S. Brown Co.
10 East 45th Street.

MODERN APARTMENT.

### 152 Madison Avenue,

Elevator Service Day and Night.
1 Large Light Room with Bath, $360 Yearly.
1 Large Room and Bath, $600.
Apply to Superintendent.

APARTMENTS TO LET—Furnished.

FURNISHED APARTMENT TO SUBLET.

### 270 PARK AVENUE

*16 rooms, foyer, gallery and 5 baths.*
Possession in 2 Weeks or Season.
RENT $1,000 PER MONTH TO OCT. 1ST.
For further particulars apply to
BRETT & GOODE COMPANY,
6 WEST 48TH STREET.

HIGH-CLASS APARTMENT.

### 152 Madison Avenue,

Night and Day Elevator Service.
1 Large Light Room with Bath, $360.
1 Large Room and Bath, $600.
Apply to Superintendent.

# LATEST DEALINGS IN THE REALTY FIELD

## American Lithographic Co. Buys East Side Building—Brevoort Hall Sold.

## PRIVATE HOUSES IN DEMAND

### Frederick Brown Purchases Row of East Bronx Apartment Houses Held at $450,000.

The American Lithographic Company has purchased from Jane R. Thompson and others 43 East Eighteenth Street, a three-story building, 20 feet wide and 94 feet deep. The property was held at $40,000.

The American Lithographic Company occupies the twelve-story building abutting, on the southwest corner of Fourth Avenue and Nineteenth Street, to which the property purchased will be added after alterations are made. The Brett & Goode Company and E. H. Ludlow & Co. were the brokers in the sale.

**Brevoort Hall Sold.**

Brevoort Hall, at 154 East Fifty-fourth Street, has been sold by the First Universalist Mission of New York City to an investing client of Pease & Elliman. The property consists of a three-story building, on a plot 49 by 100.5, adjoining the corner of Third Avenue.

**Operator in Five Deals.**

Another block-front deal in the East Bronx was closed yesterday by Frederick Brown, operator, who purchased from the Henry Morgenthau Company the property on East 163d Street, between Simpson and Fox Streets, consisting of two six-story elevator apartments, on plot 206 by 175 by irregular. They are arranged for eighty-one families and contain sixteen stores. The rental is over $51,000, and they were held at $450,000. It was a cash purchase. Alexander Selkin and David Mintz were the brokers.

Mr. Brown sold to Harry Steinert, through Charles Kuntze, the vacant plot, 75 by 100, on the west side of Plimpton Avenue, 300 feet north of 170th Street, held at $12,000.

Mr. Brown also sold to Charles W. Ten Broeck, through E. P. Hamilton & Co., 138 Irving Avenue, South Orange, N. J., a three-story residence with garage, on plot 100 by 240, held at $35,000. He also sold through the same brokers, to Mary Spalding Brown, 166 and 170 Prospect Street, East Orange, two three-story residences near Brick Church Station, held at $40,000, free and clear.

Frederick Brown bought from Adams Land and Building Company, real estate company of the Adams Express Company, the eight-story building at 121 to 123 West Seventeenth Street, 74 by 92, through the Charles F. Noyes Company.

**Another Maiden Lane Sale.**

Fahys & Co. purchased from Elias A. Cohen, President of the Broadway-John Street Realty Company, the twenty-one-year lease of the five-story building, 21.6 by 84.3, at 20 Maiden Lane, southeast corner of Liberty Place.

The buyers recently sold the twelve-story building at 52-54 Maiden Lane, running through to 29-31 Liberty Street, to the Federal Reserve Bank. The structure will be completely remodeled. The Charles F. Noyes Company negotiated the sale.

**Private Dwellings.**

F. J. Powell has purchased, furnished, from the Chelsea Realty Company the five-story American basement dwelling, 64 by 22, at 2 Rutherford Place, adjoining the southwest corner of Seventeenth Street and facing on Stuyvesant Square. The buyer will occupy the property. Pease & Elliman were the brokers.

Mrs. Frances Hanford sold the three-story and basement private dwelling on plot 19 by 100 at 117 West 130th Street to an investing client of Ernest T. Bower.

Philip Mangan sold to an investor the three-story dwelling on lot 18.9 by 100 at 21 West 126th Street. The adjoining similar house at 23 was sold last week by Mr. Mangan to Mrs. S. Brandt. Barnett & Co. were the brokers.

Pease & Elliman sold to Charles D. Hazen for Mrs. L. Rossbach, 42 East Seventy-fifth Street, a four-story dwelling on a lot 19 by 102.2.

**Tenement Buyers.**

Annie R. Greenburg bought the seven-story apartment house, 40 by 100, arranged for twenty-one families, at 240 and 242 West Forty-ninth Street, from the Builders' Protective Company. M. & L. Hess, in conjunction with William F. Sussman, negotiated the sale.

The Elemco Realty Company sold to Swenfeld & Prager 157 East Ninety-sixth Street, a five-story tenement house, 25 by 100, through O'Reilly & Dahn.

**Sale in Dyckman District.**

H. Carland bought from Henry Crawford seven lots on the Old Bolton Road, 150 feet west of Prescott Avenue, through Frank Volz. The seller has held the property since 1870.

**The Bronx Market.**

The private dwelling at 339 East 134th Street was sold to a client of James Montgomery & Son for occupancy.

An investing client of E. M. Phelps purchased the building on plot 25 by 100 from Mrs. Metmeier.

John A. Steinmetz sold for the estate of Joseph M. Jackson to G. Kufus 2,979 Third Avenue, a five-story double flat, with store, 25 by 100, held at $35,000.

The Fordwal Realty Company, Hyman Berman President, bought the plot 75 by 130, southeast corner of Fordham Road and Walton Avenue, for improvement with a two-story taxpayer, with stores. The seller was the Dividend Realty Company.

Sadie Curlew and Emma Linson sold the premises at 1,017 and 1,019 Washington Avenue, lot 50 by 96, on which there are two frame buildings. Jacob Asmus and Alma Doerr sold the three-family detached dwellings on lot 25 by 103, at 1,560 Inwood Avenue. Both purchases were made for investment through Richard Dickson.

**Brooklyn.**

Joseph O'Hanlon bought from the Clinton Trading Corporation a two-family frame dwelling on plot 40 by 100 at 1,038 East Fifteenth Street for occupancy.

H. M. Bicknell sold the two-family brick dwelling on lot 20 by 100 at 238 Eighty-eighth Street, between Ridge Boulevard and Third Avenue, to a client of the Bulkley & Horton Company for investment.

James B. Carriger bought the six apartment houses at 784 to 802 St. John's Place from the George H. West Realty Company. James S. Graham was the broker.

T. Jack sold to H. Schnetzer for occupancy the two-family frame house at 838 Evergreen Avenue. John Stegmeier and wife bought the two-family brick residence at 22 Delta Place, Glendale, from Peter Blank for occupancy. R. A. Schlesing negotiated both sales.

Christopher Phillips sold to Giuseppe Sigillo the two-story brick two-family house on lot 20 by 100, at 1,137 Seventy-fourth Street, for occupancy. B. J. Sforza was the broker.

**Queensborough Sales.**

A. M. Feuss has bought from Kinsley Martin the residence, on a plot 100 by 150, at the corner of North Parsons Avenue and State Street, Flushing, which cost the seller $40,000 to build six years ago. J. Albert Johntra negotiated the sale.

M. Breitenbach has sold to I. Gootzeit a plot, 118 by 156, at the northeast corner of Decatur Street and Wayne Avenue, Middle Village.

G. Bell has sold to S. Turnbull a plot, 60 by 72, on the north side of Bruce Place, east of the Rockaway Boulevard, Rockaway Beach.

J. Uhl has sold to A. Gronerf a plot, 80 by 100, on the southeast side of Cornelia Street, southwest of Onderdonk Avenue, Ridgewood.

**Long Island.**

The six-room dwelling, on half an acre of ground, at the northeast corner of Merrick and Miller Avenues, Merrick, was sold by Fred B. Reuter to a client of James R. Ross & Co., for occupancy.

Meister Builders, Inc., have sold the cottage, on plot 60 by 100, on 135th Street, near Newport Avenue, Belle Harbor.

A. P. Haviland has purchased from the Garden City Estates, B. A. Greene, manager, the residence, on plot 100 by 150, at 14 Nassau Boulevard, for occupancy. The consideration was $16,000.

**Frank Bradley Not in Bankruptcy.**

The twelve-story apartment house on the northwest corner of Seventy-fifth Street and West End Avenue was sold by the receiver of the Fiss, Doerr & Carroll Horse Company, and not by Frank Bradley, as reported yesterday. The horse company is in the hands of a receiver, and not Mr. Bradley.

## 1919 TAX RATE.

### Real Estate Board to Press the Seesselberg Bill.

The Real Estate Board of New York has determined to press the Seesselberg bill limiting the tax rate on real estate in New York City to 2 per cent. and providing for a one-quarter of 1 per cent. tax on tangible personal property for immediate passage.

A member of the Legislation Committee of the Real Estate Board said yesterday: "Our committee has waited for the Mayor's Committee on Taxation and the Advisory Council of Real Estate Interests. Their reports are in and their bills are prepared.

"None of the measures proposed will aid real estate. Both admit the soundness of the Real Estate Board's position and both propose measures limiting the rate of taxes on real property. The Mayor's committee, however, suggests that the 2 per cent. fixed rate take effect the year following the expiration of the terms of office of the city Government now in office.

"The Advisory Council proposes that not more than two-thirds of the tax levy in first-class cities shall be raised from real estate, but couples with this an income tax.

"The Real Estate Board of New York submits this statement to the Legislature, and asks that in accordance with the State Constitution, which says "it shall be the duty of the Legislature to restrict the powers of taxation of cities," to limit the tax rate on real property in the City of New York to 2 per cent. per annum for all purposes.

The tax rate in New York City (Manhattan Borough) in 1905 was 1.51; 1909, 1.67; 1911, 1.75; 1914, 1.78; 1915, 1.87; 1916, 2.04; 1917, 2.02; 1918, 2.36. In 1919 it will be 2.40; 1920, 2.70.

The average net income from improved real estate is 6 per cent. A tax rate of 2.70 means taking twenty-seven-sixtieths of the income. This is confiscation. New York City real estate owners cannot continue paying nearly half their income for taxes.

## LONG, CHEAP RIDES.

### What the City's Transit Lines Offer to the Rider.

New Yorkers generally are not appreciative of the bargain riding the city owned, privately operated subways afford. In contrast to the 3 cents a mile scale arranged by the United States Railroad Administration for the big railroads, here are some rides one is privileged to take for 5 cents:

| | Miles. | Min-utes. |
|---|---|---|
| Van Cortlandt Park to Coney Island | 22 | 70 |
| Mount Vernon to Coney Island | 29 | 80 |
| Bronx Park to Coney Island | 24 | 60 |
| Jamaica, L. I., to Coney Island | 28 | 70 |

These transit lines have brought into closer bonds with business and industry thousands of acres of homes and future home areas, thereby increasing values in the outer districts while strengthening the hub.

## AMORTIZING MORTGAGES.

### Bankers' Association Conducting Movement in Favor of Principle.

National movement for the application of amortization in mortgage loans is being fostered by the American Bankers' Association on the theory that its application generally would increase the supply of funds for real estate financing.

The movement is the sequel of a paper on the subject read at the convention of banking interests in Chicago last September by John J. Pulleyn, President of the Emigrant Industrial Savings Bank, who subsequently was made Chairman of a committee comprising Peter J. Slach, Cleveland; H. P. Beckwith, Fargo, N. D.; William A. Nelson, Ansonia, Conn.; B. F. Saul, Washington, D. C., and M. W. Harrison, Secretary, to devise a plan of operation with the view of urging banks and other mortgage lenders to apply the principle of amortization in some form to their real estate loans.

Answers to a questionnaire indicate that but 18 per cent. of the savings banks and insurance and trust companies of the country, which, combined, have mortgage loans aggregating more than $6,000,000,000, were not in favor of amortization.

### Favor Proposed Plaza.

At a meeting of the Harlem Board of Commerce the following resolution was introduced by Edward V. D. H. Koch and unanimously adopted:

"Resolved, That the Harlem Board of Commerce indorse the project to have the City of New York retain the property formerly occupied by the Grand Union Hotel at Forty-second Street and Park Avenue, and convert this site into a plaza, with a monument in the centre dedicated to General Pershing and the American expeditionary soldiers, of whom he was chief; and be it further resolved that we request that this site be placed under the jurisdiction of the Department of Parks, and that it be officially designated as Pershing Square."

Similar resolutions were adopted by the Federation of Women's Clubs in convention at the Hotel Astor last week.

# LONG ISLAND REALTY EXPECTED TO BOOM DURING BALANCE OF THE PRESENT YEAR

## Increasing Demand for Suburban Homes in All Sections of the Island—Many Large Estates Along the North Shore Purchased by New Yorkers

By HENRY ALEXANDER ROGERS of Worthington Whitehouse, Inc.

There is every indication of a boom in suburban real estate during the next ten months of the year. This is especially true of Long Island, where the demand is already very evident.

During the year 1918 the number of sales of large estates on Long Island fell off appreciably, as was to be expected, for the average prospective buyer of such property naturally felt it his duty to use whatever spare money he had in helping the Government win the war by investing to his limit in Liberty bonds. Then, too, there was an uncertainty as to whether there might not be a depression due to labor conditions and new heavy taxes.

Many would-be purchasers no doubt felt that by holding off better values (from the buyer's point of view) might be obtained, professing to believe that prices for Long Island country property had by no means reached bottom figures.

In this they were wrong; I believe that nowhere have realty values held their own during the war better than on Long Island in certain well-defined sections.

There have, of course, been exceptions. I make mention of certain of these: At Port Washington, the new country estate of John E. Liggett, forty acres, with water frontage on Hempstead Harbor, and a new set of buildings, fireproof, built of concrete and not quite completed, the fixtures and trim not having been installed. This property was placed on the market for sale in 1917 at $600,000. The price was reduced last Summer to $450,000. After the armistice it was purchased by Edgar F. Luckenbach for about $250,000. Since then the new owner is reported to have refused a very handsome profit.

Another instance was the sale of Commodore J. Stuart Blackton's new estate at Cove Neck, Oyster Bay—a shore front property on the east side of the Neck, just south of Sagamore Hill, comprising between 50 and 60 acres with 950 feet of shore frontage. The land alone was valued at $200,000 and the improvements had cost the seller some $350,000 more.

The buildings, however, were not completed; the main house had not been built, and that fact was largely responsible for the sacrifice in price. The property was offered for sale at $350,000 and was finally disposed of to F. D. M. Strachan of Brunswick, Ga., last Spring for $225,000.

Another instance was the sale of the former E. Louis Meyers property on West Neck, Huntington, comprising 100 acres, with remodeled farmhouse, trout ponds, and frontage on Lloyd's Harbor. This was held at $250,000, and was sold in a trade to some New York bankers for an elevator apartment house. These men resold the country estate within twenty days at a price under $125,000 to Gerald Livingston, who obtained an unusual bargain.

During the war the average inquiry was for the more moderate priced properties, say, from $35,000 to $50,000, and at these figures there was sold an aggregate of some $350,000 to $400,000 worth of property in the Great Neck section alone, places with small plots of ground and modern houses, which are accessible to the city. The fact that there has been little building in New York has driven many homeseekers to the suburbs.

The Lizzie M. Palmer estate, eleven acres, shore front, on Kings Point Road, Great Neck, with comfortable white frame house, was sold in November to two investors for about $125,000, and resold at the end of December at a profit to John W. Kiser of Chicago.

Also, the estate of Edward Morgan, twenty-eight acres, situated at the southwest corner of the Flushing and North Hempstead Turnpike, was sold. It was held at $1,500 per acre.

At Great Neck the J. M. Clark estate, on the south side of the Flushing and North Hempstead Turnpike, fifty acres, was bought by James L. Dowsey. It was held at $2,500 per acre.

At Manhasset, Edward Riotte has built a large house, estimated at $40,000. Also, at Manhasset, John Russell Pope purchased six and one-half acres.

Captain Elliot C. Bacon has added to his holdings adjoining Joseph P. Grace at Manhasset, and now controls a tract of eighty acres, on which he expects to build a house for his own occupancy.

L. Hobart Shearman, Vice President of W. R. Grace & Co., has purchased from Mrs. W. R. Grace, Sr., forty-four acres—the easterly portion of the former I. U. Willets farm—on the north side of the Little Neck-Old Westbury Road and north of and opposite the new golf club. He has built an attractive brick, hollow-tile, and stucco residence from plans by J. W. O'Connor, architect.

At Roslyn, Frank C. Henderson has completed a new house on the former George W. Eastman property, which he purchased last Winter. The house was estimated to cost $60,000 and was designed by Warren & Clark, architects.

At Roslyn, the Martha T. Willets estate sold a tract of about thirty acres of woodland to Clarence H. Mackay. This tract adjoins his large country estate.

At Sands Point, Mrs. O. H. P. Belmont has completed a large new house of mediaeval type of architecture from plans by Hunt & Hunt, architects, on property at the extreme end of the Point.

During the year the North Hempstead Country Club purchased the 180-acre property which it has had under lease for several years.

Lancaster Morgan of the General Chemical Company purchased the MacElhiney estate, twenty acres, north of and adjoining the North Hempstead Golf Club, from Frederick Brown, giving his Montclair property in exchange.

At Westbury, D. Stewart Iglehart purchased the Robert L. Stevens property, twenty-five acres, on the north side of the Jericho Turnpike, adjoining the Robert Bacon estate. It was held at $100,000.

Next door to the above on the east, the Hone estate, 20 acres, with large house and outbuildings, which was occupied for ten years by James A. Burden, was put up for sale at auction on Dec. 7 and bid in at $53,500. It was a very raw, cold day—probably the reason the property was not sold, as it is an estate which had been held for sale for the past two years at $100,000.

At Glen Cove, R. Waverley Smith, a banker from Galveston, Texas, purchased the former residence of Francis L. Hine. The property, seven acres, with modern frame house and outbuildings, was held at $125,000. The price paid was about $80,000, and the owner has since spent some $50,000 on improvements.

At Brookville, General George R. Dyer sold part of his holdings to Mortimer Delano, ten acres, with remodeled farmhouse, held at $35,000.

At Locust Valley, the J. C. Rennard property, thirteen acres, with modern house and outbuildings, was sold to a Mr. Bowman of Chicago. It was held at $65,000.

At Locust Valley, the new country estate of the late S. L. Schoonmaker, formerly Chairman of the board of the American Locomotive Company, fifteen acres, with large new brick Colonial Georgian residence and outbuildings, was sold, fully furnished, in November. The asking price was $300,000.

At Oyster Bay, the estate of the late Percy L. Fearn, situated on West Shore Road, just south of the bridge leading to Bayville, with two waterfronts, both on Oyster Bay Harbor and Mill Creek, was sold to Charles M. Fair. It was held at $35,000.

Just south of the above, the William T. Rock estate, seven and three-quarter acres, with 400 feet frontage on Oyster Bay Harbor, and modern frame house and outbuildings, held at $75,000, was also sold last November.

At Mill Neck, the James T. Townsend, Jr., property, four acres, with modern house, between the Henry L. Batterman and Robert Winmill properties, was sold to Faris R. Russell. It was held at $30,000.

At Cove Neck, the Robert W. Gibson property was sold recently for about $40,000. It is on the extreme end of Cove Neck, and consists of some five acres, with large frame house and good waterfront.

At Syosset, J. Harper Bonbell has just purchased a farm near the Meadow Brook kennels.

The Edward F. Slayback estate at Oyster Bay, thirty-two and one-half acres, was sold to Bertram G. Work. It was held at $2,000 per acre and sold for $700.

On Lloyd's Neck, Huntington, the new Lloyd's Neck Club is planning extensive developments on its tract of 200 acres. Reginald C. Vanderbilt is President of this club. Mr. Devereux Emmet is laying out a new eighteen-hole golf course, and there will be a fine bathing beach, polo field, aviation field, race track, and large clubhouse. This is a very important development and will greatly increase the demand for property in that section.

Last Spring the country renting season started out very briskly; many people engaged in war work wanted houses near town. There was no polo, &c., in the Westbury section. There were more houses than ever offered for rent, many owners being in war work overseas or in Washington. The rental figures held well at first. Later houses over twenty miles out in many cases were offered for rent at one-third of the former figures and numerous houses remained untenanted.

This year, however, many of the better houses will be occupied by their owners, and the supply of houses for rent will scarcely be one-half of those offered last year, with rental figures back to normal, and with a very brisk demand already for the better class of country homes.

During the war people scarcely cared to talk to real estate brokers, but now there is a marked change in their attitude, and those who were thinking of locating on Long Island before the war are again showing a decided interest, and at present there is an unusual inquiry as to available properties.

Most intending purchasers prefer to look at properties already improved with good houses and outbuildings, as the cost of building operations is still high.

Altogether, I consider the prospects for the future of Long Island country realty bright.

## REAL ESTATE AT AUCTION.

### Offerings Scheduled at the Vesey Street and Bronx Salesrooms.

**Monday, Feb. 17.**

AT 14 VESEY STREET.

By Henry Brady.

Riverside Drive, 860; n s, 575 ft w of Broadway, 214.7x83.8x200x128.3, six-story apartment; Langborne Holding Corp. against Winter Realties, Inc., et al.; David Herman, attorney; due, $45,454.10; taxes, &c., $5,776.

By J. H. Mayers.

175th St, 530 West, s s, 55 ft e of Audubon Av, 18x78.8, two-story and basement dwelling; Samuel Gerber against W. H. Martin et al.; T. A. Seidman, attorney; due, $2,971.67; taxes, &c., $218.80; subject to a prior mtg of $5,000.

**Tuesday, Feb. 18.**

AT 14 VESEY STREET.

By Joseph P. Day.

23d St, 338 West, s s, 375 ft e of 9th Av, 25x98.9, three-story dwelling; voluntary sale.

Duane St, 90, s s, 136.7 ft e of Broadway, 23x77.3 to Papaiua Mallo, three-story building, "Cobweb Hall"; executors' sale; estate of Frances Higgins, deceased.

2d Av, 972, e s, 65 ft n of 51st St, 20x78; voluntary sale.

Jerome Av, n e corner of Bedford Park Boulevard, 50x114.2x100x105, three-story Bedford Park Hotel; voluntary sale.

Gouverneur St, 37, w s, 96.10 ft n of Madison St, 20x55.8, three-story dwelling; exrs' sale; estate of Thomas McCabe, deceased.

Lexington Av, s e corner of 51st St, 50.5x100, one-story building with 9 stores; voluntary sale.

Jamaica—Plot of 24 lots fronting 684 ft on w s of New York Av, 860 ft s of Locust Av, with two-story dwelling; voluntary sale.

117th St, 438-40 East, s s, 201.10 ft w of Pleasant Av, 36.10x100.11, six-story tenement and stores; J. L. Strouse et al., exrs, against L. H. Strouse, Fanchon L. Harrison, E. & B., attorneys; due, $24,978.39; taxes, &c., $2,460.

3d Av, 2,123, n e corner of 116th St, (201,) 23x65, five-story tenement and stores; J. G. Post et al., exrs, against Frida Ochi et al.; S. M. Fischer, attorney; due, $52,257.68; taxes, &c., $979.82.

By Byrne & Donnelly.

6th St, 532 East, s s, 449.7 ft e of Av A, 25x97, five-story tenement and stores; American Savings Bank against Jennie Wolf et al.; J. V. Irwin, attorney; due $21,504.02.

AT 3,208 THIRD AVENUE.

By James J. Donovan.

Eagle Av, 824, s s, 248.8 ft n of 158th St, 50x100, two-story dwelling and vacant; North Side Savings Bank against Frank Shechan et al.; A. E. Buttenuell, attorney; due, $7,031.41; taxes, &c., $576.44.

**Wednesday, Feb. 19.**

AT 14 VESEY STREET.

By Henry Brady.

1st Av, 2,056, e s, 50.11 ft n of 106th St, 25x99, five-story tenement and stores; C. H. Hughes against Little Italy Realty Co. et al.; E. D. Loughman, attorney; due, $18,-514.01; taxes, &c., $2,460.

1st Av, 2,058, e s, 75.11 ft n of 106th St, 25x 99, five-story brick tenement and stores; same against same, (Action 3;) same attorney; due, $18,309.76; taxes, &c., $1,560.

1st Av, 2,054, e s, 25.11 ft n of 106th St, 25x 99, five-story brick tenement and stores; same against same, (Action 2;) same attorney; due, $18,314.86; taxes, &c., $1,600.

By M. Morganthau, Jr., Co.

52d St, 249 East, n s, 100 ft w of 2d Av, 25x 100.5, four-story tenement; Farmers' Loan and Trust Co., exr., &c., against M. J. Murphy; Geller, E. & H., attorneys; due, $13,068.34; taxes, &c., $314.55.

By Samuel Marx.

Av B, 275, n e corner 19th St, 22.1x64.10x 22x64.11, five-story tenement and stores; W. F. Straukamp against Loretta Corp. et al., (Action 1;) York & Y. attorneys; due, $16,714.62; taxes, &c., $694.39.

Av B, 277, e s, 22.1 ft n of 19th St, 19.10x 64.10x19.11x64.10, five-story tenement and stores; same against same, (Action 2;) same attorneys; due, $7,278.59; taxes, &c., $452.81.

AT 3,208 THIRD AVENUE.

By Joseph P. Day.

Kelly St, 1,013, w s, 100.5 ft s of 165th St, 25x100, six-story flat; American Savings Bank against L. B. Fels et al.; S. V. Irwin, attorney; due, $25,187.69; taxes, &c., $1,155.35.

By James J. Donovan.

Cambreling Av, 2,315, w s, 201 ft n of 133d St, 40x100, two-story dwelling; Frieda Rinckhoff against L. W. Reinisch et al.; Rabe & K., attorneys; due, $7,551.39; taxes, &c., $321.60.

**Thursday, Feb. 20.**

AT 14 VESEY STREET.

By Joseph P. Day.

108th St, 113 East, n s, 153 ft e of Park Av, 25x100.11, four-story tenement; Emigrant Industrial Savings Bank against Ida Diskin et al.; R. & E. J. O'Gorman, attorneys; due, $10,546.57; taxes, &c., $711.90.

Avenue A, 1459 and 1461, n w corner of 12th St, Nos. 447 to 445,) 62.9x200,) six-story tenement and stores; also

Henry St, 149 and 151, n e corner of Rutgers St, (No. 12,) 106.6x25, six-story tenement and stores; Safety Holding Co. against Myles Purvin et al.; H. H. Strauss, attorney; due, $12,054.09; taxes, &c., $4,557.09.

By Henry Brady.

Clinton St, 36-6, s e corner Stanton St, 100x 25.4, six-story tenement and stores; Rector, Church Wardens, &c., of St. Bartholomew's Church against Broome-Clinton Co. et al.; Cary & C.; attorneys; due, $65,202.51; taxes, &c., $959.60.

AT 3,208 THIRD AVENUE.

By James J. Donovan.

Honeywell Av, 1,060-4, n e corner Tremont Av, 100x80, five-story flat and stores; E. B. Meeks et al. against Evelyn Building Co. et al.; E. G. Dovall, attorney; due, $69,-412.11.

**Friday, Feb. 21.**

AT 14 VESEY STREET.

By Samuel Marx.

22d St, 425-7 East, s s, 256.6 ft e of 1st Av, 47x98.9, vacant; H. S. Scott against Dorsch Real Estate Co., Inc., et al.; P. M. Goodrich, attorney; due, $10,716.67; taxes, &c., $330.40.

By Arthur C. Sheridan.

8th Av, 2,268, e s, 50 ft s of 122d St, 25x 99.11, five-story tenement and stores; A. K. Jones et al. against George Kitt et al.; F. de P. Foster, attorney; due, $25,072.21; taxes, &c., $695.60.

## THE BUILDING DEPARTMENT.

Kingsbridge Road, e s, 18.8½ ft n of Briggs Av, two-story brick office and dwelling, 27.6½x36; William F. Smith, 954 East 181st St., owner; Edward J. Byrne, 436 East 165th St., architect; cost, $7,000.

BARNES AV, e s, 150 ft s of Mace Av.; one-story brick dwelling, 25x15; Eugenio de Giorgis, 1,358 Prospect Av., owner; Lucian Prieciotta, 3,011 Barnes Av., architect; cost $1,500.

CLARENCE AV, w s, 225 ft n of Barkley Av.; Two and a half-story hollow tile dwelling, 17.6x37.6; Pasquale Lavigna, 1,440 Lafayette Av. and Wilcox St., owner; Carl B. Call, 81 East 125th St., architect; cost, $1,500.

## ASSIGNMENTS OF MORTGAGES.

### Manhattan.

FORT WASHINGTON AV, s w corner of 172d St, mtg $52,000; Longlight Service Corporation to Van Dyck Estate, 331 Madison Av; attorneys, Middlebrook & B., 46 Cedar St.

LAIGHT ST, 53, mtg $5,000; Dickman O. Griffith to Kate B. Balloni, 14 East 66th St; attorneys, Reeves & Dodd, 165 Broadway.

LENOX AV, 245, mtg $11,500; Newat Realty Co. to Lawyers Title and Trust Co., 160 Broadway, administrator.

LENOX AV, s e, 47 ft s of 127th St; Ellen B. Robinson to Lawyers Mort Co., 59 Liberty St.

WALKER ST, 83, mtg $35,000; 13th St, 104 West, mtg $14,000; 98th St, 65 East, mtg $19,000; Allen St, 95, mtg $14,000; ¼ interest in first three mtgs and all title in fourth mtg; Dawson C. Glover, sub trustee, to Caroline A. Gieser, Cox Cob, Greenwich, Conn.; attorney, D. C. Glover, 70 9th Av.

1ST AV, 149, mtg now $2,000; Sol Kaplan to Emanuel Liebowitz, 1,015 East 178th St, Bronx; attorneys, Beck, G. & F., 215 Montague St, Brooklyn.

By M. Morganthau, Jr., Co.

52d St, 249 East, n s, 100 ft w of 2d Av, 25x 100.5, four-story tenement; Farmers' Loan and Trust Co., exr., &c., against M. J. Murphy; Geller, E. & H., attorneys; due, $13,068.34; taxes, &c., $314.55.

By Samuel Marx.

Av B, 275, n e corner 19th St, 22.1x64.10x 22x64.11, five-story tenement and stores; W. F. Straukamp against Loretta Corp. et al., (Action 1;) York & Y. attorneys; due, $16,714.62; taxes, &c., $694.39.

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Cambreling Av, 2,315, w s, 201 ft n of 133d St, 40x100, two-story dwelling; Frieda Rinckhoff against L. W. Reinisch et al.; Rabe & K., attorneys; due, $7,551.39; taxes, &c., $321.60.

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Henry St, 149 and 151, n e corner of Rutgers St, (No. 12,) 106.6x25, six-story tenement and stores; Safety Holding Co. against Myles Purvin et al.; H. H. Strauss, attorney; due, $12,054.09; taxes, &c., $4,557.09.

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AT 3,208 THIRD AVENUE.

By James J. Donovan.

Honeywell Av, 1,060-4, n e corner Tremont Av, 100x80, five-story flat and stores; E. B. Meeks et al. against Evelyn Building Co.

## REAL ESTATE TRANSFERS.

With name and address of purchaser and attorney. When attorney's name is omitted address party of the second part.

### Manhattan.

ALLEN ST, 183, e s, 23x87, foreclosure Feb. 7, 1919; John H. Rogan, referee, to New York Savings Bank, 81 8th Av; attorney, John A. Dutton, 80 Maiden Lane....$15,000

AUDUBON AV, 200, w s, 52.3 ft n of 175th St, 54x100.8x61.1x100; Henry Morgenthau & Co. to Service Realty Co., East 42d St, b. and s., and c. a. g., Feb. 14; attorney, New York Title and Mortgage Co., 135 Broadway.....$100

BOWERY, w s, bounded on s by land of Robertson, n by land of Hy Astor, and w by land of Bowery Presbyterian Congregation, 25x100, ¼ part; 123d St, 180-82 West, n s, 25 ft e of 7th Av, 50x100.11, all; Samuel Grosner to Muriel Holding Corp., 135 Broadway; attorney, S. H. Golding, 135 Broadway.....$100

BROADWAY, s w corner of Isham St, 103.4x 100x115.2x100.8; Wm. Cumming to Gustavus L. Lawrence, 2,228 Broadway, mtg $23,000, Feb. 13; attorney, Lawyers Title and Trust Co., 160 Broadway.....$100

FRONT ST, 92, n w s, 25 ft s w of Gouverneur Lane, 90.1x23.5x irregular; Pauline K. Schrenkeisen to John Smidt et al., firm Bromm & Co., Brooklyn, N. Y., mtg $15,000, all liens, Feb. 14; attorneys, Rabe & Keller, 258 Broadway.....$1

LAIGHT ST, 52, e s, 25x70x27.3x76.3, w s, West Beach Realty Corp. to Markham Realty Corp., 31 Nassau St, mtg $5,000, b. and s., all liens, Feb. 14; attorney, Title Guarantee and Trust Co., 176 Broadway.$1

LENOX AV, 2,124 85; s e corner 128th St, 19x80; Newat Realty Co. to Peter Dahl, 112 West 100th St, Feb. 13; attorney, Lawyers Title and Trust Co., 160 Broadway.....$100

SOUTH ST, n s, 50 ft e of Jackson St, 140.4; Simmons R. & C. Co. to James S. and Daniel L. Reardon, 113 Prospect Park West, Brooklyn, mtg $12,000, Feb. 14; attorney, J. Culbert Palmer, 120 Broadway.....$1

140.4; Simmons R. & C. Co. to James S. and Daniel L. Reardon, 113 Prospect Park West, Brooklyn, mtg $12,000, Feb. 14; attorney, J. Culbert Palmer, 120 Broadway.....$1

6TH ST, 419 East, n s, 18.9x90.10; Barnet Klar and another to Benjamin Katz, 780 Norfolk St, and another, mtg $13,750, Feb. 10.....$100

13TH ST, 432 and 434 East, s s, 48.6x103.3; N. S. Sheifer to 434 East 13th Street Corporation, 170 Broadway, all liens, Feb. 14; attorney, Samuel Wachtel, 170 Broadway.....$1

21ST ST, s s, 980 ft e of 6th Av, 112x100x irregular; Delta Holding Corporation to Orinoco Realty Co., 119 West 40th St.; attorneys, Stoddard & Mark, 128 Broadway.$1

SAME PROPERTY; 54 West 21st Street Corporation to same, mtg $465,000, Feb. 14; attorneys same.....$100

49TH ST, 240-242 West, s s, 40x100.5; Builders Protective Co. to Annie R. Greenberg, Montclair, N. J., mtg $67,500; attorney, New York Title and Mortgage Co., 135 Broadway.....$100

56TH ST, 9 West, s s, 25x100; Mary A. Nichols to Frank Partridge, Inc., 6 West 56th St., b. and s., c. a. g., Feb. 13; attorney, Title Guarantee and Trust Co., 176 Broadway.....$100

117TH ST, 14 West, s s, 23.4x100.11, foreclosure Feb. 11, 1919; Walter W. Irwin, referee, to Louis Marshall, 47 East 76th St, Feb. 14; attorneys, G., U. & M., 120 Broadway.....$22,500

117TH ST, 19 West, s s, 33.4x100.11, foreclosure Feb. 11, 1919; Cornelius Huth, referee, to same, Feb. 14; attorneys, Guggenheimer, U. & M., 120 Broadway.....$20,000

136TH ST, 230 West, n s, 401 ft w of 7th Av, 17x99.11; Leonard Weill to Lucy Diamond, 109 East 102d St; attorneys, Amsterdam & Levy, 125 Broadway.....$1

140TH ST, n s, 150 ft w of Amsterdam Av, 37.6x99.11; Carl E. Hoffman to John J. Schmitt, 911 Lexington Av, mtg $34,000, Jan. 31; attorneys, Norwood, A. & W., 1 East 44th St.....$1

191ST ST, 562 West, s s, 100 ft e of St. Nicholas Av, 81x95.6x51.1x98+; Arshane Realty Co. to Alice Holding Corp., 217 Broadway, mtg $53,500, all liens, Feb. 13; attorney, J. H. Zieser, 217 Broadway...$100

### Bronx.

BRYANT AV, s e cor 178th St, 123.6x48.5; Rocky Crest Realty Co. to Barclay Holding Corp., 217 Broadway, mtg $9,000, Feb. 1; attorney, Title Guarantee and Trust Co., 176 Broadway.....$100

SAME PROPERTY; Barclay Holding Corp. to Benj. Katz, 180 Norfolk St, and another, mtg $9,000, Feb. 14; same attorney.....$100

COLLEGE AV, 1,006, e s, 40x60; Ulster Construction Corp. to Joseph Fried, 79 East 115th St, mtg $34,500, Feb. 14; attorney, Leo Schafran, 51 Chambers St.....$100

FORDHAM ROAD, s e corner of Walton Av, 76.11x131.4; Dividend Realty Corp. to Fordwal Realty Corp., 135 Broadway, mtg $43,000, Feb. 14; attorney, New York Title and Mortgage Co., 135 Broadway.....$100

LOUISIT AV, e s, 207.11 ft n of 134th St, 101.5x450 to exterior line land under water; F. Milton Welch to James H. Young Stone Co., 183th St. and Walnut Av., mtg $50,000, Feb. 14; attorneys, Thompson, L. & B., 27 William St.....$100

LOT 77, Map of Bruner Estate; Samuel B. Willis to Rachel Willis, 582 Broome St., Feb. 15; attorney, Rachel Willis, 582 Broome St.....$100

PARK AV, s s, 150 ft s of 174th St, runs s 125x irr 59x s 99.8x s 100xw 175.5x n 50, e 125x irr 59x n 99.8x s 100xw 175.5x to beg; Universal Realty Corp. to Wood, Inc., to E. & L. Realty Co., 4,014 Park Av., mtg $8,500, Jan. 30; attorney, S. L. Chess, 38 Park Row.....$1

PARK AV, 4,014, e s, 50x125; same to same, mtg $21,000, Jan. 30; same